

Intraday June 6, 2017

Marathon Oil (MRO) A Fourth Shale Focus

Symbol	MRO	Ebitda Next Twelve Months ending 6/30/18 (US\$mm)	1,840
Rating	Buy	North American Natural Gas/Ebitda (%)	10
Price (US\$/sh)	12.86	Natural Gas and Oil Production/Ebitda (%)	100
Pricing Date	6/6/17	Adjusted Reserves/Production NTM	8.4
Shares (mm)	849	EV/Ebitda	9.8
Market Capitalization (US\$mm)	10,900	PV/Ebitda	12.6
Debt (US\$mm)	7,100	Undeveloped Reserves (%)	39
Enterprise Value (EV) (US\$mm)	18,000	Natural Gas and Oil Ebitda (US\$/boe)	13.60
Present Value (PV) (US\$mm)	23,200	Present Value Proven Reserves(US\$/boe)	16.50
Net Present Value (US\$/share)	19	Present Value Proven Reserves(US\$/mcfe)	2.75
Debt/Present Value	0.31	Earnings Next Twelve Months (US\$/sh)	-0.45
McDep Ratio - EV/PV	0.78	Price/Earnings Next Twelve Months	-28
Dividend Yield (%/year)	1.6	Indicated Annual Dividend (US\$/sh)	0.20
Note: Estimated cash flow and e	arnings tied to one-	year futures prices for oil and natural gas.	
Reported results may vary	y widely from estim	ates. Estimated present value per share revised only infreque	ntly.
Estimated present value c	apped by unlevered	cash flow multiple.	
For historical research or	Marathon since 20	01 see http://www.mcdep.com/3mro.htm	

Summary and Recommendation

Buy-recommended Marathon Oil (MRO) adds a fourth shale focus with the recent closings of \$1.8 billion of acquisitions financed by a \$2.5 billion divestiture of oil sands in Canada. The new purchases in the Northern Delaware portion of the Permian add to previous emphasis on SCOOP/STACK, Eagle Ford and Dakota Bakken (see maps on pages 2-3). Since May 1, Marathon has owned BC Operating, featured on the Northern Delaware slide. The second of two Northern Delaware deals closed on June 1 and the Alberta deal closed on May 31. The four focus plays currently produce about 200 thousand barrels oil equivalent daily of 340 mboed global output (see table Operating and Financial Estimates on page 4). Taking account of the transactions, we change Net Present Value (NPV) to \$19 from \$20 mainly to reflect \$700 million of net cash proceeds applied to reduce debt (see table Present Value on page 5). Otherwise, we presume the present value of assets sold equals that of assets bought. We like the simplification and sharper focus of the reshaped company. We recommend low McDep Ratio stocks like Marathon in the Large Independent group (see Tables 1-4 on pages 6-9). Yet, we acknowledge that differences may be slight among closely ranked producers in our coverage. MRO's financial leverage is high, but manageable, we believe. A dollar invested in MRO stock has twice the debt associated with it as measured by Enterprise Value to Market Cap of 1.72 compared to a median 1.36 for peer companies. Historical operating leverage looks high for MRO at 1.96 for percent change in Ebitda vs. percent change in oil and gas price. The current number may be lower for the new mix of the company's resources. Finally, MRO stock has been the second worst performer among peers during 2017. Optimistically, that could be an indicator of potentially stronger performance with firming oil price and smooth execution of refocused operations.

