

### Income and Small Cap Weekly

Analysis of Oil & Gas Stocks
December 18, 2009

#### Top Line Cash Payers Raise CRT NPV 21%; Lower SBR NPV 18%

#### **Summary and Recommendation**

Top Line Cash Payers are a doubly conservative way to seek high income in an oil and gas uptrend. The five stocks in our group have low to slim levels of debt, and the top line arrangement means none or reduced exposure to operating and capital costs. The oil price uptrend has been proceeding most of the year. The natural gas outlook is getting new life from a fresh burst of strong winter demand and a rousing endorsement of long-term prospects from ExxonMobil's proposed acquisition of XTO Energy. Refining our analysis of Top Line Cash payers, we raise our estimate of Net Present Value (NPV) for **Cross Timbers Royalty Trust** (**CRT**) to \$34 a unit from \$28, prompted by higher than expected natural gas volume since April 2009. At the same time we lower our estimate of NPV for **Sabine Royalty Trust** (**SBR**) to \$45 a unit from \$55, prompted by lower than expected oil and gas volume in recent months. Those changes reverse a decrease in NPV for CRT and an increase for SBR that we made in the springtime (see charts <u>Debt-Adjusted Volume per Unit</u> and <u>Net Present Value per Unit</u>). Our current buy recommendation among the five stocks is **Dorchester Minerals** (**DMLP**). Any of the four unrated stocks ranging in McDep Ratio from 0.75 to 1.03 could be suitable in an income and small cap segment of an energy portfolio (see Table 1).

While we expect lower McDep Ratio stocks to outperform higher McDep Ratio stocks, differences in structure may be more dominant at times. CRT and DMLP are more concentrated on natural gas while **Freehold Royalty Trust (FRHLF)**, SBR and **Permian Basin Royalty Trust (PBT)** are more concentrated on oil (see Table 1 again).

Only DMLP and FRHLF have debt, but the levels are modest (see Table 2). Selecting stocks by the McDep Ratio neutralizes the direct effect of financial leverage.

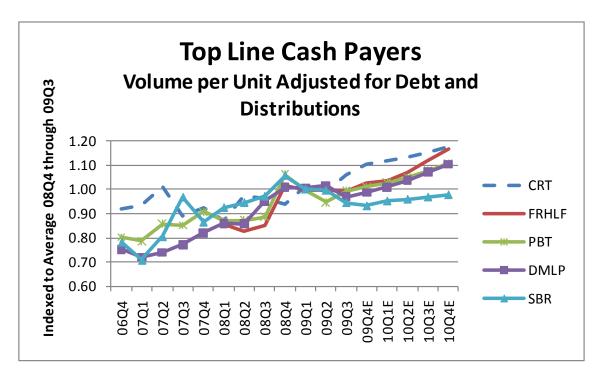
While the structure of revenue royalty defines a top line cash payer, the degree of top line participation ranges from 32% for PBT to 100% for SBR (see Table 3). "Royalty" traditionally refers to an arrangement that pays a fixed percent of revenue from oil and gas production to the royalty owner. We call that top line cash to differentiate from arrangements that may be a percentage of profits. Full concentration on top line cash helps make SBR a less volatile stock than PBT, for example

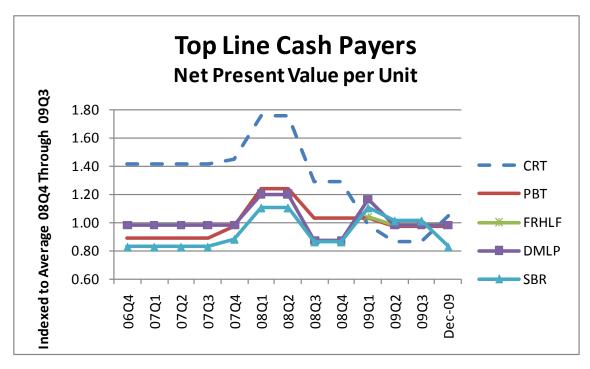
Revised estimates of present value result in a more logical alignment of reserve life with unlevered cash flow multiple for SBR and CRT (see *Adjusted Reserves/Production* and *PV/Ebitda* in Table 3). Recent misalignment of those multiples helped signal the need to reconsider estimated NPV.

