McDep Associates Independent Stock Idea July 26, 2007

Rating: Buy S&P 500: 1483

Exxon Mobil Corporation Steady Strength

| Symbol | XOM | Ebitda Next Twelve Months ending 6/30/08 (US\$mm) | 82,400 |
|------------------------------|-----------------------|---|--------|
| Rating | Buy | North American Natural Gas/Ebitda (%) | 4 |
| Price (\$/sh) | 88.23 | Natural Gas and Oil Production/Ebitda (%) | 67 |
| Pricing Date | 7/26/07 | Adjusted Reserves/Production NTM | 11.7 |
| Shares (mm) | 5620 | EV/Ebitda | 6.3 |
| Market Capitalization (\$mm) | 496,000 | PV/Ebitda | 6.6 |
| Debt (\$mm) | 25,000 | Undeveloped Reserves (%) | 38 |
| Enterprise Value (EV) (\$mm) | 521,000 | Natural Gas and Oil Ebitda (\$/boe) | 36.50 |
| Present Value (PV) (\$mm) | 542,000 | Present Value Proven Reserves(\$/boe) | 16.60 |
| Net Present Value (\$/share) | 92 | Present Value Proven Reserves(\$/mcfe) | 2.80 |
| Debt/Present Value | 0.05 | Earnings Next Twelve Months (US\$/sh) | 7.97 |
| McDep Ratio - EV/PV | 0.96 | Price/Earnings Next Twelve Months | 11 |
| Dividend Yield (%/year) | 1.6 | Indicated Annual Dividend (US\$/sh) | 1.40 |
| Note: Estimated cash flow an | d earnings tied to on | e-year futures prices for oil and natural gas. | |

Reported results may vary widely from estimates. Estimated present value per share revised only infrequently. Estimated present value presumes a long-term price for oil of US\$66 a barrel and natural gas, \$11 a million btu. For historical analysis of XOM since 2001 see www.mcdep.com/1xom.htm

Summary and Recommendation

Buy-recommended **Exxon Mobil Corporation (XOM)** stock has recently been trading around estimated net present value (NPV) of \$92 a share revised up from \$82 a share on May 29 when we raised long-term oil price to \$66 a barrel from \$60. Second quarter results reported on July 26 featured record downstream unlevered cash flow (Ebitda) while upstream was muted ahead of higher amounts expected in future quarters judging from futures prices (see table <u>Next Twelve</u> <u>Months Operating and Financial Estimates</u>). NPV for the mega cap stock practically matches the value indicated by a correlation of estimates for some thirty other producers (see table <u>Functional</u> <u>Cash Flow and Present Value</u>). NPV presumes a real unlevered return of 7% per year at a long-term real oil price of \$66 a barrel. Currently quoted at \$71, long-term oil price appears to be in an uptrend despite volatility of short-term quotes (see chart <u>Six-Year Commodity Price Meter</u>). Finally, XOM stock also has positive momentum as it trades above its 200-day average.