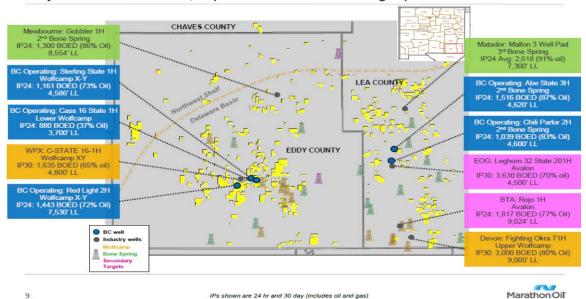
Kurt H. Wulff, CFA



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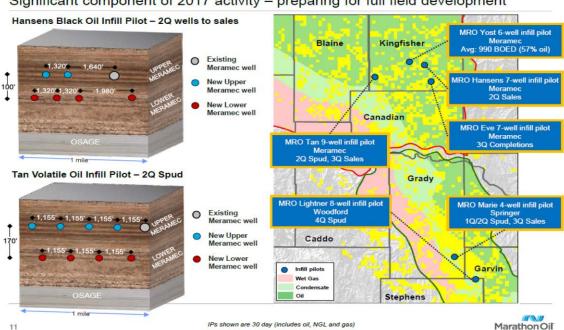
Northern Delaware Well Performance

Play extension continues; impressive well results being reported



STACK & SCOOP Infill Spacing Pilots

Significant component of 2017 activity - preparing for full field development

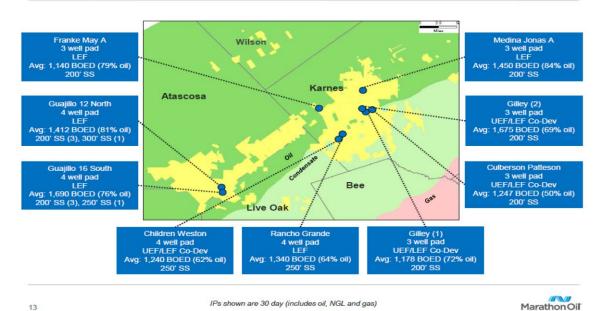




Intraday June 6, 2017

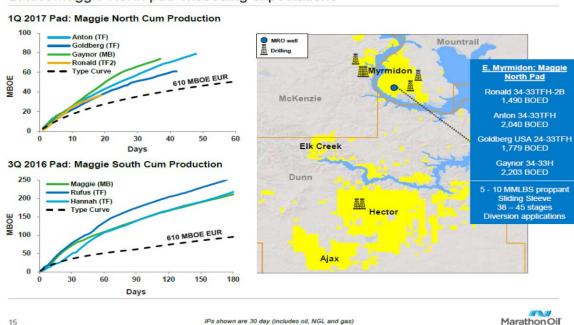
Eagle Ford 1Q Activity Overview

Excellent performance from southeast Atascosa County



Bakken East Myrmidon Well Performance

Latest Maggie North pad exceeding expectations



Please see disclosures on the final page.



