

Occidental Petroleum (OXY) Six-Year Oil Price Returns to Uptrend

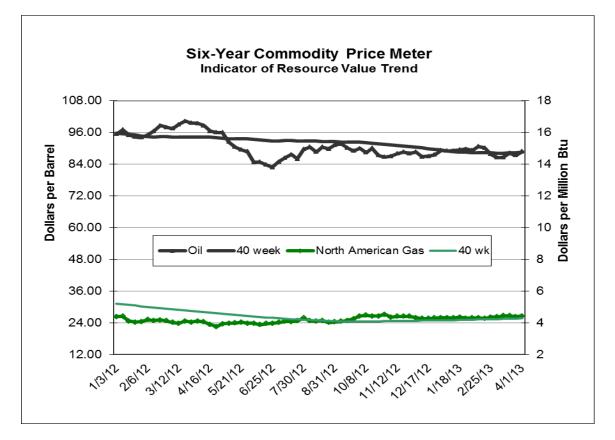
Symbol	OXY	Ebitda Next Twelve Months ending 3/31/14 (US\$mm)	15,000
Rating	Hold	North American Natural Gas/Ebitda (%)	5
Price (US\$/sh)	78.95	Natural Gas and Oil Production/Ebitda (%)	89
Pricing Date	4/1/13	Adjusted Reserves/Production NTM	10.0
Shares (mm)	808	EV/Ebitda	4.9
Market Capitalization (US\$mm)	63,800	PV/Ebitda	7.1
Debt (US\$mm)	10,100	Undeveloped Reserves (%)	27
Enterprise Value (EV) (US\$mm)	73,900	Natural Gas and Oil Ebitda (US\$/boe)	47.20
Present Value (PV) (US\$mm)	107,100	Present Value Proven Reserves(US\$/boe)	29.00
Net Present Value (US\$/share)	120	Present Value Proven Reserves(US\$/mcfe)	4.83
Debt/Present Value	0.09	Earnings Next Twelve Months (US\$/sh)	7.88
McDep Ratio - EV/PV	0.69	Price/Earnings Next Twelve Months	10
Dividend Yield (%/year)	3.2	Indicated Annual Dividend (US\$/sh)	2.56
Note: Estimated cash flow and e	earnings tied to one	e-year futures prices for oil and natural gas.	
		mates. Estimated present value per share revised only infreq	uently.
Estimated present value p	resumes a long-ter	rm price for oil of US\$100 a barrel and natural gas, \$6 a mil	lion btu.
For historical analysis of	OXY since 2000 s	see www.mcdep.com/3oxy.htm	

Summary and Recommendation

Oil price may be setting up for a year or more of rising quotes in a trend that may benefit oil producers including Occidental Petroleum (OXY). Oil for delivery in the North American interior (WTI) over the next six years at \$88.80 a barrel is trading above its 40-week average of \$88.50 and the 40-week average has been increasing for each of the past four weeks in the most positive pattern in 18 months (see chart Six-Year Commodity Price Meter on page 2). OXY's oil concentration at 82% and estimated Net Present Value (NPV) of \$120 a share are confirmed by latest reserves and cash flow disclosures interpreted in the McDep framework (see table Present Value on page 2). Among the factors that could help oil price are a positive trend in global economic growth and a gradual elimination of the transportation bottlenecks keeping the North American oil price \$9 a barrel below the global price (Brent) for the next six years. OXY's worldwide price of oil, including natural gas liquids, matches WTI (see table Operating and Financial Estimates on page 3). Among factors contributing to recent stock price underperformance for OXY include lowered guidance for the first quarter of 2013 because of overseas timing factors and apparent differences among the board of directors between those aligned with the 78-year old chairman, Dr. Irani, and those supporting the 66-year old Chief Executive, Mr. Chazen, the long-serving Chief Financial Officer until being named CEO in 2011. Nor has growth in California oil production occurred as rapidly as Mr. Chazen seemed to believe when he became CEO, although it is still promising. Meanwhile, resource value in the stock measured by a McDep Ratio at 0.69 is strong and financial risk measured by a ratio of debt to present value of 0.09 is low (see Tables 1-4 on pages 4-7).

