# Now What?

# **Summary and Recommendation**

We continue to like the same stocks after suspending buy recommendations on Friday as the recent adverse stock price trend may be suggesting more patience (see *Meter Reader Flash*, September 5, 2008). For deciding what to do with stocks now owned, we recommend overweighting natural gas, keeping a global spread of companies, large and small, and participating in income stocks. Judge the size of holdings by Enterprise Value rather than Market Cap and keep the McDep Ratio in mind. To help with the portfolio analysis, we create a new table with all covered stocks rearranged geographically (see table McDep Energy Portfolio). The former recommended geographic weightings, still reasonable while recast in a new look, underweight U.S. Integrated and Europe, equal weight Brazil, Russia and China and overweight U.S. Independent and Canada. We discuss below examples of current interpretations for some specific stocks. Finally, taxable investors who may have tax losses from recent purchases might realize them while preserving investment exposure by swapping shares in similar companies.

### **Small Premium in Marathon for Restructuring**

Down in price like most stocks, **Marathon Oil** (**MRO**) might warrant investor reconsideration in our new U.S. Integrated group. Already a small company relative to mega caps in the four-company peer group, Marathon may restructure itself voluntarily into two smaller pieces as recently announced. Smaller pieces are easier to swallow in an acquisition. At a McDep Ratio of 0.70, Marathon stock is ten percent more expensive than the median, but still low in terms of resource and business value as we measure it.

## Shift Emphasis from BP to StatoilHydro

A recent sharp decline in price for **StatoilHydro** (**STO**) may be an opportunity for switching some **BP plc** (**BP**) into the Norwegian company for a modest valuation advantage and increased emphasis on Rest of World Natural Gas that we like.

### **Petrobras More Tempting**

We believe the equal weighting at 18% is reasonable in the Brazil/China/Russia geographic sector at the same time some investors may be more concerned about political risk in Russia. In that case, some Russian emphasis might be shifted to Brazil. **Petrobras (PBR)** with its large discoveries offshore Brazil is now available at a lower stock price.

# Whopping Weighting in U.S. Independents

Aggregating our formerly recommended Income and Small Cap Independents with Large Cap Independents creates a new U.S. Independent sector with a 41% weighting compared to 11% for

the current market weighting by Enterprise Value compared to all the stocks we cover. Here is where we get the building blocks for overweighting natural gas with eight stocks having more than 50% concentration on the underpriced fuel.

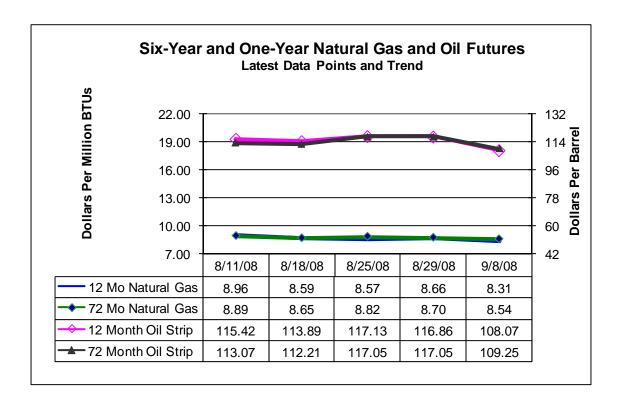
### **Overweight Canada**

Past favorites Canadian Oil Sands Trust (COSWF) and Encana (ECA) should continue to appeal to patient energy investors. With the consolidation that has taken place in the income trust sector there is less differentiation now among Penn West Energy Trust (PWE), Enerplus (ERF) and Pengrowth (PGH).

# Six-Year Oil Futures at 40-Week Average

The futures market quote for oil for delivery over the next six years of \$109 a barrel now matches the 40-week average at the intersection between a rising trend and a declining trend by that measure. The other three six-year and one-year measures have turned to a declining trend in recent weeks (see chart below and on page 7).