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| | Next Twelve Months Operating and Financial Estimates | | | | | | | | Next |
|----------------------------|--|------------------|------------------|----------------|------------------|----------------|------------------|------------------|-------------------|
| | | | | | | | | | Twelve |
| | Q2 6/30/06 | Q3 9/30/06 | Year 2006 | Q1 3/31/07 | Q2 6/30/07 | Q3E 9/30/07 | Q4E 12/31/07 | Year 2007E | Months 6/30/08 |
| Volume | | | | | | | | | |
| Natural Gas (mmcfd) | | | | | | | | | |
| North America | 2,514 | 2,452 | 2,490 | 2,303 | 2,311 | 2,311 | 2,311 | 2,309 | 2,311 |
| Overseas | 6,255 | 5,711 | 6,860 | 7,828 | 6,400 | 5,711 | 6,895 | 6,703 | 6,703 |
| Total | 8,769 | 8,163 | 9,350 | 10,131 | 8,711 | 8,022 | 9,206 | 9,012 | 9,014 |
| Oil (mbd) | 2,701 | 2,646 | 2,680 | 2,747 | 2,668 | 2,668 | 2,668 | 2,687 | 2,668 |
| Total gas & oil (mbd) | 4,163 | 4,007 | 4,238 | 4,436 | 4,120 | 4,005 | 4,202 | 4,190 | 4,170 |
| Price | , | , | -, | , | , - | , | , - | -, | -, |
| Natural gas (\$/mcf) | | | | | | | | | |
| Henry Hub (\$/mmbtu) | 6.81 | 6.58 | 7.23 | 6.81 | 7.56 | 6.36 | 7.22 | 6.99 | 7.49 |
| U.S. | 6.39 | 6.36 | 6.83 | 6.70 | 6.94 | 5.84 | 6.63 | 6.53 | 6.87 |
| International | 6.67 | 6.48 | 7.02 | 6.60 | 6.00 | 6.48 | 7.28 | 6.61 | 6.61 |
| Total | 6.59 | 6.44 | 6.97 | 6.62 | 6.25 | 6.30 | 7.12 | 6.59 | 6.67 |
| Oil (\$/bbl) | 0.07 | 0.11 | 0.57 | 0.02 | 0.25 | 0.50 | 7.12 | 0.05 | 0.07 |
| WTI Cushing | 70.47 | 70.42 | 66.05 | 58.08 | 64.91 | 74.48 | 74.58 | 68.01 | 74.07 |
| Worldwide | 64.91 | 65.13 | 60.65 | 54.65 | 65.09 | 74.68 | 74.79 | 67.29 | 74.28 |
| Total gas & oil (\$/bbl) | 56.00 | 56.14 | 53.72 | 48.98 | 55.36 | 62.36 | 63.07 | 57.33 | 61.95 |
| NY Harbor 3-2-1 (\$/bbl) | 15.39 | 11.67 | 10.50 | 11.68 | 24.96 | 14.68 | 10.24 | 15.39 | 13.10 |
| Revenue (\$mm) | 15.59 | 11.07 | 10.50 | 11.00 | 24.90 | 14.00 | 10.24 | 15.55 | 13.10 |
| Natural Gas | | | | | | | | | |
| U.S. | 1,462 | 1,435 | 6,210 | 1,389 | 1,459 | 1,242 | 1,410 | 5,500 | 5,794 |
| U.S. International | 3,797 | 1,455 3,405 | | 4,650 | 1,439 3,494 | 3,405 | 4,618 | | |
| Total | 5,258 | 3,403 4,839 | 17,577 23,786 | 4,030 6,039 | 3,494 4,954 | 3,403 4,647 | 6,028 | 16,167 21,667 | 16,167 |
| Oil | , | , | | , | , | , | , | | 21,961 |
| | 15,955 | 15,855 78,899 | 59,326 | 13,512 | 15,802 77,594 | 18,331 | 18,358 77,594 | 66,004 | 72,334 |
| Other | 77,820 | , | 294,523 | 67,672 | , | 77,594 | <i>,</i> | 300,454 | 310,375 |
| Total | 99,034 | 99,593 | 377,635 | 87,223 | 98,350 | 100,572 | 101,979 | 388,125 | 404,670 |
| Expense | 0756 | 0 400 | 22.000 | 7.017 | 0.201 | 0.421 | 0.000 | 26 525 | 20 ((1 |
| Production | 8,756 | 8,408 | 33,800 | 7,817 | 9,301 | 9,421 | 9,998 | 36,537 | 38,661 |
| Other | 71,785 | 71,698 | 270,970 | 61,849 | 69,835 | 70,393 | 71,574 | 273,650 | 283,571 |
| Ebitda (\$mm) | 10 450 | 10.000 | 40.010 | 11 700 | 11 455 | 10.557 | 14 200 | | |
| Exploration and Production | 12,458 | 12,286 | 49,312 | 11,733 | 11,455 | 13,557 | 14,388 | 51,133 | 55,634 |
| Other | 6,035 | 7,201 | 23,553 | 5,824 | 7,759 | 7,201 | 6,020 | 26,804 | 26,804 |
| Total Ebitda | 18,493 | 19,487 | 72,865 | 17,557 | 19,214 | 20,758 | 20,408 | 77,937 | 82,438 |
| Exploration | 170 | 350 | 1,179 | 271 | 347 | 347 | 347 | 1,312 | 1,388 |
| Deprec., Deplet., & Amort. | 2,760 | 2,730 | 11,416 | 2,942 | 2,942 | 2,942 | 2,942 | 11,768 | 11,768 |
| Other non cash | (500) | | (500) | | | | - | - | - |
| Ebit | 16,063 | 16,407 | 60,770 | 14,344 | 15,925 | 17,469 | 17,119 | 64,857 | 69,282 |
| Interest | 107 | 281 | 654 | 103 | 103 | 103 | 103 | 412 | 412 |
| Ebt | 15,956 | 16,126 | 60,116 | 14,241 | 15,822 | 17,366 | 17,016 | 64,445 | 68,870 |
| Income Tax | 5,585 | 5,644 | 21,040 | 4,984 | 5,538 | 6,078 | 5,955 | 22,556 | 24,104 |
| Net Income (\$mm) | | | | | | | | | |
| Exploration and Production | 7,134 | 6,493 | 26,230 | 6,041 | 5,953 | | | | |
| Other | 3,325 | 4,089 | 12,836 | 3,148 | 4,406 | | | | |
| Unallocated | (87) | (100) | 9 | 68 | (74) | | | | |
| Total | 10,372 | 10,482 | 39,075 | 9,257 | 10,285 | 11,288 | 11,060 | 41,889 | 44,765 |
| Shares (millions) | 6,030 | 5,922 | 5,966 | 5,714 | 5,620 | 5,620 | 5,620 | 5,641 | 5,620 |
| Per share (\$) | 1.72 | 1.77 | 6.55 | 1.62 | 1.83 | 2.01 | 1.97 | 7.43 | 7.97 |
| Ebitda Margin (E&P) | 59% | 59% | 59% | 60% | 55% | 59% | 59% | 58% | 59% |
| Tax Rate | 35% | 35% | 35% | 35% | 35% | 35% | 35% | 35% | 35% |
| | | | | | | | | | |