Kurt H. Wulff, CFA





Occidental	Petroleum (Corporatio	n		
Functional Ca	sh Flow and	Present Va	alue		
				Present	
Λ	TM Ebitda	Adjusted	PV/	Value	
	<u>(US\$mm)</u>	<u>R/P</u>	<u>Ebitda</u>	<u>(US\$mm)</u>	
U.S. Natural Gas	694	8.6	11.5	8,000	7%
Rest of World Natural Gas	105	13.9	6.7	700	1%
Oil	12,635	9.9	6.9	87,400	82%
Downstream	1,610		6.8	11,000	10%
	15,044	10.0	7.1	107,100	100%
Debt (US\$mm)					10,100
Net Present Value (US\$mm)					97,000
Shares (mm)					808
Net Present Value - Standard Estimate (US\$/sh)					120
NPV Approximation by Cash Flow Multiple Dep	ending on Re	eserve Life (US\$/sh)		135



	NT	Truches M.	Occidenta			atimate			
	Next '	Twelve Mo	nths Opera	ting and F	inancial E	stimates			37 -
									Next
	01		**	015	0.0 5	0.25	0.47		Twelve
	Q1	Q4	Year	Q1E	Q2E	Q3E	Q4E	Year	Month
	3/31/12	12/31/12	2012	3/31/13	6/30/13	9/30/13	12/31/13	2013E	3/31/14
Volume									
Natural Gas (mmcfd)									
U.S. (or North America)	834	800	824	800	800	800	800	800	800
Overseas (or Int'l)	463	448	466	448	448	448	448	448	448
Total	1,297	1,248	1,290	1,248	1,248	1,248	1,248	1,248	1,248
Days	91	92	366	90	91	92	92	365	365
Oil (mmb)	49	53	202	51	52	53	53	208	208
Oil (mbd)	539	571	554	571	571	571	571	571	571
Total gas & oil (mmb)	69	72	281	70	71	72	72	284	284
Total gas & oil (mbd)	755	779	767	779	779	779	779	779	779
Price									
Natural gas (\$/mcf)									
Henry Hub (\$/mmbtu)	2.73	3.40	2.79	3.34	4.03	4.13	4.24	3.93	4.20
U.S. (or North America)	2.84	3.09	2.62	3.03	3.66	3.75	3.85	3.57	3.81
Overseas (or Int'l)	1.12	1.03	1.08	1.03	1.03	1.03	1.03	1.03	1.03
Total	2.22	2.35	2.06	2.31	2.71	2.77	2.84	2.66	2.81
Oil (\$/bbl)									
WTI Cushing	102.93	88.18	94.16	94.48	96.99	97.33	96.38	96.30	96.44
Worldwide	99.85	88.67	91.77	95.01	97.53	97.88	96.92	96.84	96.99
Total gas & oil (\$/bbl)	75.08	68.76	69.56	73.34	75.84	76.19	75.58	75.25	75.60
Revenue (\$mm)									
Natural Gas									
U.S. (or North America)	216	227	788	218	266	276	283	1,044	1,113
Overseas (or Int'l)	47	42	183	41	42	42	42	168	168
Total	263	270	971	260	308	319	326	1,212	1,281
Oil	4,896	4,658	18,544	4,882	5,068	5,142	5,091	20,184	20,214
Ebitda (\$mm)	4,070	4,050	10,544	4,002	5,000	5,142	5,071	20,104	20,214
Exploration and Production	3,183	3,204	12,199	2,880	3,360	3,413	3,385	13,037	13,434
Other	424	374	1,610	424	3,300	433	3,383	1,610	1,610
Total Ebitda	3,607	3,578	13,809	3,303	3,740	3,845	3,760	14,648	15,044
Exploration	98	82	345	100	85	85	100	370	370
Deprec., Deplet., & Amort.			4,512		1,191			4,764	4,764
Ebit	1,085	1,191		1,191		1,191	1,191	,	,
	2,424	2,305	8,952	2,012	2,464	2,569	2,469	9,514	9,910
Interest	28	30	117	30	30	30	30	120	120
Ebt	2,396	2,275	8,835	1,982	2,434	2,539	2,439	9,394	9,790
Income Tax	838	796	3,092	694	852	889	853	3,288	3,427
Net Income (\$mm)	2 50 4	2.252							
Exploration and Production	2,504	2,253							
Other	315	255							
Unallocated	(1,262)	(1,029)							
Total	1,557	1,479	5,743	1,288	1,582	1,651	1,585	6,106	6,364
Shares (millions)	811	808	810	808	808	808	808	808	808
Per share (\$)	1.92	1.83	7.09	1.59	1.96	2.04	1.96	7.56	7.88
Ebitda Margin (E&P)	62%	65%	63%	56%	62%	62%	62%	61%	62%
Tax Rate	35%	35%	35%	35%	35%	35%	35%	35%	35%