			Marath	on Oil Co	rporation	1				
	N	ext Twelve	e Months (Operating	and Finai	ncial Estima	ites			
										Next
										Twelve
	Q2	Year	Q1	Q2E	Q3E	Q4E	Year	Q1E	Q2E	Months
	6/30/16	2016	3/31/17	6/30/17	9/30/17	12/31/17	2017	3/31/18	6/30/18	6/30/18
Volume										
Natural Gas (mmcfd)										
U.S. (or North America)	310	314	304	308	321	335	317	335	349	335
Overseas (or Int'l)	457	453	461	466	487	507	481	507	529	508
Total	767	766	765	774	807	842	797	842	878	842
Days	91	366	90	91	92	92	365	90	91	365
Oil (mmb)	24	101	19	19	20	21	79	21	22	84
Oil (mbd)	266	276	208	211	220	230	217	230	239	230
Total gas & oil (bcf)	215	886	181	186	196	204	767	200	211	810
Total gas & oil (mbd))	394	404	336	340	355	370	350	370	386	370
Price										
Natural gas (\$/mcf)										
Henry Hub (\$/mmbtu)	1.95	2.46	3.32	3.18	3.02	3.15	3.17	3.31	2.86	3.09
U.S. (or North America)	1.96	2.38	3.02	2.90	2.75	2.86	2.88	3.01	2.61	2.81
Overseas (or Int'l)	0.53	0.53	0.55	0.55	0.55	0.55	0.55	0.55	0.55	0.55
Total	1.11	1.29	1.53	1.48	1.43	1.47	1.48	1.53	1.37	1.45
Oil (\$/bbl)										
WTI Cushing	45.66	43.31	51.92	49.08	47.86	48.36	49.30	48.67	48.67	48.39
Worldwide	35.65	33.65	40.53	38.31	36.85	37.24	38.18	37.68	37.69	37.37
Total gas & oil (\$/mcf)	4.37	4.24	4.77	4.53	4.35	4.41	4.51	4.48	4.42	4.41
Revenue (\$mm)										
Natural Gas										
U.S. (or North America)	55	274	83	81	81	88	333	91	83	343
Overseas (or Int'l)	22	87	23	23	25	26	96	25	26	102
Total	77	361	105	104	106	114	430	116	109	445
Oil	863	3,396	759	736	746	786	3,027	778	821	3,132
Other	362	893	208	208	208	208	831	208	208	831
Total	1,302	4,650	1,072	1,048	1,060	1,108	4,288	1,102	1,138	4,408
Expense	978	3,369	596	605	627	645	2,473	636	659	2,567
Ebitda (\$mm)	324	1,281	476	443	433	463	1,814	467	479	1,841
Exploration	189	330	28	28	28	28	112	100	100	256
Deprec., Deplet., & Amort.	561	2,395	556	556	556	556	2,224	556	556	2,224
Other non cash	(212)	(722)	(94)	(90)	(90)		(364)	(90)	(90)	(360)
Ebit	(214)	(722)	(13)	(51)	(61)		(157)	(99)	(87)	(279)
Interest	86	335	78	78	78	78	312	78	78	312
Ebt	(300)	(1,057)	(91)	(129)	(139)		(469)	(177)	(165)	(591)
Income Tax	(105)	(370)	(32)	(45)	(49)		(164)	(62)	(58)	(207)
Net Income (\$mm)	(195)	(687)	(59)	(84)	(91)		(305)	(115)	(107)	(384)
Shares (millions)	848	789	849	849	849	849	849	849	849	849
Per share (\$)	(0.23)	(0.87)	(0.07)	(0.10)	(0.11)		(0.36)	(0.14)	(0.13)	(0.45)
Ebitda Margin (E&P)	34%	34%	55%	53%	51%	51%	52%	52%	52%	51%
Tax Rate	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%



Mara	athon Oil Coi	rporation										
Functional Cash Flow and Present Value												
	NEW A III A											
	NTM	Adjusted	PV/	Present								
	<u>Ebitda</u>	<u>R/P</u>	<u>Ebitda</u>	<u>Value</u>								
North American Natural Gas	180	7.9	14.4	2,600	11%							
Rest of World Natural Gas	200	5.9	11.0	2,200	9%							
Oil	1,460	9.3	12.6	18,400	79%							
	1,840	8.4	12.6	23,200	100%							
Debt					7,100							
Net Present Value (\$mm)					16,100							
Shares					849							
Net Present Value - Standard Estimate (US\$/	/sh)				19							
NPV Approximation by Cash Flow Multiple	Depending on	Reserve Life	(US\$/sh)		17							



