

June 6, 2018

# **Royal Dutch Shell (RDS) Bright Future in Integrated Gas**

Symbol	RDS-B	Ebitda Next Twelve Months ending 6/30/19 (US\$mm)	58,200
Rating		Natural Gas/Ebitda (%)	24
Price (US\$/sh)	71.79	Natural Gas and Oil Production/Ebitda (%)	73
Pricing Date	6/5/18	Developed Reserves/Production NTM	7.2
Shares (mm)	4189	EV/Ebitda	7.2
Market Capitalization (US\$mm)	301,000	PV/Ebitda	9.2
Debt (US\$mm)	117,000	Undeveloped Reserves (%)	18
Enterprise Value (EV) (US\$mm)	417,000	Natural Gas and Oil Ebitda (US\$/boe)	30.80
Present Value (PV) (US\$mm)	536,000	Downstream Uplift (US\$/boe)	11.68
Net Present Value (US\$/share)	100	Oil and Gas Ebitda Margin (%)	68
EV/Market Cap	1.39	Top Line/Ebitda (%)	0
McDep Ratio - EV/PV	0.78	Price/Earnings Next Twelve Months	12
Dividend Yield (%/year)	5.2	Indicated Annual Dividend (US\$/sh)	3.76
Note: Estimated cash flow and e	arnings tied to one-yea	r futures prices for oil and natural gas.	
Reported results may vary	widely from estimates	s. Estimated present value per share revised only infrequently.	
Estimated present value p	resumes a long-term pr	rice for oil of US\$70 a barrel and natural gas, \$4.00 a million btu.	
For historical analysis of	RDS since 2001 see w	ww.mcdep.com/1rd.htm	

#### **Summary and Recommendation**

The higher growth prospects of LNG (liquefied natural gas), uniquely reported as an operating segment, brighten the outlook for the shares of Royal Dutch Shell (RDSB). At a McDep Ratio of 0.78, the stock has unlevered appreciation potential of 28%, perhaps within a year. The distinctive appeal of LNG starts with 1% a year expected growth of global energy to 18,000 billion cubic meters (bcm) of natural gas equivalent in 2035 (see slide Gas Plays Growing Role on page 2). Within global energy, natural gas would grow faster at 2% a year to 4,700 bcm, or 26% of total energy in 2035. LNG would grow at twice the rate of natural gas at 4% a year to 800 bcm, or 17% of total natural gas (see slide LNG the Fastest Growing on page 2). Actual growth of LNG this century has been 7% a year and it looks like a demand/supply gap (shortage) may be opening (see slide Lack of Supply Investment on page 3). With rising demand and tightening supply, LNG price is strengthening (see slide Spot Prices on page 3). Meanwhile, actual results for the latest four quarters had the Integrated Gas (IG) segment contributing 20% of cash flow and 35% of earnings to RDS. That surprising amount represents 30% of cash flow and 60% of earnings of oil and gas production. IG includes LNG-related production of natural gas and liquids as well as the liquefaction, transportation and trading of LNG. For now, we have not separated IG from Exploration and Production in our model (see table Operating and Financial Estimates on page 4). Less predictable trading profits boosted IG in past quarters while higher price may boost oil in the current and future quarters. At the same time, a 5.2% dividend yield is more than competitive. Finally, we are optimistic about making money in RDSB and RDSA among the 22 stocks in our coverage (see Tables 1-4 on pages 5-8).

