

Natural Gas Buys and Contrarian Buys for 2012

Summary and Recommendation

Despite reducing our long-term price for North American Natural Gas (NANG) to \$6 a million Btu from \$8, we see attractive value in Buy recommendations **Encana (ECA)**, **Devon Energy (DVN)** and **EOG Resources (EOG)** at McDep Ratios of 0.64, 0.66 and 0.85 respectively. Decreasing concentration on NANG at 88%, 52% and 36% (<u>Table 1</u>) determines much of the reduction in Net Present Value (NPV) to \$37 a share from \$46 for ECA, to \$102 from \$112 for DVN and to \$120 from \$130 for EOG (<u>Table 2</u>). Natural gas concentration likely has already contributed to recent stock price performance measured by ratio of enterprise value to 200-day average at 0.80, 0.87 and 1.00 respectively (<u>Table 4</u>). Investment in pure-play Encana may require extra patience to realize new gains. Devon's growing oil production offsets low natural gas price. EOG is a leader in oil shale in the Bakken of North Dakota and Eagle Ford of Texas. The risk of further underperformance of NANG relative to oil on an industry basis is limited by the Large Cap Composite concentration that has fallen to 8% of present value (<u>Table 1</u>).

With no change in present value, Rest of World Natural Gas (ROWNG) is holding its share of industry present value at 15%, probably because price is more closely tied to oil. Buy recommendations **Statoil** (**STO**), **Total** (**TOT**), and **Gazprom** (**OGZPY**) at McDep Ratios of 0.67, 0.58 and 0.44 respectively, are most concentrated on ROWNG at 34%, 21% and 64%. Recent stock price action places ratio of enterprise value to 200-day average at 1.02, 0.97 and 0.86 respectively. Statoil stock may be in a rising trend with favorable oil exploration results in the North Sea while it received a price for natural gas more than double the U.S. Henry Hub quote in the third quarter. We see diversification value in Total's euro domicile and Gazprom's emerging market domicile.

Both oil price and natural gas price represented by contracts on the New York Mercantile Exchange (Nymex) proved to be more continental than global in 2011. Oil quotes have been some 10-20% under the global level. Natural gas markets have lost their intercontinental connection as North America trades at a third to half the global market. Comparatively cheap energy is a reason to be optimistic about U.S. economic performance in spite of divisive election-year politics.

Nymex oil for the next six years at \$94 a barrel is below the 40-week average of \$96. Six-year Nymex natural gas trades at \$4.43 a million Btu compared to its 40-week average of \$5.22 (see chart <u>Six-Year and One-Year Natural Gas and Oil Futures</u> on page 7). Oil at \$94 is thermally equivalent to natural gas at \$16.