Kurt H. Wulff, CFA



### Income and Small Cap Weekly







## MCDEP Income and Small Cap Weekly

B = Buy   17-Dec   Market     H = Hold   2009   Cap	_	Present by Segma NAmer. Natural	ield Value	Dist. NTM (\$/un) 1.36 1.70 0.79 2.04 1.75	Dist. Yield (%)  10.9 9.8 8.3 9.2 6.3  0.5 - 1.0	McDep Ratio 0.97 0.94 0.86 0.86 0.86 1.02 0.97 0.90 0.88
Price   Symbol/Rating   (US\$/sh)   EV/     B = Buy   17-Dec   Market     H = Hold   2009   Cap     Canadian Income Trusts (US\$)     Peyto Energy Trust   PEYUF   12.48   1.27     Penn West Energy Trust   PWE   17.39   1.56     Pengrowth Energy Trust   PGH   9.55   1.54     Enerplus Resources Fund   ERF   22.25   1.23     Canadian Oil Sands Trust   COSWF   B   27.52   1.11     Total or Median   Small Cap Independent Producers     Cimarex Energy Company   XEC   B   51.24   1.19     Encore Acquisition Company   EAC   47.22   1.66     Berry Petroleum Company   BRY   29.12   1.85     Birchcliff Energy Ltd. (US\$)   BIREF   7.80   1.20     Total or Median   Top Line Cash Payers   Cross Timbers Royalty Trust   SBR   41.25   1.00     Freehold Royalty Trust (US\$)   FRHLF   14.15   1.21     Dorchester Minerals, L.P.   DMLP   B   20.99   1.03     Permian Basin RT   PBT   13.51   1.00     Total or Median   Tota	Enterprise Value (\$mm)  1,820 11,400 4,300 4,600 14,700 36,800  5,000 4,100 2,420 1,230 12,800	Present by Segm NAmer. Natural Gas  72 22 35 42  67 22 31	Value ent (%)  Oil Prod'n  28  78  65  58  100  33  78  69	NTM (\$/un) 1.36 1.70 0.79 2.04 1.75	10.9 9.8 8.3 9.2 6.3	0.9° 0.9° 0.8° 0.7° 0.6° 0.8° 0.9° 0.9° 0.9° 0.9°
Symbol/Rating   US\$/sh   EV/     B = Buy   17-Dec   Market     H = Hold   2009   Cap     Canadian Income Trusts (US\$)     Peyto Energy Trust   PEYUF   12.48   1.27     Penn West Energy Trust   PWE   17.39   1.56     Pengrowth Energy Trust   PGH   9.55   1.54     Enerplus Resources Fund   ERF   22.25   1.23     Canadian Oil Sands Trust   COSWF   B   27.52   1.11     Total or Median   Small Cap Independent Producers     Cimarex Energy Company   XEC   B   51.24   1.19     Encore Acquisition Company   EAC   47.22   1.66     Berry Petroleum Company   BRY   29.12   1.85     Birchcliff Energy Ltd. (US\$)   BIREF   7.80   1.20     Total or Median   Total or Median     Top Line Cash Payers   CRT   35.23   1.00     Sabine Royalty Trust   SBR   41.25   1.00     Freehold Royalty Trust (US\$)   FRHLF   14.15   1.21     Dorchester Minerals, L.P.   DMLP   B   20.99   1.03     Permian Basin RT   PBT   13.51   1.00     Total or Median   Total or Media	Value (\$mm)  1,820 11,400 4,300 4,600 14,700 36,800  5,000 4,100 2,420 1,230 12,800	by Segm NAmer. Natural Gas 72 22 35 42 67 22 31	ent (%)  Oil  Prod'n  28  78  65  58  100  33  78  69	NTM (\$/un) 1.36 1.70 0.79 2.04 1.75	10.9 9.8 8.3 9.2 6.3	0.99 0.99 0.86 0.73 0.66 0.86 1.00 0.99
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Pengrowth Energy Trust	4,300 4,600 14,700 36,800 5,000 4,100 2,420 1,230 12,800	67 22 31	58 100 33 78 69	2.04 1.75 0.24 -	9.2 6.3 0.5	0.78 0.68 0.86 1.02 0.97 0.90
Enerplus Resources Fund	14,700 36,800 5,000 4,100 2,420 1,230 12,800	67 22 31	33 78 69	0.24 - 0.30	0.5 - 1.0	0.68 0.86 1.02 0.97 0.90
Canadian Oil Sands Trust         COSWF         B         27.52         1.11           Total or Median           Small Cap Independent Producers           Cimarex Energy Company         XEC         B         51.24         1.19           Encore Acquisition Company         EAC         47.22         1.66           Berry Petroleum Company         BRY         29.12         1.85           Birchcliff Energy Ltd. (US\$)         BIREF         7.80         1.20           Total or Median           Total or Median           Torechester Minerals, L.P.         DMLP         B         20.99         1.03           Permian Basin RT         PBT         13.51         1.00           Total or Median           Bottom Line Cash Payers	5,000 4,100 2,420 1,230 12,800	22 31	33 78 69	0.24	0.5 - 1.0	0.86 1.02 0.97 0.90
Small Cap Independent Producers         Image: Company of the producers of t	5,000 4,100 2,420 1,230 12,800	22 31	78 69	0.30	1.0	1.02 0.97 0.90
