# **Petro-Canada** Volume Growth around the Corner

| Symbol                         | PCZ      | Ebitda Next Twelve Months ending 9/30/07 (US\$mm) | 4,100 |
|--------------------------------|----------|---|-------|
| Rating                         | Buy      | North American Natural Gas/Ebitda (%)             | 16    |
| Price (US\$/sh)                | 43.54    | Natural Gas and Oil Production/Ebitda (%)         | 78    |
| Pricing Date                   | 10/26/06 | Adjusted Reserves/Production NTM                  | 7.2   |
| Shares (mm)                    | 506      | EV/Ebitda   | 6.6   |
| Market Capitalization (US\$mm) | 22,000   | PV/Ebitda   | 7.3   |
| Debt (US\$mm)                  | 5,400    | Undeveloped Reserves (%)                          | 38    |
| Enterprise Value (EV) (US\$mm) | 27,400   | Natural Gas and Oil Ebitda (US\$/boe)             | 29.60 |
| Present Value (PV) (US\$mm)    | 30,200   | Present Value Proven Reserves(US\$/boe)           | 20.00 |
| Net Present Value (US\$/share) | 49       | Present Value Proven Reserves(US\$/mcfe)          | 3.30  |
| Debt/Present Value             | 0.18     | Earnings Next Twelve Months (US\$/sh)             | 3.44  |
| McDep Ratio - EV/PV            | 0.91     | Price/Earnings Next Twelve Months                 | 13    |
| Dividend Yield (%/year)        | 0.8      | Indicated Annual Dividend (US\$/sh)               | 0.35  |
|                                |          |   |       |

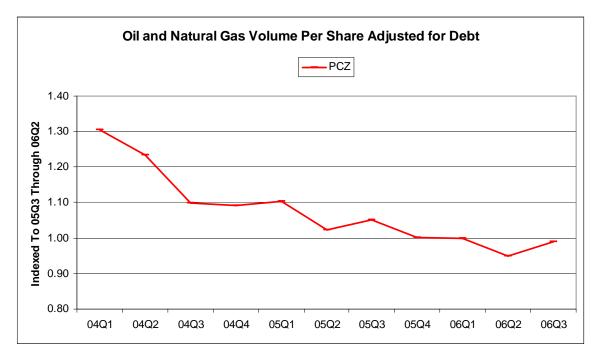
Note: Estimated cash flow and earnings tied to one-year futures prices for oil, natural gas and refinery crack. Reported results may vary widely from estimates. Estimated present value per share revised only infrequently. Estimated present value presumes a long-term price for oil of US\$60 a barrel and natural gas, \$10 a million btu.

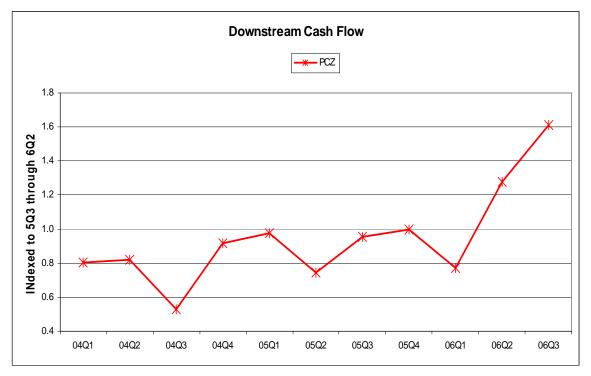
#### **Summary and Recommendation**

At a McDep Ratio of 0.91, buy-recommended **Petro-Canada** (**PCZ**) offers unlevered appreciation potential of 10% to estimated present value. Futures prices for oil averaging \$66 a barrel for delivery over the next six years and buy-recommended **Royal Dutch Shell (RDS)**'s offer to buy the minority interest in Shell Canada (SHC.TO) seem to validate estimated present value. New volume from the North Sea and Eastern Canada expected by year-end may turn the recently declining trend in oil and gas volume per share (see chart). Results for the third quarter reported on October 26 have the refining/marketing downstream performing well (see chart). Intense activity in global energy project construction adds costs and delays to the company's plans for a new oil sands mining/upgrading project. Without counting any volume increase for the next four quarters, the cash flow implications contribute to a positive comparison of our estimate of present value with that from a correlation with some thirty natural gas and oil producers (see table on page 4). Currently out of favor with investors with stock price below its 200-day average, PCZ has a half weighting in our illustrative energy portfolio concentrated on real assets that promise a high return providing clean fuel for global growth.

Kurt H. Wulff, CFA

### McDep Associates Independent Stock Idea October 27, 2006





Please see disclosures on the final page.

