

ExxonMobil (XOM) Making Money One Way or Another

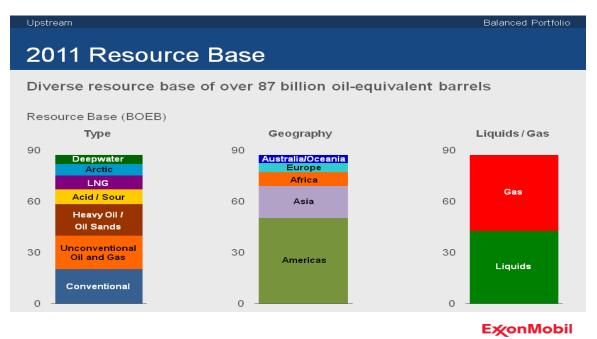
Symbol	XOM	Ebitda Next Twelve Months ending 12/31/13 (US\$mn	70,500
Rating	Buy	North American Natural Gas/Ebitda (%)	5
Price (\$/sh)	88.62	Natural Gas and Oil Production/Ebitda (%)	77
Pricing Date	11/26/12	Adjusted Reserves/Production NTM	13.6
Shares (mm)	4597	EV/Ebitda	6.8
Market Capitalization (\$mm)	407,000	PV/Ebitda	8.2
Debt (\$mm)	70,000	Undeveloped Reserves (%)	36
Enterprise Value (EV) (\$mm)	478,000	Natural Gas and Oil Ebitda (\$/boe)	35.40
Present Value (PV) (\$mm)	576,000	Present Value Proven Reserves(\$/boe)	17.30
Net Present Value (\$/share)	110	Present Value Proven Reserves(\$/mcfe)	2.90
Debt/Present Value	0.12	Earnings Next Twelve Months (US\$/sh)	7.36
McDep Ratio - EV/PV	0.83	Price/Earnings Next Twelve Months	12
Dividend Yield (%/year)	2.6	Indicated Annual Dividend (US\$/sh)	2.28
Note: Estimated cash flow an	d earnings tied to or	ne-year futures prices for oil and natural gas.	
Reported results may va	ary widely from esti	mates. Estimated present value per share revised only infre	quently.
Estimated present value	presumes a long-te	erm price for oil of US\$100 a barrel and natural gas, \$6 a mi	llion btu.
For historical analysis of	of XOM since 2001	see www.mcdep.com/1xom.htm	

Summary and Recommendation

Buy recommended **ExxonMobil** (XOM) offers unlevered appreciation potential of 21% to a McDep Ratio of 1.0 from 0.83 and levered return to Net Present Value (NPV) of \$110 a share from current stock price of \$89. While some of our favorite oil and gas producers have been set back in stock price in 2012, XOM keeps up with global equities in a good stock market year. The company counters a short-term downtrend in oil price with new volume starting up now at the Kearl oil sands project in Canada, for example. Oil sands are one of several categories of large scale future production (see slide Diverse Resource Base on page 2). In the unconventional category, XOM has further increased its Bakken shale oil acreage. Also, with the announced purchase of Celtic Exploration, it has built its liquids-rich shale gas position in Alberta's Montney and Duvernay (see slide Unconventional Liquids on page 2). Downstream, XOM turns shale oil and shale gas to greater benefit as it begins permitting a massive new petrochemical plant to lead a renaissance in North American manufacturing (see slide North America Growth Project on page 3). Downstream refining and petrochemicals account for 16% of estimated NPV and a full third of cash flow (Ebitda) in the latest quarter (see tables Functional Cash Flow and Present Value on page 3 and Next Twelve Months Operating and Financial Estimates on page 4). Meanwhile, low natural gas price in the latest quarter will likely be increasing rapidly as is already evident in futures prices, but will likely still be lower in North America than in Europe or Asia. If XOM makes money upstream, some may be at the expense of downstream while it aims to make more on a combined basis in any case. Finally, the steadier performance of XOM adds stability to an energy portfolio of stocks that may have more promise and greater volatility in narrower opportunities.