Kurt H. Wulff, CFA



				Table						
	\mathbf{M}	[cD	ep Lar	ge Cap	Energy S	Stocks				
	Geogra	ph	ic Dom	icile an	d Busines	s Segm	ents			
						D		. C	4 (0/)	
			ъ.				nt Value by	segmen	I (%)	
			Price	F77.77		North	Rest			
			(US\$/sh)	EV/	Enterprise	Amer.	3		-	
	mbol/Rat	- 0	27-Dec	Market	Value	Natural	Natural		Down-	McDep
B = Buy, C	B (see bel	ow)	2011	Сар	(\$mm)	Gas	Gas	Prod'n	stream	Ratio
U.S. Integrated	MOM	_	07.20	1 17	407.000	0	10		1.0	0.00
Exxon Mobil Corporation	XOM		85.28	1.17	485,000	8	19	57	16	0.80
ConocoPhillips	COP		72.94	1.43	140,000	12	11	59	17	0.72
Chevron Corporation	CVX	В	107.98	1.11	240,000	2	10	78	9	0.66
Total or Median					865,000			59		0.72
Europe	DD CIT		21.60	1.00	07.200				0.5	0.0
BG Group	BRGXF	_	21.00	1.22	87,300		34	46	21	0.86
Royal Dutch Shell plc	RDS-A		73.43	1.27	292,000	3	20	59	18	0.77
Statoil ASA (33%)	STO	В	25.69	1.45	39,100		34	66	-	0.67
BP plc	BP		43.14	1.66	227,000	3	10	64	23	0.64
Total S.A.	TOT	СВ	50.66	1.33	153,000		21	66	13	0.58
Total or Median					798,000			64		0.67
Brazil/Russia/Australia/Chin										
Woodside Petroleum Ltd.	WOPEY		32.02	1.26	32,000		64	36	-	0.76
CNOOC Limited (36%)	CEO		176.30	1.01	28,800		9	91	-	0.71
PetroChina Company Ltd (14%)			121.43	1.35	41,900		14	70	16	0.65
Petrobras	PBR		25.49	1.39	229,000		8	77	15	0.49
Gazprom (50%)	OGZPY		10.84	1.23	77,000		64	19	17	0.44
Lukoil Oil Company	LUKOY	CB	52.85	1.07	45,100			72	28	0.37
Total or Median					454,000			72		0.57
U.S. Independent										
Anadarko Petroleum Corp.	APC		77.23	1.49	57,300	32		64	3	0.93
Chesapeake Energy Corp.	CHK		23.52	1.94	34,400	68		32	-	0.93
EOG Resources, Inc.	EOG	В	99.01	1.20	30,700	36	4	60	-	0.85
Southwestern Energy Company	SWN		32.57	1.12	12,800	100			-	0.83
Occidental Petroleum Corp.	OXY	В	95.45	1.09	84,500	8	1	82	9	0.81
Devon Energy Corporation	DVN	CB	62.36	1.23	32,000	52		48	-	0.66
Marathon Oil Corporation	MRO	В	29.34	1.25	26,100	6	4	90	-	0.60
Total or Median					278,000			71		0.83
Canada										
Penn West Exploration	PWE		20.16	1.42	13,500	14		86	-	0.75
Cenovus Energy Inc.	CVE	CB	32.92	1.27	31,600	14		77	9	0.73
Imperial Oil Limited (30%)	IMO	CB	43.46	1.14	12,700	3		86	11	0.73
EnCana Corporation	ECA	CB	18.69	1.76	24,300	88		12	-	0.64
Suncor Energy	SU	CB	28.68	1.29	58,600	2		87	11	0.51
Canadian Oil Sands Limited	COSWF	CB	22.63	1.14	12,500			100	-	0.47
Total or Median					153,000			86		0.69
Composite					2,548,000	8	15	63	14	0.66