Kurt H. Wulff, CFA

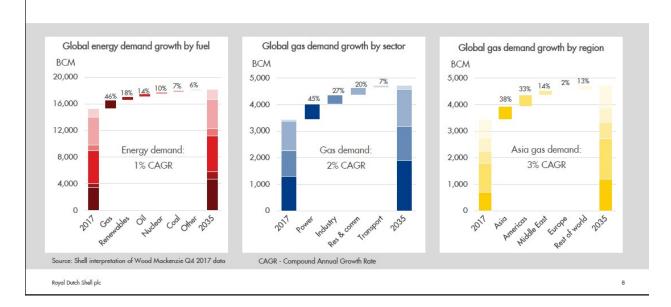


June 6, 2018

SHELL LING OUTLOOK 2018

EXTERNAL ENVIRONMENT CREATING MORE OPPORTUNITIES FOR GAS AND LNG

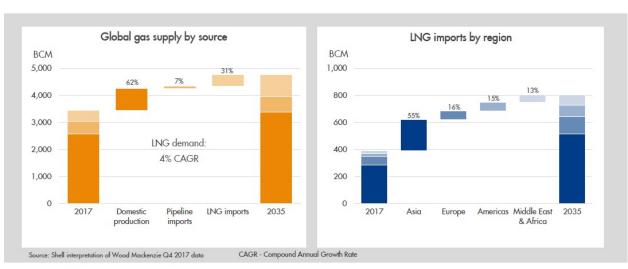
#### GAS PLAYS GROWING ROLE TO MEET ENERGY CHALLENGE



SHELL LING OUTLOOK 2018

EXTERNAL ENVIRONMENT CREATING MORE OPPORTUNITIES FOR GAS AND LNG

#### LNG IS THE FASTEST GROWING GAS SUPPLY SOURCE



Royal Dutch Shell plc

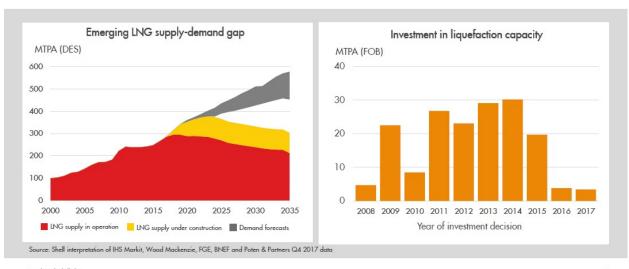


June 6, 2018

SHELL LING OUTLOOK 2018

SUPPLY INVESTMENT REQUIRED TO MEET LONG-TERM DEMAND GROWTH

## LACK OF SUPPLY INVESTMENT RISKS FUTURE GLOBAL LNG MARKET GROWTH

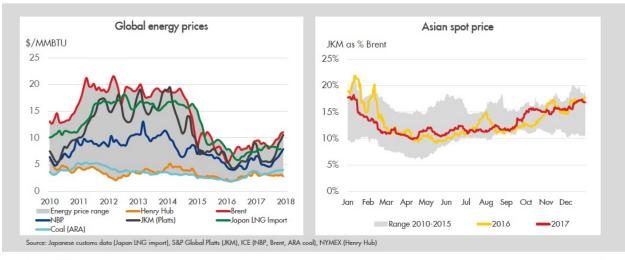


Royal Dutch Shell plc

SHELL LNG OUTLOOK 2018

STRONG LNG FUNDAMENTALS EXCEEDED EXPECTATIONS IN 2017

#### SPOT PRICES CONTINUE TO REFLECT STRONG DEMAND FOR LNG



Royal Dutch Shell plc



				yal Dutch/S						
		Next Twe	lve Months	Operating	and Financ	ial Estimate	S			
										Next
				0.47	0.45	0.45		0.15		Twelve
	Q2	Year	Ql	Q2E	Q3E	Q4E	Year	QIE	Q2E	Months
	6/30/17	2017	3/31/18	6/30/18	9/30/18	12/31/18	2018	3/31/19	6/30/19	6/30/19
Volume										
Natural Gas (mmcfd)										
North America	1,261	1,400	1,504	1,518	1,531	1,545	1,525	1,559	1,573	1,552
Rest of World	8,486	9,268	10,408	8,796	9,383	10,405	9,747	10,788	9,117	9,921
Total	9,747	10,669	11,912	10,313	10,915	11,950	11,272	12,347	10,689	11,473
Days	91	365	90	91	92	92	365	90	91	365
Oil (mmb)	165	666	161	164	167	169	660	167	170	672
Oil (mbd)	1,814	1,826	1,785	1,801	1,817	1,834	1,809	1,850	1,867	1,842
Total gas & oil (mmb)	313	1,315	339	320	335	352	1,346	352	332	1,370
Total gas & oil (mbd)	3,439	3,604	3,770	3,520	3,636	3,825	3,688	3,908	3,648	3,754
Price										
Natural gas (\$/mcf)										
Henry Hub (\$/mmbtu)	3.18	3.11	3.01	2.80	2.96	3.02	2.95	3.12	2.65	2.94
North America	2.74	2.54	2.53	2.35	2.49	2.54	2.48	2.63	2.23	2.47
Rest of World	4.44	4.53	5.20	5.20	5.20	5.20	5.20	5.20	5.20	5.20
Total	4.22	4.27	4.86	4.78	4.82	4.85	4.83	4.87	4.76	4.83
Oil (\$/bbl)										
WTI Cushing	48.26	50.94	62.88	67.37	65.70	65.01	65.24	64.24	63.28	64.56