Kurt H. Wulff, CFA





Upstream **Unconventional Liquids**



Continued focus on high-potential, liquids-rich opportunities

United States

- Bakken Signed agreement which will increase position to nearly 600,000 net acres
- Woodford Ardmore Advanced infrastructure projects

Western Canada

Signed agreement to acquire 649,000 net acres in the Montney and Duvernay shales

ExonMobil

12



Chemical North America Growth Project

Began permitting process for a world-scale ethane cracker



12

ExonMobil

I	Exxon Mobil Cor	poration			
Function	nal Cash Flow a	nd Present Va	alue		
	NTM <u>Ebitda</u>	Adjusted <u>R/P</u>	PV/ <u>Ebitda</u>	Present <u>Value</u>	
North American Natural Gas	2,860	14.7	15.0	43,000	7%
Rest of World Natural Gas	13,380	14.2	8.0	107,000	19%
Oil	37,810	12.9	8.8	331,000	57%
Downstream	16,400		5.8	95,000	16%
	70,450	13.6	8.2	576,000	100%
Debt					70,000
Net Present Value (\$mm)					506,000
Shares					4,597
Net Present Value - Standard Estimate (U	JS\$/sh)				110
NPV Approximation by Cash Flow Multip	ple Depending on	Reserve Life	(US\$/sh)		119



	Next '			il Corporat ating and F		stimates			
									Next
									Twelve
	Q4	Q3	Q4E	Year	Q1E	Q2E	Q3E	Q4E	Months
	12/31/11	9/30/12	12/31/12	2012E	3/31/13	6/30/13	9/30/13	12/31/13	12/31/13
Volume									
Natural Gas (mmcfd)									
North America	4,405	4,052	4,052	4,186	4,052	4,052	4,052	4,052	4,052
Overseas	9,272	7,009	9,272	8,367	9,727	7,372	7,009	9,272	8,340
Total	13,677	11,061	13,324	12,553	13,779	11,424	11,061	13,324	12,392
Oil (mbd)	2,250	2,116	2,116	2,163	2,116	2,116	2,116	2,116	2,116
Total gas & oil (mmb)	417	364	399	1,555	397	366	364	399	1,526
Total gas & oil (mbd)	4,530	3,960	4,337	4,250	4,413	4,020	3,960	4,337	4,181
Price									
Natural gas (\$/mcf)									
Henry Hub (\$/mmbtu)	3.55	2.80	3.40	2.79	3.87	3.87	3.96	4.13	3.96
U.S.	3.44	2.74	3.32	2.74	3.87	3.87	3.96	4.13	3.96
International	9.18	9.01	9.01	9.20	9.01	9.01	9.01	9.01	9.01
Total	7.33	6.71	7.28	7.05	7.50	7.19	7.16	7.53	7.36
Oil (\$/bbl)									
WTI Cushing	94.06	92.22	88.01	94.12	88.35	89.94	90.68	90.94	89.98
Worldwide	105.43	102.83	98.14	104.08	98.52	100.29	101.11	101.41	100.34
Total gas & oil (\$/bbl)	74.51	73.71	70.25	73.75	70.66	73.21	74.04	72.60	72.59
NY Harbor 3-2-1 (\$/bbl)	21.79	36.23	33.34	31.16	30.41	32.69	29.05	23.06	28.80
Revenue (\$mm)									
Natural Gas									
U.S.	1,394	1,021	1,239	4,193	1,412	1,427	1,477	1,540	5,857
International	7,831	5,810	7,686	28,111	7,888	6,044	5,810	7,686	27,428
Total	9,225	6,831	8,924	32,304	9,300	7,472	7,287	9,226	33,285
Oil	21,825	20,018	19,105	82,401	18,762	19,311	19,684	19,741	77,498
Other	90,559	88,857	88,857	369,303	88,857	88,857	88,857	88,857	355,427
Total	121,609	115,706	116,886	484,008	116,919	115,639	115,828	117,824	466,210
Expense				,					,
Production	14,164	14,269	14,353	60,384	14,370	13,714	13,811	14,833	56,728
Other	88,391	82,061	84,757	350,268	84,757	84,757	84,757	84,757	339,027
Ebitda (\$mm)		,		,			,		,
Exploration and Production	16,886	12,580	13,676	54,321	13,693	13,068	13,160	14,134	54,055
Other	2,168	6,796	4,100	19,035	4,100	4,100	4,100	4,100	16,400
Total Ebitda	19,054	19,376	17,776	73,356	17,793	17,168	17,260	18,234	70,455
Exploration	432	499	499	1,900	499	499	499	499	1,996
Deprec., Deplet., & Amort.	4,075	4,037	4,037	15,815	4,037	4,037	4,037	4,037	16,148
Ebit	14,547	14,840	13,240	55,641	13,257	12,632	12,724	13,698	52,311
Interest	75	59	59	275	59	59	59	59	236
Ebt	14,472	14,781	13,181	55,366	13,198	12,573	12,665	13,639	52,075
Income Tax	5,065	5,173	4,613	19,378	4,619	4,401	4,433	4,774	18,226
Net Income (\$mm)	- ,	-,	.,		.,	.,	.,	.,	
Exploration and Production	8,829	5,973							
Other	968	3,980							
Unallocated	(390)	(345)							
Total	9,407	9,608	8,568	35,988	8,578	8,173	8,232	8,865	33,849
Shares (millions)	4,775	4,597	4,597	4.642	4,597	4,597	4,597	4,597	4,597
Per share (\$)	1.97	2.09	1.86	7.75	1.87	1.78	1.79	1.93	7.36
Ebitda Margin (E&P)	54%	47%	49%	47%	49%	49%	49%	49%	49%
Tax Rate	35%	35%	35%	35%	35%	35%	35%	35%	35%



