McDep Associates Independent Stock Idea January 26, 2007

Rating: Buy S&P 500: 1424

Occidental Petroleum Largest Oil Independent

| Symbol | OXY | Ebitda Next Twelve Months ending 12/31/07 (US\$mm) | 7,600 |
|--------------------------------|------------------|--|-------|
| Rating | Buy | North American Natural Gas/Ebitda (%) | 12 |
| Price (US\$/sh) | 45.40 | Natural Gas and Oil Production/Ebitda (%) | 84 |
| Pricing Date | 1/25/07 | Adjusted Reserves/Production NTM | 10.9 |
| Shares (mm) | 853 | EV/Ebitda | 5.8 |
| Market Capitalization (US\$mm) | 38,700 | PV/Ebitda | 8.5 |
| Debt (US\$mm) | 5,600 | Undeveloped Reserves (%) | 26 |
| Enterprise Value (EV) (US\$mm) | 44,400 | Natural Gas and Oil Ebitda (US\$/boe) | 29.60 |
| Present Value (PV) (US\$mm) | 64,500 | Present Value Proven Reserves(US\$/boe) | 20.00 |
| Net Present Value (US\$/share) | 69 | Present Value Proven Reserves(US\$/mcfe) | 3.33 |
| Debt/Present Value | 0.09 | Earnings Next Twelve Months (US\$/sh) | 3.62 |
| McDep Ratio - EV/PV | 0.69 | Price/Earnings Next Twelve Months | 13 |
| Dividend Yield (%/year) | 1.9 | Indicated Annual Dividend (US\$/sh) | 0.88 |
| Note: Estimated cash flow and | aarnings tied to | one year futures prices for oil and natural gas | |

Note: Estimated cash flow and earnings tied to one-year futures prices for oil and natural gas. Reported results may vary widely from estimates. Estimated present value per share revised only infrequently. Estimated present value presumes a long-term price for oil of US\$60 a barrel and natural gas, \$10 a million btu. For historical analysis of OXY since 2000 see <u>www.mcdep.com/30xy.htm</u>

Summary and Recommendation

Buy-recommended **Occidental Petroleum (OXY)** among the largest independent producers and concentrated 74% on oil by value, offers highly liquid investment participation in long-term oil price at a discount to the commodity markets. On the modestly levered basis with Oxy's low debt ratio, Oxy's stock price at \$45 a share is a one third discount to our estimate of net present value of \$69. On the unlevered basis of the McDep Ratio of 0.70, the discount is 30%. Present value is tied to a long-term real oil price of \$60 a barrel while the current futures price for the next six years is also \$60 a barrel, coincidentally. While short-term oil price is less than \$60, cash flow generation remains strong at the average futures price of \$56.56 for 2007 and taking account of latest quarterly results reported on January 25 (see table, <u>Next Twelve Months Operating and Financial Estimates</u>). Though Oxy stock is out of favor as defined by current price below the 200-day average, we carry a full unlevered weighting of Oxy stock in the illustrative McDep Energy Portfolio concentrated on real assets that promise a high return providing clean fuel for global growth.

