

## Woodside Petroleum Ltd. (WOPEY - Hold) Politically-Secure, Clean Fuel Supplier

Symbol	WOPEY	Ebitda Next Twelve Months ending 12/31/13 (US\$mm)	4,800	
Rating	Hold	North American Natural Gas/Ebitda (%)	0	
Price (US\$/sh)	37.26	Natural Gas and Oil Production/Ebitda (%)	100	
Pricing Date	1/18/13	Adjusted Reserves/Production NTM	13.4	
Shares (mm)	808	EV/Ebitda	7.9	
Market Capitalization (US\$mm)	30,100	PV/Ebitda	9.2	
Debt (US\$mm)	7,500 Undeveloped Reserves (%)			
Enterprise Value (EV) (US\$mm) 37,600 Natural Gas and Oil Ebitda (US\$/boe)			51.66	
Present Value (PV) (US\$mm) 43,800 Present Value /Pro		Present Value /Proven Reserves(US\$/boe)	35.43	
Net Present Value (US\$/share)	45	Present Value/ Proven Reserves(US\$/mcfe)	5.90	
Debt/Present Value	0.17	Earnings Next Twelve Months (US\$/sh)	2.78	
McDep Ratio - EV/PV	0.86	Price/Earnings Next Twelve Months	13	
Dividend Yield (%/year)	3.5	Indicated Annual Dividend (US\$/sh)	1.30	
Note: Estimated cash flow and ea	rnings tied to one	e-year futures prices for oil and natural gas.		
Reported results may vary	widely from estin	nates. Estimated present value per share revised only infreq	uently.	
Estimated present value pre-	esumes a long-ter	rm price for oil of US\$100 a barrel		
For historical analysis of V	Voodside Petrole	um since 2009 see www.mcdep.com/3wopey.htm		

## **Summary and Recommendation**

Rising political insecurity in Africa and the Middle East increases the investment attraction of Hold-rated Woodside Petroleum (WOPEY), safely domiciled and operating in peaceful Western Australia. At the same time, too much dependence on coal by China points to openended demand for Woodside's liquefied natural gas (LNG) and light oil, limited only by the ability of customers to pay for it. On the latter issue, governments around the world appear committed to policies that print money to pay higher energy prices, in effect. Meanwhile, Woodside had a good year in 2012, managing the startup of Pluto LNG, boosting cash flow some 30%, notching advantageous partnerships with Chinese and Japanese companies for new LNG development in Australia and acquiring a 30% interest in Israel's Leviathan natural gas discovery. Liquefying about 600 million cubic feet daily (mmcfd) of natural gas and extracting 7 thousand barrels daily (mbd) of condensate, Pluto's contribution started in the second quarter of 2012 (see table Quarterly Operations on page 2). The signing of strategic partners and the securing of the eastern Mediterranean deal over global competitors attests to the success of Peter Coleman in his first full year as chief executive of Woodside after being recruited from ExxonMobil. Mr. Coleman and his team reported revenues and volumes on January 17 that encourage an optimistic outlook for cash flow and earnings to be reported on February 20 (see table Half-Year Results on page 2). Our estimate of Net Present Value of \$45 a share is strengthened by the actual achievement of higher cash flow from Pluto (see <u>Table 1</u> through <u>Table 3</u> on pages 3-5). Despite risks, including severe weather in the cyclone season now underway, Woodside stock price has favorable momentum (see Table 4 on page 6).

