

### Income and Small Cap Weekly

Analysis of Oil & Gas Stocks February 20, 2009

#### **Geographic Distortion in Natural Gas Price**

#### **Summary and Recommendation**

Regional distortions magnify new low prices for near-month natural gas futures coinciding with new low prices for natural gas producers including buy recommendations **Cimarex Energy** (**XEC**) and **Hugoton Royalty Trust** (**HGT**) as well as hold-rated **San Juan Basin Royalty Trust** (**SJT**). Real-time wellhead price in the fourth quarter of last year dropped from a normal ratio near 0.9 to as low as 0.56 times the Nymex (New York Mercantile Exchange) Henry Hub benchmark (see chart, page 5, Natural Gas Price/Benchmark). Normally the typical regional differential might be \$0.50 a thousand cubic feet or million Btu. The steep discounts reported for the latest quarter ranged from more than \$2 for XEC to \$3 for HGT. Though the spreads have not narrowed much so far in 2009, the forward markets and common sense indicate a narrowing with tightening of supply/demand conditions. The largest producers protect themselves with marketing, transportation or hedging insurance. The smaller producers may see some predatory activity working to their disadvantage temporarily, but not likely to a large degree for long, we hope. Meanwhile low McDep Ratios point to appreciation potential in the better days we believe lie ahead. We also introduce a modified format in our valuation tables this week.

#### **Deflation Resistance, Inflation Protection and Return on Investment**

Revamped valuation tables present the most important characteristics in selection of income and small cap stocks (see Tables 1 to 3). For another measure of financial strength to resist going out of business in tough times, we add the ratio of Enterprise Value to Market Cap (see Table 1). It supplements Debt/Present Value (see Table 2). In each case, lower is stronger. While both oil and gas offer inflation protection, the smaller stocks tend to offer more natural gas exposure. Excluding buy-recommended **Canadian Oil Sands Trust (COSWF)**, which we count as part of the Canadian group in our separate Large Cap Weekly, the two buy recommendations are concentrated mostly on natural gas (see Table 1). Our primary measure of potential return on investment, the McDep Ratio, is complemented in an adjacent column with distribution yield, a necessary requirement for income investors (see Table 1). The small number of buy recommendations reflects the need to be patient in today's stock market as well as a limit to our capacity to provide the more intensive coverage of rated stocks. For, example all six of the U.S. Royalty Trusts as well as **Dorchester Minerals (DMLP)** are high quality, long-term commitments that can fulfill the triplet objectives of deflation resistance, inflation protection and return on investment, in our opinion.

Rank by EV/Ebitda should normally match rank by PV/ Ebitda with exceptions for some stocks with long histories and/or revenue royalty characteristics (see Table 3). Finally, Distribution/Equity Ebitda above 1.10 indicates in a few cases that the current rate may need to be reduced if current depressed commodity prices prevail too long (Table 3).