				Table	1					
	Μ	lcE)ep Lar	ge Cap	Energy S	Stocks				
	Geogra	ph	ic Dom	icile an	d Busines	s Segn	ents			
						Prose	1t Value by	Segmen	t (%)	
			Price			North	Rest	Segmen	1 (70)	
			(US\$/sh)	EV/	Enterprise	Amer.				
S1	wmbol/Rat	ina	26-Nov	Market	Value	Natural	Natural	Oil	Down-	McDer
B = Buy, C			2012	Сар	(\$mm)	Gas	Gas		stream	Ratio
U.S. and Europe Integrated		0.00	2012	Cup	(¢mm)	Ous	Ous	Troun	stream	nun
BG Group	BRGYY		17.16	1.33	78,100		25	41	34	0.86
Exxon Mobil Corporation	XOM		88.62	1.17	478,000	7	19	57	16	0.83
Royal Dutch Shell plc	RDS-A			1.29	270,000	3	22	56	18	0.03
Statoil ASA (33%)	STO			1.52	39,400	5	35	65	-	0.66
Chevron Corporation	CVX			1.14	235,000	3	11	76	10	0.65
BP plc	BP		41.60	1.65	219,000	4	8	63	25	0.62
Total S.A.	TOT	CB		1.38	155,000		19	67	14	0.58
Total or Median	101	0.0		1.00	1,475,000			63	1.	0.66
Brazil/Russia/Australia/China	a				1,170,000					0.00
CNOOC Limited (36%)	CEO		212.16	1.01	34,600		9	91	-	0.85
Woodside Petroleum Ltd.	WOPEY		35.20	1.26	36,000		66	34	-	0.82
PetroChina Company Ltd (14%)			131.48	1.41	47,600		14	77	8	0.70
Petrobras	PBR			1.64	199,000		6	81	13	0.54
Lukoil Oil Company	LUKOY		61.99	1.06	51,200			71	29	0.43
Gazprom (50%)	OGZPY			1.41	73,000		11	12	77	0.40
Total or Median					441,000			74		0.62
U.S. Independent					,					
Southwestern Energy Company	SWN		35.98	1.15	14,400	100			-	0.91
EOG Resources, Inc.	EOG	В	116.65	1.20	37,800	31	5	64	-	0.83
Chesapeake Energy Corp.	CHK		17.24	2.77	35,800	58		42	-	0.83
Anadarko Petroleum Corp.	APC		74.26	1.45	54,200	35		63	3	0.75
ConocoPhillips	COP	В	56.80	1.57	108,000	14	12	74	-	0.70
Occidental Petroleum Corp.	OXY	CB		1.15	70,100	8	1	81	10	0.66
Marathon Oil Corporation	MRO	В	31.00	1.47	32,300	8	3	90	-	0.61
Devon Energy Corporation	DVN	CB	52.87	1.42	30,300	48		52	-	0.60
Total or Median					383,000			64		0.72
Canada										
Cenovus Energy Inc.	CVE	CB	33.03	1.30	32,500	10		72	18	0.74
Imperial Oil Limited (30%)	IMO	CB	43.39	1.19	13,100	2		84	14	0.73
EnCana Corporation	ECA	В	21.30	1.61	25,200	89		11	-	0.69
Penn West Exploration	PWE		10.74	1.90	9,700	18		82	-	0.69
Suncor Energy	SU	В	33.54	1.27	65,600	2		79	19	0.58
Canadian Oil Sands Limited	COSWF	CB	20.49	1.24	12,300			100	-	0.51
Total or Median					158,000			81		0.69
Composite					2,457,000	8	13	63	16	0.66

CB=Contrarian Buy, Stock Price may be in downtrend compared to 200-day average.



