# PetroChina Company Ltd. Price Controls Ease in 2007 Half 

| Symbol | PTR | Ebitda Twelve Months ending 6/30/08 (US\$mm) | 41,000 |
| :--- | ---: | :--- | ---: |
| Rating | Buy | North American Natural Gas/Ebitda (\%) | 0 |
| Price (US\$/sh) | 140.51 | Natural Gas and Oil Production/Ebitda (\%) | 89 |
| Pricing Date | $8 / 23 / 07$ | Adjusted Reserves/Production NTM | 15.0 |
| Shares (mm) | 1779 | EV/Ebitda | 6.4 |
| Market Capitalization (US\$mm) | 250,000 | PV/Ebitda | 7.5 |
| Debt (US\$mm) | 14,000 | Undeveloped Reserves (\%) | 37 |
| Enterprise Value (EV) (US\$mm) | 264,000 | Natural Gas and Oil Ebitda (US\$/boe) | 32.74 |
| Present Value (PV) (US\$mm) | 309,000 | Present Value Proven Reserves(US\$/boe) | 13.43 |
| Net Present Value (US\$/share) | 166 | Present Value Proven Reserves(US\$/mcfe) | 2.24 |
| Debt/Present Value | 0.04 | Earnings Next Twelve Months $(U S \$ / s h)$ | 10.81 |
| McDep Ratio - EV/PV | 0.85 | Price/Earnings Next Twelve Months | 13 |
| Dividend Yield (\%/year) | 3.4 | Indicated Annual Dividend (US\$/sh) | 4.75 |
| Note: Estimated cash flow and earnings tied to one-year futures prices for oil. |  |  |  |
| Reported results may vary widely from estimates. Estimated present value per share revised only infrequently. |  |  |  |
| The Peoples Republic of China holds $90 \%$ of the outstanding shares. |  |  |  |
| Estimated present value presumes a long-term price for oil of US\$66 a barrel and natural gas, \$11 a million btu. |  |  |  |
| For historical analysis of PTR since 2001 see www.mcdep.com/3ptr.htm |  |  |  |

## Summary and Recommendation

Estimated net present value (NPV) for buy-recommended PetroChina Company Ltd. (PTR) at $\$ 166$ a share points to appreciation potential while stock price remains in a positive trend above its 200-day average. First half 2007 financial results reported today surprised positively with gains in downstream (Other) augmenting stable exploration and production cash flow and earnings (see table Half-Yearly Financial Results). Some easing of petroleum product price controls in the first half allowed the company to benefit partially from strong global conditions. Future relaxation in the controlled price of natural gas offers further profit potential multiplied by rapid volume growth. The best news for an oil company, a giant discovery, was confirmed by government agency estimates in recent weeks ratifying the size of PTR's billion barrel Jidong Nanpu oil find (see Stock Idea, PTR, May 7, 2007). Meanwhile, six-year oil holds near its 40-week average around $\$ 68$ a barrel ahead of a winter test of global peak oil production capacity.

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PetroChina Company Limited
Half-Yearly Financial Results