			Table 2	2				
	McDep	Lar	rge Cap	Energy	Stocks			
N	et Pres	ent `	Value ar	nd McD	ep Ratio			
			D :			37.		
			Price		34 7 .	Net	D 1./	
	C 1 1/D		(US\$/sh)	C1	Market	Present	Debt/	M D
D D	Symbol/R		27-Dec	Shares	Cap	Value	Present	McDep
$\mathbf{B} = \mathbf{B}\mathbf{u}\mathbf{y},$	CB (see b	elow)	2011	(mm)	(US\$mm)	(US\$/sh)	Value	Ratio
U.S. Integrated								
Exxon Mobil Corporation	XOM	В	85.28	4,843	413,000	110.00	0.12	0.80
ConocoPhillips	COP	В	72.94	1,345	98,000	114.00	0.21	0.72
Chevron Corporation	CVX	В	107.98	1,999	216,000	170.00	0.07	0.66
Total or Median				,	727,000		0.12	0.72
Europe					,			
BG Group plc	BRGXF		21.00	3,412	71,700	25.00	0.16	0.86
Royal Dutch Shell plc	RDS-A	В	73.43	3,124	229,000	102.00	0.16	0.77
Statoil ASA (33%)	STO	В	25.69	1,050	27,000	44.00	0.21	0.67
BP plc	BP		43.14	3,170	137,000	84.00	0.25	0.64
Total S.A.	TOT	СВ	50.66	2,261	115,000	100.00	0.14	0.58
Total or Median	101	CD	20.00	2,201	580,000	100.00	0.16	0.67
Brazil/Russia/Australia/China					200,000		0.10	0.07
Woodside Petroleum Ltd.	WOPEY		32.02	787	25,200	45.00	0.16	0.76
CNOOC Limited (36%)	CEO		176.30	162	28,500	250.00	0.01	0.71
PetroChina Company Ltd (14%)	PTR	СВ	121.43	256	31,100	210.00	0.17	0.65
Petrobras	PBR	CB	25.49	6,465	164,800	62.00	0.14	0.49
Gazprom (50%)	OGZPY	CB	10.84	5,750	62,300	28.00	0.08	0.44
Lukoil Oil Company	LUKOY	CB	52.85	799	42,200	150.00	0.02	0.37
Total or Median	LUNGI	CD	32.03	177	354,000	130.00	0.11	0.57
U.S. Independent					334,000		0.11	0.57
Anadarko Petroleum Corp.	APC		77.23	498	38,500	86.00	0.30	0.93
Chesapeake Energy Corp.	CHK		23.52	753	17,700	27.00	0.36	0.93
EOG Resources, Inc.	EOG	В	99.01	258	25,500	120.00	0.43	0.95
Southwestern Energy Company	SWN	ъ	32.57	350	11,400	40.00	0.14	0.83
Occidental Petroleum Corp.	OXY	В	95.45	813	77,600	120.00	0.07	0.83
Devon Energy Corporation	DVN	CB	62.36	415	25,900	102.00	0.07	0.61
Marathon Oil Corporation	MRO	В	29.34	714	20,950	54.00	0.13	0.60
Total or Median	WIKO	Б	29.34	/14	217,600	34.00	0.12	0.83
Canada					217,000		0.13	0.63
Penn West Exploration	PWE		20.16	469	9,500	30.00	0.22	0.75
Cenovus Energy Inc.	CVE	СВ	32.92	758	25,000	48.00	0.22	0.73
Imperial Oil Limited (30%)	IMO	СВ	43.46	256	11,100	62.00	0.13	0.73
EnCana Corporation	ECA	СВ	18.69	738	13,800	37.00	0.09	0.73
Suncor Energy	SU	СВ	28.68	1,582	45,400	64.00	0.28	0.04
Canadian Oil Sands Limited	COSWF	СВ	22.63	485	11,000	52.00	0.12	0.31
Total or Median	COSWI	CD	22.03	+03	116,000	52.00	0.00	0.47
CB=Contrarian Buy, Stock Price ma	v in dove	rand a	ompored to	200 day a			0.13	0.09
McDep Ratio = Market cap and Deb	-					1 200 00	uillia 1-4	
Estimated present value presumes a	iong-term	price	101 011 01 U	soruu a ba	rrer and natura	u gas, vo a r	mmon btu.	