Worldwide	45.62	49.04	60.66	64.99	63.38	62.71	62.95	61.97	61.04	62.27
Total gas & oil (\$/bbl)	36.03	37.48	44.07	47.25	46.13	45.22	45.64	44.73	45.18	45.31
Revenue (\$mm)	30.03	27.10	77.07	47.23	40.13	43.22	15.01	77.73	43.10	10.01
Natural Gas										
North America	314	1,296	342	325	351	361	1,380	368	319	1,400
Rest of World	3,429	15,329	4,868	4,159	4,486	4,975	18,488	5,045	4,311	18,818
Total	3,743	16,625	5,210	4,484	4,838	5,336	19,868	5,414	4,630	20,217
Oil	7,531	32,677	9,745	10,651	10,597	10,579	41,571	10,319	10,370	41,863
Other				-	-		297,119			297,119
	60,857	255,877	74,280	74,280	74,280	74,280		74,280	74,280	
Total	72,131	305,179	89,235	89,415	89,714	90,194	358,558	90,012	89,280	359,199
Expense	59,275	251,147	75,949	74,924	75,131	75,383	301,386	75,379	75,094	300,986
Ebitda (\$mm)	- 0-0				40.500				10.106	
Exploration and Production	7,850	35,521	10,023	10,491	10,583	10,811	41,908	10,633	10,186	42,213
Other	5,006	18,511	3,264	4,000	4,000	4,000	15,264	4,000	4,000	16,000
Total Ebitda	12,856	54,032	13,286	14,491	14,583	14,811	57,172	14,633	14,186	58,213
Exploration	255	1,945	230	500	500	500	1,730	500	500	2,000
Deprec., Deplet., & Amort.	6,181	23,781	5,334	5,334	5,334	5,334	21,336	5,334	5,334	21,336
Ebit	6,420	28,306	7,722	8,657	8,749	8,977	34,106	8,799	8,352	34,877
Interest	935	4,042	936	936	936	936	3,744	936	936	3,744
Ebt	5,485	24,264	6,786	7,721	7,813	8,041	30,362	7,863	7,416	31,133
Income Tax	1,920	8,492	1,425	1,621	1,641	1,689	6,376	1,651	1,557	6,538
Net Income (\$mm)										
Exploration and Production	1,508	8,359	3,990				3,990			
Other	2,529	9,082	1,687				1,687			
Unallocated	(471)	(1,670)	(316)				(316)			
Total	3,566	15,771	5,361	6,100	6,172	6,352	23,986	6,211	5,859	24,595
Shares (millions)	4,146	4,150	4,189	4,189	4,189	4,189	4,189	4,189	4,189	4,189
Per share (\$)	0.86	3.80	1.28	1.46	1.47	1.52	5.73	1.48	1.40	5.87
Ebitda Margin (E&P)	70%	72%	67%	69%	69%	68%	68%	68%	68%	68%
Tax Rate	35%	35%	21%	21%	21%	21%	21%	21%	21%	21%
Dividend (\$/share)	0.94	3.76	0.94	0.94	0.94	0.94	3.76	0.94	0.94	3.76



