# **Petro-Canada** Volume Growth around the Corner

Symbol	PCZ	Ebitda Next Twelve Months ending 9/30/07 (US\$mm)	4,100
Rating	Buy	North American Natural Gas/Ebitda (%)	16
Price (US\$/sh)	43.54	Natural Gas and Oil Production/Ebitda (%)	78
Pricing Date	10/26/06	Adjusted Reserves/Production NTM	7.2
Shares (mm)	506	EV/Ebitda	6.6
Market Capitalization (US\$mm)	22,000	PV/Ebitda	7.3
Debt (US\$mm)	5,400	Undeveloped Reserves (%)	38
Enterprise Value (EV) (US\$mm)	27,400	Natural Gas and Oil Ebitda (US\$/boe)	29.60
Present Value (PV) (US\$mm)	30,200	Present Value Proven Reserves(US\$/boe)	20.00
Net Present Value (US\$/share)	49	Present Value Proven Reserves(US\$/mcfe)	3.30
Debt/Present Value	0.18	Earnings Next Twelve Months (US\$/sh)	3.44
McDep Ratio - EV/PV	0.91	Price/Earnings Next Twelve Months	13
Dividend Yield (%/year)	0.8	Indicated Annual Dividend (US\$/sh)	0.35

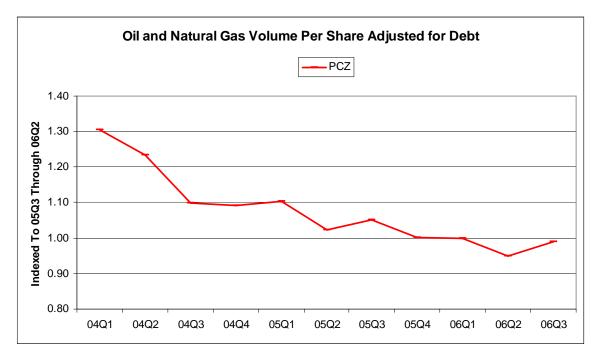
Note: Estimated cash flow and earnings tied to one-year futures prices for oil, natural gas and refinery crack. Reported results may vary widely from estimates. Estimated present value per share revised only infrequently. Estimated present value presumes a long-term price for oil of US\$60 a barrel and natural gas, \$10 a million btu.

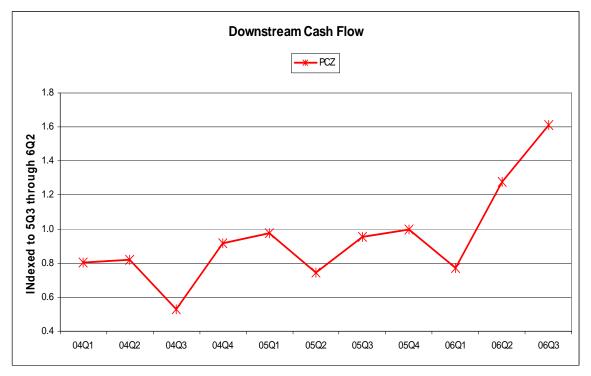
#### **Summary and Recommendation**

At a McDep Ratio of 0.91, buy-recommended **Petro-Canada** (**PCZ**) offers unlevered appreciation potential of 10% to estimated present value. Futures prices for oil averaging \$66 a barrel for delivery over the next six years and buy-recommended **Royal Dutch Shell (RDS)**'s offer to buy the minority interest in Shell Canada (SHC.TO) seem to validate estimated present value. New volume from the North Sea and Eastern Canada expected by year-end may turn the recently declining trend in oil and gas volume per share (see chart). Results for the third quarter reported on October 26 have the refining/marketing downstream performing well (see chart). Intense activity in global energy project construction adds costs and delays to the company's plans for a new oil sands mining/upgrading project. Without counting any volume increase for the next four quarters, the cash flow implications contribute to a positive comparison of our estimate of present value with that from a correlation with some thirty natural gas and oil producers (see table on page 4). Currently out of favor with investors with stock price below its 200-day average, PCZ has a half weighting in our illustrative energy portfolio concentrated on real assets that promise a high return providing clean fuel for global growth.

Kurt H. Wulff, CFA

### McDep Associates Independent Stock Idea October 27, 2006





Please see disclosures on the final page.