## McDep Associates Independent Stock Idea

October 27, 2006

#### Petro-Canada Next Twelve Months Operating and Financial Estimates (Canadian Dollars)

|                            | (Canadian Donars) |               |               |                 |                |                | Next           |                |                             |
|----------------------------|-------------------|---------------|---------------|-----------------|----------------|----------------|----------------|----------------|-----------------------------|
|                            | Q3<br>9/30/05     | Q2<br>6/30/06 | Q3<br>9/30/06 | Q4E<br>12/31/06 | Year<br>2006E  | Q1E<br>3/31/07 | Q2E<br>6/30/07 | Q3E<br>9/30/07 | Twelve<br>Months<br>9/30/07 |
| Volume                     |                   |               |               |                 |                |                |                |                |                             |
| Natural Gas (mmcfd)        |                   |               |               |                 |                |                |                |                |                             |
| U.S. (or North America)    | 527               | 491           | 509           | 509             | 499            | 509            | 509            | 509            | 509                         |
| Overseas                   | 113               | 97            | 84            | 118             | 111            | 144            | 97             | 84             | 111                         |
| Total                      | 640               | 588           | 593           | 627             | 610            | 653            | 606            | 593            | 620                         |
| Oil (mbd)                  | 223               | 189           | 197           | 197             | 197            | 197            | 197            | 197            | 197                         |
| Total gas & oil (mbd)      | 330               | 287           | 296           | 301             | 299            | 306            | 298            | 296            | 300                         |
| Price                      |                   |               |               |                 |                |                |                |                |                             |
| Natural gas (\$/mcf)       |                   |               |               |                 |                |                |                |                |                             |
| Henry Hub (US\$/mmbtu)     | 8.56              | 6.81          | 6.58          | 6.30            | 7.17           | 8.19           | 7.61           | 7.81           | 7.48                        |
| Currency (US\$/C\$)        | 0.83              | 0.89          | 0.89          | 0.89            | 0.89           | 0.89           | 0.89           | 0.89           | 0.89                        |
| Henry Hub (C\$/mmbtu)      | 10.29             | 7.63          | 7.38          | 7.10            | 8.10           | 9.24           | 8.57           | 8.80           | 8.43                        |
| U.S. (or North America)    | 8.22              | 6.17          | 5.97          | 5.75            | 6.62           | 7.47           | 6.93           | 7.12           | 6.81                        |
| Overseas                   | 6.58              | 7.13          | 6.61          | 5.75            | 7.09           | 7.47           | 6.93           | 7.12           | 6.82                        |
| Total                      | 7.93              | 6.33          | 6.06          | 5.75            | 6.70           | 7.47           | 6.93           | 7.12           | 6.82                        |
| Oil (\$/bbl)               |                   |               |               |                 |                |                |                |                |                             |
| WTI Cushing (US\$/bbl)     | 62.52             | 70.47         | 70.42         | 58.64           | 65.71          | 61.56          | 63.85          | 65.29          | 62.34                       |
| WTI Cushing (C\$/bbl)      | 75.14             | 79.00         | 78.95         | 66.10           | 74.21          | 69.39          | 71.98          | 73.60          | 70.27                       |
| Worldwide                  | 69.01             | 73.18         | 70.76         | 59.25           | 66.75          | 62.20          | 64.52          | 65.97          | 62.98                       |
| Total gas & oil (\$/bbl)   | 59.82             | 58.75         | 57.39         | 48.41           | 55.09          | 52.49          | 54.49          | 56.18          | 52.87                       |
| NY Harbor 3-2-1 (\$/bbl)   | 16.70             | 15.39         | 11.67         | 6.84            | 10.32          | 7.57           | 11.57          | 11.80          | 9.44                        |
| Revenue (\$mm)             |                   |               |               |                 |                |                |                |                |                             |
| Natural Gas                | 200               | 27.6          | 200           | 2.00            |                | 2.12           | 221            | 222            |                             |
| U.S. (or North America)    | 399               | 276           | 280           | 269             | 1,205          | 342            | 321            | 333            | 1,266                       |
| Overseas                   | 68                | 63            | 51            | 62              | 286            | 97             | 61             | 55             | 275                         |
| Total                      | 467               | 339           | 331           | 331             | 1,491          | 439            | 382            | 388            | 1,541                       |
| Oil                        | 1,416             | 1,259         | 1,282         | 1,073           | 4,798          | 1,102          | 1,156          | 1,195          | 4,526                       |
| Downstream                 | 3,144             | 3,213         | 3,477         | 3,477           | 12,924         | 3,477          | 3,477          | 3,477          | 13,908                      |
| Other                      | (182)             | (80)          | 112           | 4.000           | (212)          | -              | -              | -              | -                           |
| Total                      | 4,845             | 4,730         | 5,201         | 4,882           | 19,001         | 5,018          | 5,015          | 5,060          | 19,976                      |
| Expense                    | (11               | 704           | (72)          | (00             | 0 501          | (52)           | 570            | 504            | 0.415                       |
| Upstream                   | 611               | 704           | 673           | 608             | 2,591          | 653            | 572            | 584            | 2,417                       |
| Downstream<br>Other        | 2,927             | 2,942         | 3,135<br>112  | 3,255           | 11,921         | 3,309          | 3,206          | 3,135          | 12,905                      |
| Total                      | (182)<br>3,356    | (80)<br>3,565 | 3,920         | 3,864           | (212)          | 3,961          | 3,778          | 3,719          | 15 222                      |
| Ebitda (\$mm)              | 3,330             | 3,505         | 5,920         | 5,004           | 14,300         | 5,901          | 5,118          | 3,719          | 15,322                      |
| Upstream                   | 1,272             | 894           | 939           | 796             | 3,698          | 889            | 967            | 999            | 3,651                       |
| Downstream                 | 217               | 271           | 342           | 222             | 1,003          | 168            | 271            | 342            | 1,003                       |
| Total                      | 1,489             | 1,165         | 1,281         | 1,018           | 4,701          | 1,057          | 1,238          | 1,341          | 4,654                       |
| Exploration                | 54                | 78            | 57            | 57              | 289            | 57             | 57             | 57             | 228                         |
| Deprec., Deplet., & Amort. | 54                | 70            | 51            | 51              | 207            | 57             | 57             | 51             | 220                         |
| Upstream                   | 309               | 255           | 240           | 240             | 1,017          | 240            | 240            | 240            | 960                         |
| Downstream                 | 60                | 57            | 71            | 71              | 252            | 71             | 71             | 71             | 284                         |
| Other                      | 00                | 51            | /1            | /1              | 202            | /1             | /1             | /1             | 204                         |
| Total                      | 369               | 312           | 311           | 311             | 1,269          | 311            | 311            | 311            | 1,244                       |
| Ebit                       | 1,066             | 775           | 913           | 650             | 3,143          | 689            | 870            | 973            | 3,182                       |
| Interest                   | 39                | 42            | 41            | 41              | 169            | 41             | 41             | 41             | 164                         |
| Ebt                        | 1,027             | 733           | 872           | 609             | 2,974          | 648            | 829            | 932            | 3,018                       |
| Income Tax                 | 359               | 256           | 305           | 213             | 2,974<br>1,041 | 227            | 290            | 326            | 1,056                       |
| Net Income (\$mm)          | 557               | 250           | 505           | 215             | 1,071          |                | 270            | 520            | 1,050                       |
| Upstream                   | 499               | 426           | 433           |                 |                |                |                |                |                             |
| Downstream                 | 102               | 139           | 176           |                 |                |                |                |                |                             |
| Other                      | 66                | (89)          | (42)          |                 |                |                |                |                |                             |
| Total                      | 667               | 476           | 567           | 396             | 1,933          | 421            | 539            | 606            | 1,962                       |
| Shares (millions)          | 525               | 512           | 506           | 506             | 511            | 506            | 506            | 506            | 506                         |
| Per share (\$)             | 1.27              | 0.93          | 1.12          | 0.78            | 3.78           | 0.83           | 1.06           | 1.20           | 3.88                        |
| Ebitda Margin (E&P)        | 70%               | 58%           | 60%           | 59%             | 62%            | 62%            | 65%            | 65%            | 63%                         |
| Tax Rate                   | 35%               | 35%           | 35%           | 35%             | 35%            | 35%            | 35%            | 35%            | 35%                         |
|                            | 5570              | 5570          | 5570          | 5570            | 2070           | 5570           | 5570           | 5570           | 20/0                        |