			Table 2	2				
	McDep	Laı	ge Cap	Energy	Stocks			
					ep Ratio			
			Price			Net		
			(US\$/sh)		Market	Present	Debt/	
	Symbol/R		26-Nov	Shares	Cap	Value	Present	McDep
$\mathbf{B}=\mathbf{Buy},$	CB (see b	elow)	2012	<i>(mm)</i>	(US\$mm)	(US\$/sh)	Value	Ratio
U.S. and Europe Integrated								
BG Group plc	BRGYY		17.16	3,417	58,600	21.00	0.21	0.86
Exxon Mobil Corporation	XOM	В	88.62	4,597	407,000	110.00	0.12	0.83
Royal Dutch Shell plc	RDS-A	CB	66.77	3,137	209,000	102.00	0.16	0.71
Statoil ASA (33%)	STO	CB	24.69	1,050	25,900	44.00	0.23	0.66
Chevron Corporation	CVX	CB	104.99	1,960	206,000	170.00	0.08	0.65
BP plc	BP		41.60	3,190	133,000	84.00	0.24	0.62
Total S.A.	TOT	CB	49.92	2,261	113,000	100.00	0.16	0.58
Total or Median					1,153,000		0.16	0.66
Brazil/Russia/Australia/China								
CNOOC Limited (36%)	CEO		212.16	161	34,200	250.00	0.01	0.85
Woodside Petroleum Ltd.	WOPEY		35.20	808	28,500	45.00	0.17	0.82
PetroChina Company Ltd (14%)	PTR	CB	131.48	256	33,700	210.00	0.21	0.70
Petrobras	PBR	CB	18.64	6,522	121,600	45.00	0.21	0.54
Lukoil Oil Company	LUKOY	В	61.99	780	48,400	150.00	0.02	0.43
Gazprom (50%)	OGZPY	CB	8.95	5,735	51,300	28.00	0.12	0.40
Total or Median					318,000		0.14	0.62
U.S. Independent								
Southwestern Energy Company	SWN		35.98	349	12,600	40.00	0.12	0.91
EOG Resources, Inc.	EOG	В	116.65	271	31,600	145.00	0.14	0.83
Chesapeake Energy Corp.	CHK		17.24	751	13,000	27.00	0.53	0.83
Anadarko Petroleum Corp.	APC		74.26	502	37,300	110.00	0.23	0.75
ConocoPhillips	COP	В	56.80	1,207	69,000	96.00	0.25	0.70
Occidental Petroleum Corp.	OXY	CB	75.24	810	60,900	120.00	0.09	0.66
Marathon Oil Corporation	MRO	В	31.00	709	21,980	60.00	0.19	0.61
Devon Energy Corporation	DVN	CB	52.87	405	21,400	102.00	0.18	0.60
Total or Median					267,800		0.19	0.72
Canada								
Cenovus Energy Inc.	CVE	CB	33.03	758	25,000	48.00	0.17	0.74
Imperial Oil Limited (30%)	IMO	CB	43.39	255	11,100	62.00	0.12	0.73
EnCana Corporation	ECA	В	21.30	736	15,700	37.00	0.26	0.69
Penn West Exploration	PWE		10.74	477	5,100	20.00	0.32	0.69
Suncor Energy	SU	В	33.54	1,538	51,600	64.00	0.12	0.58
Canadian Oil Sands Limited	COSWF	CB	20.49	485	9,900	45.00	0.10	0.51
Total or Median					118,000		0.15	0.69
CB=Contrarian Buy, Stock Price ma								
McDep Ratio = \mathbf{M} arket \mathbf{c} ap and $\mathbf{D}\mathbf{e}$ b	t to preser	nt value	e of oil and	gas and oth	er businesses			

Estimated present value presumes a long-term price for oil of US\$100 a barrel and natural gas, \$6 a million btu.