				Table						
	Μ	cL)ep Lar	ge Car	• Energy S	Stocks				
Enter	prise V	ah	ie, Busi	ness Se	egments a	nd Mc	Dep Ra	tio		
						Prese	nt Value by	Seamen	t (%)	
			Price			North	Rest	, segmen		
			(US\$/sh)	EV/	Enterprise		of World			
S	mbol/Rati	ina	1-Apr	Market	Value	Natural	Natural	Oil	Down-	McDe
B = Buy, C		0	2013	Cap	(\$ <i>mm</i>)	Gas	Gas	Prod'n		Ratic
Global Integrated										
Exxon Mobil Corporation	XOM	R	90.77	1.18	488,000	7	19	57	17	0.85
PetroChina Company Ltd (14%)			130.47	1.18	49,600	/	13	80	7	0.80
Chevron Corporation	CVX		119.61	1.48	262,000	3	10	76	11	0.30
Royal Dutch Shell plc	RDS-A		65.00	1.31	267,000	4	22	56	18	0.70
Petrobras	PBR		16.42	1.87	200,000		6	83	10	0.62
Total S.A.	TOT		48.08	1.37	149,000		20	64	16	0.61
Gazprom (50%)	OGZPY		8.50	1.43	69,000		12	18	69	0.45
Lukoil Oil Company	LUKOY		63.81	1.06	52,200			77	23	0.44
Total or Median	Lenoi	2	00101	1.34	1,537,000			70	16	0.66
U.S. Independent					-,,					
EOG Resources, Inc.	EOG	Н	128.51	1.19	41,100	20	3	77	-	0.83
Occidental Petroleum Corp.	OXY	Н	78.95	1.16	73,900	7	1	82	10	0.69
ConocoPhillips	COP	Н	60.48	1.48	109,000	14	13	73	-	0.67
Marathon Oil Corporation	MRO	В	33.60	1.43	34,200	7	3	90	-	0.65
Devon Energy Corporation	DVN	CB	55.52	1.43	32,300	47		53	-	0.63
Total or Median				1.43	291,000	14		77		0.67
Canada/Norway/Australia										
Woodside Petroleum Ltd.	WOPEY	Н	37.26	1.18	36,000		64	36	-	0.85
EnCana Corporation	ECA	Η	19.23	1.61	22,800	82		18	-	0.74
Cenovus Energy Inc.	CVE	Η	31.22	1.32	31,300	10		72	18	0.71
Imperial Oil Limited (30%)	IMO	CB	40.75	1.20	12,500	2		84	14	0.70
Statoil ASA (33%)	STO	Η	24.58	1.50	38,700		36	64	-	0.65
Suncor Energy	SU	CB	30.32	1.31	60,900	2		79	19	0.54
Canadian Oil Sands Limited	COSWF	Η	20.63	1.24	12,400			100	-	0.51
Total or Median				1.31	215,000			72		0.70
CB=Contrarian Buy, Stock Price								illion be		
Estimated present value presume McDep Ratio = \mathbf{M} arket c ap and							gas, so a n	minon bt	u.	