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|  | NTM Ebitda<br><u>(US\$mm)</u> | Adjusted<br><u>R/P</u> | PV/<br><u>Ebitda</u> | Present<br>Value<br><u>(US\$mm)</u> |       |  |  |
|--|-------------------------------|------------------------|----------------------|-------------------------------------|-------|--|--|
| North American Natural Gas                                 | 676                           | 7.3                    | 7.4                  | 5,000                               | 17%   |  |  |
| Rest of World Natural Gas                                  | 147                           | 6.0                    | 6.8                  | 1,000                               | 3%    |  |  |
| Oil  | 2,416                         | 7.2                    | 8.2                  | 19,700                              | 65%   |  |  |
| Downstream   | 890                           |                        | 5.1                  | 4,500                               | 15%   |  |  |
|  | 4,128                         | 7.2                    | 7.3                  | 30,200                              | 100%  |  |  |
| Debt (US\$mm)  |                               |                        |                      |                                     | 5,400 |  |  |
| Net Present Value (US\$mm)                                 |                               |                        |                      |                                     |       |  |  |
| Shares (mm)  |                               |                        |                      |                                     |       |  |  |
| Net Present Value - Standard Estimate (US\$/sh)            |                               |                        |                      |                                     |       |  |  |
| Net Present Value - Approximation by Correlation (US\$/sh) |                               |                        |                      |                                     |       |  |  |

### Petro-Canada Functional Cash Flow and Present Value

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