			Table 3					
Mo	Dep L	arg	e Cap I	Energy S	Stocks			
Val	ue Mu	ltip	les and]	Dividend	l Yield			
			Dutu	A 11				
		-	Price (US\$/sh)	Adjustd Resrvs/	PV/	EV/		Dividend
	wmbol/Rat	ina	26-Nov	Prod	Ebitda	Ebitda	P/E	NTM
		0	20-100	NTM	NTM	NTM	NTM	
$\mathbf{B} = \mathbf{B}\mathbf{u}\mathbf{y}, \mathbf{C}$	b (see bei	low)	2012	INTIM	IN I MI	INTIM	IN I IVI	(%)
U.S. and Europe Integrated								
BG Group plc	BRGYY		17.16	9.7	8.6	7.4	12	1.4
Exxon Mobil Corporation	XOM	В	88.62	13.6	8.2	6.8	12	2.6
BP plc	BP		41.60	11.5	8.8	5.5	8	4.6
Chevron Corporation	CVX	CB	104.99	9.5	7.7	5.0	10	3.4
Royal Dutch Shell plc	RDS-A	CB	66.77	10.1	6.8	4.9	9	5.2
Total S.A.	TOT	CB	49.92	10.3	7.9	4.6	8	6.1
Statoil ASA (33%)	STO	CB	24.69	6.3	6.5	4.3	8	4.5
Median				10.1	7.9	5.0	9	4.5
Brazil/Russia/Australia/China								
Woodside Petroleum Ltd.	WOPEY		35.20	13.0	9.4	7.7	12	3.7
PetroChina Company Ltd (14%)	PTR	CB	131.48	12.8	7.8	5.5	11	3.9
CNOOC Limited (36%)	CEO		212.16	6.6	5.8	4.9	10	2.6
Petrobras	PBR	CB	18.64	13.4	9.1	4.9	6	5.6
Lukoil Oil Company	LUKOY	В	61.99	16.5	6.3	2.7	5	3.9
Gazprom (50%)	OGZPY	CB	8.95	31.2	6.2	2.5	3	6.5
Median				13.2	7.0	4.9	8	3.9
U.S. Independent								
Southwestern Energy Company	SWN		35.98	7.0	11.8	10.7	30	-
Chesapeake Energy Corp.	CHK		17.24	10.0	10.3	8.5	70	2.0
Anadarko Petroleum Corp.	APC		74.26	8.2	8.4	6.3	21	0.5
Devon Energy Corporation	DVN	CB	52.87	10.7	10.1	6.1	14	1.5
EOG Resources, Inc.	EOG	В	116.65	8.5	7.3	6.1	19	0.6
ConocoPhillips	COP	В	56.80	12.7	8.4	5.9	10	4.6
Occidental Petroleum Corp.	OXY	CB	75.24	9.9	8.1	5.3	12	2.9
Marathon Oil Corporation	MRO	B	31.00	8.7	7.6	4.6	9	2.2
Median		_		9.3	8.4	6.1	17	1.8
Canada				2.0	0.1	011	17	110
EnCana Corporation	ECA	В	21.30	8.6	17.6	12.1		3.8
Imperial Oil Limited (30%)	IMO	CB	43.39	18.5	10.9	8.0	10	1.1
Cenovus Energy Inc.	CVE	CB	33.03	12.4	9.6	7.2	18	2.7
Penn West Exploration	PWE		10.74	7.7	10.1	7.0	26	10.1
Canadian Oil Sands Limited	COSWF	CB	20.49	20.7	12.4	6.3	10	6.9
Suncor Energy	SU	B	33.54	17.3	10.3	6.0	11	1.6
Median	20		55.54	14.8	10.5	7.1	11	3.2
CB=Contrarian Buy, Stock Price may be								
EV = Enterprise Value = Market Cap and			-		-			
and amortization; NTM = Next Twelve M	onths End	ed D	ecember 3	1, 2013; P/I	E = Stock Pri	ice to		
Earnings; $PV = Present Value of oil and g$., 2013,1/1				