			Table 2					
	McDep	Lar	ge Cap	Energy	Stocks			
Ň	et Pres	ent `	Value ar	nd McD	ep Ratio			
			Price			Net		
			(US\$/sh)		Market	Present	Debt/	
	Symbol/R		1-Apr	Shares	Cap	Value	Present	McDep
$\mathbf{B} = \mathbf{B}\mathbf{u}\mathbf{y},$	CB (see b	elow)	2013	<i>(mm)</i>	(US\$mm)	(US\$/sh)	Value	Ratio
Global Integrated								
Exxon Mobil Corporation	XOM	В	90.77	4,541	412,000	110.00	0.13	0.85
PetroChina Company Ltd (14%)	PTR	Н	130.47	256	33,400	180.00	0.26	0.80
Chevron Corporation	CVX	Н	119.61	1,953	234,000	170.00	0.08	0.73
Royal Dutch Shell plc	RDS-A	Н	65.00	3,145	204,000	102.00	0.16	0.70
Petrobras	PBR	Н	16.42	6,522	107,100	35.00	0.29	0.62
Total S.A.	TOT	Н	48.08	2,270	109,000	90.00	0.16	0.61
Gazprom (50%)	OGZPY	Н	8.50	5,735	48,700	23.00	0.14	0.45
Lukoil Oil Company	LUKOY	В	63.81	775	49,500	150.00	0.02	0.44
Total or Median					1,198,000		0.15	0.66
U.S. Independent								
EOG Resources, Inc.	EOG	Н	128.51	269	34,600	160.00	0.13	0.83
Occidental Petroleum Corp.	OXY	Η	78.95	808	63,800	120.00	0.09	0.69
ConocoPhillips	COP	Η	60.48	1,216	74,000	105.00	0.22	0.67
Marathon Oil Corporation	MRO	В	33.60	711	23,890	60.00	0.19	0.65
Devon Energy Corporation	DVN	CB	55.52	405	22,500	102.00	0.19	0.63
Total or Median					218,800		0.19	0.67
Canada/Norway/Australia								
Woodside Petroleum Ltd.	WOPEY	Η	37.26	820	30,600	45.00	0.13	0.85
EnCana Corporation	ECA	Η	19.23	736	14,200	30.00	0.28	0.74
Cenovus Energy Inc.	CVE	Η	31.22	758	23,700	48.00	0.17	0.71
Imperial Oil Limited (30%)	IMO	CB	40.75	255	10,400	62.00	0.12	0.70
Statoil ASA (33%)	STO	Η	24.58	1,049	25,800	44.00	0.22	0.65
Suncor Energy	SU	CB	30.32	1,529	46,400	64.00	0.13	0.54
Canadian Oil Sands Limited	COSWF	Н	20.63	485	10,000	45.00	0.10	0.51
Total or Median					161,000		0.13	0.70
CB=Contrarian Buy, Stock Price ma	av he in dou	wntren	d compared	to 200-day	vaverage H-	Hold		
Estimated present value presumes a							nillion btu	

Estimated present value presumes a long-term price for oil of US\$100 a barrel and natural gas, \$6 a million btu. McDep Ratio = Market cap and **De**bt to **p**resent value of oil and gas and other businesses