Cimarex Energy Company         XEC         B         51.24         1.19           Encore Acquisition Company         EAC         47.22         1.66           Berry Petroleum Company         BRY         29.12         1.85           Birchcliff Energy Ltd. (US\$)         BIREF         7.80         1.20           Total or Median           Top Line Cash Payers           Cross Timbers Royalty Trust         CRT         35.23         1.00           Sabine Royalty Trust         SBR         41.25         1.00           Freehold Royalty Trust (US\$)         FRHLF         14.15         1.21           Dorchester Minerals, L.P.         DMLP         B         20.99         1.03           Permian Basin RT         PBT         13.51         1.00           Total or Median           Bottom Line Cash Payers	4,100 2,420 1,230 12,800	22 31	78 69	0.30	1.0	0.97
Encore Acquisition Company         EAC         47.22         1.66           Berry Petroleum Company         BRY         29.12         1.85           Birchcliff Energy Ltd. (US\$)         BIREF         7.80         1.20           Total or Median           Top Line Cash Payers           Cross Timbers Royalty Trust         CRT         35.23         1.00           Sabine Royalty Trust         SBR         41.25         1.00           Freehold Royalty Trust (US\$)         FRHLF         14.15         1.21           Dorchester Minerals, L.P.         DMLP         B         20.99         1.03           Permian Basin RT         PBT         13.51         1.00           Total or Median           Bottom Line Cash Payers	4,100 2,420 1,230 12,800	22 31	78 69	0.30	1.0	0.97
Berry Petroleum Company   BRY   29.12   1.85     Birchcliff Energy Ltd. (US\$)   BIREF   7.80   1.20     Total or Median	2,420 1,230 12,800	31	69	0.30	1.0	0.90
Birchcliff Energy Ltd. (US\$)         BIREF         7.80         1.20           Total or Median           Top Line Cash Payers           Cross Timbers Royalty Trust         CRT         35.23         1.00           Sabine Royalty Trust         SBR         41.25         1.00           Freehold Royalty Trust (US\$)         FRHLF         14.15         1.21           Dorchester Minerals, L.P.         DMLP         B         20.99         1.03           Permian Basin RT         PBT         13.51         1.00           Total or Median           Bottom Line Cash Payers	1,230 12,800					
Total or Median           Top Line Cash Payers	12,800	64	36	-	-	0.88
Top Line Cash Payers						
Cross Timbers Royalty Trust         CRT         35.23         1.00           Sabine Royalty Trust         SBR         41.25         1.00           Freehold Royalty Trust (US\$)         FRHLF         14.15         1.21           Dorchester Minerals, L.P.         DMLP         B         20.99         1.03           Permian Basin RT         PBT         13.51         1.00           Total or Median           Bottom Line Cash Payers	210					0.93
Sabine Royalty Trust         SBR         41.25         1.00           Freehold Royalty Trust (US\$)         FRHLF         14.15         1.21           Dorchester Minerals, L.P.         DMLP         B         20.99         1.03           Permian Basin RT         PBT         13.51         1.00           Total or Median           Bottom Line Cash Payers	210					
Freehold Royalty Trust (US\$)         FRHLF         14.15         1.21           Dorchester Minerals, L.P.         DMLP         B         20.99         1.03           Permian Basin RT         PBT         13.51         1.00           Total or Median           Bottom Line Cash Payers         Image: Company of the company of	210	71	29	2.50	7.1	1.03
Dorchester Minerals, L.P.         DMLP         B         20.99         1.03           Permian Basin RT         PBT         13.51         1.00           Total or Median           Bottom Line Cash Payers	600	39	61	2.78	6.7	0.92
Permian Basin RT PBT 13.51 1.00  Total or Median  Bottom Line Cash Payers	850	25	75	1.62	11.5	0.86
Total or Median  Bottom Line Cash Payers	640	67	33	1.66	7.9	0.78
Bottom Line Cash Payers	630	27	73	1.01	7.5	0.75
	2,900					0.86
Linn Energy LLC LINE 26.35 1.54						
	4,610	36	64	2.52	9.6	1.39
Encore Energy Partners, L.P. (52%) ENP 19.69 1.29	590	24	76	2.15	10.9	1.12
San Juan Basin Royalty Trust SJT B 17.52 1.00	820	100	-	1.55	8.9	0.83
Mesa RoyaltyTrust MTR 36.20 1.00	67	75	25	2.44	6.7	0.75
Hugoton RoyaltyTrust HGT B 16.58 1.00	660	89	11	1.24	7.5	0.72
Total or Median	6,700					0.83
Composite (excl COSWF)						
Enterprise Value Weighting	44,500	40	60			0.94
Equal Weighting	77,500	51	49			0.92
Equal Weighted Buys		55	45			0.86
McDep Ratio = Market cap and Debt to present value of oil and gas and	other busin	nesses.				