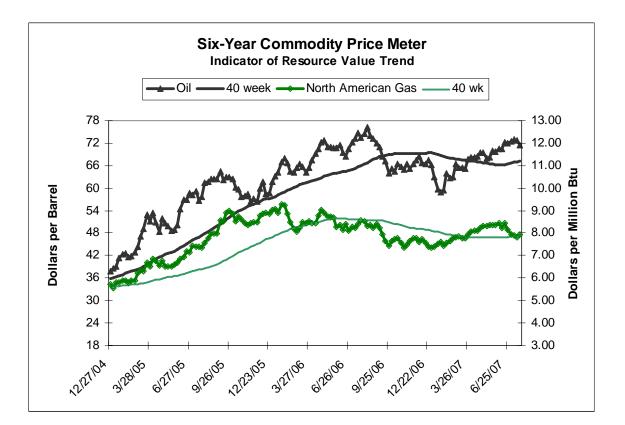
Exxon Mobil Corporation Next Twelve Months Operating and Financial Estimates

Please see disclosures on the final page.

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Exxon Mobil Corporation Functional Cash Flow and Present Value

| | NTM <u>Ebitda</u> | Adjusted <u>R/P</u> | PV/ <u>Ebitda</u> | Present <u>Value</u> | | | |
|--|----------------------|------------------------|----------------------|-------------------------|---------|--|--|
| North American Natural Gas | 3,420 | 13.1 | 11.1 | 38,000 | 7% | | |
| Rest of World Natural Gas | 9,540 | 17.4 | 7.9 | 75,000 | 14% | | |
| Oil | 42,680 | 9.1 | 6.8 | 289,000 | 53% | | |
| Downstream | 26,800 | | 5.2 | 140,000 | 26% | | |
| | 82,440 | 11.7 | 6.6 | 542,000 | 100% | | |
| Debt | | | | | 25,000 | | |
| Net Present Value (\$mm) | | | | | 517,000 | | |
| Shares | | | | | 5,620 | | |
| Net Present Value - Standard Estimate (US\$/sh) | | | | | | | |
| Net Present Value - Approximation by Correlation (US\$/sh) | | | | | | | |



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