June 6, 2018

			Table							
		Mcl	Dep Ener	gy Stocks						
		Rank	ed by Mo	Dep Rati	0					
		ъ.						0:1	D: .	
		Price	16.7.	Г	FI//	F17/	DI//	Oil	Dist.	14 D
	C	(US\$/sh)	Market	Enterprise	EV/ Market	EV/ Ebitda		Prod'n/ Ebitda	Yield	McDe
	Symbol/Rating	5-Jun 2018	Cap	Value		NTM	Ebitda		NTM	Rati
Integrated		2018	(US\$mm)	(\$mm)	Сар	NIM	NTM	(%)	(%)	(EV/PV
Exxon Mobil Corporation	XOM	80.68	345,000	435,000	1.26	8.5	9.3	47	4.1	0.92
Chevron Corporation	CVX	122.73	235,000	297,000	1.27	7.5	8.9	60	3.7	0.92
Suncor Energy	SU	39.16	64,000	84,000	1.30	7.0	8.5	77	2.8	0.82
Royal Dutch Shell	RDS-B	71.79	301,000	417,000	1.39	7.0	9.2	49	5.2	0.82
Total or Median	KD3-D	/1.//	945,000	1,233,000	1.28	7.4	9.0	55	3.9	0.76
Large Independent			945,000	1,233,000	1.20	7.4	9.0	33	3.9	0.04
Occidental Petroleum Corp.	OXY	85.51	65,600	79,300	1.21	8.9	8.0	78	3.6	1.11
Pioneer Natural Resources	PXD	191.16	32,700	35,300	1.08	8.5	8.8	93	0.2	0.96
EOG Resources, Inc.	EOG	116.58	69,700	76,800	1.10	8.3	9.1	90	0.2	0.90
ConocoPhillips	COP	67.56	80,000	103,000	1.29	7.7	8.8	75	1.7	0.87
Total or Median	COI	07.50	248,000	294,400	1.16	8.4	8.8	84	1.1	0.93
Mid-Size Independent			240,000	274,400	1.10	0.7	0.0	07	1.1	0.73
Hess Corporation	HES	61.08	18,900	27,300	1.44	11.2	10.4	89	1.6	1.07
Continental Resources	CLR	64.21	24,000	30,300	1.26	8.2	8.8	82	-	0.93
Devon Energy Corporation	DVN	39.32	20,800	28,700	1.38	7.5	10.4	74	0.8	0.73
Cimarex Energy Company	XEC	83.99	8,000	9,500	1.19	5.4	8.4	81	0.8	0.64
Marathon Oil Corporation	MRO	20.58	17,530	24,300	1.38	5.2	8.8	90	1.0	0.59
Total or Median	1,110	20.50	89,200	120,100	1.38	7.5	8.8	82	0.8	0.73
Small Independent			07,200	120,100	1.50	7.5	0.0	02	0.0	0.75
California Resources	CRC	37.78	1,700	8,000	4.6	6.5	8.7	91	_	0.74
Whiting Petroleum Corporation	WLL	52.14	4,700	8,100	1.71	5.3	8.1	97	_	0.65
Range Resources	RRC	15.83	3,900	8,600	2.19	6.2	10.5	44	0.5	0.59
Birchcliff Energy Ltd.	BIREF	3.37	900	1,500	1.70	5.0	9.9	48	2.3	0.50
Total or Median			11,200	26,200	1.95	5.7	9.3	70	0.3	0.62
Income			,				,			0.00
Sabine Royalty Trust	SBR	48.15	700	700	1.00	13.7	14.2	70	7.3	0.96
Permian Basin RT	PBT	9.44	440	440	1.00	11.0	11.7	80	8.8	0.94
Dorchester Minerals, L.P.	DMLP	19.20	620	620	1.00	9.4	11.7	83	9.1	0.80
San Juan Basin Royalty Trust	SJT	6.53	300	300	1.00	11.3	13.9	-	8.7	0.82
Cross Timbers Royalty Trust	CRT	14.28	90	90	1.00	7.8	13.6	38	10.6	0.57
Total or Median			2,200	2,200	1.00	11.0	13.6	70	8.8	0.82
			, ,	,						