			Table 3					
Mo	Dep L	arg	e Cap F	Energy S	stocks			
Val	ue Mul	ltipl	es and l	Dividend	l Yield			
			Price	Adjustd				
			(US\$/sh)	Resrvs/	PV/	EV/		Dividena
	wmbol/Rat	~	1-Apr	Prod	Ebitda	Ebitda	<i>P/E</i>	NTM
B = Buy, C	B (see bel	ow)	2013	NTM	NTM	NTM	NTM	(%
Global Integrated								
Exxon Mobil Corporation	XOM	В	90.77	13.2	7.7	6.5	11	2.5
PetroChina Company Ltd (14%)	PTR	Η	130.47	12.6	7.6	6.0	12	3.5
Chevron Corporation	CVX	Η	119.61	9.0	6.8	5.0	10	3.0
Petrobras	PBR	Η	16.42	12.9	7.9	4.9	6	2.9
Royal Dutch Shell plc	RDS-A	Η	65.00	9.9	6.4	4.5	8	5.3
Total S.A.	TOT	Η	48.08	10.4	7.2	4.4	8	6.3
Lukoil Oil Company	LUKOY	В	63.81	15.9	6.0	2.6	5	3.8
Gazprom (50%)	OGZPY	Η	8.50	31.2	4.6	2.1	3	6.8
Median				12.8	7.0	4.7	8	3.6
U.S. Independent								
Devon Energy Corporation	DVN	CB	55.52	10.4	9.5	6.0	14	1.4
EOG Resources, Inc.	EOG	Η	128.51	7.8	6.6	5.5	17	0.6
ConocoPhillips	COP	Η	60.48	12.7	8.1	5.4	10	4.4
Occidental Petroleum Corp.	OXY	Η	78.95	10.0	7.1	4.9	10	3.2
Marathon Oil Corporation	MRO	В	33.60	8.9	7.0	4.5	9	2.0
Median				10.0	7.1	5.4	10	2.0
Canada/Norway/Australia								
EnCana Corporation	ECA	Η	19.23	8.4	10.4	7.7		4.2
Imperial Oil Limited (30%)	IMO	CB	40.75	19.0	11.0	7.6	10	1.2
Woodside Petroleum Ltd.	WOPEY	Η	37.26	9.5	8.8	7.5	15	3.5
Cenovus Energy Inc.	CVE	Η	31.22	13.7	9.6	6.8	7	3.0
Canadian Oil Sands Limited	COSWF	Η	20.63	19.2	12.0	6.1	10	6.7
Suncor Energy	SU	CB	30.32	15.8	9.2	5.0	9	1.7
Statoil ASA (33%)	STO	Η	24.58	6.3	5.8	3.8	7	4.7
Median				13.7	9.6	6.8	9	3.5
CB=Contrarian Buy, Stock Price may be	in downtre	and c	ompared to	200-day av	/eraσe H−l	Hold		
EV = Enterprise Value = Market Cap and								
and amortization; $NTM = Next Twelve M$								
Earnings; $PV = Present Value of oil and g$				014,1/L –	SUCKTICE	10		

