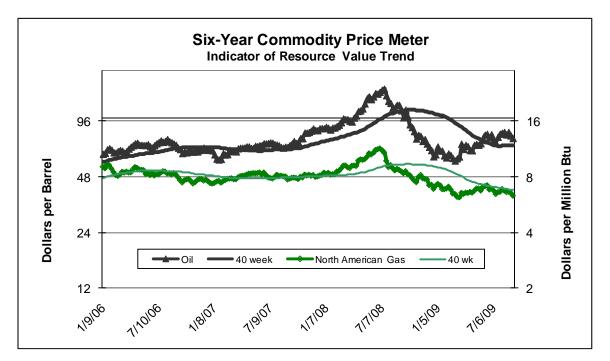


## **Getting Oil Sands Right**

## **Summary and Recommendation**

Investors in any of our five large cap Canadian buy recommendations, **Canadian Oil Sands Trust (COSWF), Encana (ECA), Imperial Oil (IMO), Suncor Energy (SU)** and **Canadian Natural Resources (CNQ)**, gained confirmation of growing takeaway capacity for future oil sands production with the U.S. diplomatic approval of the Alberta Clipper pipeline project on August 20. Secretary of State Hillary Clinton got it right, we believe. Environmentalists had raised concerns that oil sands production would have an adverse impact on the planet. While the sheer volume of energy generates emissions, the size of the facilities enables efficient mitigation efforts. Alberta also has a "carbon tax" to control greenhouse gas, for example, while the U.S. debates the issues. Large as oil sands production may become, say three million barrels daily, it would be a tenth of U.S. coal production with its weaker environmental control. In the end, an investment in any of the five Canadian companies is an investment in valuable energy for North American economic growth. Finally, the oil price trend continues upward with the latest settlement prices for the average of futures for the next six years at \$77 a barrel compared to the 40-week average of \$71 (see charts <u>Six-Year Commodity Price Meter</u> below and <u>Six-Year and</u> <u>One-Year Natural Gas and Oil Futures</u>, page 6).

Kurt H. Wulff, CFA





		-		Table 1						
		N	/IcDep	Energy	y Portfoli	0				
	Geogr	aphic	: Domio	cile and	d Busines	s Segn	nents			
						Duagan	t Value by	Common	+ (9/)	
			Derian					segmen	l (70)	
	Sumbal	Datina	Price (US\$/sh)	EV/	Enterprise	North Amer.	Rest of World			
		0			•		0	0:1	Davan	M-D-
		B = Buy		Market	Value		Natural	Oil Dua d'a		McDej Dati
	F	I = Hold	2009	Сар	(\$mm)	Gas	Gas	Prod'n	stream	Ratio
U.S. Integrated										
Exxon Mobil Corporation	XOM	В	69.18	1.14	384,000	5	25	48	22	0.80
Chevron Corporation	CVX	B	68.96	1.24	170,000	4	10	70	16	0.75
Marathon Oil Corporation	MRO	B	30.74	1.53	33,400	8	5	61	26	0.68
ConocoPhillips	COP	B	44.97	1.55	119,000	12	9	64	14	0.00
Total or Median *	31%	9%	14%	1.//	706,000	12	,	04	14	0.72
Totat of Meatan	5170	970	14/0		700,000					0.72
Europe										
BP plc	BP	В	53.19	1.39	233,000	7	9	60	24	0.80
BGGroup	BRGXF	B	16.60		63,400	,	23	45	32	0.78
Royal Dutch Shell plc	RDS-A	B	55.68	1.33	227,000	2	22	43	32	0.76
StatoilHydro ASA (33%)	STO	B	21.56		32,400	_	52	48	-	0.70
Total S.A.	TOT	B	57.45	1.15	162,000		19	59	22	0.6
Total or Median *	32%	12%	17%	1.20	718,000		17	57		0.76
Forth of Medium	5270	1270	1770		,10,000					0.70
Brazil/China/Russia										
CNOOC Limited (34%)	CEO	В	133.44	1.01	20,500		11	89	-	0.99
PetroChina Company Ltd (14%	PTR	В	114.30	1.09	31,900		15	69	15	0.78
Petrobras	PBR	В	41.86	1.20	220,000		7	77	16	0.76
Lukoil Oil Company	LUKOY	В	48.40	1.16	47,700			67	33	0.39
Gazprom (50%)	OGZPY	В	20.30		82,000		80	20	_	0.3
Total or Median *	18%	12%	17%	1122	402,000		00	20		0.76
U.S. Independent										
Anadarko Petroleum Corp.	APC	В	54.78	1.54	41,800	47		48	5	0.95
XTO Energy Inc.	XTO	В	37.16	1.52	32,700	75		25	-	0.85
Occidental Petroleum Corp.	OXY	В	72.73	1.10	64,900	9	1	80	9	0.85
Chesapeake Energy Corp.	CHK		22.20	2.07	28,000	85		15	-	0.80
EOG Resources	EOG	В	70.47	1.15	20,200	72	4	24	-	0.79
Devon Energy Corporation	DVN	В	61.78	1.33	37,100	61		39	-	0.69
Total or Median *	10%	14%	17%		225,000					0.82
Canada	FOL	P	51.05	1.00	51.000			20	-	0.05
Encana Corporation	ECA	B	51.37	1.33	51,300	65		30	5	0.87
Canadian Natural Resources	CNQ	B	58.50	1.38	43,700	20		80	-	0.79
Imperial Oil Limited (30%)	IMO	В	36.42	1.09	10,200	-		83	17	0.77
Suncor Energy	SU	В	31.23	1.35	66,100	6		86	7	0.67
Canadian Oil Sands Trust	COSWF	В	24.53	1.12	13,300			100	-	0.61
Total or Median *	8%	12%	17%		185,000					0.77
Income and Small Car (accord	norota	lilin an -	lucic)							
Income and Small Cap (see se	parate wee 2%	42%	17%		38,300	40		60		0.80
Composite	270	72/0	1770		50,500	70		00		0.00
Enterprise Value Weighting	100%				2,274,300	10	15	57	18	0.73
Equal Weighting	10070	100%			_,_, 1,200	32	7	53	7	0.76
Equal Weighted Buys		10070	100%			25	10	54	10	0.70
Equal neighted Buys			10070			23	10	57	10	5.74
	-									