Kurt H. Wulff, CFA





		McDe	ep Ener	gy Portfol	10				
					Duaga	nt Value by	Coamont	(0/)	
		Price			North	nt Value by Rest	Segmeni	(70)	
		(US\$/sh)	EV/	Enterprise	Amer.	of World			
		8-Sep	Market	Value	Natural	Natural	Oil	Down-	McDe
	Symbol	2008	Сар	(\$mm)	Gas	Gas	Prod'n	stream	Rat
U.S. Integrated	Symbol	2000	Сир	(ψππτ)	Gus	Ous	roun	stream	7101
Marathon Oil Corporation	MRO	43.90	1.42	44,400	8	6	66	20	0.7
Exxon Mobil Corporation	XOM	76.77	1.08	438,000	7	17	57	20	0.6
Chevron Corporation	CVX	81.05	1.16	207,000	5	8	75	12	0.6
ConocoPhillips	COP	74.69	1.41	164,000	15	7	59	19	0.5
Total or Median *	13%	33%		853,000					0.6
Europe									
BG Group	BRGXF	19.22	1.11	72,100		23	58	20	0.7
BP plc	BP	54.39	1.40	239,000	9	10	70	11	0.6
Royal Dutch Shell plc	RDS-A	62.05	1.25	240,000	3	16	55	26	0.5
Total S.A.	TOT	64.12	1.19	172,000		17	68	15	0.5
StatoilHydro ASA (29%)	STO	25.45	1.29	30,400		38	62		0.5
Total or Median *	11%	29%		754,000					0.5
Brazil/China/Russia	OD6	122.11	1.00	20.200			0.1		^ -
CNOOC Limited (34%)	CEO	133.14	1.00	20,300		9	91	0	0.7
Petrobras Lul (149)	PBR	43.19	1.19	225,000		0	85	8	0.6
PetroChina Company Ltd (14%) Gazprom (50%)	PTR	119.68	1.09	33,400 125,000		9	80	12	0.5
Lukoil Oil Company	OGZPY LUKOY	35.04 68.50	1.24	61,500		82	18 66	34	0.4
Total or Median *	18%	18%	1.07	465,000			00	34	0.4
U.S. Independent	1070	1070		403,000					0.5
San Juan Basin Royalty Trust	SJT	38.92	1.00	1,810	100				0.8
Encore Acquisition Company	EAC	47.41	1.61	3,980	17		83		0.7
Berry Petroleum Company	BRY	36.75	2.04	3,440	38		62		0.7
Anadarko Petroleum Corp.	APC	56.97	1.65	44,200	51		46	3	0.6
EOG Resources	EOG	92.29	1.11	25,600	69	5	26		0.6
Hugoton Royalty Trust	HGT	28.36	1.00	1,130	100				0.6
Chesapeake Energy Corporation	CHK	42.72	1.67	39,200	84		16		0.6
XTO Energy Inc.	XTO	47.79	1.43	39,700	74		26		0.6
Occidental Petroleum Corp.	OXY	71.93	1.10	65,200	12	1	81	6	0.6
Devon Energy Corporation	DVN	95.04	1.20	51,400	55		45		0.6
Energy Partners Ltd.	EPL	9.84	2.91	930	38		62		0.5
Cimarex Energy Company	XEC	48.23	1.14	4,720	63		37		0.5
Total or Median *	41%	11%		281,000					0.6
Canada									
Pengrowth Energy Trust	PGH	16.53	1.52	6,220	33		67		0.7
Canadian Oil Sands Trust	COSWF	42.02	1.06	21,300	21		100		0.7
Penn West Energy Trust	PWE	26.09	1.53	15,200	31		69		0.7
Encana Corporation	ECA DID TO	67.02	1.34	67,600	69		25	6	0.7
Birchcliff Energy Ltd. (US\$) Canadian Natural Resources	BIR.TO	9.73 75.55	1.16	1,320 55,800	69 27		73		0.7
Imperial Oil Limited (30%)	CNQ IMO	43.14	1.36	12,500	6		81	13	0.6
Enerplus Resources Fund	ERF	39.60	1.08	8,030	48		52	15	0.6
Suncor Energy	SU	46.42	1.15	50,800	3		93	4	0.6
Petro-Canada	PCZ	38.41	1.13	24,000	11	3	72	13	0.4
Total or Median *	17%	10%	1.27	263,000	11	3	12	13	0.7
Composite	1//0	10/0	+	203,000					0.7
Present Value Weighting	100%	100%		2,616,000	11	14	61	13	0.6
Equal Weighting	10070	13070		2,010,000	29	7	57	7	0.6
Former Recommended Wtg.					31	11	51	7	0.0
The state of the s								,	
* Percentages in Symbol column r	efer to form	ner recom	mmended	weightings. P	ercentages	in Price co	lumn refe	er to	
current market Enterprise Value									
	ب ر								