## MCDEP Income and Small Cap Weekly

Table 2 Oil and Gas Income and Small Cap Stocks Net Present Value and McDep Ratio																	
												Price			Net		
			(\$/sh)		Market	Present	Debt/										
	Symbol/		17-Dec	Shares	Сар	Value	Present	McDep									
	Rati	ng	2009	(mm)	(\$mm)	(\$/un)	Value	Ratio									
Constantage Tunata (ISA)																	
Canadian Income Trusts (US\$) Peyto Energy Trust	PEYUF		12.48	1140	1 420	13.00	0.21	0.97									
Penn West Energy Trust	PWE		17.39	114.9 420.0	1,430 7,300	19.00	0.21	0.97									
Pengrowth Energy Trust	PGH		9.55	290.0	2,770	12.00	0.34	0.94									
Enerplus Resources Fund	ERF		22.25	169.0	3,760	30.00	0.30	0.78									
Canadian Oil Sands Trust	COSWF	В	27.52	484.0	13,320	42.00	0.14	0.78									
Total or Median	COSWI	ь	21.32	404.0	28,600	42.00	0.00	0.86									
Small Cap Independent Producers	VEC	_	51.04	00.0	4.210	<b>50.00</b>	0.16	1.00									
Cimarex Energy Company	XEC	В	51.24	82.2	4,210	50.00	0.16	1.02									
Encore Acquisition Company	EAC		47.22	52.3	2,470	50.00	0.38	0.97									
Berry Petroleum Company	BRY		29.12	44.9	1,310	35.00	0.41	0.90									
Birchcliff Energy Ltd. (US\$)	BIREF		7.80	132.5	1,030	9.00	0.15	0.88									
Total or Median					9,020		0.27	0.93									
Top Line Cash Payers																	
Cross Timbers Royalty Trust	CRT		35.23	6.0	210	34.00	-	1.03									
Sabine Royalty Trust	SBR		41.25	14.6	600	45.00	-	0.92									
Freehold Royalty Trust (US\$)	FRHLF		14.15	49.6	700	17.00	0.15	0.86									
Dorchester Minerals, L.P.	DMLP	В	20.99	29.8	630	27.00	0.02	0.78									
Permian Basin RT	PBT		13.51	46.6	630	18.00	-	0.75									
Total or Median					2,770			0.86									
Bottom Line Cash Payers																	
Linn Energy, LLC	LINE		26.35	114.0	3,000	15.00	0.48	1.39									
Encore Energy Partners, L.P. (52%)	ENP		19.69	23.2	460	17.00	0.25	1.12									
San Juan Basin Royalty Trust	SJT	В	17.52	46.6	820	21.00	-	0.83									
Mesa RoyaltyTrust	MTR		36.20	1.9	67	48.00	-	0.75									
Hugoton RoyaltyTrust	HGT	В	16.58	40.0	660	23.00	-	0.72									
Total or Median					5,010	2.00		0.83									
B = Buy, Hold ratings discontinued C	ctober 23	200	9														
McDep Ratio = $\mathbf{M}$ arket $\mathbf{c}$ ap and $\mathbf{D}$ ebt t				d gas and	other busi	nesses											
Present Value presumes long-term price							gas.										