Estimated Present Value (PV) presumes a long-term price for oil of US\$70 a barrel and natural gas, \$4.00 a million btu.

McDep Ratio = Market cap and Debt to present value of oil and gas and other businesses. For historical research see www.mcdep.com



			Tab	le 2						
		Mcl	Dep Ene	ergy St	ocks					
	1	Unlever	-			)				
			ked by T		`	.,				
		Name	teu by i	otai L	DILUA					
		Price		Unstrag	m NTM		Down-	Total		
		(US\$/sh)		Equiv.	m N1M Ebitda		stream		Distrib./	Distrib
Su	mbol/Ratins	1		Price	Margin	Ebitda	Uplift	NTM	Ebitda	NTA
Sy	moon Runn	2018		(\$/boe)	(%)	(\$/boe)	(\$/boe)	(\$mm)	(%)	(\$/sh
Integrated		2010	(mmooc)	(φ/σσε)	(70)	(φ/ σσε)	(\$1000)	(\$mm)	(70)	(ψ/31ι)
Royal Dutch Shell	RDS-B	71.79	1371	45.31	68	30.80	11.67	42,213	27	3.76
Exxon Mobil Corporation	XOM	80.68	1453	48.44	48	23.40	11.67	33,991	27	3.28
Chevron Corporation	CVX	122.73	1057	49.71	60	30.00	7.29	31,713	22	4.48
Suncor Energy	SU	39.16	300	56.96	54	30.76	9.27	9,213	15	1.11
Total or Median			4180	49.08	57	30.38	10.47	117,130	24	
Large Independent										
ConocoPhillips	COP	67.56	457	47.46	62	29.50	0.00	13,482	10	1.14
EOG Resources, Inc.	EOG	116.58	280	45.63	73	33.13	0.00	9,281	4	0.56
Occidental Petroleum Corp.	OXY	85.51	263	47.85	58	27.80	6.09	7,299	27	3.08
Pioneer Natural Resources	PXD	191.16	124	46.17	73	33.50	0.00	4,163	1	0.32
Total or Median			1124	46.81	67	31.32	0.00	34,225	7	
Mid-Size Independent										
Marathon Oil Corporation	MRO	20.58	167	40.90	68	27.90	0.00	4,655	4	0.20
Continental Resources	CLR	64.21	109	42.12	80	33.90	0.00	3,680	-	_
Devon Energy Corporation	DVN	39.32	182	29.31	62	18.30	2.75	3,325	4	0.32
Hess Corporation	HES	61.08	97	45.06	56	25.10	0.00	2,439	13	1.00
Cimarex Energy Company	XEC	83.99	86	30.44	67	20.50	0.00	1,769	3	0.64
Total or Median			641	40.90	67	25.10	0.00	15,869	4	
Small Independent										
Whiting Petroleum Corporation	WLL	52.14	50	46.57	66	30.90	0.00	1,532	-	-
Range Resources	RRC	15.83	140	19.01	52	9.90	0.00	1,383	1	0.08
California Resources	CRC	37.78	49	51.73	49	25.20	0.00	1,246	-	-
Birchcliff Energy Ltd.	BIREF	3.37	22	18.93	72	13.70	0.00	308	7	0.08
Total or Median			261	32.79	59	19.45	0.00	4,469	1	
Income										
Dorchester Minerals, L.P.	DMLP	19.20	2.34	38.90	73	28.21	0.00	66	86	1.75
Sabine Royalty Trust	SBR	48.15	1.76	33.96	86	29.17	0.00	51	100	3.52
Permian Basin RT	PBT	9.44	1.24	46.76	69	32.20	0.00	40	97	0.83
San Juan Basin Royalty Trust	SJT	6.53	3.45	14.49	54	7.80	0.00	27	98	0.57
Cross Timbers Royalty Trust	CRT	14.28	0.44	40.16	63	25.15	0.00	11	82	1.51
Total or Median			9	38.90	69	28.21	0.00	195	97	
For historical research see www.mcdep.		-								