Oil and	Gas Pro	oduo	ers - R	ank by	McDep R	atio		
				<u> </u>	_			
			Price			Net		
			(US\$/sh)		Market	Present	Debt/	
	Symbol/		8-Sep	Shares	Сар	Value	Present	McDep
		ating	2008	(mm)	(US\$mm)	(US\$/sh)	Value	Ratio
Mega Cap				()	(00,711111)	(007,011)	,	
Exxon Mobil Corporation	XOM		76.77	5,261	404,000	118.00	0.05	0.67
Chevron Corporation	CVX		81.05	2,206	179,000	135.00	0.09	0.63
Petrobras	PBR		43.19	4,387	189,470	75.00	0.10	0.62
BP plc	BP		54.39	3,137	171,000	104.00	0.17	0.61
ConocoPhillips	COP		74.69	1,555	116,000	150.00	0.17	0.58
Royal Dutch Shell plc	RDS-A		62.05	3,095	192,000	120.00	0.11	0.57
Total S.A.	TOT		64.12	2,253	145,000	125.00	0.09	0.56
Gazprom (50%)	OGZPY		35.04	2,865	100,400	88.00	0.09	0.45
Total or Median	OOZI I		33.04	2,003	1,497,000	00.00	0.09	0.59
Producer/Refiners - Large Cap					1,77,000		0.07	0.55
BG Group plc	BRGXF		19.22	3,384	65,050	28.00	0.07	0.71
Marathon Oil Corporation	MRO		43.90	714	31,340	70.00	0.07	0.71
Imperial Oil Limited (30%)	IMO		43.14	269	11,580	65.00	0.21	0.70
Suncor Energy	SU		46.42					
				953	44,240	75.00	0.08	0.65
PetroChina Company Ltd (14%)	PTR		119.68	257	30,790	220.00	0.04	0.56
StatoilHydro ASA (29%)	STO		25.45	928	23,620	52.00	0.12	0.55
Petro-Canada	PCZ		38.41	484	18,590	90.00	0.11	0.49
Lukoil Oil Company	LUKOY		68.50	839	58,000	170.00	0.03	0.42
Total or Median	T 0				283,000		0.08	0.61
Independent Natural Gas and Oil -		р	100.11	4.70	20.250	100.00		
CNOOC Limited (34%)	CEO		133.14	152	20,270	180.00	- 0.40	0.74
Encana Corporation	ECA		67.02	751	50,300	100.00	0.19	0.73
Anadarko Petroleum Corp.	APC		56.97	471	26,800	100.00	0.27	0.69
EOG Resources	EOG		92.29	251	23,200	140.00	0.07	0.68
Canadian Natural Resources	CNQ		75.55	541	40,900	124.00	0.18	0.68
Chesapeake Energy Corporation	CHK		42.72	550	23,500	80.00	0.26	0.66
XTO Energy Inc.	XTO		47.79	580	27,720	88.00	0.19	0.63
Occidental Petroleum Corp.	OXY		71.93	826	59,400	120.00	0.06	0.62
Devon Energy Corporation	DVN		95.04	450	42,800	170.00	0.10	0.60
Total or Median					315,000		0.18	0.68
Independent Natural Gas and Oil -	Small Ca	p						
Encore Acquisition Company	EAC		47.41	52	2,480	75.00	0.28	0.73
Berry Petroleum Company	BRY		36.75	46	1,680	65.00	0.37	0.73
Birchcliff Energy Ltd. (US\$)	BIR.TO		9.73	117	1,140	14.00	0.10	0.73
Energy Partners Ltd.	EPL		9.84	32	320	30.00	0.39	0.59
Cimarex Energy Company	XEC		48.23	86	4,130	100.00	0.06	0.52
Total or Median					9,800		0.28	0.73
Income								
San Juan Basin Royalty Trust	SJT		38.92	47	1,810	48.00	-	0.81
Pengrowth Energy Trust	PGH		16.53	248	4,100	24.00	0.26	0.77
Canadian Oil Sands Trust	COSWF		42.02	479	20,150	57.00	0.04	0.75
Penn West Energy Trust	PWE		26.09	380	9,910	40.00	0.26	0.74
Enerplus Resources Fund	ERF		39.60	165	6,510	63.00	0.13	0.68
Hugoton Royalty Trust	HGT		28.36	40	1,130	42.00	-	0.67
Total or Median					43,600		0.08	0.74
Present Value = Shares times Net Pre	sent Value	divid	led by (1-D	ebt/Prese				
Debt = Present Value times Debt/Pres					/-			
McDep Ratio = $\mathbf{M}$ arket $\mathbf{c}$ ap and $\mathbf{De}$ bt			of oil and	gas and o	other businesse	s		
Estimated present value presumes a long-term price for oil of US\$100 a barrel and natural gas, \$14 a million btu.								