Kurt H. Wulff, CFA

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| | Next Twelve Months Operating and Financial Estimates | | | | | | | | N T (| |
|--|--|-----------|-----------|----------------|-----------|----------------|-----------|-----------|----------------|--|
| | | | | | | | | | Next Twelve | |
| | Q4 | Q3 | Q4 | Year | Q1E | Q2E | Q3E | Q4E | Months | |
| | 12/31/05 | 9/30/06 | 12/31/06 | 2006 | 3/31/07 | 6/30/06 | 9/30/07 | 12/31/07 | 12/31/07 | |
| Volume | | | | | | | | | | |
| Natural Gas (mmcfd) | | | | | | | | | | |
| U.S. (or North America) | 572 | 597 | 599 | 595 | 599 | 599 | 599 | 599 | 599 | |
| Overseas (or Int'l) | 102 | 145 | 136 | 141 | 136 | 136 | 136 | 136 | 136 | |
| Total | 674 | 742 | 735 | 736 | 735 | 735 | 735 | 735 | 735 | |
| Oil (mbd) | 477 | 463 | 493 | 483 | 467 | 467 | 467 | 467 | 467 | |
| Total gas & oil (mmb) | 54 | 54 | 57 | 221 | 53 | 54 | 54 | 54 | 215 | |
| Total gas & oil (mbd) | 589 | 587 | 616 | 605 | 590 | 590 | 590 | 590 | 590 | |
| Price | | | | | | | | | | |
| Natural gas (\$/mcf) | 12.00 | | | | | = | | - 00 | | |
| Henry Hub (\$/mmbtu) | 13.00 | 6.58 | 6.57 | 7.23 | 6.55 | 7.02 | 7.25 | 7.99 | 7.20 | |
| U.S. (or North America) | 9.81 | 5.88 | 5.64 | 6.51 | 5.63 | 6.03 | 6.23 | 6.86 | 6.19 | |
| Overseas (or Int'l) | 2.13 | 1.70 | 1.44 | 1.66 | 1.44 | 1.44 | 1.44 | 1.44 | 1.44 | |
| Total | 8.65 | 5.06 | 4.86 | 5.58 | 4.85 | 5.18 | 5.34 | 5.86 | 5.31 | |
| Oil (\$/bbl) | (0.00 | 70.42 | 50.00 | (())= | 54.07 | 55.02 | | 50.70 | = < = < | |
| WTI Cushing | 60.02 | 70.42 | 59.99 | 66.05 | 54.07 | 55.83 | 57.55 | 58.78 | 56.56 | |
| Worldwide | 50.50 | 60.52 | 51.18 | 56.29 | 46.12 | 47.63 | 49.10 | 50.14 | 48.26 | |
| Total gas & oil (\$/bbl) | 50.76 | 54.17 | 46.80 | 51.67 | 42.59 | 44.19 | 45.55 | 47.02 | 44.85 | |
| Revenue (\$mm) | | | | | | | | | | |
| Natural Gas | 516 | 222 | 211 | 1 412 | 202 | 220 | 242 | 270 | 1 252 | |
| U.S. (or North America) Overseas (or Int'l) | 516 20 | 323 23 | 311 18 | 1,413 | 303 18 | 329 18 | 343 18 | 378 18 | 1,353 | |
| Total | 536 | 25 346 | 329 | 85 1,498 | 321 | 346 | 361 | 396 | 71 1,425 | |
| Oil | 2,216 | 2,578 | 2,321 | 1,498 9,918 | 1,939 | 2,024 | 2,109 | 2,154 | 1,425 8,226 | |
| Other | 1,432 | 1,755 | 1,755 | 9,918 7,019 | 1,939 | 2,024 1,755 | 1,755 | 1,755 | 8,220 7,019 | |
| Total | 4,184 | 4,678 | 4,405 | 18,435 | 4,014 | 4,125 | 4,225 | 4,305 | 16,670 | |
| Expense | 4,104 | 4,078 | 4,405 | 10,455 | 4,014 | 4,123 | 4,223 | 4,505 | 10,070 | |
| Fixed | 346 | 218 | 237 | 864 | 237 | 237 | 237 | 237 | 948 | |
| Variable | 346 | 655 | 711 | 2,592 | 546 | 572 | 597 | 616 | 2,330 | |
| Other | 1,179 | 1,403 | 1,486 | 5,706 | 1,486 | 1,406 | 1,403 | 1,486 | 2,330 5,781 | |
| Ebitda (\$mm) | 1,177 | 1,405 | 1,400 | 5,700 | 1,400 | 1,400 | 1,405 | 1,400 | 5,701 | |
| Exploration and Production | 2,060 | 2,050 | 1,702 | 7,960 | 1,477 | 1,561 | 1,637 | 1,697 | 6,372 | |
| Other | 2,000 | 352 | 269 | 1,314 | 269 | 349 | 352 | 269 | 1,239 | |
| Total Ebitda | 2,313 | 2,402 | 1,971 | 9,274 | 1,746 | 1,910 | 1,989 | 1,966 | 7,611 | |
| Exploration | 124 | 74 | 100 | 295 | 100 | 100 | 100 | 100 | 400 | |
| Deprec., Deplet., & Amort. | 409 | 524 | 565 | 2,063 | 600 | 600 | 600 | 600 | 2,400 | |
| Other non cash | | | |) | | | | | , | |
| Ebit | 1,780 | 1,804 | 1,306 | 6,916 | 1,046 | 1,210 | 1,289 | 1,266 | 4,811 | |
| Interest | 23 | 18 | 20 | 100 | 15 | 15 | 15 | 15 | 60 | |
| Ebt | 1,757 | 1,786 | 1,286 | 6,816 | 1,031 | 1,195 | 1,274 | 1,251 | 4,751 | |
| Income Tax | 615 | 625 | 450 | 2,386 | 361 | 418 | 446 | 438 | 1,663 | |
| Net Income (\$mm) | | | | , | | | | | , | |
| Exploration and Production | 1,868 | 1,877 | 1,499 | 7,331 | | | | | | |
| Other | 171 | 247 | 156 | 901 | | | | | | |
| Unallocated | (897) | (963) | (819) | (3,802) | | | | | | |
| Total | 1,142 | 1,161 | 836 | 4,430 | 670 | 777 | 828 | 813 | 3,088 | |
| Shares (millions) | 799 | 860 | 853 | 861 | 853 | 853 | 853 | 853 | 853 | |
| Per share (\$) | 1.43 | 1.35 | 0.98 | 5.15 | 0.79 | 0.91 | 0.97 | 0.95 | 3.62 | |
| Ebitda Margin (E&P) | 75% | 70% | 64% | 70% | 65% | 66% | 66% | 67% | 66% | |
| Tax Rate | 35% | 35% | 35% | 35% | 35% | 35% | 35% | 35% | 35% | |
| | | | | | | | | | | |

