# PetroChina Company Ltd. Revise Rating to Hold from Buy on Price 

| Symbol | PTR | Ebitda Next Twelve Months ending 12/31/08 (US\$mm) | 45,000 |
| :--- | ---: | :--- | ---: |
| Rating | Hold | North American Natural Gas/Ebitda (\%) | 0 |
| Price (US\$/sh) | 246.81 | Natural Gas and Oil Production/Ebitda (\%) | 90 |
| Pricing Date | $10 / 26 / 07$ | Adjusted Reserves/Production NTM | 15.0 |
| Shares (mm) | 1779 | EV/Ebitda | 10.2 |
| Market Capitalization (US\$mm) | 439,000 | PV/Ebitda | 7.0 |
| Debt (US\$mm) | 17,000 | Undeveloped Reserves (\%) | 37 |
| Enterprise Value (EV) (US\$mm) | 456,000 | Natural Gas and Oil Ebitda (US\$/boe) | 36.02 |
| Present Value (PV) (US\$mm) | 313,000 | Present Value Proven Reserves(US\$/boe) | 13.73 |
| Net Present Value (US\$/share) | 166 | Present Value Proven Reserves(US\$/mcfe) | 2.29 |
| Debt/Present Value | 0.06 | Earnings Next Twelve Months $(U S \$ /$ sh) | 12.10 |
| McDep Ratio - EV/PV | 1.46 | Price/Earnings Next Twelve Months | 20 |
| Dividend Yield (\%/year) | 1.9 | Indicated Annual Dividend (US\$/sh) | 4.76 |
| Note: Estimated cash flow and earnings tied to one-year futures prices for oil. |  |  |  |
| Reported results may vary widely from estimates. Estimated present value per share revised only infrequently. |  |  |  |
| The Peoples Republic of China holds 90\% of the outstanding shares. |  |  |  |
| Estimated present value presumes a long-term price for oil of US\$66 a barrel and natural gas, \$11 a million btu. |  |  |  |
| For historical analysis of PTR since 2001 see www.mcdep.com/3ptr.htm |  |  |  |

## Summary and Recommendation

We revise our recommendation to Hold from Buy for the stock of PetroChina Company Ltd. (PTR) as a result of the nice positive surprise of intense investor interest in Chinese stocks. Stock price exceeds estimated net present value (NPV) of $\$ 166$ a share by more than any normal allowance for uncertainty in our industry estimates. We take a neutral stance on PTR for now and will see if the McDep Ratio drops back into buy range considering future stock price action and progress in company operations and industry conditions. There is open-ended upside to NPV from oil price, natural gas price and refined product price on top of volume growth. Higher stock prices in China than outside China may be driving up PTR stock price in advance of an issue of new shares in the mainland Chinese market in a few weeks. Eventually Chinese stock prices and world stock prices may come closer together at a level higher than current world levels.

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Please see disclosures on the final page.

Independent Stock Idea,
October 26, 2007


## PetroChina <br> Functional Cash Flow and Present Value

|  | NTM Ebitda (US\$mm) | Adjusted R/P | Ebitda | Present Value (US\$mm) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Natural Gas | 2,500 | 23.5 | 8.4 | 21,000 | 7\% |
| Oil | 37,700 | 12.3 | 7.1 | 268,000 | 86\% |
| Downstream | 4,400 |  | 5.2 | 23,000 | 7\% |
|  | 44,600 | 15.0 | 7.0 | 312,000 | 100\% |
| Debt (US\$mm) |  |  |  |  | 17,000 |
| Net Present Value (US\$mm) |  |  |  |  | 295,000 |
| Shares (mm) |  |  |  |  | 1,779 |
| Net Present Value - Standard Estimate (US\$/sh) |  |  |  |  | 166 |
| NPV Approximation by Cash Flow Multiple Depending on Reserve Life (US\$/sh) |  |  |  |  | 164 |