\* Percentages in Symbol column refer to current market Enterprise Value weightings; Rating column, equal weightings.



			Table 2					
	McE	)ep l	Energy	Portfol	lio			
Net	Prese	nt Va	alue and	d McDe	ep Ratio			
	G 1 1/D		Price			Net	<b>D</b> 1 (	
	Symbol/R	0	(US\$/sh)		Market	Present	Debt/	14 5
		= Buy	4-Sep	Shares	Cap	Value	Present	McDep
	H =	Hold	2009	( <i>mm</i> )	(US\$mm)	(US\$/sh)	Value	Ratio
U.S. Integrated								
Exxon Mobil Corporation	XOM	В	69.18	4,871	337,000	89.00	0.10	0.80
Chevron Corporation	CVX	В	68.96	1,992	137,000	97.00	0.14	0.75
Marathon Oil Corporation	MRO	В	30.74	711	21,860	53.00	0.23	0.68
ConocoPhillips	COP	B	44.97	1,496	67,000	105.00	0.25	0.57
Total or Median	001	2		1,150	563,000	100100	0.19	0.72
Europe	DD	-		0.1.55	1 40 00-			0.07
BP plc	BP	В	53.19	3,155	168,000	72.00	0.22	0.80
BG Group plc	BRGXF	В	16.60	3,388	56,240	22.00	0.09	0.78
Royal Dutch Shell plc	RDS-A	В	55.68	3,065	171,000	79.00	0.19	0.76
StatoilHydro ASA (33%)	STO	В	21.56	1,051	22,650	35.00	0.21	0.70
Total S.A.	TOT	В	57.45	2,236	129,000	90.00	0.14	0.69
Total or Median					547,000		0.19	0.76
Brazil/China/Russia								
CNOOC Limited (34%)	CEO	В	133.44	152	20,300	135.00	0.01	0.99
PetroChina Company Ltd (14%)	PTR	B	114.30	256	29,280	150.00	0.01	0.78
Petrobras	PBR	B	41.86	4,387	183,640	58.00	0.13	0.76
Lukoil Oil Company	LUKOY	B	48.40	847	41,000	135.00	0.15	0.39
Gazprom (50%)	OGZPY	B	20.30	3,130	63,500	64.00	0.00	0.37
Total or Median	UULI I	Б	20.30	5,150	338,000	04.00	0.06	0.76
Totat of meatan					550,000		0.00	0.70
U.S. Independent								
Anadarko Petroleum Corp.	APC	В	54.78	495	27,100	59.00	0.33	0.95
XTO Energy Inc.	XTO	В	37.16	579	21,520	47.00	0.29	0.85
Occidental Petroleum Corp.	OXY	В	72.73	814	59,200	87.00	0.07	0.85
Chesapeake Energy Corp.	CHK		22.20	610	13,540	34.00	0.41	0.80
EOG Resources	EOG	В	70.47	250	17,600	92.00	0.10	0.79
Devon Energy Corporation	DVN	В	61.78	450	27,800	98.00	0.17	0.69
Total or Median					166,800		0.23	0.82
Canada	EGA	D	E1.05	751	20 (00	(2.00	0.01	0.07
Encana Corporation	ECA	B	51.37	751	38,600	62.00	0.21	0.87
Canadian Natural Resources	CNQ	В	58.50	542	31,700	80.00	0.22	0.79
Imperial Oil Limited (30%)	IMO	В	36.42	256	9,340	48.00	0.06	0.77
Suncor Energy	SU	В	31.23	1,572	49,080	52.00	0.17	0.67
Canadian Oil Sands Trust	COSWF	В	24.53	484	11,870	42.00	0.06	0.61
Total or Median					141,000		0.17	0.77

McDep Ratio = Market cap and **De**bt to present value of oil and gas and other businesses

Estimated present value presumes a long-term price for oil of US\$75 a barrel and natural gas, \$8 a million btu.