# MCDEP Income and Small Cap Weekly Analysis of Oil & Gas Stocks

		-	Table 3					
Oil and Gas Income and Small Cap Stocks								
Valu	e Multij	ples	- Rank	by EV/E	bitda			
			Price			Adjstd		
				Revenue	Dist/	Resrvs/	PV/	EV/
	Symbol/		17-Dec	Royalty	Equity	Prod	Ebitda	Ebitda
	Rat	ing	2009	(%)	Ebitda	NTM	NTM	NTM
Canadian Income Trusts (US\$)								
Peyto Energy Trust	PEYUF		12.48		1.32	18.2	12.7	12.2
Canadian Oil Sands Trust	COSWF	В	27.52		0.62	23.1	15.0	10.1
Penn West Energy Trust	PWE		17.39		0.82	8.3	9.2	8.7
Enerplus Resources Fund	ERF		22.25		0.65	9.8	9.5	7.4
Pengrowth Energy Trust	PGH		9.55		0.55	8.3	8.4	7.2
Median						9.8	9.5	8.7
Small Cap Independent Producers								
Birchcliff Energy Ltd. (US\$)	BIREF		7.80		-	10.6	15.8	13.9
Encore Acquisition Company	EAC		47.22		-	11.7	8.4	8.1
Berry Petroleum Company	BRY		29.12		-	12.4	8.3	7.5
Cimarex Energy Company	XEC	В	51.24		-	7.6	5.3	5.5
Median						11.2	8.3	7.8
Top Line Cash Payers								
Sabine Royalty Trust	SBR		41.25	100	1.00	12.0	16.2	14.8
Cross Timbers Royalty Trust	CRT		35.23	84	0.95	12.3	12.9	13.3
Permian Basin RT	PBT		13.51	32	0.87	11.5	15.5	11.6
Dorchester Minerals, L.P.	DMLP	В	20.99	64	0.91	7.8	14.7	11.5
Freehold Royalty Trust (US\$)	FRHLF		14.15	71	0.95	6.8	9.9	8.5
Median						11.5	14.7	11.6
Bottom Line Cash Payers								
Linn Energy, LLC	LINE		26.35		2.33	18.3	13.9	19.3
Mesa RoyaltyTrust	MTR		36.20		0.88	9.2	17.3	13.0
Encore Energy Partners, L.P.	ENP		19.69		1.19	13.2	9.4	10.5
Hugoton RoyaltyTrust	HGT	В	16.58		0.71	13.4	13.2	9.5
San Juan Basin Royalty Trust	SJT	В	17.52		0.77	9.2	10.4	8.7
Median						13.2	13.2	10.5
EV = Enterprise Value = Market Cap and	l Debt; Eb	itda	= Earning	s before int	erest, tax.	depreciation	n	
and amortization; NTM = Next Twelve I								
Earnings; PV = Present Value of oil and								
Top Line Cash Payers defined as those					column fr	m right)		



#### Income and Small Cap Weekly

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