			Table 3					
Mo	Dep L	arg	e Cap F	Energy S	tocks			
				istributio				
			Price	Adjustd				Divd or
			(US\$/sh)	Resrvs/	PV/	EV/		Distril
	ymbol/Rai		27-Dec	Prod	Ebitda	Ebitda	P/E	NTN
B = Buy, C	B (see bel	ow)	2011	NTM	NTM	NTM	NTM	(%
U.S. Integrated								
Exxon Mobil Corporation	XOM	В	85.28	14.3	7.0	5.6	9	2.2
ConocoPhillips	COP	В	72.94	12.6	7.1	5.1	9	3.6
Chevron Corporation	CVX	В	107.98	8.8	6.2	4.1	7	3.0
Total or Median	U 171		107.50	12.6	7.0	5.1	9	3.0
Europe				12.0	7.0	5.1		5.0
BG Group plc	BRGXF		21.00	16.8	9.5	8.2	15	1.1
Royal Dutch Shell plc	RDS-A	В	73.43	9.0	6.0	4.6	8	4.6
BP plc	BP		43.14	11.4	6.9	4.4	5	3.9
Statoil ASA (33%)	STO	В	25.69	6.6	6.1	4.1	8	4.1
Total S.A.	TOT	CB	50.66	9.9	6.7	3.9	6	5.9
Total or Median	101	СБ	30.00	9.9	6.7	4.4	8	4.1
Brazil/Russia/Australia/China				9.9	0.7	7.7	0	7.1
Woodside Petroleum Ltd.	WOPEY		32.02	20.6	8.5	6.4	10	3.4
Petrobras	PBR	СВ	25.49	13.6	9.3	4.6	6	5.4
PetroChina Company Ltd (14%)	PTR	CB	121.43	13.3	6.3	4.0	7	4.5
CNOOC Limited (36%)	CEO	СБ	176.30	6.9	5.1	3.6	6	3.6
Gazprom (50%)	OGZPY	СВ	10.84	30.2	5.8	2.5	4	2.8
Lukoil Oil Company	LUKOY		52.85	16.6	5.8	2.3	3	3.6
Total or Median	LUKUI	СБ	32.63	15.1	6.0	3.8	6	3.6
U.S. Independent				13.1	0.0	3.0	U	3.0
Southwestern Energy Company	SWN		32.57	7.2	12.9	10.7	19	
Chesapeake Energy Corp.	CHK		23.52	9.7	8.6	8.0	8	1.5
Anadarko Petroleum Corp.	APC		77.23	7.2	7.3	6.8	22	0.5
EOG Resources, Inc.	EOG	В	99.01	9.0	6.7	5.7	19	0.6
	OXY	_	95.45			5.5		
Occidental Petroleum Corp.	DVN	B CB	62.36	11.1	6.8 8.1	5.4	11	1.9
Devon Energy Corporation	MRO	В	29.34	9.8	5.7	3.4	7	1.1
Marathon Oil Corporation Total or Median	MKO	ь	29.34				11	2.0
Canada				9.7	7.3	5.7	11	1.1
	DAO.	CD	12.16	42.0	12.1	0.0	12	1.0
Imperial Oil Limited (30%)	IMO	CB	43.46	43.0	12.1	8.8	13	1.0
Cenovus Energy Inc.	CVE	CB	32.92	21.3	11.2	8.2	22	2.4
EnCana Corporation	ECA	CB	18.69	12.2	12.1	7.8	39	4.3
Penn West Exploration	PWE	CD	20.16	8.4	9.5	7.1	16	5.3
Canadian Oil Sands Limited	COSWF		22.63	27.8	10.5	4.9	7	5.2
Suncor Energy	SU	CB	28.68	24.5	9.1	4.7	8	1.5
Total or Median			1.	22.9	10.8	7.4	15	3.3
CB=Contrarian Buy, Stock Price may be								
EV = Enterprise Value = Market Cap and								
and amortization; NTM = Next Twelve M Earnings; PV = Present Value of oil and s				1, 2012; P/E	z = Stock Pri	ice to		