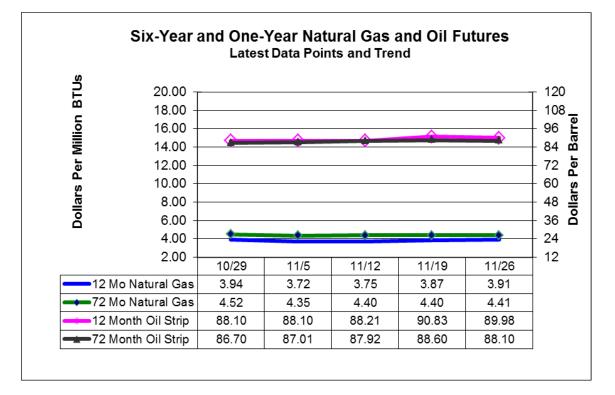
			Table 4					
	McD	ep La	rge Cap	Energy	Stocks			
Ran		_	ise Value			age		
		ter pr	be vulue		buy mo	uge		
			Price					
			(\$/sh)		Enterprise	Value/		
	Symbol		26-Nov	52Wk	52Wk	50 Day	200 Day	McDep
	-	Rating	2012	High	Low	Avg.	Avg.	Ratio
U.S. and Europe Integrated		0		0		0	0	
Exxon Mobil Corporation	XOM	В	88.62	0.95	1.15	0.98	1.02	0.83
Total S.A.	TOT	CB	49.92	0.91	1.14	0.99	1.01	0.58
BP plc	BP		41.60	0.91	1.08	0.99	0.99	0.62
Statoil ASA (33%)	STO	CB	24.69	0.90	1.08	0.98	0.98	0.66
Chevron Corporation	CVX	CB	104.99	0.90	1.09	0.94	0.98	0.65
Royal Dutch Shell plc	RDS-A	CB	66.77	0.92	1.08	0.97	0.98	0.71
BG Group plc	BRGYY		17.16	0.75	1.07	0.91	0.86	0.86
Median				0.91	1.08	0.98	0.98	0.66
Brazil/Russia/Australia/China								
CNOOC Limited (36%)	CEO		212.16	0.91	1.24	1.04	1.05	0.85
Lukoil Oil Company	LUKOY	В	61.99	0.93	1.23	1.00	1.05	0.43
Woodside Petroleum Ltd.	WOPEY		35.20	0.88	1.14	1.00	1.00	0.82
PetroChina Company Ltd (14%)	PTR	CB	131.48	0.89	1.10	0.99	0.99	0.70
Gazprom (50%)	OGZPY	CB	8.95	0.73	1.03	0.94	0.89	0.40
Petrobras	PBR	CB	18.64	0.69	1.05	0.90	0.88	0.54
Median				0.89	1.12	1.00	0.99	0.62
U.S. Independent								
Southwestern Energy Company	SWN		35.98	0.93	1.33	1.02	1.10	0.91
EOG Resources, Inc.	EOG	В	116.65	0.95	1.32	1.02	1.08	0.83
Marathon Oil Corporation	MRO	В	31.00	0.91	1.21	1.02	1.05	0.61
Anadarko Petroleum Corp.	APC		74.26	0.88	1.20	1.04	1.02	0.75
ConocoPhillips	COP	В	56.80	0.97	1.07	1.00	1.01	0.70
Chesapeake Energy Corp.	CHK		17.24	0.84	1.09	0.96	0.95	0.83
Devon Energy Corporation	DVN	CB	52.87	0.76	1.01	0.93	0.89	0.60
Occidental Petroleum Corp.	OXY	CB	75.24	0.73	1.03	0.93	0.87	0.66
Median				0.90	1.14	1.01	1.02	0.72
Canada								
Suncor Energy	SU	В	33.54	0.92	1.22	1.00	1.05	0.58
EnCana Corporation	ECA	В	21.30	0.92	1.14	0.98	1.01	0.69
Canadian Oil Sands Limited	COSWF	CB	20.47	0.84	1.12	0.97	0.98	0.51
Cenovus Energy Inc.	CVE	CB	33.03	0.86	1.11	0.97	0.98	0.74
Imperial Oil Limited (30%)	IMO	CB	43.39	0.89	1.11	0.96	0.98	0.73
Penn West Exploration	PWE		10.74	0.63	1.02	0.89	0.81	0.69
Median				0.87	1.12	0.97	0.98	0.69

CB=Contrarian Buy, Stock Price may be in downtrend compared to 200-day average.



