

Income and Small Cap Weekly

Analysis of Oil & Gas Stocks January 19, 2010

Raise Cimarex NPV to \$60 a Share from \$50

Summary and Recommendation

We raise our estimate of Net Present Value (NPV) for buy recommended small cap producer Cimarex Energy (XEC) to \$60 a share, up from \$50, on the basis of more confidence in the outlook for the company's natural gas volume. The new estimate remains conservative relative to our estimates for most producers considering the resulting low multiple of Present Value to cash flow (PV/Ebitda) of 5.7 times compared to adjusted reserve life of 7.6 times. The higher estimate of NPV lends fundamental support to positive near-term price trends. XEC stock price of \$55 is above its 200-day average of \$39. Natural gas for delivery over the next twelve months at \$5.90 a million btu is above its 40-week average of \$5.40. On a long-term basis we see four-fold type upside potential for natural gas in the 2010s. That optimistic view is not yet supported by the commodity market. Indicating a neutral trend, natural gas price for delivery over the next six-years at \$6.60 recently is little different than its 40-week average of \$6.70. Finally, investor interest could be at a seasonal peak as the northern hemisphere has its coldest month of the winter.

Cimarex Valuation Appears Modest Compared to Popular Peers

Screening candidates for new coverage in our small cap independent producer group, we recently calculated tentative McDep Ratios on a few widely cited small cap and mid cap stocks. The calculation was entirely mechanical without attempting to account for future production higher than reported in the most recent quarter. On that basis, McDep Ratios ranged from 1.2 to 2.7 for a sample of companies that included Southwestern Energy (SWN), Ultra Petroleum (UPL), Range Resources (RRC) and Petrohawk (HK). The apparently high expectations for growth, which may be justified, suggest that the stocks in our independent producer group at a median McDep Ratio of 0.95 may also have more potential than we recognize in our estimates of NPV.

Kurt H. Wulff, CFA



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				Table 1						
McD	ep Inc	om	e and S	Small (Cap Ener	rgy Po	rtfolio			
De	ebt, Bu	sin	ess Seg	ments	and Inc	ome Yi	ield			
						n .	T7 1			
			ъ.			Present Value				
C	l 1/D	47	Price	EV/	F	by Segm	ent (%)	D:	D:	
S ₁	ymbol/Ra	- 0	,		Enterprise	NAmer.	0:1	Dist.	Dist.	14 D
		Buy	15-Jan		Value	Natural	Oil	NTM	Yield	McDep
	H = I	lola	2010	Сар	(\$mm)	Gas	Prod'n	(\$/un)	(%)	Ratio
Canadian Income Trusts (US\$)										
Peyto Energy Trust	PEYUF		13.92	1.25	2,000	71	29	1.40	10.1	1.06
Penn West Energy Trust	PWE		18.08	1.56	11,800	22	78	1.75	9.7	0.97
Pengrowth Energy Trust	PGH		10.47	1.51	4,600	35	65	0.82	7.8	0.91
Enerplus Resources Fund	ERF		23.69	1.22	4,900	42	58	2.10	8.9	0.82
Canadian Oil Sands Trust	COSWF	В	28.28	1.11	15,100		100	1.80	6.4	0.70
Total or Median					38,400					0.91
Small Cap Independent Producers										
Birchcliff Energy Ltd. (US\$)	BIREF		9.47	1.16	1,500	65	35	-	-	1.04
Encore Acquisition Company	EAC		49.04	1.64	4,190	22	78	-	-	0.99
Whiting Petroleum Corporation	WLL		72.99	1.27	5,450	17	83	-	-	0.95
Cimarex Energy Company	XEC	В	54.73	1.18	5,290	67	33	0.24	0.4	0.92
Berry Petroleum Company	BRY		29.06	1.85	2,410	31	69	0.30	1.0	0.90
Total or Median					18,800					0.95
Top Line Cash Payers										
Cross Timbers Royalty Trust	CRT		34.71	1.00	210	71	29	2.69	7.7	1.02
Sabine Royalty Trust	SBR		43.38	1.00	630	39	61	2.98	6.9	0.96
Freehold Royalty Trust (US\$)	FRHLF		15.46	1.20	920	25	75	1.67	10.8	0.92
Permian Basin RT	PBT		15.75	1.00	730	27	73	1.11	7.1	0.87
Dorchester Minerals, L.P.	DMLP	В	23.22	1.02	710	67	33	1.80	7.7	0.86
Total or Median					3,200					0.92
Bottom Line Cash Payers										
Linn Energy, LLC	LINE		28.25	1.50	4,830	40	60	2.52	8.9	1.36
Encore Energy Partners, L.P. (52%)	ENP		20.34	1.28	610	24	76	2.15	10.6	1.15
San Juan Basin Royalty Trust	SJT	В	21.96	1.00	1,020	100	-	1.77	8.1	1.05
Mesa RoyaltyTrust	MTR		39.88	1.00	74	75	25	4.20	10.5	0.83
Hugoton RoyaltyTrust	HGT	В	17.32	1.00	690	88	12	1.50	8.7	0.83
Total or Median					7,200					1.05
Composite (excl COSWF)										
Enterprise Value Weighting					52,600	38	62			0.97
Equal Weighting					52,000	49	51			0.97
Equal Weighted Buys						73	27			0.91
Equal weighted buys						/3	4/			0.91
McDep Ratio = Market cap and Del	ot to p rese	nt va	alue of oil a	ind gas ai	nd other busi	nesses.				
Present Value presumes long-term							gas			