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				DV/	EV/		Divd or Distrib
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-	tina	1					NTM (%)
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PRR		43 19	10.4	9.7	6.0	11	2.0
	B						1.2
	_						2.1
						-	3.2
BP	В					-	6.2
	В				4.3		2.5
TOT	В	64.12	9.1		4.0	7	4.6
_	В						5.2
		02.00		7.4		7	2.9
						•	
BRGXF		19.22	7.5	9.9	7.0	13	1.0
SU	В	46.42	21.7	10.2	6.6	11	0.4
IMO	В	43.14	14.2	9.5	6.5	10	0.8
MRO	Н	43.90	8.8	7.3	5.2	10	2.2
PTR	В	119.68	14.3	8.2	4.6	10	3.5
STO	В	25.45	7.9	7.3	4.0	7	5.9
PCZ	В	38.41	7.2	6.5	3.2	6	2.0
LUKOY	В	68.50	18.6	7.1	3.0	5	2.2
			11.5	7.8	4.9	10	2.1
rge Cap							
СНК		42.72	11.1	11.7	7.7	14	0.7
CNQ	В	75.55	9.0	10.4	7.1	15	0.5
XTO	В	47.79	11.4	10.5	6.6	14	1.0
EOG	В	92.29	9.8	9.1	6.2	14	0.6
ECA	В	67.02	8.6	8.1	5.9	20	2.4
APC	В	56.97	9.7	8.3	5.7	14	1.3
DVN	В	95.04	9.3	9.0	5.5	12	0.7
CEO	Н	133.14	9.3	6.8	5.0	9	3.6
OXY	В	71.93	11.8	7.9	4.9	9	1.8
			9.7	9.0	5.9	14	1.0
all Cap							
BIR.TO		9.73	7.1	13.0	9.4	222	-
EAC	В	47.41	13.9	8.5	6.2	12	-
BRY	В	36.75	9.7	8.3	6.1	13	0.8
XEC	В			6.8		8	0.3
EPL		9.84	7.2	5.7	3.4		-
			7.4	8.3	6.1	13	-
	В		10.5	13.6	11.0		7.4
	В					12	8.6
	В			10.4		9	11.9
							13.4
			9.1			47	15.3
PWE	В	26.09					14.7
L						13	12.6
d Debt: Eb	itda	= Earnings	s before inte	erest, tax, o	depreciation	ո	
	PBR OGZPY XOM CVX BP COP TOT RDS-A  BRGXF SU IMO MRO PTR STO PCZ LUKOY  CHK CNQ XTO EOG ECA APC DVN CEO OXY  BIR.TO EAC BRY XEC EPL  SJT HGT COSWF ERF PGH PWE	Rating  PBR OGZPY B XOM B CVX B BP B COP B TOT B RDS-A B  BRGXF SU B IMO B MRO H PTR B STO B PCZ B LUKOY B LUKOY B  CHK CNQ B XTO B EOG B ECA B APC B DVN B EOG B ECA B APC B BRY B STO B BRY B STO B BRY B STO B BRY B STO B STO B CENC B BRY B STO B	Rating         2008           PBR         43.19           OGZPY         B         35.04           XOM         B         76.77           CVX         B         81.05           BP         B         54.39           COP         B         74.69           TOT         B         64.12           RDS-A         B         62.05           BRGXF         19.22           SU         B         46.42           IMO         B         43.14           MRO         H         43.90           PTR         B         119.68           STO         B         25.45           PCZ         B         38.41           LUKOY         B         68.50           rge Cap           CHK         42.72           CNQ         B         75.55           XTO         B         47.79           EOG         B         92.29           ECA         B         67.02           APC         B         56.97           DVN         B         95.04           CEO         H         133.14	Symbol   Resrvs   Symbol   Rating   2008   NTM	Symbol   Resrvs   PV   Symbol   Resrvs   Prod   Ebitda   Rating   2008   NTM   NTM   NTM	Cuss/sh   Resrus/ PV/ Et/ Symbol/   8-Sep   Prod   Ebitda   Ebitda   Ebitda   Rating   2008   NTM   NTM   NTM   NTM   NTM	Name