## McDep Associates Independent Stock Idea

October 27, 2006

#### Petro-Canada Next Twelve Months Operating and Financial Estimates (Canadian Dollars)

	(Canadian Donars)						Next		
	Q3 9/30/05	Q2 6/30/06	Q3 9/30/06	Q4E 12/31/06	Year 2006E	Q1E 3/31/07	Q2E 6/30/07	Q3E 9/30/07	Twelve Months 9/30/07
Volume									
Natural Gas (mmcfd)									
U.S. (or North America)	527	491	509	509	499	509	509	509	509
Overseas	113	97	84	118	111	144	97	84	111
Total	640	588	593	627	610	653	606	593	620
Oil (mbd)	223	189	197	197	197	197	197	197	197
Total gas & oil (mbd)	330	287	296	301	299	306	298	296	300
Price									
Natural gas (\$/mcf)									
Henry Hub (US\$/mmbtu)	8.56	6.81	6.58	6.30	7.17	8.19	7.61	7.81	7.48
Currency (US\$/C\$)	0.83	0.89	0.89	0.89	0.89	0.89	0.89	0.89	0.89
Henry Hub (C\$/mmbtu)	10.29	7.63	7.38	7.10	8.10	9.24	8.57	8.80	8.43
U.S. (or North America)	8.22	6.17	5.97	5.75	6.62	7.47	6.93	7.12	6.81
Overseas	6.58	7.13	6.61	5.75	7.09	7.47	6.93	7.12	6.82
Total	7.93	6.33	6.06	5.75	6.70	7.47	6.93	7.12	6.82
Oil (\$/bbl)									
WTI Cushing (US\$/bbl)	62.52	70.47	70.42	58.64	65.71	61.56	63.85	65.29	62.34
WTI Cushing (C\$/bbl)	75.14	79.00	78.95	66.10	74.21	69.39	71.98	73.60	70.27
Worldwide	69.01	73.18	70.76	59.25	66.75	62.20	64.52	65.97	62.98
Total gas & oil (\$/bbl)	59.82	58.75	57.39	48.41	55.09	52.49	54.49	56.18	52.87
NY Harbor 3-2-1 (\$/bbl)	16.70	15.39	11.67	6.84	10.32	7.57	11.57	11.80	9.44
Revenue (\$mm)									
Natural Gas	200	27.6	200	2.00		2.12	221	222	
U.S. (or North America)	399	276	280	269	1,205	342	321	333	1,266
Overseas	68	63	51	62	286	97	61	55	275
Total	467	339	331	331	1,491	439	382	388	1,541
Oil	1,416	1,259	1,282	1,073	4,798	1,102	1,156	1,195	4,526
Downstream	3,144	3,213	3,477	3,477	12,924	3,477	3,477	3,477	13,908
Other	(182)	(80)	112	4.000	(212)	-	-	-	-
Total	4,845	4,730	5,201	4,882	19,001	5,018	5,015	5,060	19,976
Expense	(11	704	(72)	(00	0 501	(52)	570	504	0.415
Upstream	611	704	673	608	2,591	653	572	584	2,417
Downstream Other	2,927	2,942	3,135 112	3,255	11,921	3,309	3,206	3,135	12,905
Total	(182) 3,356	(80) 3,565	3,920	3,864	(212)	3,961	3,778	3,719	15 222
Ebitda (\$mm)	3,330	3,505	5,920	5,004	14,300	5,901	5,118	3,719	15,322
Upstream	1,272	894	939	796	3,698	889	967	999	3,651
Downstream	217	271	342	222	1,003	168	271	342	1,003
Total	1,489	1,165	1,281	1,018	4,701	1,057	1,238	1,341	4,654
Exploration	54	78	57	57	289	57	57	57	228
Deprec., Deplet., & Amort.	54	70	51	51	207	57	57	51	220
Upstream	309	255	240	240	1,017	240	240	240	960
Downstream	60	57	71	71	252	71	71	71	284
Other	00	51	/1	/1	202	/1	/1	/1	204
Total	369	312	311	311	1,269	311	311	311	1,244
Ebit	1,066	775	913	650	3,143	689	870	973	3,182
Interest	39	42	41	41	169	41	41	41	164
Ebt	1,027	733	872	609	2,974	648	829	932	3,018
Income Tax	359	256	305	213	2,974 1,041	227	290	326	1,056
Net Income (\$mm)	557	250	505	215	1,071		270	520	1,050
Upstream	499	426	433						
Downstream	102	139	176						
Other	66	(89)	(42)						
Total	667	476	567	396	1,933	421	539	606	1,962
Shares (millions)	525	512	506	506	511	506	506	506	506
Per share (\$)	1.27	0.93	1.12	0.78	3.78	0.83	1.06	1.20	3.88
Ebitda Margin (E&P)	70%	58%	60%	59%	62%	62%	65%	65%	63%
Tax Rate	35%	35%	35%	35%	35%	35%	35%	35%	35%
	5570	5570	5570	5570	2070	5570	5570	5570	20/0

Please see disclosures on the final page.

	NTM Ebitda <u>(US\$mm)</u>	Adjusted <u>R/P</u>	PV/ <u>Ebitda</u>	Present Value <u>(US\$mm)</u>			
North American Natural Gas	676	7.3	7.4	5,000	17%		
Rest of World Natural Gas	147	6.0	6.8	1,000	3%		
Oil	2,416	7.2	8.2	19,700	65%		
Downstream	890		5.1	4,500	15%		
	4,128	7.2	7.3	30,200	100%		
Debt (US\$mm)					5,400		
Net Present Value (US\$mm)							
Shares (mm)							
Net Present Value - Standard Estimate (US\$/sh)							
Net Present Value - Approximation by Correlation (US\$/sh)							

### Petro-Canada Functional Cash Flow and Present Value

**Disclaimer:** This analysis was prepared by Kurt Wulff doing business as McDep Associates. The firm used sources and data believed to be reliable, but makes no representation as to their accuracy or completeness. This analysis is intended for informational purposes and is not a solicitation to buy or sell a security. Past performance is no guarantee of future results.

McDep does no investment banking business. McDep is not paid by covered companies including revenue from advertising, trading, consulting, subscriptions or research service. McDep shall not own more than 1% of outstanding stock in a covered company. No one at McDep is on the Board of Directors at a covered company nor is anyone at a covered company on the Board of Directors of McDep.

McDep or its employees may take positions in stocks the firm covers for research purposes. No trades in a subject stock shall be made within a week before or after a change in recommendation.

**Certification:** I, Kurt H. Wulff, certify that the views expressed in this research analysis accurately reflect my personal views about the subject securities and issuers. No part of my compensation was, is, or will be directly or indirectly related to the specific recommendations or views contained in this research analysis.

**Research Methodology/Ratings Description:** McDep Associates is an independent research originator focused on oil and gas stocks exclusively. The firm applies the thirty years of experience of its analyst to estimate a present value of the oil and gas resources and other businesses of covered companies. That value is compared with a company's stock market capitalization and debt. Stocks with low market cap and debt relative to present value tend to outperform stocks with high market cap and debt relative to present value. Buy recommendations are expected to deliver a total return better than 7% per year above inflation. Hold recommendations are expected to deliver a total return less than inflation.