				Table	1						
			Mcl	Dep Ener	gy Stocks						
				_	Dep Ratio	n					
			144111	ica by 111	Dep mun	•					
			Price						Oil	Dist.	
			(US\$/sh)	Market	Enterprise	EV/	EV/	PV/	Prod'n/	Yield	McDe
S	ymbol/Ratin	ıg	6-Jun	Cap	Value	Market	Ebitda	Ebitda	PV	NTM	Rati
			2017	(US\$mm)	(\$mm)	Cap	NTM	NTM	(%)	(%)	(EV/PV
Global Integrated											
Exxon Mobil Corporation	XOM		81.10	343,000	436,000	1.27	10.0	11.9	49	3.8	0.85
Chevron Corporation	CVX		103.81	197,000	265,000	1.35	9.1	11.1	60	4.2	0.82
Royal Dutch Shell		В	54.19	223,000	354,000	1.59	7.3	9.5	51	6.9	0.77
Total S.A.	TOT	В	51.73	127,000	183,000	1.44	6.2	9.5	53	5.4	0.66
Total or Median				890,000	1,238,000	1.39	8.2	10.3	52	4.8	0.79
Large Independent											
Pioneer Natural Resources	PXD		166.47	28,300	29,900	1.06	12.4	11.3	87	0.0	1.10
EOG Resources, Inc.	EOG		90.02	52,100	59,300	1.14	12.3	11.7	86	0.7	1.05
Occidental Petroleum Corp.	OXY		60.67	46,400	59,600	1.28	9.8	11.5	81	5.0	0.84
Devon Energy Corporation	DVN		33.61	17,700	25,700	1.45	12.0	14.8	62	0.7	0.81
Marathon Oil Corporation		В	12.86	10,920	18,000	1.65	9.8	12.6	79	1.6	0.78
ConocoPhillips	COP	В	44.20	55,000	79,000	1.43	8.5	11.8	70	2.4	0.73
Total or Median				210,400	272,000	1.36	10.9	11.7	80	1.1	0.83
Small Independent											
Cimarex Energy Company	XEC		103.22	9,800	11,200	1.14	10.3	11.8	63	0.3	0.88
California Resources	CRC		10.55	500	6,500	14.3	12.6	15.9	89	-	0.79
Continental Resources (32%)	CLR	В	36.54	4,400	6,500	1.48	10.0	13.6	74	-	0.74
Whiting Petroleum Corporation	WLL		6.73	2,400	6,000	2.44	6.7	11.3	92	-	0.59
Range Resources	RRC	В	22.31	5,500	9,800	1.79	9.2	16.9	31	0.4	0.54
Total or Median				23,000	40,000	1.79	10.0	13.6	74	-	0.74
Income											
San Juan Basin Royalty Trust	SJT		7.26	340	340	1.00	11.5	12.7	-	8.5	0.91
Permian Basin RT	PBT		9.81	460	460	1.00	13.6	15.2	78	7.0	0.89
Dorchester Minerals, L.P.	DMLP		15.80	490	490	1.00	12.5	19.0	70	7.8	0.66
Sabine Royalty Trust		В	37.55	550	550	1.00	15.0	24.0	59	6.7	0.63
Cross Timbers Royalty Trust	CRT	В	15.62	90	90	1.00	9.8	18.2	28	8.1	0.54
Total or Median				1,900	1,900	1.00	12.5	18.2	59	7.8	0.66
Canada											
EnCana Corporation	ECA		9.75	9,500	16,000	1.68	9.4	10.7	56	0.6	0.88
Imperial Oil Limited (30%)	IMO		28.06	7,200	9,000	1.26	8.0	10.2	67	1.6	0.78
Suncor Energy	SU	В	31.32	52,100	68,600	1.32	9.0	11.8	84	3.0	0.76
Cenovus Energy Inc.	CVE		8.55	10,400	22,600	2.17	7.7	13.2	84	1.7	0.58
Birchcliff Energy Ltd.	BIREF	В	4.69	1,300	1,900	1.45	7.6	13.5	36	1.6	0.56
Total or Median				81,000	118,000	1.45	8.0	11.8	67	1.6	0.76
EV = Enterprise Value = Market Ca	ap and Debt:	; El	oitda = Earni	ings before int	terest, tax, depi	reciation.	amort.				
Estimated Ebitda (cash flow) tied t								ending 3	/31/18.		
Estimated Estata (cash now) and the Estimated Present Value (PV) president			•		0						