## Kurt H. Wulff, CFA



			odside Pet						
		(	<b>)uarterly (</b> (U.S D	•	S				
			(0.5 D	onars)					
									Twelve
	Q4	Q3	Q4	Year	Q1E	Q2E	<i>Q3E</i>	04F	Months E
	12/31/11	9/30/12	12/31/12	2012	3/31/13	6/30/13	9/30/13	12/31/13	12/31/13
Volume	12/31/11	9/30/12	12/31/12	2012	5/51/15	0/30/13	9/30/13	12/31/13	12/31/13
	50	100	100	220	99	100	101	101	402
Natural gas (bcf)	52	106	109	339		100	101		402
Natural Gas (mmcfd)	560	1,150	1,190	926	1,100	1,100	1,100	1,100	1,100
Oil (mmb)	6.9	7.2	7.7	27.3	6.3	6.4	6.4	6.4	25.6
Oil (mbd)	75	78	84	75	70	70	70	70	70
Total gas & oil (mmboe)	15.5	24.8	25.9	83.8	22.8	23.1	23.3	23.3	92.5
Total gas & oil (mbd))	168	270	282	229	253	253	253	253	253
Price									
Natural gas (\$/mcf)									
Henry Hub (US\$/mmbtu)	3.55	2.80	3.40	2.79	3.49	3.63	3.75	3.92	3.70
Company (\$/mcf)	9.05	10.00	8.44	9.44	9.00	9.00	9.00	9.00	9.00
Oil (\$/bbl)									
WTI Cushing	94.06	92.22	88.18	94.16	95.17	96.46	96.61	95.81	96.01
Company	111.68	107.17	109.76	110.76	110.00	110.64	110.72	110.32	110.42
Total gas & oil (\$/bbl)	79.81	73.71	68.22	74.26	69.47	69.65	69.67	69.56	69.59
Revenue (\$mm)									
Natural Gas	468	1,055	922	3,201	891	901	911	911	3,614
Oil	769	773	845	3,022	693	705	713	710	2,821
Total	1,237	1,828	1,767	6,223	1,584	1,606	1,624	1,621	6,435

		W	Voodside F	Petroleum	Ltd.						
		Ha	lf-Year Fi	nancial R	esults						
(U.S. Dollars beginnning in 2010)											
									Twelve		
	H1 6/30/11	H2 12/31/11	Year 2011	H1 6/30/12	H2E 12/31/12	Year 2012E	H1E 6/30/13	H2E 12/31/13	Months E 12/31/13		
Revenue (\$mm)											
Natural Gas	908	981	1,889	1,224	1,977	3,201	1,792	1,822	3,614		
Oil	1,344	1,569	2,913	1,404	1,618	3,022	1,398	1,424	2,821		
Total	2,253	2,549	4,802	2,628	3,595	6,223	3,190	3,245	6,435		
Expense	528	716	1,244	686	926	1,612	822	836	1,658		
Ebitda	1,725	1,833	3,558	1,942	2,669	4,611	2,368	2,409	4,777		
Exploration	213	374	587	130	260	390	170	170	340		
Deprec., Deplet., & Amort.	279	348	627	461	570	1,031	570	570	1,140		
Other non cash	(14)	-	(14)	5		5			-		
Ebit	1,247	1,111	2,358	1,346	1,839	3,185	1,628	1,669	3,297		
Interest	15	11	26	42	42	84	42	42	84		
Ebt	1,232	1,100	2,332	1,304	1,797	3,101	1,586	1,627	3,213		
Income Tax	390	287	677	439	539	978	476	488	964		
Net Income	842	813	1,655	865	1,258	2,123	1,110	1,139	2,249		
Shares (millions)	787	797	792	808	808	808	808	808	808		
Per share (\$)	1.07	1.02	2.09	1.07	1.56	2.63	1.37	1.41	2.78		
Ebitda Margin	77%	72%	74%	74%	74%	74%	74%	74%	74%		
Tax Rate	32%	26%	29%	34%	30%	32%	30%	30%	30%		