Kurt H. Wulff, CFA



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Table 1											
McDep Income and Small Cap Energy Portfolio  Debt, Business Segments and Income Yield											
						Present	Value				
			Price			by Segm	ent (%)				
	Symbol/Ra	ting	(US\$/sh)	EV/	Enterprise	NAmer.		Dist.	Dist.		
	B =	Buy	19-Feb	Market	Value	Natural	Oil	NTM	Yield	McDep	
	H = I	Iold	2009	Сар	(\$mm)	Gas	Prod'n	(\$/un)	(%)	Ratio	
Canadian Income Trusts (US	<u> </u> \$)									<u>.                                    </u>	
Pengrowth Energy Trust	PGH		7.47	1.97	3,700	34	66	1.62	21.7	0.63	
Penn West Energy Trust	PWE	Н	9.96	1.85	7,600	30	70	2.19	22.0	0.55	
Enerplus Resources Fund	ERF	1	17.57	1.26	3,700	56	44	1.77	10.1	0.46	
Canadian Oil Sands Trust	COSWF	В	16.65	1.14	9,100		100	0.49	2.9	0.43	
Total or Median			10.00		24,100		100	0		0	
Small Cap Independent Prod					27,100						
Encore Acquisition Company	EAC	Н	22.51	2.13	2,510	25	75	_	_	0.69	
Berry Petroleum Company	BRY	Н	6.99	5.31	1,700	42	58	0.30	4.3	0.53	
Cimarex Energy Company	XEC	В	21.63	1.48	2,660	66	34	0.24	1.1	0.49	
Birchcliff Energy Ltd. (US\$)	BIR.TO		3.12	1.50	560	75	25		-	0.41	
Total or Median	DIMITO		5.112	1.00	7,430	,,,				01.11	
U.S. Royalty Trusts					7,122						
Sabine Royalty Trust	SBR		37.20	1.00	540	54	46	3.08	8.3	0.79	
Cross Timbers Royalty Trust	CRT		22.65	1.00	140	76	24	2.30	10.2	0.54	
San Juan Basin Royalty Trust	SJT	Н	16.73	1.00	780	100	-	1.25	7.5	0.49	
Permian Basin RT	PBT		9.17	1.00	430	33	67	0.97	10.6	0.48	
Hugoton RoyaltyTrust	HGT	В	11.11	1.00	440	91	9	1.01	9.1	0.40	
Mesa RoyaltyTrust	MTR		26.00	1.00	50	75	25	3.55	13.7	0.38	
Total or Median					2.380						
U.S. Master Limited Partners		Ps)			, , , , , ,						
Linn Energy, LLC	LINE	Ĺ	14.87	2.03	3,440	48	52	2.52	16.9	1.03	
Encore Energy Partners, L.P. (3	ENP		13.76	1.27	180	34	66	2.00	14.5	0.84	
Dorchester Minerals, L.P.	DMLP		15.78	1.00	450	68	32	1.49	9.4	0.66	
Total or Median					4,070						
Composite (excl COSWF)											
Enterprise Value Weighting					34.280	38	62			0.68	
1 8 8					34,280	57	43			0.59	
Equal Weighting						70	30			0.39	
Equal Weighted Buys						70	30			0.44	
* Percentages in Symbol colum					Value weighti	ngs; Ratin	g column,	equal wei	ghtings.		
* Percentages in Price column 1	refer to eq	ual w	eighted buy	ys.							



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Table 2										
Oil and Gas Income and Small Cap Stocks Net Present Value and McDep Ratio										
			Price			Net				
			(\$/sh)		Market	Present	Debt/			
	Symbol/		19-Feb	Shares	Сар	Value	Present	McDep		
	Rati	ing	2009	(mm)	(\$mm)	(\$/un)	Value	Ratio		
Canadian Income Trusts (US\$)										
Pengrowth Energy Trust	PGH		7.47	249.0	1,860	16.00	0.31	0.63		
Penn West Energy Trust	PWE	Н	9.96	410.0	4,080	25.00	0.25	0.55		
Enerplus Resources Fund	ERF		17.57	164.9	2,900	44.00	0.09	0.46		
Canadian Oil Sands Trust	COSWF	В	16.65	482.0	8,030	42.00	0.05	0.43		
Total or Median					16,900		0.17	0.50		
Small Cap Independent Producers										
Encore Acquisition Company	EAC	Н	22.51	52.6	1,180	44.00	0.37	0.69		
Berry Petroleum Company	BRY	Н	6.99	45.5	320	40.00	0.43	0.53		
Cimarex Energy Company	XEC	В	21.63	83.2	1,800	55.00	0.43	0.33		
Birchcliff Energy Ltd. (US\$)	BIR.TO	ם	3.12	117.0	370	10.00	0.14	0.41		
Total or Median	DIK.10		3.12	117.0	3,670	10.00	0.26	0.51		
U.S. Royalty Trusts										
Sabine Royalty Trust	SBR		37.20	14.6	540	47.00	-	0.79		
Cross Timbers Royalty Trust	CRT		22.65	6.0	140	42.00	-	0.54		
San Juan Basin Royalty Trust	SJT	Н	16.73	46.6	780	34.00	-	0.49		
Permian Basin RT	PBT		9.17	46.6	430	19.00	-	0.48		
Hugoton RoyaltyTrust	HGT	В	11.11	40.0	440	28.00	-	0.40		
Mesa RoyaltyTrust	MTR		26.00	1.9	50	67.00	-	0.38		
Total or Median					2,380			0.49		
U.S. Master Limited Partnerships (M	I De)									
Linn Energy, LLC	LINE		14.87	114.0	1,700	14.00	0.52	1.03		
Encore Energy Partners, L.P. (32%)	ENP		13.76	10.6	1,700	17.00	0.32	0.84		
Dorchester Minerals, L.P. (52%)	DMLP		15.78	28.2	450	24.00	0.18	0.66		
Total or Median	DIVIL		13.70	20.2	2,300	24.00	0.18	0.84		
10iai or Meatan					2,300		0.18	0.04		
B = Buy, H = Hold										
McDep Ratio = $\mathbf{M}$ arket $\mathbf{c}$ ap and $\mathbf{De}$ bt to										
Present Value presumes long-term price	s of \$75 a l	barr	el for oil a	nd \$10 a n	nillion btu f	or natural g	gas.			