			McDei	Table 2 p Energ		ks					
		Dro	duction		•		<u> </u>				
			Ranked	_			-				
			Kankeu	by Mc	рер ка	เนอ					
			Price		Oil	Operat	ing				
			(US\$/sh)		Equiv.	Exper		Ebitda	Ebitda	Oper Lev	
Sy	mbol/Ra	- 0	6-Jun	Volume	Price	Fixed		NTM	NTM	Ebitda chg/	McDe
	B =	Buy	2017	(mmboe)	(\$/boe)	(\$/boe)	(%)	(\$/boe)	(\$mm)	Price chg	Ratio
Global Integrated (excl. Downstream)	VOM		01.10	1 407	27.51	7	25	17.40	25.070	1.40	0.05
Exxon Mobil Corporation	XOM		81.10	1,487	37.51	7	35	17.40	25,870	1.40	0.85
Chevron Corporation Royal Dutch Shell	CVX RDS-A	D	103.81 54.19	854	36.51 34.60	8	22 26	20.50	17,501	1.39	0.82
Total S.A.	TOT	В	51.73	1,324	36.05	0		23.60	31,239 19,622	1.08	0.77
Total or Median	101	ь	31.73	930	30.03	U	41	21.10	19,022	1.24	0.00
Large Independent										1.24	0.79
Pioneer Natural Resources	PXD		166.47	114	34.04	9	12	21.10	2,403	1.43	1.10
EOG Resources, Inc.	EOG		90.02	223	33.40	10		21.60	4,815	1.45	1.10
Occidental Petroleum Corp.	OXY		60.67	297	34.51	8	17	20.60	6,113	1.39	0.84
Devon Energy Corporation	DVN		33.61	167	24.17	9	10	12.80	2,142	1.70	0.81
Marathon Oil Corporation	MRO	В	12.86	135	26.49	13	0	13.60	1,841	1.96	0.78
ConocoPhillips	COP	В	44.20	463	33.77	6	-	20.00	9,270	1.30	0.73
Total or Median									.,	1.44	0.83
Small Independent											
Cimarex Energy Company	XEC		103.22	70	25.51	6	16	15.50	1,086	1.39	0.88
California Resources	CRC		10.55	44	38.13	15	30	11.60	512	2.29	0.79
Continental Resources (32%)	CLR	В	36.54	28	30.30	3	14	23.00	646	1.13	0.74
Whiting Petroleum Corporation	WLL		6.73	50	32.07	9	16	17.80	886	1.51	0.59
Range Resources	RRC	В	22.31	137	16.83	8	6	7.80	1,068	2.03	0.54
Total or Median										1.51	0.74
Income											
San Juan Basin Royalty Trust	SJT		7.26	3	16.91	5	14	9.48	29	1.53	0.91
Permian Basin RT	PBT		9.81	1	33.20	10		22.52	34	1.44	0.89
Dorchester Minerals, L.P.	DMLP		15.80	2	30.37	7	11	20.08	39	1.35	0.66
Sabine Royalty Trust	SBR	В	37.55	1	30.53	2	10	25.41	37	1.08	0.63
Cross Timbers Royalty Trust	CRT	В	15.62	0	33.59	8	10	22.36	10	1.36	0.54
Total or Median										1.36	0.66
Canada (excl. Downstream)							_				
EnCana Corporation	ECA		9.75	120	27.04	11	7	14.04	1,692	1.78	0.88
Imperial Oil Limited (30%)	IMO	- P	28.06	71	33.62	14		15.80	1,128	1.89	0.78
Suncor Energy	SU	В	31.32	350	43.97	18	10	21.73	7,596	1.83	0.76
Cenovus Energy Inc.	CVE	D	8.55	215	25.37	11	32	13.70	2,945	1.80	0.58
Birchcliff Energy Ltd.	BIREF	В	4.69	23	17.78	1	52	11.10	256	1.09	0.56
Total or Median										1.80	0.76