			Table 3					
	McDe	ep l	Energy	Portfol	io			
Value	Multip	bles	and Di	stribut	ion Yiel	d		
			Price	Adjustd				Divd or
S	ymbol/Rat	ing	(US\$/sh)	Resrvs/	PV/	EV/		Distrib
	B =	Buy	4-Sep	Prod	Ebitda	Ebitda	P/E	NTM
	H=H	Hold	2009	NTM	NTM	NTM	NTM	(%)
U.S. Integrated								
Exxon Mobil Corporation	XOM	В	69.18	12.4	8.7	6.9	13	2.4
Chevron Corporation	CVX	В	68.96	9.8	7.9	5.9	15	3.9
ConocoPhillips	COP	В	44.97	10.6	9.1	5.2	9	4.2
Marathon Oil Corporation	MRO	В	30.74	8.3	7.1	4.8	10	3.1
Total or Median				10.2	8.3	5.5	11	3.5
Europe BG Group plc	BRGXF	В	16.60	8.8	9.2	7.2	15	1.2
BP plc	BRGAF	B	53.19	8.8 9.6	9.2 7.9	6.3	13	6.3
Royal Dutch Shell plc	RDS-A	B	55.68	9.0 7.9	7.9	5.8	12	6.0
Total S.A.	TOT	B	57.45	9.7	8.4	5.8	12	5.7
	STO	B		7.5	7.2	5.0	12	
StatoilHydro ASA (33%) Total or Median	510	Б	21.56	8.8	7.9	5.8	13	5.6
101al or Median				0.0	7.9	5.8	12	5.7
Brazil/China/Russia								
Petrobras	PBR	В	41.86	9.2	10.7	8.1	15	3.2
PetroChina Company Ltd (14%)	PTR	В	114.30	14.0	8.7	6.8	19	3.5
CNOOC Limited (34%)	CEO	В	133.44	7.2	6.6	6.5	12	3.9
Lukoil Oil Company	LUKOY	В	48.40	16.3	9.4	3.7	7	2.5
Gazprom (50%)	OGZPY	В	20.30	24.6	8.9	3.3	4	1.7
Total or Median				14.0	8.9	6.5	12	3.2
U.S. Independent								
XTO Energy Inc.	XTO	В	37.16	11.0	11.7	9.9	28	1.6
Chesapeake Energy Corp.	CHK		22.20	11.3	12.1	9.6	15	1.4
Anadarko Petroleum Corp.	APC	В	54.78	9.2	9.1	8.7		0.7
EOG Resources	EOG	B	70.47	10.1	10.7	8.5	27	0.8
Occidental Petroleum Corp.	OXY	B	72.73	11.0	8.0	6.8	15	1.8
Devon Energy Corporation	DVN	B	61.78	8.4	8.6	5.9	12	1.0
Total or Median	2		01110	10.5	9.9	8.6	15	1.2
Canada	IMO	В	26.42	10 4	14.7	11.4	23	1.0
Imperial Oil Limited (30%)		_	36.42	18.4				1.0
Encana Corporation	ECA	B	51.37	9.1	10.2	8.8	20	0.8
Canadian Oil Sands Trust	COSWF	B	24.53	22.1	14.1	8.6	13	8.6
Canadian Natural Resources	CNQ	B	58.50	7.6	9.7	7.7	14	0.6
Suncor Energy	SU	В	31.23	12.5	10.7	7.2	80	0.6
Total or Median				12.5	10.7	8.6	20	0.8
EV = Enterprise Value = Market Cap and	l Deht: Fh	itda	– Farnings I	hefore inte	rost tav do	preciption		

EV = Enterprise Value = Market Cap and Debt; Ebitda = Earnings before interest, tax, depreciation and amortization; NTM = Next Twelve Months Ended September 30, 2010; P/E = Stock Price to Earnings; PV = Present Value of oil and gas and other businesses