				Table						
	Μ	[cE	)ep Lar	ge Cap	) Energy S	Stocks				
Enter	prise V	alu	ie, Busi	ness Se	egments a	nd Mc	Dep Ra	tio		
						Prese	nt Value by	Seamen	t (%)	
			Price			North	Rest	, segmen		
			(US\$/sh)	EV/	Enterprise	Amer.				
S	www.www.www.www.www.www.www.www.www.ww		18-Jan	Market	Value	Natural	Natural	Oil	Down-	McDep
B = Buy, C		0	2013	Cap	(\$ <i>mm</i> )	Gas	Gas		stream	Ratio
Global Integrated										
Exxon Mobil Corporation	XOM	R	90.80	1.17	488,000	7	19	57	16	0.85
PetroChina Company Ltd (14%)			144.29	1.17	50,900	/	19	77	8	0.85
Royal Dutch Shell plc	RDS-A		70.15	1.38	281,000	3	22	56	18	0.73
Chevron Corporation	CVX		115.24	1.13	255,000	3	11	76	10	0.70
Total S.A.	TOT		52.69	1.37	163,000	5	19	67	14	0.60
Petrobras	PBR		19.53	1.61	205,000		6	81	13	0.55
Gazprom (50%)	OGZPY		9.66	1.39	77,000		12	18	69	0.50
Lukoil Oil Company	LUKOY		66.70	1.03	53,100			77	23	0.45
Total or Median		_		1.32	1,573,000			72	15	0.65
U.S. Independent					,,					
EOG Resources, Inc.	EOG	Н	126.79	1.18	40,600	31	5	64	-	0.89
Occidental Petroleum Corp.	OXY	Н	82.58	1.14	76,000	8	1	81	10	0.72
ConocoPhillips	COP		59.27	1.55	111,000	14	12	74	-	0.71
Marathon Oil Corporation	MRO	В	33.08	1.44	33,700	8	3	90	-	0.64
Devon Energy Corporation	DVN		54.28	1.40	30,900	48		52	-	0.62
Total or Median				1.40	292,000	14		74		0.71
Canada/Norway/Australia										
Woodside Petroleum Ltd.	WOPEY	Η	37.26	1.25	38,000		66	34	-	0.86
EnCana Corporation	ECA	Η	19.39	1.67	23,800	87		13	-	0.75
Cenovus Energy Inc.	CVE	Η	33.34	1.30	32,800	10		72	18	0.75
Imperial Oil Limited (30%)	IMO	В	44.01	1.18	13,300	2		84	14	0.74
Statoil ASA (33%)	STO	Η	25.79	1.50	40,700		35	65	-	0.68
Suncor Energy	SU	В	34.00	1.27	66,300	2		79	19	0.59
Canadian Oil Sands Limited	COSWF	Η	20.82	1.23	12,400			100	-	0.51
Total or Median				1.27	227,000			72		0.74
CB=Contrarian Buy, Stock Pric										
Estimated present value presum							gas, \$6 a n	nillion bt	u.	
McDep Ratio = Market cap and	Debt to pr	ese	nt value of	oil and ga	s and other bu	sinesses				



			Table 2					
	McDep	Lar	ge Cap	Energy	Stocks			
Net Present Value and McDep Ratio								
			Price			Net		
			(US\$/sh)		Market	Present	Debt/	
	Symbol/Re	0	18-Jan	Shares	Cap	Value	Present	McDep
$\mathbf{B}=\mathbf{B}\mathbf{u}\mathbf{y},$	CB (see b	elow)	2013	(mm)	(US\$mm)	(US\$/sh)	Value	Ratio
Global Integrated								
Exxon Mobil Corporation	XOM	В	90.80	4,597	417,000	110.00	0.12	0.85
PetroChina Company Ltd (14%)	PTR	Η	144.29	256	37,000	210.00	0.21	0.75
Royal Dutch Shell plc	RDS-A	Η	70.15	3,137	220,000	102.00	0.16	0.74
Chevron Corporation	CVX	Н	115.24	1,960	226,000	170.00	0.08	0.70
Total S.A.	TOT	Η	52.69	2,261	119,000	100.00	0.16	0.60
Petrobras	PBR	Н	19.53	6,522	127,400	45.00	0.21	0.55
Gazprom (50%)	OGZPY	Η	9.66	5,735	55,400	23.00	0.14	0.50
Lukoil Oil Company	LUKOY	В	66.70	775	51,700	150.00	0.01	0.45
Total or Median					1,254,000		0.15	0.65
U.S. Independent								
EOG Resources, Inc.	EOG	Н	126.79	271	34,400	145.00	0.14	0.89
Occidental Petroleum Corp.	OXY	Η	82.58	810	66,900	120.00	0.09	0.72
ConocoPhillips	COP	Н	59.27	1,207	72,000	96.00	0.25	0.71
Marathon Oil Corporation	MRO	В	33.08	709	23,450	60.00	0.19	0.64
Devon Energy Corporation	DVN	CB	54.28	405	22,000	102.00	0.18	0.62
Total or Median					218,800		0.18	0.71
Canada/Norway/Australia								
Woodside Petroleum Ltd.	WOPEY	Н	37.26	808	30,100	45.00	0.17	0.86
EnCana Corporation	ECA	Н	19.39	736	14,300	30.00	0.30	0.75
Cenovus Energy Inc.	CVE	Н	33.34	758	25,300	48.00	0.17	0.75
Imperial Oil Limited (30%)	IMO	В	44.01	255	11,200	62.00	0.12	0.74
Statoil ASA (33%)	STO	Н	25.79	1,050	27,100	44.00	0.23	0.68
Suncor Energy	SU	В	34.00	1,538	52,300	64.00	0.12	0.59
Canadian Oil Sands Limited	COSWF	Н	20.82	485	10,100	45.00	0.10	0.51
Total or Median					170,000		0.17	0.74
CB=Contrarian Buy, Stock Price ma								