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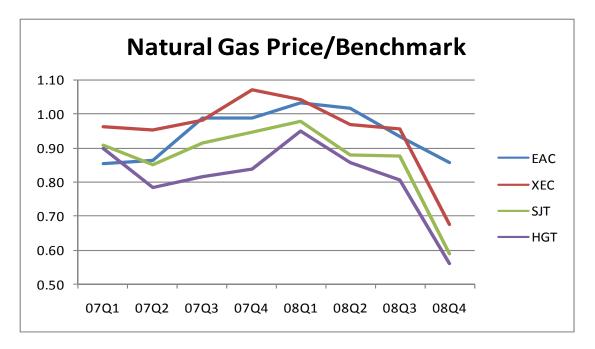
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		7	Table 3						
Oil an	d Gas In	com	e and Sr	nall Cap	Stocks				
Value Multiples - Rank by EV/Ebitda									
, <del>, , , , , , , , , , , , , , , , , , </del>		1		7, 2, 1, 2,					
			Price	Adjstd					
			(\$/sh)	Resrvs/	PV/	EV/	Revenue	Dist/	
	Symbol/		19-Feb	Prod	Ebitda	Ebitda	Royalty	Equity	
	Ra	ting	2009	NTM	NTM	NTM	(%)	Ebitda	
Canadian Income Trusts (US\$)									
Canadian Oil Sands Trust	COSWF	В	16.65	23.3	29.1	12.5		0.34	
Pengrowth Energy Trust	PGH		7.47	9.5	12.5	7.9		1.27	
Penn West Energy Trust	PWE	Н	9.96	8.0	12.8	7.1		1.13	
Enerplus Resources Fund	ERF		17.57	10.6	12.6	5.8		0.51	
Median				10.0	12.7	7.5			
Small Cap Independent Producers									
Encore Acquisition Company	EAC		22.51	11.4	12.7	8.8		-	
Birchcliff Energy Ltd. (US\$)	BIR.TO		3.12	6.9	21.2	8.7		-	
Berry Petroleum Company	BRY		6.99	9.6	12.2	6.5		-	
Cimarex Energy Company	XEC		21.63	7.2	10.1	5.0		-	
Median				8.4	12.5	7.6			
U.S. Royalty Trusts									
Sabine Royalty Trust	SBR		37.20	9.2	15.3	12.1	100	1.00	
San Juan Basin Royalty Trust	SJT	Н	16.73	10.7	21.2	10.4		0.78	
Cross Timbers Royalty Trust	CRT		22.65	14.5	17.3	9.4	84	0.95	
Permian Basin RT	PBT		9.17	8.8	16.6	8.0	32	0.85	
Hugoton RoyaltyTrust	HGT	В	11.11	13.1	19.2	7.6		0.69	
Mesa RoyaltyTrust	MTR		26.00	22.4	16.5	6.3		0.87	
Median				11.9	17.0	8.7			
U.S. Master Limited Partnerships (MI	Ps)								
Encore Energy Partners, L.P.	ENP		13.76	10.9	16.1	13.6		1.90	
Linn Energy, LLC	LINE		14.87	13.6	11.5	11.9		2.07	
Dorchester Minerals, L.P.	DMLP		15.78	8.5	16.5	10.9	64	1.02	
Median				10.9	16.1	11.9			
EV = Enterprise Value = Market Cap and	Debt; Ebi	tda =	Earnings	before inter	est, tax, de	epreciation	i		
and amortization; NTM = Next Twelve N									
Earnings; PV = Present Value of oil and									



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