# **Index of Recent Research**

### **Stock Ideas**

200011			
<u>Date</u>	<u>Symbol</u>		<u>Theme</u>
2-Sep		Lukoil Oil Company	Domestic Demand Up, Exports Down
27-Aug	PTR	PetroChina Company Limited	Sacrifice Acknowledged
27-Aug	CEO	CNOOC Ltd	Strong Operating and Financial Results
22-Aug	HGT	Hugoton Royalty Trust	Long-Term Natural Gas Income (Income Weekly)
15-Aug	* SJT	San Juan Basin Royalty Trust	Long-Term Natural Gas Income (Income Weekly)
8-Aug	* PWE	Penn West Energy Trust	Distribution Yield 13% (Income Weekly)
7-Aug	* CNQ	Canadian Natural Resources	Horizon Slippage
6-Aug	* EAC	Encore Acquisition Company	Sale Called Off
6-Aug	* DVN	Devon Energy Corporation	John W. Nichols, 1914-2008
5-Aug	* XEC	Cimarex Energy Company	Ten Percent a Year Volume Growth
5-Aug	* APC	Anadarko Petroleum Corporation	Takeover Climate
4-Aug	* PTR	PetroChina Company Limited	Price Controls and Punitive Taxes
4-Aug	* CEO	CNOOC Ltd	Punitive Taxes and Price Controls
1-Aug	* CVX	Chevron Corporation	Income Model
1-Aug	* TOT	Total S.A.	Oil Sands Strategy
1-Aug	* STO	StatoilHydro ASA	High-Quality Offshore Producer
31-Jul	* IMO	Imperial Oil Limited	Resources Concentrated on Fewer Shares
31-Jul	* MRO	Marathon Oil Corporation	May Form Two Independent Companies
31-Jul	* XOM	Exxon Mobil Corporation	Income Model
31-Jul	* RDSA	Royal Dutch Shell plc	Rebuilding North American Natural Gas
30-Jul	* EOG	EOG Resources Inc.	Stellar Record Marred by Hedging
29-Jul	* COSWF	Canadian Oil Sands Trust	Distribution Increased 25%
29-Jul	* BP	BP p.l.c.	Control Dispute in Russia
25-Jul	* BRY	Berry Petroleum	A Bit of Haynesville Glamour
24-Jul	* ECA	EnCana Corporation	Two Growth Companies in One
24-Jul	* OXY	Occidental Petroleum Corporation	Largest Oil Producer in Texas
24-Jul	* SU	Suncor Energy	Operations Challenge
24-Jul	* PCZ	Petro-Canada	Construction Challenge
23-Jul	* COP	ConocoPhillips	Income Model
22-Jul	* XTO	XTO Energy Inc.	Stock Price Momentum Changes
1-Jul	* OGZPY	Gazprom	Cheap Natural Gas (Meter Reader)
22-May	* PBR	Petrobras	Raise Net Present Value to \$75 a Share
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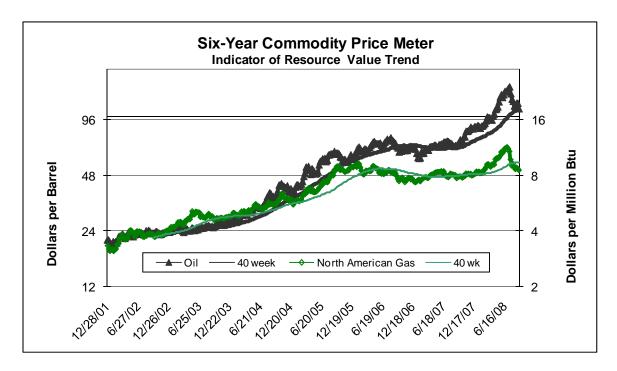
### **Meter Reader**

9-Sep	Weekly	
5-Sep	Flash	Suspend Buy Recommendations
2-Sep	Weekly	Obama for Natural Gas
26-Aug	Weekly	Russian Rebalance
19-Aug *	Weekly	Five Year of Oil Price in Stock Price

# Oil and Gas Income Stocks

5-Sep		Weekly	Long-Term Oil Price in Uptrend
29-Aug		Weekly	Opportunity in Long-Term Natural Gas Futures
22-Aug	HGT	Hugoton Royalty Trust	Long-Term Natural Gas Income
15-Aug	* SJT	San Juan Basin Royalty Trust	Long-Term Natural Gas Income

<sup>\*</sup> Archived on www.mcdep.com



**Disclaimer:** This analysis was prepared by Kurt Wulff, Manager of McDep LLC as of January 1, 2008. Previously Mr. Wulff was doing business as McDep Associates. The firm used sources and data believed to be reliable, but makes no representation as to their accuracy or completeness. This analysis is intended for informational purposes and is not a solicitation to buy or sell a security. Past performance is no guarantee of future results.

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