Estimated present value presumes a long-term price for oil of US\$100 a barrel and natural gas, \$6 a million btu. McDep Ratio = Market cap and **De**bt to present value of oil and gas and other businesses



			Table 3							
McDep Large Cap Energy Stocks Value Multiples and Dividend Yield										
Value Multiples and Dividend Yield										
			Price	Adjustd						
			(US\$/sh)	Resrvs/	PV/	EV/		Dividena		
	Symbol/Rat	ing	18-Jan	Prod	Ebitda	Ebitda	P/E	NTM		
$\mathbf{B} = \mathbf{B}\mathbf{u}\mathbf{y},$	CB (see bel	ow)	2013	NTM	NTM	NTM	NTM	(%		
Global Integrated										
Exxon Mobil Corporation	XOM	В	90.80	13.6	7.9	6.7	12	2.5		
PetroChina Company Ltd (14%)	PTR	H	144.29	12.8	7.4	5.6	11	3.5		
Chevron Corporation	CVX	Η	115.24	9.5	7.3	5.2	10	3.1		
Royal Dutch Shell plc	RDS-A	Η	70.15	10.1	6.6	4.9	9	4.9		
Petrobras	PBR	Η	19.53	13.4	8.7	4.8	6	5.3		
Total S.A.	TOT	Η	52.69	10.3	7.6	4.6	8	6.0		
Lukoil Oil Company	LUKOY	В	66.70	16.4	6.1	2.8	5	3.7		
Gazprom (50%)	OGZPY	Η	9.66	31.2	5.1	2.5	3	6.1		
Mediar	1			13.1	7.4	4.8	9	4.3		
U.S. Independent										
EOG Resources, Inc.	EOG	Η	126.79	8.5	7.0	6.2	20	0.5		
Devon Energy Corporation	DVN	CB	54.28	10.7	9.9	6.1	14	1.5		
ConocoPhillips	COP	Η	59.27	12.5	8.0	5.7	10	4.5		
Occidental Petroleum Corp.	OXY	Η	82.58	9.9	7.7	5.5	12	2.6		
Marathon Oil Corporation	MRO	В	33.08	8.7	7.2	4.6	9	2.1		
Mediar	1			9.9	7.7	5.7	12	2.1		
Canada/Norway/Australia										
EnCana Corporation	ECA	Η	19.39	8.5	11.8	8.9		4.1		
Imperial Oil Limited (30%)	IMO	В	44.01	18.7	10.6	7.9	10	1.1		
Woodside Petroleum Ltd.	WOPEY	Η	37.26	13.4	9.2	7.9	13	3.5		
Cenovus Energy Inc.	CVE	Η	33.34	12.4	9.3	6.9	16	2.7		
Canadian Oil Sands Limited	COSWF	Η	20.82	22.0	12.6	6.5	10	6.8		
Suncor Energy	SU	B	34.00	17.3	9.8	5.8	10	1.5		
Statoil ASA (33%)	STO	Η	25.79	6.3	6.2	4.2	8	4.3		
Mediar	1			13.4	9.8	6.9	10	3.5		
CB=Contrarian Buy, Stock Price may be	e in downtre	and c	omnared to	200-day av	erage H-1	Hold				
EV = Enterprise Value = Market Cap an										
and amortization; NTM = Next Twelve N										
Earnings; $PV = Present Value of oil and$				., 2013,1/1						