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Table 2 Oil and Gas Income and Small Cap Stocks											
			Price			Net					
			(\$/sh)		Market	Present	Debt/				
	Symbol/		15-Jan	Shares	Сар	Value	Present	McDep			
	Rati	ng	2010	(mm)	(\$mm)	(\$/un)	Value	Ratio			
Canadian Income Trusts (US\$)											
Peyto Energy Trust	PEYUF		13.92	114.9	1,600	13.00	0.21	1.06			
Penn West Energy Trust	PWE		18.08	420.0	7,590	19.00	0.21	0.97			
Pengrowth Energy Trust	PGH		10.47	290.0	3,040	12.00	0.31	0.91			
Enerplus Resources Fund	ERF		23.69	169.0	4,000	30.00	0.15	0.82			
Canadian Oil Sands Trust	COSWF	В	28.28	484.0	13,690	42.00	0.07	0.70			
Total or Median			20.20	101.0	29,900	12.00	0.21	0.91			
Small Cap Independent Producers											
Birchcliff Energy Ltd. (US\$)	BIREF		9.47	136.3	1,290	9.00	0.15	1.04			
Encore Acquisition Company	EAC		49.04	52.3	2,560	50.00	0.38	0.99			
Whiting Petroleum Corporation	WLL		72.99	59.0	4,310	78.00	0.20	0.95			
Cimarex Energy Company	XEC	В	54.73	82.2	4,500	60.00	0.14	0.92			
Berry Petroleum Company	BRY		29.06	44.9	1,300	35.00	0.41	0.90			
Total or Median					13,960		0.20	0.95			
Top Line Cash Payers											
Cross Timbers Royalty Trust	CRT		34.71	6.0	210	34.00	-	1.02			
Sabine Royalty Trust	SBR		43.38	14.6	630	45.00	-	0.96			
Freehold Royalty Trust (US\$)	FRHLF		15.46	49.6	770	17.00	0.16	0.92			
Permian Basin RT	PBT		15.75	46.6	730	18.00	-	0.87			
Dorchester Minerals, L.P.	DMLP	В	23.22	29.8	690	27.00	0.02	0.86			
Total or Median					3,030			0.92			
Bottom Line Cash Payers											
Linn Energy, LLC	LINE		28.25	114.0	3,220	17.00	0.45	1.36			
Encore Energy Partners, L.P. (52%)	ENP		20.34	23.2	470	17.00	0.25	1.15			
San Juan Basin Royalty Trust	SJT	В	21.96	46.6	1,020	21.00	-	1.05			
Mesa RoyaltyTrust	MTR		39.88	1.9	74	48.00	-	0.83			
Hugoton RoyaltyTrust	HGT	В	17.32	40.0	690	21.00	-	0.83			
Total or Median					5,470			1.05			
B = Buy. $McDep Ratio = Market cap a$	and De bt to) D re	esent valu	e of oil an	d gas and o	other busin	nesses				
Present Value presumes long-term price											



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		7	Table 3					
Oil and	l Gas In	com	e and S	mall Cap	Stocks			
Valu	ie Multij	ples	- Rank	by EV/E	bitda			
			Price			Adjstd		
				Revenue	Dist/	Resrvs/	PV/	EV/
	Symbol/		15-Jan	Royalty	Equity	Prod	Ebitda	Ebitda
	Rai	ting	2010	(%)	Ebitda	NTM	NTM	NTM
Canadian Income Trusts (US\$)								
Peyto Energy Trust	PEYUF		13.92		1.27	18.2	11.8	12.4
Canadian Oil Sands Trust	COSWF	В	28.28		0.59	23.1	13.7	9.5
Penn West Energy Trust	PWE		18.08		0.77	8.3	8.4	8.1
Enerplus Resources Fund	ERF		23.69		0.61	9.8	8.7	7.1
Pengrowth Energy Trust	PGH		10.47		0.52	8.3	7.6	7.0
Median						9.8	8.7	8.1
Small Cap Independent Producers								
Birchcliff Energy Ltd. (US\$)	BIREF		9.47		-	10.6	14.9	15.5
Encore Acquisition Company	EAC		49.04		-	11.7	7.6	7.5
Whiting Petroleum Corporation	WLL		72.99		-	9.8	7.3	6.9
Berry Petroleum Company	BRY		29.06		-	12.4	7.3	6.6
Cimarex Energy Company	XEC	В	54.73		-	7.6	5.7	5.3
Median						10.6	7.3	6.9
Top Line Cash Payers								
Sabine Royalty Trust	SBR		43.38	100	1.00	12.0	15.1	14.6
Permian Basin RT	PBT		15.75	32	0.90	11.5	14.5	12.7
Cross Timbers Royalty Trust	CRT		34.71	84	0.95	12.6	12.0	12.3
Dorchester Minerals, L.P.	DMLP	В	23.22	64	0.91	7.8	13.7	11.8
Freehold Royalty Trust (US\$)	FRHLF		15.46	71	0.91	6.8	9.3	8.6
Median						11.5	13.7	12.3
Bottom Line Cash Payers								
Linn Energy, LLC	LINE		28.25		1.70	18.3	11.5	15.6
San Juan Basin Royalty Trust	SJT	В	21.96		0.79	9.2	9.4	9.8
Encore Energy Partners, L.P.	ENP		20.34		1.07	13.2	8.4	9.7
Hugoton RoyaltyTrust	HGT	В	17.32		0.76	13.4	10.7	8.8
Mesa RoyaltyTrust	MTR		39.88		0.93	8.0	10.6	8.8
Median						13.2	10.6	9.7
EV = Enterprise Value = Market Cap and	l Debt: Fb	itda :	= Earning	s before int	erest. tax.	depreciation	on	
and amortization; NTM = Next Twelve I								
Earnings; PV = Present Value of oil and					5.00			
Top Line Cash Payers defined as those	_				column fre	m right)		



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