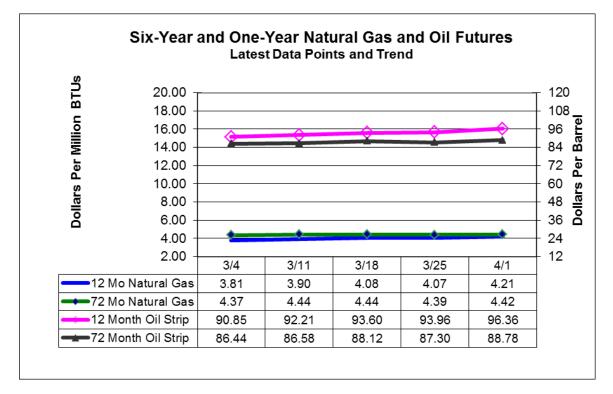


			Table	e 4					
	McD	ep La	rge Ca	p Energ	y Stoc	ks			
Total	Retur	n and	Enterp	orise Val	lue Mo	ment	um		
				Equity					
			Price	Total					
			(\$/sh)	Return		Enterpri	ise Value/	/	
	Symbol		1-Apr	YTD	52Wk	52Wk	50 Day	200 Day	McDep
		Rating	2013	(%)	High	Low	Avg.	Avg.	Ratio
Global Integrated									
Chevron Corporation	CVX	Н	119.61	11	0.99	1.22	1.02	1.07	0.73
Lukoil Oil Company	LUKOY	B	63.81	(5)	0.94	1.25	0.98	1.03	0.44
Exxon Mobil Corporation	XOM	В	90.77	6	0.97	1.15	1.01	1.02	0.85
PetroChina Company Ltd (14%)	PTR	Н	130.47	(9)	0.90	1.08	0.96	0.99	0.80
Total S.A.	TOT	Н	48.08	(6)	0.90	1.11	0.95	0.98	0.61
Royal Dutch Shell plc	RDS-A	Н	65.00	(5)	0.90	1.05	0.97	0.96	0.70
Gazprom (50%)	OGZPY	Н	8.50	(13)	0.74	1.00	0.95	0.93	0.45
Petrobras	PBR	Н	16.42	(16)	0.75	1.07	0.98	0.90	0.62
Median				(6)	0.90	1.09	0.97	0.98	0.66
U.S. Independent									
EOG Resources, Inc.	EOG	Н	128.51	7	0.94	1.43	1.01	1.10	0.83
Marathon Oil Corporation	MRO	В	33.60	10	0.96	1.28	0.99	1.08	0.65
ConocoPhillips	COP	Н	60.48	5	0.98	1.12	1.02	1.04	0.67
Devon Energy Corporation	DVN	CB	55.52	7	0.82	1.06	0.99	0.98	0.63
Occidental Petroleum Corp.	OXY	Н	78.95	4	0.83	1.08	0.95	0.96	0.69
Median				7	0.94	1.12	0.99	1.04	0.67
Canada/Norway/Australia									
Woodside Petroleum Ltd.	WOPEY	Н	37.26	6	0.93	1.21	0.99	1.04	0.85
Canadian Oil Sands Limited	COSWF	Н	20.64	3	0.90	1.13	0.99	1.00	0.51
Statoil ASA (33%)	STO	Н	24.58	(2)	0.92	1.08	0.98	0.99	0.65
Suncor Energy	SU	CB	30.32	(8)	0.88	1.12	0.96	0.96	0.54
Cenovus Energy Inc.	CVE	Н	31.22	(6)	0.87	1.06	0.97	0.96	0.71
EnCana Corporation	ECA	Н	19.23	(2)	0.86	1.06	1.01	0.95	0.74
Imperial Oil Limited (30%)	IMO	CB	40.75	(5)	0.84	1.06	0.96	0.94	0.70
Median				(2)	0.88	1.08	0.98	0.96	0.70
CB=Contrarian Buy, Stock Price									