			Mo		ible 3 nergy St	ocks					
						er Share					
	Rai	nked	l by Res				Prod N	TM)			
			Price			D: :1 1		Down-	Proven	Adjustd	Nei
	C11/D		(US\$/sh)	C1	D -1-4	Dividend	P/E	stream/ PV	Undev.	Resrvs/	Presen Valu
£	Symbol/Ro		6-Jun 2017	Shares	Debt	NTM (\$/ala)			Resrvs	Prod NTM	(US\$/sh
Global Integrated	В=	Buy	2017	(mm)	(\$mm)	(\$/sh)	NTM	(%)	(%)	IVIIVI	(US\$/Sh
Exxon Mobil Corporation	XOM		81.10	4,223	93,323	3.08	22	27	31	11.3	100.00
Total S.A.	TOT	В	51.73	2,457	55,616	2.79	12	23	42	9.2	90.00
Chevron Corporation	CVX	ь	103.81	1,895	68,305	4.32	26	19	32	9.2	135.00
Royal Dutch Shell	RDS-A	В	54.19	4,112	131,054	3.76	21	24	25	8.6	80.00
Median		ъ	34.17	4,112	131,034	3.70	21	24	23	9.2	80.00
Large Independent										7.2	
ConocoPhillips	COP	В	44.20	1,249	24,000	1.06		-	20	9.8	68.00
Devon Energy Corporation	DVN	ъ	33.61	528	8,002	0.24	72	9	20	9.0	45.00
Occidental Petroleum Corp.	OXY		60.67	765	13,200	3.04	45	13	23	9.0	75.00
Marathon Oil Corporation	MRO	В	12.86	849	7,100	0.20	73	-	39	8.4	19.00
EOG Resources, Inc.	EOG	ъ	90.02	579	7,202	0.67		_	30	7.2	85.00
Pioneer Natural Resources	PXD		166.47	170	1,600	0.07	61	_	7	6.1	150.00
Median	IAD		100.47	170	1,000	0.00	01		,	8.7	130.00
Small Independent										0.7	
Range Resources	RRC	В	22.31	245	4,345	0.08	41	-	44	11.4	56.00
Continental Resources (32%)	CLR	В	36.54	119	2,095	-	71	_	59	11.4	56.00
California Resources	CRC	Б	10.55	43	6,000	_		-	29	11.1	50.00
Whiting Petroleum Corporation			6.73	363	3,517	_		_	53	9.1	18.00
Cimarex Energy Company	XEC		103.22	95	1,362	0.32	27	_	21	6.2	120.00
Median			103.22	75	1,302	0.52	21		21	11.1	120.00
Income										11.1	
Sabine Royalty Trust	SBR	В	37.55	15	_	2.51	15	_	4	11.6	60.00
San Juan Basin Royalty Trust	SJT	ъ	7.26	47	_	0.62	12	-	-	10.1	8.00
Permian Basin RT	PBT		9.81	47	_	0.69	14	_	13	9.4	11.00
Cross Timbers Royalty Trust	CRT	В	15.62	6	_	1.26	12	_	-	7.7	29.00
Dorchester Minerals, L.P.	DMLP	<i>D</i>	15.80	31	-	1.24	17	_	-	7.7	24.00
Median	DIVILI		13.00	J1	_	1.27	1/	-	-	9.4	27.00
Canada										7.1	
Suncor Energy	SU	В	31.32	1,665	16,426	0.95	25	16	44	15.1	44.00
Cenovus Energy Inc.	CVE		8.55	1,217	12,228	0.15	23	4	55	12.9	22.00
Birchcliff Energy Ltd.	BIREF	В	4.69	284	601	0.13	30	-	69	12.5	10.00
Imperial Oil Limited (30%)	IMO	<i>D</i>	28.06	255	1,853	0.44	13	32	23	9.8	38.00
EnCana Corporation	ECA		9.75	973	6,461	0.06	10	-	43	5.1	12.00
Median	2011		7.13	713	0,101	0.00			1.5	12.5	12.00