Occidental Petroleum Next Twelve Months Operating and Financial Estimates

Please see disclosures on the final page.

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| r unctional Cash riow and rresent value | | | | | | | | |
|--|-----------------|------------|---------------|-----------------|-------|--|--|--|
| | | | | Present | | | | |
| | NTM Ebitda | Adjusted | PV/ | Value | | | | |
| | <u>(US\$mm)</u> | <u>R/P</u> | <u>Ebitda</u> | <u>(US\$mm)</u> | | | | |
| U.S. Natural Gas | 892 | 9.6 | 9.5 | 8,500 | 13% | | | |
| U.S. Natural Gas | 092 | 9.0 | 9.5 | 8,500 | 13% | | | |
| Rest of World Natural Gas | 47 | 13.0 | 10.6 | 500 | 1% | | | |
| Oil | 5,433 | 11.1 | 8.8 | 48,000 | 74% | | | |
| Downstream | 1,239 | | 6.1 | 7,500 | 12% | | | |
| | 7,611 | 10.9 | 8.5 | 64,500 | 100% | | | |
| Debt (US\$mm) | | | | | 5,600 | | | |
| Net Present Value (US\$mm) | | | | | | | | |
| Shares (mm) | | | | | | | | |
| Net Present Value - Standard Estimate (US\$/sh) | | | | | | | | |
| Net Present Value - Approximation by Correlation (US\$/sh) | | | | | | | | |

Occidental Petroleum Corporation Functional Cash Flow and Present Value

Disclaimer: This analysis was prepared by Kurt Wulff doing business as McDep Associates. The firm used sources and data believed to be reliable, but makes no representation as to their accuracy or completeness. This analysis is intended for informational purposes and is not a solicitation to buy or sell a security. Past performance is no guarantee of future results.

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