## PetroChina Company Ltd. Record Quarterly Production

| Symbol | PTR | Ebitda Twelve Months ending 6/30/08 (US\$mm) | 38,000 |
| :--- | ---: | :--- | ---: |
| Rating | Buy | North American Natural Gas/Ebitda (\%) | 0 |
| Price (US\$/sh) | 116.95 | Natural Gas and Oil Production/Ebitda (\%) | 90 |
| Pricing Date | $4 / 16 / 07$ | Adjusted Reserves/Production NTM | 15.1 |
| Shares (mm) | 1810 | EV/Ebitda | 6.0 |
| Market Capitalization (US\$mm) | 212,000 | PV/Ebitda | 7.1 |
| Debt (US\$mm) | 17,000 | Undeveloped Reserves (\%) | 37 |
| Enterprise Value (EV) (US\$mm) | 229,000 | Natural Gas and Oil Ebitda (US\$/boe) | 30.80 |
| Present Value (PV) (US\$mm) | 270,000 | Present Value Proven Reserves(US\$/boe) | 11.81 |
| Net Present Value (US\$/share) | 140 | Present Value Proven Reserves(US\$/mcfe) | 1.97 |
| Debt/Present Value | 0.06 | Earnings Next Twelve Months (US\$/sh) | 9.61 |
| McDep Ratio - EV/PV | 0.85 | Price/Earnings Next Twelve Months | 12 |
| Dividend Yield (\%/year) | 4.0 | Indicated Annual Dividend (US\$/sh) | 4.62 |

Note: Estimated cash flow and earnings tied to one-year futures prices for oil.
Reported results may vary widely from estimates. Estimated present value per share revised only infrequently.
The Peoples Republic of China holds $90 \%$ of the outstanding shares.
Estimated present value presumes a long-term price for oil of US\$60 a barrel and natural gas, \$10 a million btu.
For historical analysis of PTR since 2001 see www.mcdep.com/3ptr.htm

## Summary and Recommendation

On April 16, buy-recommended PetroChina Company Ltd. (PTR) reported a $14 \%$ gain over the previous year in first quarter 2007 natural gas production and a $1 \%$ gain in oil for a new quarterly volume record. An adjusted reserve life index of 24 years for natural gas points to continued sharp volume growth. It seems to us that a dam is about to burst in the government's recognition of natural gas pricing reality. Apparently not even international pariah, Iran, wants to sell gas to China at the low price PetroChina receives. The clean fuel provides only $5 \%$ of the energy consumed by the world's largest coal polluting country. Meanwhile management apparently feels good about oil exploration judging from Vice Chairman Jiang Jemin's description last month of a discovery in Bohai Bay as "very rich", according to Bloomberg. Awaiting further disclosures, press reports suggest the new field eventually could contribute 200,000 barrels daily, or $9 \%$ of current oil volume. Below estimated net present value of $\$ 140$ a share, PTR stock may be timely as it trades on its 200-day average price and at the second lowest ratio to 60 day average among our recommendations.