			Tab	le 4						
		Mc	Dep Ene	ergy Sto	cks					
	Т.4.		eturn Ye			7				
	Ranke	ed b	y Unleve	ered Tot	al Retu	ırn				
			Price	Price			Equity	Ui	ılevered	
			(\$/sh)	(\$/sh)	Price	Cash	Total		Total	
	Symbol/	Rati	6-Jun	30-Dec	Change	Distrib.	Return	Debt	Return	McDep
A1117		-	2017	2016	(%)	(%)	(%)	(\$/sh)	(%)	Ratio
Global Integrated	DDG 4	-	54.10	54.20	(0)	2		22		0.77
Royal Dutch Shell	RDS-A	В	54.19	54.38	(0)	3	3	32	2	0.77
Total S.A.	TOT	В	51.73	50.97	1	1	3	23	2	0.66
Exxon Mobil Corporation	XOM		81.10	90.26	(10)	2	(8)	22	(7)	0.85
Chevron Corporation	CVX		103.81	117.70	(12)	2	(10)	36	(8)	0.82
Median					(5)		(3)		(2)	0.79
Large Independent	DATE	++	100 -	100.00						
Pioneer Natural Resources	PXD	-	166.47	180.00	(8)	0	(8)	9	(7)	1.10
ConocoPhillips	COP	В	44.20	50.14	(12)	1	(11)	19	(8)	0.73
EOG Resources, Inc.	EOG	++	90.02	101.10	(11)	0	(11)	12	(9)	1.05
Occidental Petroleum Corp.	OXY	-	60.67	71.23	(15)	1	(14)	17	(11)	0.84
Marathon Oil Corporation	MRO	В	12.86	17.31	(26)	1	(25)	8	(17)	0.78
Devon Energy Corporation	DVN		33.61	45.67	(26)	0	(26)	15	(20)	0.81
Median					(13)		(12)		(10)	0.83
Small Independent										
California Resources	CRC		10.55	21.29	(50)	-	(50)	141	(7)	0.79
Cimarex Energy Company	XEC		103.22	135.90	(24)	0	(24)	14	(22)	0.88
Continental Resources (32%)	CLR	В	36.54	51.54	(29)	-	(29)	18	(22)	0.74
Range Resources	RRC	В	22.31	34.36	(35)	0	(35)	18	(23)	0.54
Whiting Petroleum Corporation	WLL		6.73	12.02	(44)	-	(44)	10	(24)	0.59
Median					(35)		(35)		(22)	0.74
Income			0.04							
Permian Basin RT	PBT		9.81	7.71	27	4	31	-	31	0.89
San Juan Basin Royalty Trust	SJT		7.26	6.62	10	4	14	-	14	0.91
Sabine Royalty Trust	SBR	В	37.55	35.15	7	3	10	-	10	0.63
Dorchester Minerals, L.P.	DMLP		15.80	17.55	(10)	3	(7)	-	(7)	0.66
Cross Timbers Royalty Trust	CRT	В	15.62	17.97	(13)	2	(11)	-	(11)	0.54
Median					7		10		10	0.66
Canada		-	24.22	22.40			(0)		(0)	
Suncor Energy	SU	В	31.32	32.69	(4)	1	(3)	10	(3)	0.76
EnCana Corporation	ECA	++	9.75	11.74	(17)	0	(17)	7	(11)	0.88
Imperial Oil Limited (30%)	IMO	-	28.06	34.76	(19)	0	(19)	7	(16)	0.78
Birchcliff Energy Ltd.	BIREF	В	4.69	7.01	(33)	0	(33)	2	(25)	0.56
Cenovus Energy Inc.	CVE	++	8.55	15.13	(43)	0	(43)	10	(26)	0.58
Median		++			(19)		(19)		(16)	0.76
		++			/12:		/ 7 7 1		(0)	0.50
Grand Median		++			(13)		(11)		(9)	0.78
Natural Gas (\$/mmbtu)		++	3.04	3.74	(19)					
Oil -West Texas Intermediate (\$/bbl)	X PIDY	++	47.91	53.72	(11)					
Total Stock Market - U.S.	VTI	++	124.97	115.32	8					
Developed Markets - ex US	VEA	++	41.89	36.54	15					
Emerging Markets	VWO	++	41.16	35.78	15					
Source: McDep LLC, Yahoo, CME Group,				For historica						



Intraday June 6, 2017

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