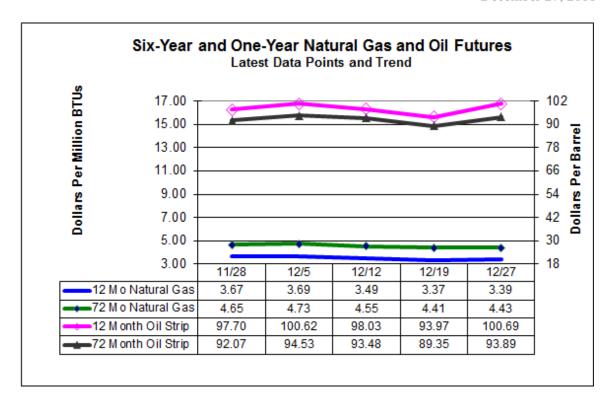


			Table 4						
	McD	ep La	rge Cap	Energy	Stocks				
Rank by Enterprise Value to 200 Day Average									
			Price						
			(\$/sh)		Enterprise	Value/			
	Symbol		27-Dec	52Wk	52Wk	50 Day	200 Day	McDe	
		Rating	2011	High	Low	Avg.	Avg.	Rati	
U.S. Integrated									
Exxon Mobil Corporation	XOM	В	85.28	0.97	1.22	1.06	1.06	0.80	
Chevron Corporation	CVX	В	107.98	0.98	1.22	1.05	1.06	0.66	
ConocoPhillips	COP	В	72.94	0.92	1.16	1.03	1.01	0.72	
Median				0.97	1.22	1.05	1.06	0.72	
Europe									
Royal Dutch Shell plc	RDS-A	В	73.43	0.95	1.20	1.04	1.05	0.77	
Statoil ASA (33%)	STO	В	25.69	0.90	1.18	1.01	1.02	0.67	
BP plc	BP		43.14	0.92	1.15	1.01	1.01	0.64	
Total S.A.	TOT	CB	50.66	0.83	1.19	1.00	0.97	0.58	
BG Group plc	BRGXF		105.00	0.84	1.16	0.99	0.96	0.86	
Median				0.91	1.18	1.01	1.02	0.69	
Brazil/Russia/Australia/China									
PetroChina Company Ltd (14%)	PTR	CB	121.43	0.81	1.07	0.97	0.93	0.65	
Lukoil Oil Company	LUKOY	CB	52.85	0.71	1.13	0.97	0.88	0.37	
Petrobras	PBR	CB	25.49	0.67	1.15	0.98	0.87	0.49	
Gazprom (50%)	OGZPY	CB	10.84	0.67	1.20	0.97	0.86	0.44	
CNOOC Limited (36%)	CEO		176.30	0.65	1.24	0.95	0.84	0.71	
Woodside Petroleum Ltd.	WOPEY		32.02	0.67	1.08	0.94	0.82	0.76	
Median				0.67	1.14	0.97	0.86	0.57	
U.S. Independent									
Anadarko Petroleum Corp.	APC		77.23	0.93	1.21	0.99	1.01	0.93	
Occidental Petroleum Corp.	OXY	В	95.45	0.82	1.39	1.03	1.01	0.81	
EOG Resources, Inc.	EOG	В	99.01	0.84	1.37	1.02	1.00	0.85	
Marathon Oil Corporation	MRO	В	29.34	0.87	1.37	1.02	1.00	0.60	
Chesapeake Energy Corp.	CHK		23.52	0.79	1.03	0.96	0.88	0.93	
Devon Energy Corporation	DVN	CB	62.36	0.71	1.18	0.98	0.87	0.66	
Southwestern Energy Company	SWN		41.22	0.69	1.05	0.86	0.83	0.83	
Median				0.82	1.21	0.99	1.00	0.83	
Canada									
Imperial Oil Limited (30%)	IMO	CB	43.46	0.80	1.29	1.04	0.98	0.73	
Penn West Exploration	PWE		20.16	0.77	1.37	1.09	0.97	0.75	
Cenovus Energy Inc.	CVE	CB	32.92	0.84	1.16	1.00	0.95	0.73	
Canadian Oil Sands Limited	COSWF	CB	22.56	0.67	1.27	1.06	0.88	0.47	
Suncor Energy	SU	CB	28.68	0.65	1.20	0.97	0.84	0.51	
EnCana Corporation	ECA	CB	18.69	0.67	1.03	0.97	0.80	0.64	
Median				0.77	1.21	1.00	0.95	0.73	
CB=Contrarian Buy, Stock Price									