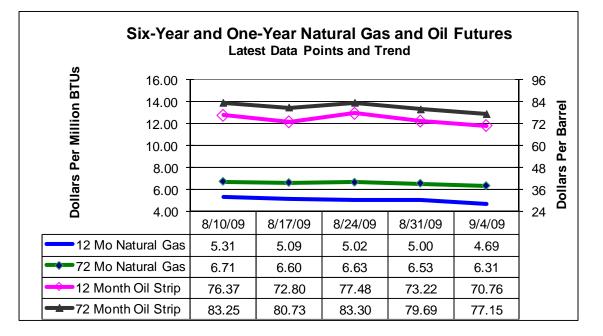
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	_		Index of Rece	ent Resea	arch	
Stock 1	[de	eas				
<u>Date</u>		<u>Symbol</u>	<u>Subject</u>	<u>Theme</u>		
4-Sep		SJT	San Juan Basin Royalty Trust	Upgrade	to Buy (Income and Small Cap Weekly)	
1-Sep		XOM	Exxon Mobil Corporation	Stock Ma	ay Be Timely (Meter Reader)	
30-Aug		LUKOY	Lukoil Oil Company	Contribut	ting to Russia's Oil Future	
30-Aug		PTR	PetroChina Company Limited	Growing	Giant in Clean Energy	
26-Aug		CEO	CNOOC Ltd	Full Curre	ent Valuation, Promising Prospects	
26-Aug		OGZPY	Gazprom		as Giant Reemerging	
14-Aug	*	BIR.TO	Birchcliff Energy Ltd.		Small Cap Canadian Nat Gas Producer (ISO	CW)
12-Aug		PWE	Penn West Energy Trust	Reduce N	NPV on Volume Trend	
11-Aug		DMLP	Dorchester Minerals, L.P.	Income C	Competitive with Growth	
7-Aug	*	XEC	Cimarex Energy Company	Cana Sha	le Working Well	
7-Aug	*	EOG	EOG Resources Inc.	Low-Deb	t Natural Gas Growth	
6-Aug		CNQ	Canadian Natural Resources	First Cas	h from Horizon	
5-Aug	*	BRY	Berry Petroleum	Back on 7	Track	
5-Aug	*	XTO	XTO Energy Inc.	Cutting E	Edge Natural Gas Producer	
5-Aug	*	DVN	Devon Energy Corporation	Stock Pri	ce Moves to Uptrend	
4-Aug	*	APC	Anadarko Petroleum Corporation	Frontier I	Exploration Off West Africa	
4-Aug	*	STO	StatoilHydro ASA	Natural C	as Growth with Dividends	
3-Aug	*	MRO	Marathon Oil Corporation	Favorable	e Trends for Future Profit	
31-Jul	*	CVX	Chevron Corporation	Strength	in Tough Times	
31-Jul	*	TOT	Total S.A.	Real Retu	Irn and Secure Income	
30-Jul	*	IMO	Imperial Oil Limited	Downstre	eam Hiccup	
30-Jul	*	PCZ	Petro-Canada	Good By	e Petro-Canada, Hello Suncor	
30-Jul	*	RDSA	Royal Dutch Shell plc		Efficiency in Exploration and Production	
29-Jul	*	BRGXF	BG Group		ing in Pre-Salt Brazil	
29-Jul	*	EAC	Encore Acquisition Company		Recovery Project Announced	
29-Jul	*	COP	ConocoPhillips		ed for Recovery	
28-Jul	*	BP	BP p.l.c.	Trending		
27-Jul	*	COSWF	Canadian Oil Sands Trust	Quarterly	Distribution Raised to C\$0.25 a Unit	
23-Jul	*	OXY	Occidental Petroleum Corporation		a Discovery May Be Worth \$2 a Share	
23-Jul	*	ECA	EnCana Corporation		Helping in 2009	
22-Jul	*	SU	Suncor Energy	Merger w	vith Petro-Canada to be Effective August	1
10-Jul	*	HGT	Hugoton Royalty Trust	Rounding	g the Bend (Income and Small Cap Weekl	y)
5-May	*	PBR	Petrobras		on Oil Growth	
Meter	R	eader				
8-Sep			Weekly			
1-Sep			Exxon Mobil Corporation (XOM)	Stock Ma	ay Be Timely	
11-Aug	*		Weekly		nerican Natural Gas Buys	
4-Aug	*		Weekly		ality Energy Investment	
	a	nd Small	Cap Weekly			
4-Sep			San Juan Basin Royalty Trust	Upgrade	to Buy from Hold	
14-Aug	*		Birchcliff Energy Ltd.		Small Cap Canadian Natural Gas Producer	
7-Aug	*		Weekly		Beographic Differences Narrow for Natura	
31-Jul	*		MTR		g the Trend at Mesa Royalty Trust	
Industi	v	Ideas				
2-Apr			Presentation	Making N	Money in Oil and Gas Stocks	

Please see disclosures on the final page.





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