|  | $\begin{array}{r} H 1 \\ 6 / 30 / 06 \end{array}$ | $\begin{array}{r} H 2 \\ 12 / 31 / 06 \\ \hline \end{array}$ | $\begin{aligned} & \text { Year } \\ & 2006 \end{aligned}$ | $\begin{array}{r} H 1 \\ 6 / 30 / 07 \\ \hline \end{array}$ | $\begin{array}{r} H 2 E \\ 12 / 31 / 07 \\ \hline \end{array}$ | $\begin{array}{r} \text { Year } \\ 2007 E \end{array}$ | $\begin{array}{r} H 1 E \\ 6 / 30 / 08 \end{array}$ | Twelve Months 6/30/08 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NY Harbor 3-2-1 (\$/bbl) | 11.39 | 9.61 | 10.50 | 18.32 | 10.96 | 14.64 | 13.68 | 12.32 |
| Revenue (RMB) |  |  |  |  |  |  |  |  |
| Upstream (from quarterly table) | 215,275 | 210,804 | 426,079 | 202,406 | 235,517 | 437,923 | 224,803 | 460,320 |
| Downstream Value Added | 111,270 | 151,629 | 262,899 | 190,320 | 190,320 | 380,640 | 190,320 | 380,640 |
| Total | 326,545 | 362,433 | 688,978 | 392,726 | 425,837 | 818,563 | 415,123 | 840,960 |
| Expense | 175,640 | 237,908 | 413,548 | 243,804 | 277,815 | 521,619 | 252,763 | 530,578 |
| Ebitda (RMB) |  |  |  |  |  |  |  |  |
| Exploration and Production | 148,156 | 118,222 | 266,378 | 121,852 | 141,719 | 263,571 | 135,290 | 277,009 |
| Other | 2,749 | 6,303 | 9,052 | 27,070 | 6,303 | 33,372 | 27,070 | 33,372 |
| Total | 150,905 | 124,525 | 275,430 | 148,922 | 148,022 | 296,944 | 162,360 | 310,382 |
| Exploration | 8,750 | 10,072 | 18,822 | 10,607 | 10,607 | 21,214 | 10,607 | 21,214 |
| Deprec., Deplet., \& Amort. Other non cash | 29,910 | 31,478 | 61,388 | 31,228 | 31,228 | 62,456 | 31,228 | 62,456 |
| Ebit | 112,245 | 82,975 | 195,220 | 107,087 | 106,187 | 213,274 | 120,525 | 226,712 |
| Interest | 889 | 2,331 | 3,220 | 1,231 | 1,231 | 2,462 | 1,231 | 2,462 |
| Ebt | 111,356 | 80,644 | 192,000 | 105,856 | 104,956 | 210,812 | 119,294 | 224,250 |
| Income Tax | 30,675 | 19,101 | 49,776 | 24,026 | 36,734 | 60,760 | 41,753 | 78,487 |
| Net Income (RMB) |  |  |  |  |  |  |  |  |
| Exploration and Production | 124,452 | 95,408 | 219,860 | 96,436 |  |  |  |  |
| Other | $(9,159)$ | $(5,961)$ | $(15,120)$ | 15,451 |  |  |  |  |
| Unallocated | $(34,612)$ | $(27,904)$ | $(62,516)$ | $(30,057)$ |  |  |  |  |
| Total | 80,681 | 61,543 | 142,224 | 81,830 | 68,221 | 150,051 | 77,541 | 145,762 |
| Shares (millions) | 1,793 | 1,810 | 1,800 | 1,779 | 1,779 | 1,779 | 1,779 | 1,779 |
| Earnings per share (RMB) | 45.00 | 34.00 | 79.00 | 46.00 | 38.35 | 84.35 | 43.59 | 81.94 |
| Ebitda Margin (E\&P) | 69\% | 56\% | 63\% | 60\% | 60\% | 60\% | 60\% | 60\% |
| Tax Rate | 28\% | 24\% | 26\% | 23\% | 35\% | 29\% | 35\% | 35\% |

## PetroChina <br> Functional Cash Flow and Present Value

|  | NTM Ebitda (US\$mm) | Adjusted $R / P$ | $\begin{array}{r} P V / \\ \text { Ebitda } \end{array}$ | Present Value (US\$mm) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Natural Gas | 2,500 | 23.3 | 8.4 | 21,000 | 7\% |
| Oil | 34,000 | 12.3 | 7.8 | 265,000 | 86\% |
| Downstream | 4,400 |  | 5.2 | 23,000 | 7\% |
|  | 40,900 | 15.0 | 7.6 | 309,000 | 100\% |
| Debt (US\$mm) |  |  |  |  | 14,000 |
| Net Present Value (US\$mm) |  |  |  |  | 295,000 |
| Shares (mm) |  |  |  |  | 1,779 |
| Net Present Value - Standard | S\$/sh) |  |  |  | 166 |
| Net Present Value - Approxim | rrelation (US\$ |  |  |  | 171 |