		Index of R	ecent Research
Stock	Idoog		
			77
<u>Date</u>	<u>Symbol</u>	<u>Subject</u>	Theme
	PEYUF	2 X X	Raise NPV to \$32 for Fracking Winner (Income and Small Cap Weekly
22-Mar		San Juan Basin Royalty Trust	Drill and It Shale Set You Free (ISCW)
	LUKOY	Lukoil	Emerging Oil Capitalists (Meter Reader)
15-Mar		Cross Timbers Royalty Trust	San Juan Basin Gem (Income and Small Cap Weekly)
12-Mar		Exxon Mobil	Energy Anchor (Meter Reader)
8-Mar	RRC	Range Resources	Raise NPV to \$90 from \$70 on Big Wells (Income and Small Cap Wkly
5-Mar	EOG	EOG Resources	Raise NPV to \$160 from \$145 on Shale Oil (Meter Reader)
1-Mar	ERF	Enerplus Corporation	Back on Track, Discontinue Buy (Income and Small Cap Weekly)
26-Feb		Suncor Energy	Keystone Decision Beneficiary (Meter Reader)
22-Feb		Cimarex Energy	Wolfcamp New Legacy Asset (Income and Small Cap Weekly)
21-Feb		Berry Petroleum	Linn Energy to Acquire Berry for McDep Ratio of 0.77
19-Feb		Encana Corporation	Survived the Downside, Ready for the Upside (Meter Reader)
	BIREF	Birchcliff Energy	Production Up 26% in 2012 (Income and Small Cap Weekly)
12-Feb		Imperial Oil	New Volume Imminent (Meter Reader)
8-Feb	WLL	Whiting Petroleum	Low McDep Ratio Shale Oil (Inc and Small Cap Wkly)
5-Feb	COP	ConocoPhillips	Raise NPV to \$105 from \$96 on Performance (Meter Reader)
25-Jan	CLR	Continental Resources	Bakken Reserves Exceed a Half-Billion Barrels (ISCW)
22-Jan	WOPEY	Woodside Petroleum, Ltd.	Politically-Secure, Clean Fuel Supplier (Meter Reader)
18-Jan	DMLP	Dorchester Minerals, L.P.	Distribution Swings Up (Income and Small Cap Weekly)
17-Jan	SJT	San Juan Basin Royalty Trust	7.7% Holder Disclosed
11-Jan	PDCE	PDC Energy	Mancos (Niobrara) Winner (Income and Small Cap Weekly)
8-Jan	DVN	Devon Energy	Quality North American Oil and Gas Supplier (Meter Reader)
28-Dec	FRHLF	Freehold Royalties Ltd.	Advantaged Ride on North American Oil Growth (ISCW)
18-Dec	STO	Statoil	Profitable Reinvestment (Meter Reader)
11-Dec	CVE	Cenovus	Canada Approves CNOOC and Petronas Deals (Meter Reader)
7-Dec	PBT	Permian Basin Royalty Trust	New Volume from Horizontal Fracking (ISCW)
20-Nov	MRO	Marathon Oil	Raise NPV to \$60 from \$54 on Volume (Meter Reader)
9-Nov	НК	Halcón Resources	Growing at Hawk Speed (Income and Small Cap Weekly)
6-Nov	HGT	Hugoton Royalty Trust	Interim Legal Ruling in Favor of Trust
30-Oct	COSWF	Canadian Oil Sands Limited	Discounted Pure Play on North American Oil with Income (MR)
23-Oct	PBR	Petrobras	Stock Price Recovering (Meter Reader)
16-Oct		Royal Dutch Shell	Clean Energy for Global Growth (Meter Reader)
2-Oct	CVX	Chevron	Top Performer Shows Further Promise (Meter Reader)
21-Aug	TOT	Total	Buy \$100 NPV for \$50 Stock Price (Meter Reader)
.0		esearch by stock, go to mcdep.com, cli	ck on Stock Ideas, click on stock by name.
Matar	Reader		
26-Mar		PetroChina	Paduaa NDV to \$180 from \$210 on Price Controls
	LUKOY	Lukoil	Reduce NPV to \$180 from \$210 on Price Controls Emerging Oil Capitalists
19-Mar 12-Mar			
		Exxon Mobil	Energy Anchor
5-Mar		EOG Resources ons, go to mcdep.com, click on Meter	Raise NPV to \$160 from \$145 on Shale Oil Reader.
-			
	e and Small Cap		
	PEYUF		Raise NPV to \$32 for Fracking Winner
22-Mar		San Juan Basin Royalty Trust	Drill and It Shale Set You Free
15-Mar		Cross Timbers Royalty Trust	San Juan Basin Gem
8-Mar	RRC	Range Resources	Raise NPV to \$90 from \$70 on Big Wells
	For earlier editi	ons, go to mcdep.com, click on Energy	<u>Income</u> .





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