## Kurt H. Wulff, CFA

Independent Stock Idea
April 16, 2007


PetroChina Company Limited
Half-Yearly Financial Results

|  | $\begin{array}{r} H 1 \\ 6 / 30 / 06 \end{array}$ | $\begin{array}{r} H 2 \\ 12 / 31 / 06 \\ \hline \end{array}$ | $\begin{aligned} & \text { Year } \\ & 2006 \end{aligned}$ | $\begin{array}{r} H 1 E \\ 6 / 30 / 07 \end{array}$ | $\begin{array}{r} H 2 E \\ 12 / 31 / 07 \\ \hline \end{array}$ | $\begin{array}{r} \text { Year } \\ 2007 E \end{array}$ | $\begin{array}{r} H 1 E \\ 6 / 30 / 08 \end{array}$ | Twelve <br> Months <br> 6/30/08 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NY Harbor 3-2-1 (\$/bbl) | 11.39 | 9.61 | 10.50 | 14.06 | 12.11 | 13.08 | 11.57 | 11.84 |
| Revenue (RMB) |  |  |  |  |  |  |  |  |
| Upstream (from quarterly table) | 215,275 | 210,804 | 426,079 | 199,529 | 223,484 | 423,012 | 225,224 | 448,707 |
| Downstream Value Added | 111,270 | 151,629 | 262,899 | 151,629 | 151,629 | 303,258 | 151,629 | 303,258 |
| Total | 326,545 | 362,433 | 688,978 | 351,158 | 375,113 | 726,271 | 376,853 | 751,966 |
| Expense | 175,640 | 237,908 | 413,548 | 223,789 | 228,371 | 452,161 | 229,067 | 457,439 |
| Ebitda (RMB) |  |  |  |  |  |  |  |  |
| Exploration and Production | 148,156 | 118,222 | 266,378 | 117,368 | 131,741 | 249,110 | 132,785 | 264,527 |
| Other | 2,749 | 6,303 | 9,052 | 10,000 | 15,000 | 25,000 | 15,000 | 30,000 |
| Total | 150,905 | 124,525 | 275,430 | 127,368 | 146,741 | 274,110 | 147,785 | 294,527 |
| Exploration | 8,750 | 10,072 | 18,822 | 10,072 | 10,072 | 20,144 | 10,072 | 20,144 |
| Deprec., Deplet., \& Amort. Other non cash | 29,910 | 31,478 | 61,388 | 31,478 | 31,478 | 62,956 | 31,478 | 62,956 |
| Ebit | 112,245 | 82,975 | 195,220 | 85,818 | 105,191 | 191,010 | 106,235 | 211,427 |
| Interest | 889 | 2,331 | 3,220 | 2,331 | 2,331 | 4,662 | 2,331 | 4,662 |
| Ebt | 111,356 | 80,644 | 192,000 | 83,487 | 102,860 | 186,348 | 103,904 | 206,765 |
| Income Tax | 30,675 | 19,101 | 49,776 | 29,221 | 36,001 | 65,222 | 36,367 | 72,368 |
| Net Income (RMB) |  |  |  |  |  |  |  |  |
| Exploration and Production | 124,452 | 95,408 | 219,860 |  |  |  |  |  |
| Other | $(9,159)$ | $(5,961)$ | $(15,120)$ |  |  |  |  |  |
| Unallocated | $(34,612)$ | $(27,904)$ | $(62,516)$ |  |  |  |  |  |
| Total | 80,681 | 61,543 | 142,224 | 54,267 | 66,859 | 121,126 | 67,538 | 134,397 |
| Shares (millions) | 1,793 | 1,810 | 1,800 | 1,810 | 1,810 | 1,810 | 1,810 | 1,810 |
| Earnings per share (RMB) | 45.00 | 34.00 | 79.00 | 29.98 | 36.94 | 66.92 | 37.31 | 74.25 |
| Ebitda Margin (E\&P) | 69\% | 56\% | 63\% | 59\% | 59\% | 59\% | 59\% | 59\% |
| Tax Rate | 28\% | 24\% | 26\% | 35\% | 35\% | 35\% | 35\% | 35\% |

Please see disclosures on the final page.

| PetroChina <br> Functional Cash Flow and Present Value |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | NTM Ebitda (US\$mm) | Adjusted $\underline{R / P}$ | $\begin{array}{r} P V / \\ \text { Ebitda } \end{array}$ | Present Value (US\$mm) |  |
| Natural Gas | 2,300 | 24.1 | 9.1 | 21,000 | 8\% |
| Oil | 31,900 | 12.3 | 7.1 | 227,000 | 84\% |
| Downstream | 3,900 |  | 5.6 | 22,000 | 8\% |
|  | 38,100 | 15.1 | 7.1 | 270,000 | 100\% |
| Debt (US\$mm) |  |  |  |  | 17,000 |
| Net Present Value (US\$mm) |  |  |  |  | 253,000 |
| Shares (mm) |  |  |  |  | 1,810 |
| Net Present Value - Standard | mate (US\$/sh) |  |  |  | 140 |
| Net Present Value - Approxim | n by Correlation | (US\$/sh) |  |  | 154 |

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