		Index of F	Recent Research
Stock 1	Idoog		
	1	C. 1	
Date	<u>Symbol</u>	<u>Subject</u>	$\frac{Theme}{P}$
20-Nov		Marathon Oil	Raise NPV to \$60 from \$54 on Volume (Meter Reader)
16-Nov		Enerplus Corporation	Bakken Sleeper (Income and Small Cap Weekly)
	BIREF	Birchcliff Energy	Record Production, Raise Guidance
13-Nov		EOG Resources	Raise NPV to \$145 from \$130 on Eagle Ford Monster Wells (MR)
9-Nov	HK	Halcón Resources	Growing at Hawk Speed (Income and Small Cap Weekly)
5-Nov	HGT	Hugoton Royalty Trust	Interim Legal Ruling in Favor of Trust
6-Nov	ECA	Encana Corporation	Stock Trending with Natural Gas Price (Meter Reader)
2-Nov	RRC	Range Resources	Natural Gas Comeback Amplifies Volume Growth (ISCW)
	COSWF	Canadian Oil Sands Limited	Discounted Pure Play on North American Oil with Income (MR)
23-Oct		Petrobras	Stock Price Recovering (Meter Reader)
	DMLP	Dorchester Minerals, L.P.	Top Line Core (Income and Small Cap Weekly)
16-Oct		Royal Dutch Shell	Clean Energy for Global Growth (Meter Reader)
12-Oct		Continental Resources	New Buy on Bakken Growth (ISCW)
9-Oct	IMO	Imperial Oil	Kearl, Downstream and Syncrude (Meter Reader)
2-Oct	CVX	Chevron	Top Performer Shows Further Promise (Meter Reader)
25-Sep		ConocoPhillips	Thriving Shale Oil, Potential Shale Gas (Meter Reader)
21-Sep		Whiting Petroleum	Growing, Secure, Price-Sensitive, Light Oil (Inc and Small Cap Wkly)
18-Sep		Devon Energy	Barnett Shale to Permian and Beyond (Meter Reader)
14-Sep		SJT and Royalty Trusts	Estimated Distributions Jump (Income and Small Cap Weekly)
7-Sep	PEYUF	· · ·	r Canada Deep Basin Fracker (Income and Small Cap Weekly)
4-Sep	LUKOY	Lukoil	Proven Competitor, Uncommon Value (Meter Reader)
28-Aug		PetroChina	Pent-Up Profits (Meter Reader)
21-Aug		Total	Buy \$100 NPV for \$50 Stock Price (Meter Reader)
14-Aug		Anadarko Petroleum	Raise NPV to \$100 as Growth Trumps Legal Issues (Meter Reader)
7-Aug	SU	Suncor Energy	New CEO, New Focus on Shareholder Return (Meter Reader)
3-Aug	XEC	Cimarex Energy	West Texas Wolfcamp Shale Oil (ISCW)
31-Jul	OXY	Occidental Petroleum	California Oil Growth Accelerates (Meter Reader)
24-Jul	CEO	CNOOC Ltd.	60% Premium in \$21 Billion Deal (Meter Reader)
20-Jul	BRY	Berry Petroleum	Momentum Resuming (Income and Small Cap Weekly)
17-Jul	XOM	Exxon Mobil	Low U.S. Energy Price Outperformer (Meter Reader)
3-Jul	OGZPY	Gazprom	Dividend Double Approved (Meter Reader)
26-Jun	STO	Statoil	Financially Strong Norse Explorers (Meter Reader)
19-Jun	CVE	Cenovus	Deep Oil Sands Growth at Lower Price (Meter Reader)
12-Jun	BRGYY	BG Group	Lower NPVto \$21 (6/12/12 Meter Reader, page 2)
5-Jun	WOPEY	Woodside Petroleum Ltd.	Pluto LNG Delivering (Meter Reader)
	For historical r	research by stock, go to <u>mcdep.com</u> , cl	ick on <u>Stock Ideas</u> , click on stock by name.
Meter	Reader		
20-Nov		Marathon Oil	Raise NPV to \$60 from \$54 on Volume
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		tions, go to mcdep.com, click on Meter	
Incom	e and Small Ca	n Wookly	
23-Nov		Royalty Trust Fund	Invest through the RTF Cycle
16-Nov	ERF	Enerplus Corporation	Bakken Sleeper
9-Nov	HK	Halcón Resources	Growing at Hawk Speed
9-100v 2-Nov	RRC	Range Resources	Natural Gas Comeback Amplifies Volume Growth
2-1NO V		tions, go to mcdep.com, click on Energ	*





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