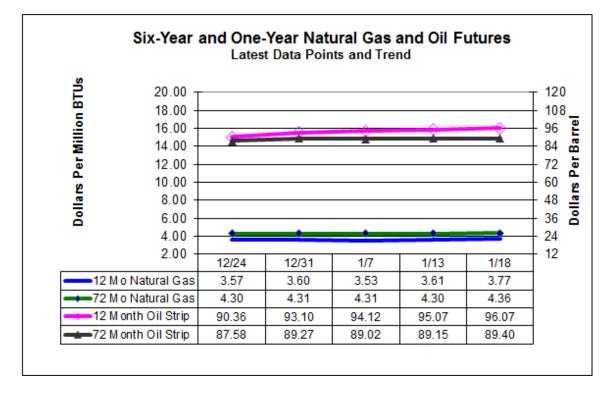


			Table	e 4					
	McDe	ep La	rge Ca	p Energ	y Stocl	ks			
Total Return and Enterprise Value Momentum									
				Equity					
			Price	Total					
			(\$/sh)	Return	1	Enterpri	se Value/	·	
	Symbol		18-Jan	YTD	52Wk	52Wk	50 Day	200 Day	McDep
	1	Rating	2013	(%)	High	Low	Avg.	Avg.	Ratic
Global Integrated									
Lukoil Oil Company	LUKOY	В	66.70	(1)	0.99	1.32	1.04	1.12	0.45
Total S.A.	TOT	Н	52.69	1	0.94	1.18	1.03	1.06	0.60
PetroChina Company Ltd (14%)	PTR	Н	144.29	0	0.96	1.16	1.03	1.06	0.75
Chevron Corporation	CVX	Н	115.24	7	0.98	1.18	1.06	1.06	0.70
Exxon Mobil Corporation	XOM	В	90.80	5	0.97	1.15	1.03	1.04	0.85
Royal Dutch Shell plc	RDS-A	Н	70.15	2	0.96	1.12	1.02	1.02	0.74
Gazprom (50%)	OGZPY	Н	9.66	(1)	0.77	1.09	1.03	0.99	0.50
Petrobras	PBR	Н	19.53	0	0.71	1.08	1.00	0.96	0.55
Median				1	0.96	1.16	1.03	1.05	0.65
U.S. Independent									
EOG Resources, Inc.	EOG	Н	126.79	5	1.00	1.42	1.05	1.14	0.89
Marathon Oil Corporation	MRO	В	33.08	8	0.95	1.26	1.05	1.11	0.64
ConocoPhillips	COP	Н	59.27	2	0.99	1.10	1.02	1.04	0.71
Occidental Petroleum Corp.	OXY	Н	82.58	8	0.80	1.12	1.06	0.99	0.72
Devon Energy Corporation	DVN	CB	54.28	4	0.78	1.05	1.01	0.94	0.62
Median				5	0.95	1.12	1.05	1.04	0.71
Canada/Norway/Australia									
Suncor Energy	SU	В	34.00	3	0.93	1.23	1.02	1.06	0.59
Woodside Petroleum Ltd.	WOPEY	Н	37.26	4	0.93	1.19	1.03	1.06	0.86
Statoil ASA (33%)	STO	Н	25.79	3	0.92	1.11	1.03	1.03	0.68
Canadian Oil Sands Limited	COSWF	Н	20.76	2	0.85	1.14	1.02	1.01	0.51
Cenovus Energy Inc.	CVE	Н	33.34	(1)	0.87	1.12	1.00	1.00	0.75
Imperial Oil Limited (30%)	IMO	В	44.01	2	0.90	1.13	1.01	1.00	0.74
EnCana Corporation	ECA	Н	19.39	(2)	0.87	1.07	0.96	0.95	0.75
Median				2	0.90	1.13	1.02	1.01	0.74