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|  | PetroChina Company Limited Quarterly Operations |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} Q 4 \\ 12 / 31 / 06 \\ \hline \end{array}$ | $\begin{array}{r} \text { Q3 } \\ 9 / 30 / 07 \\ \hline \end{array}$ | $\begin{array}{r} Q 4 E \\ 12 / 31 / 07 \end{array}$ | $\begin{array}{r} \text { Year } \\ 2007 E \end{array}$ | $\begin{array}{r} \text { Q1E } \\ 3 / 31 / 08 \\ \hline \end{array}$ | $\begin{array}{r} \text { Q2E } \\ \text { 6/30/08 } \\ \hline \end{array}$ | $\begin{array}{r} \text { Q3E } \\ 9 / 30 / 08 \\ \hline \end{array}$ | $\begin{array}{r} Q 4 E \\ 12 / 31 / 08 \\ \hline \end{array}$ | Twelve <br> Months E <br> 12/31/08 |
| Volume |  |  |  |  |  |  |  |  |  |
| Natural gas (bcf) | 375 | 378 | 440 | 1,616 | 415 | 387 | 378 | 440 | 1,621 |
| Natural Gas (mmcfd) | 4,079 | 4,110 | 4,784 | 4,428 | 4,562 | 4,257 | 4,110 | 4,784 | 4,428 |
| Days | 92 | 92 | 92 | 365 | 91 | 91 | 92 | 92 | 366 |
| Oil (mmb) | 204 | 212 | 212 | 844 | 210 | 210 | 212 | 212 | 845 |
| Oil (mbd) | 2,213 | 2,308 | 2,308 | 2,313 | 2,308 | 2,308 | 2,308 | 2,308 | 2,308 |
| Total gas \& oil (mmb) | 266 | 275 | 286 | 1,114 | 279 | 275 | 275 | 286 | 1,115 |
| Total gas \& oil (mbd)) | 2,893 | 2,993 | 3,105 | 3,051 | 3,068 | 3,017 | 2,993 | 3,105 | 3,046 |
| Price |  |  |  |  |  |  |  |  |  |
| Natural gas (\$/mcf) |  |  |  |  |  |  |  |  |  |
| Henry Hub (\$/mmbtu) | 6.57 | 6.16 | 6.95 | 6.87 | 7.87 | 7.53 | 7.76 | 8.27 | 7.86 |
| Company | 2.49 | 2.57 | 2.57 | 2.56 | 2.57 | 2.57 | 2.57 | 2.57 | 2.57 |
| Oil (\$/bbl) |  |  |  |  |  |  |  |  |  |
| WTI Cushing | 59.99 | 75.48 | 86.12 | 71.15 | 84.42 | 82.44 | 80.91 | 79.65 | 81.86 |
| Company | 54.44 | 67.42 | 76.93 | 64.96 | 75.41 | 73.65 | 72.28 | 71.15 | 73.12 |
| Total gas \& oil (\$/bbl) | 45.15 | 55.52 | 61.14 | 52.96 | 60.55 | 59.96 | 59.27 | 56.84 | 59.14 |
| Revenue (\$mm) |  |  |  |  |  |  |  |  |  |
| Natural Gas | 933 | 972 | 1,132 | 4,131 | 1,067 | 996 | 972 | 1,132 | 4,167 |
| Oil | 11,084 | 14,314 | 16,333 | 54,847 | 15,836 | 15,465 | 15,345 | 15,105 | 61,752 |
| Total | 12,017 | 15,286 | 17,464 | 58,977 | 16,904 | 16,462 | 16,317 | 16,237 | 65,919 |
| Total(RMB) | 94,455 | 115,565 | 131,157 | 449,128 | 126,947 | 123,626 | 122,544 | 121,937 | 495,053 |
| RMB/\$US | 7.86 | 7.56 | 7.51 | 7.62 | 7.51 | 7.51 | 7.51 | 7.51 | 7.51 |

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