			Tab									
		McD	ep Ene	ergy Sto	cks							
		Net Pre	sent Va	lue Per	Sha	re						
		Price				Devel.	Undev/	Nat	Тор	Net		
		(US\$/sh)				Resrvs/	Devel.	Gas/	Line/	Presen		
Sym	bol/Rating	5-Jun	Shares	Debt	P/E	Prod	Resrvs	Ebitda		Value		
Sym	DOI/Raiing	2018	(mm)	(\$mm)	NTM	NTM	(%)	(%)	(%)	(US\$/sh		
Integrated		2010	(mm)	(\$IIIII)	1 1 1 1 1 1 1	1 1 1 1 1 1 1	(/0)	(/0)	(/0)	(03\$/311)		
Chevron Corporation	CVX	122.73	1,913	62,659	17	7.1	57	25		150.00		
Royal Dutch Shell	RDS-B	71.79	4,189	116,710	12	7.2	22	33		100.00		
Exxon Mobil Corporation	XOM	80.68	4,270	90,941	14	9.6	52	29		90.00		
Suncor Energy	SU	39.16	1,644	19,313	11	8.5	87			50.00		
Median			Ú			7.9	55					
Large Independent												
Pioneer Natural Resources	PXD	191.16	171	2,600	22	7.3	9	7		200.00		
EOG Resources, Inc.	EOG	116.58	598	7,071	20	4.9	43	10		130.00		
ConocoPhillips	COP	67.56	1,186	23,143	16	7.7	31	25		80.00		
Occidental Petroleum Corp.	OXY	85.51	767	13,700	18	7.4	35	4		75.00		
Median				ŕ		7.3	33					
Mid-Size Independent												
Cimarex Energy Company	XEC	83.99	96	1,498	10	4.8	35	19		140.00		
Continental Resources	CLR	64.21	374	6,333	23	5.6	121	18		70.00		
Devon Energy Corporation	DVN	39.32	528	7,944	17	8.3	24	15		60.00		
Hess Corporation	HES	61.08	310	8,399		7.4	59	11		55.00		
Marathon Oil Corporation	MRO	20.58	852	6,734	11	5.4	60	10		40.00		
Median						5.6	59					
Small Independent												
Whiting Petroleum Corporation	WLL	52.14	91	3,367	43	6.8	84	3		100.00		
California Resources	CRC	37.78	46	6,300		8.9	41	9		100.00		
Range Resources	RRC	15.83	247	4,657	15	10.0	83	56		40.00		
Birchcliff Energy Ltd.	BIREF	3.37	268	633	15	7.2	228	52		9.00		
Median						8.0	83					
Income												
Sabine Royalty Trust	SBR	48.15	15	-	14	10.1	3	37	100	50.00		
Cross Timbers Royalty Trust	CRT	14.28	6	-	9	11.7	-	69	82	25.00		
Dorchester Minerals, L.P.	DMLP	19.20	32	-	14	6.9	-	21	76	24.00		
Permian Basin RT	PBT	9.44	47	-	11	6.7	-	21	37	10.00		
San Juan Basin Royalty Trust	SJT	6.53	47	-	12	12.1	-	100	-	8.00		
Median						10.1						
P/E = Stock Price to Earnings.	For histori	cal research	ı see www	.mcdep.coi	n.							