	1	Index of R	ecent Research
Stock 1			
Date	<u>Symbol</u>	<u>Subject</u>	<u>Theme</u>
8-Jan	DMLP	Dorchester Minerals, L.P.	Distribution Swings Up (Income and Small Cap Weekly)
l7-Jan	SJT	San Juan Basin Royalty Trust	7.7% Holder Disclosed
15-Jan	ECA	Encana Corporation	Eresman Exits (Meter Reader)
11-Jan	PDCE	PDC Energy	Mancos (Niobrara) Winner (Income and Small Cap Weekly)
8-Jan	DVN	Devon Energy	Quality North American Oil and Gas Supplier (Meter Reader)
	FRHLF	Freehold Royalties Ltd.	Advantaged Ride on North American Oil Growth (ISCW)
18-Dec		Statoil	Profitable Reinvestment (Meter Reader)
11-Dec		Cenovus	Canada Approves CNOOC and Petronas Deals (Meter Reader)
7-Dec	PBT	Permian Basin Royalty Trust	New Volume from Horizontal Fracking (ISCW)
27-Nov		Exxon Mobil	Making Money One Way or Another (Meter Reader)
20-Nov		Marathon Oil	Raise NPV to \$60 from \$54 on Volume (Meter Reader)
16-Nov		Enerplus Corporation	Bakken Sleeper (Income and Small Cap Weekly)
	BIREF	Birchcliff Energy	Record Production, Raise Guidance
13-Nov	-	EOG Resources	Raise NPV to \$145 from \$130 on Eagle Ford Monster Wells (MR)
9-Nov	НК	Halcón Resources	Growing at Hawk Speed (Income and Small Cap Weekly)
5-Nov	HGT	Hugoton Royalty Trust	Interim Legal Ruling in Favor of Trust
2-Nov	RRC	Range Resources	Natural Gas Comeback Amplifies Volume Growth (ISCW)
	COSWF	Canadian Oil Sands Limited	Discounted Pure Play on North American Oil with Income (MR)
23-Oct		Petrobras	Stock Price Recovering (Meter Reader)
l6-Oct		Royal Dutch Shell	Clean Energy for Global Growth (Meter Reader)
12-Oct		Continental Resources	New Buy on Bakken Growth (ISCW)
9-Oct	IMO	Imperial Oil	Kearl, Downstream and Syncrude (Meter Reader)
2-Oct	CVX	Chevron	Top Performer Shows Further Promise (Meter Reader)
25-Sep		ConocoPhillips	Thriving Shale Oil, Potential Shale Gas (Meter Reader)
21-Sep		Whiting Petroleum	Growing, Secure, Price-Sensitive, Light Oil (Inc and Small Cap Wkly)
7-Sep	PEYUF	• • •	r Canada Deep Basin Fracker (Income and Small Cap Weekly)
4-Sep	LUKOY	Lukoil	Proven Competitor, Uncommon Value (Meter Reader)
28-Aug		PetroChina	Pent-Up Profits (Meter Reader)
21-Aug		Total	Buy \$100 NPV for \$50 Stock Price (Meter Reader)
14-Aug		Anadarko Petroleum	Raise NPV to \$100 as Growth Trumps Legal Issues (Meter Reader)
7-Aug	SU	Suncor Energy	New CEO, New Focus on Shareholder Return (Meter Reader)
3-Aug	XEC	Cimarex Energy	West Texas Wolfcamp Shale Oil (ISCW)
31-Jul	OXY	Occidental Petroleum	California Oil Growth Accelerates (Meter Reader)
24-Jul	CEO	CNOOC Ltd.	60% Premium in \$21 Billion Deal (Meter Reader)
20-Jul	BRY	Berry Petroleum	Momentum Resuming (Income and Small Cap Weekly)
	For historical	research by stock, go to mcdep.com, cli	ick on <u>Stock Ideas</u> , click on stock by name.
	Reader		
15-Jan	ECA	Encana Corporation	Eresman Exits
8-Jan	DVN	Devon Energy	Quality North American Oil and Gas Supplier
1-Jan			Review Energy Weighting after 2012 Underperformance
25-Dec			Valuation Rankings
	For earlier ed	litions, go to mcdep.com, click on Meter	Reader.
[ncome	e and Small C	ap Weekly	
8-Jan	DMLP	Dorchester Minerals, L.P.	Distribution Swings Up
11-Jan	PDCE	PDC Energy	Mancos (Niobrara) Winner
4-Jan			Oil Price Perks Up - Six-Year Strip Touches 40-Week Average
		Freehold Royalties Ltd.	Advantaged Ride on North American Oil Growth





**Disclaimer:** This analysis was prepared by Kurt Wulff, Manager of McDep LLC. The firm used sources and data believed to be reliable, but makes no representation as to their accuracy or completeness. This analysis is intended for informational purposes and is not a solicitation to buy or sell a security. Past performance is no guarantee of future results.

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**Certification:** I, Kurt H. Wulff, certify that the views expressed in this research analysis accurately reflect my personal views about the subject securities and issuers. No part of my compensation was, is, or will be directly or indirectly related to the specific recommendations or views contained in this research analysis.

**Research Methodology/Ratings Description:** McDep LLC is an independent research originator focused on oil and gas stocks exclusively. The firm applies the forty years of experience of its analyst to estimate a present value of the oil and gas resources and other businesses of covered companies. That value is compared with a company's stock market capitalization and debt. Stocks with low market cap and debt relative to present value tend to outperform stocks with high market cap and debt relative to present value. Buy recommendations are expected to deliver a total return better than 7% per year above inflation. Hold recommendations are expected to deliver a total return less than inflation.