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|  | PetroChina Company Limited Quarterly Operations |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { Q3 } \\ 9 / 30 / 06 \\ \hline \end{array}$ | $\begin{array}{r} Q 4 \\ 12 / 31 / 06 \\ \hline \end{array}$ | $\begin{aligned} & \text { Year } \\ & 2006 \end{aligned}$ | $\begin{array}{r} \text { Q1 } \\ 3 / 31 / 07 \end{array}$ | $\begin{array}{r} Q 2 \\ 6 / 30 / 07 \\ \hline \end{array}$ | $\begin{array}{r} \text { Q3E } \\ 9 / 30 / 07 \\ \hline \end{array}$ | $\begin{array}{r} Q 4 E \\ 12 / 31 / 07 \\ \hline \end{array}$ | $\begin{array}{r} \text { Year } \\ 2007 E \\ \hline \end{array}$ | Twelve Months E 6/30/08 |
| Volume |  |  |  |  |  |  |  |  |  |
| Natural gas (bcf) | 322 | 375 | 1,382 | 411 | 387 | 385 | 448 | 1,631 | 1,631 |
| Natural Gas (mmcfd) | 3,504 | 4,079 | 3,787 | 4,562 | 4,257 | 4,184 | 4,870 | 4,468 | 4,468 |
| Days | 92 | 92 | 365 | 90 | 91 | 92 | 92 | 365 | 365 |
| Oil (mmb) | 207 | 204 | 830 | 209 | 211 | 213 | 213 | 845 | 844 |
| Oil (mbd) | 2,250 | 2,213 | 2,273 | 2,324 | 2,313 | 2,313 | 2,313 | 2,316 | 2,313 |
| Total gas \& oil (mmb) | 261 | 266 | 1,060 | 278 | 275 | 277 | 287 | 1,117 | 1,116 |
| Total gas \& oil (mbd)) | 2,834 | 2,893 | 2,904 | 3,085 | 3,023 | 3,010 | 3,125 | 3,061 | 3,058 |
| Price |  |  |  |  |  |  |  |  |  |
| Natural gas (\$/mcf) |  |  |  |  |  |  |  |  |  |
| Henry Hub (\$/mmbtu) | 6.58 | 6.57 | 7.23 | 6.81 | 7.56 | 6.61 | 7.82 | 7.20 | 7.82 |
| Company | 2.49 | 2.49 | 2.46 | 2.52 | 2.56 | 2.56 | 2.56 | 2.55 | 2.56 |
| Oil (\$/bbl) |  |  |  |  |  |  |  |  |  |
| WTI Cushing | 70.42 | 59.99 | 66.05 | 58.08 | 64.91 | 72.67 | 70.94 | 66.65 | 70.73 |
| Company | 66.64 | 54.44 | 59.77 | 53.84 | 61.46 | 68.81 | 67.17 | 62.86 | 66.98 |
| Total gas \& oil (\$/bbl) | 55.99 | 45.15 | 49.98 | 44.30 | 50.64 | 56.43 | 53.71 | 51.29 | 54.41 |
| Revenue (\$mm) |  |  |  |  |  |  |  |  |  |
| Natural Gas | 804 | 933 | 3,401 | 1,035 | 992 | 986 | 1,148 | 4,160 | 4,177 |
| Oil | 13,795 | 11,084 | 49,583 | 11,263 | 12,937 | 14,643 | 14,294 | 53,137 | 56,551 |
| Total | 14,598 | 12,017 | 52,984 | 12,298 | 13,929 | 15,629 | 15,442 | 57,298 | 60,728 |
| Total(RMB) | 116,349 | 94,455 | 426,079 | 95,433 | 106,973 | 118,467 | 117,050 | 437,923 | 460,320 |
| RMB/\$US | 7.97 | 7.86 | 8.04 | 7.76 | 7.68 | 7.58 | 7.58 | 7.64 | 7.58 |

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