		Tab	le 4						
	Mo	Dep End	ergy Sto	cks					
	Total R	eturn Ye	ear-to-D	ate 201	8				
	Ranked b	y Unleve	ered Tot	al Retu	ırn				
		1 1							
		Price	Price	Duina	Cash	Equity Total	U	nlevered Total	
	Symbol/Rati	(\$/sh) 5-Jun	(\$/sh) 29-Dec	Price	Distrib.	Return	Debt		МсДер
	Symbol/Katt	2018	29-Dec 2017	(%)	(%)	(%)	(\$/sh)	Return (%)	Ratio
Integrated		2010	2017	(/0)	(70)	(70)	(ψ/3π)	(70)	Nuite
Suncor Energy	SU	39.16	36.72	7	1	7	12	6	0.82
Royal Dutch Shell	RDS-B	71.79	68.29	5	3	8	28	6	0.78
Chevron Corporation	CVX	122.73	125.19	(2)	2	(0)	33	(0)	0.85
Exxon Mobil Corporation	XOM	80.68	83.64	(4)	2	(2)	21	(1)	0.92
Median	110111	00.00	02.0.	2		4		3	0.84
Large Independent						•			
ConocoPhillips	COP	67.56	54.89	23	1	24	20	18	0.87
Occidental Petroleum Corp.	OXY	85.51	73.66	16	1	17	18	14	1.11
Pioneer Natural Resources	PXD	191.16	172.85	11	0	11	15	10	0.96
EOG Resources, Inc.	EOG	116.58	107.91	8	0	8	12	8	0.91
Median				13		14		12	0.93
Mid-Size Independent									
Hess Corporation	HES	61.08	47.47	29	1	29	27	19	1.07
Continental Resources	CLR	64.21	52.97	21	_	21	17	16	0.93
Marathon Oil Corporation	MRO	20.58	16.93	22	1	22	8	15	0.59
Devon Energy Corporation	DVN	39.32	41.40	(5)	0	(5)	15	(4)	0.73
Cimarex Energy Company	XEC	83.99	122.01	(31)	0	(31)	16	(27)	0.64
Median				21		21		15	0.73
Small Independent									
Whiting Petroleum Corporation	WLL	52.14	26.48	97	-	97	37	40	0.65
California Resources	CRC	37.78	19.44	94	-	94	137	12	0.74
Birchcliff Energy Ltd.	BIREF	3.37	3.50	(4)	1	(3)	2	(2)	0.50
Range Resources	RRC	15.83	17.06	(7)	0	(7)	19	(3)	0.59
Median				45		46		5	0.62
Income									
Dorchester Minerals, L.P.	DMLP	19.20	15.20	26	5	32	-	32	0.80
Sabine Royalty Trust	SBR	48.15	44.60	8	2	10	-	10	0.96
Permian Basin RT	PBT	9.44	8.87	6	3	10	-	10	0.94
Cross Timbers Royalty Trust	CRT	14.28	14.69	(3)	4	1	-	1	0.57
San Juan Basin Royalty Trust	SJT	6.53	8.24	(21)	3	(18)	-	(18)	0.82
Median				6		10		10	0.82
Grand Median				7		9		9	0.82
Natural Gas (\$/mmbtu)		2.89	2.95	(2)					
Oil -West Texas Intermediate (\$/bbl)		65.35	60.09	9					
Total Stock Market - U.S.	VTI	142.37	137.25	4	0	4			
Developed Markets - ex US	VEA	44.65	44.86	(0)	0	(0)			
Emerging Markets	VWO	45.18	45.91	(2)	0	(1)			
Total Stock Market - World	VT	75.44	74.26	2	0	2			
Source: McDep LLC, Yahoo, CME Group,	Bloomherg	I	For historica	al research	see www	.mcden co	om		



June 6, 2018

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