		Index of Rec	ent Research					
Stock 1	Ideas							
<u>Date</u>	<u>Symbol</u>	<u>Subject</u>	<u>Theme</u>					
9-Dec	PETD	PDC Energy	Raise NPV to \$36 from \$32 on Wattenberg Drilling (ISCW)					
8-Dec	COSWF	Canadian Oil Sands Limited	Dividend Upside in 2012					
6-Dec	COP	ConocoPhillips	Buy Ahead of Downstream Spinoff (Meter Reader)					
2-Dec	XEC	Cimarex Energy	Hedged against Frackophobia (ISCW)					
29-Nov	LUKOY, OGZPY	Lukoil, Gazprom	Oil and Gas Undervalued in Russian Stocks (Meter Reader)					
23-Nov	WLL	Whiting Petroleum	North Dakota Shale Oil (Income and Small Cap Weekly)					
22-Nov	XOM	Exxon Mobil	Stash Your Cash in ExxonMobil Stock (Meter Reader)					
18-Nov	DMLP	Dorchester Minerals, L.P.	Insider Accumulation (Income and Small Cap Weekly)					
15-Nov	CVE, IMO, SU, CO	SWF	Buy Canadian Oil on U.S. Presidential Disappointment (MR)					
8-Nov	DVN, EOG, OXY,	MRO	U.S. Independent Shale Buys (Meter Reader)					
4-Nov	NDRO	Enduro Royalty Trust	New Bottom Line Cash Payer (Income and Small Cap Weekly)					
1-Nov	RDS	Royal Dutch Shell plc	Raise NPV to \$102 from \$96 on Reappearing Luster (MR)					
25-Oct	ECA, PBR	Encana, Petrobras	Most Out-of-Favor Buys (Meter Reader)					
18-Oct	APC, BP	Anadarko Petroleum, BP plc	Settle Oil Spill Dispute (Meter Reader)					
14-Oct	ERF	Enerplus Corporation	Marcellus, Bakken and Canada with 8% Income (ISCW)					
3-Oct	STO	Statoil	Giant North Sea Oil Discovery (Meter Reader)					
7-Oct	BIREF	Birchcliff Energy	Seeks Offers to Acquire the Company (ISCW)					
30-Sep	RRC, WLL, XEC, I	LINE, LGCY	5 Ideas from IPAA San Francisco					
23-Sep	SJT, HGT	San Juan Basin RT, Hugoton RT	Transfer Buy to SJT from HGT (Income and Small Cap Wkly)					
16-Sep	FRHLF, PBT, SBR	, DMLP, CRT	Volume Upside in Top Line Cash Payers (Income and Small Ca					
13-Sep	EOG	EOG Resources	Horizontal Leads Renewed U.S. Oil Growth (Meter Reader)					
30-Aug	PTR	PetroChina	China Growth at Low Stock Market Value (Meter Reader)					
9-Aug	HK	Petrohawk	Discontinue on Pending Acquisition at NPV Premium (ISCW)					
9-Aug	RRC	Range Resources	Raise NPV to \$70 from \$60 a Share (Income and Small Cap)					
2-Aug	CVX	Chevron	Raise NPV to \$170 from \$154 on Cash Flow Margin					
2-Aug	TOT	Total	Lower NPV to \$100 from \$111 on Cash Flow Margin (MRead					
5-Jul	DVN	Devon Energy	Thermal Oil Growth in Canada (Meter Reader)					
21-Jun	WOPEY	Woodside Petroleum	Remove Buy on Costs and Delay (Meter Reader)					
17-Jun	PEYUF	Peyto Exploration	Update Growth (Income and Small Cap)					
	For historical res	earch by stock, go to mcdep.com, c	lick on Stock Ideas, click on stock by name.					
Meter	Reader							
20-Dec			Centenarians Win Large Cap Race in 2011					
13-Dec			No Fluff					
6-Dec	COP	ConocoPhillips	Buy Ahead of Downstream Spinoff					
29-Nov	LUKOY, OGZPY	Lukoil, Gazprom	Oil and Gas Undervalued in Russian Stocks					
	For earlier editio	ns, go to mcdep.com, click on Mete	r Reader.					
Income	e and Small Cap	 Weekly						
22-Dec			New NPV for \$6 Long-Term Natural Gas Price					
16-Dec			Hits Offset Misses in Small Cap Producers					
9-Dec	PETD	PDC Energy	Raise NPV to \$36 from \$32 on Wattenberg Drilling					
2-Dec	XEC	Cimarex	Hedged against Frackophobia					
		ns, go to mcdep.com, click on Energy	1					
Turding4	wy Idoos							
	ry Ideas China Buys More (Dil and Gas in Canada	Sinopec Bids for Daylight Energy					
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Disclaimer: This analysis was prepared by Kurt Wulff, Manager of McDep LLC. The firm used sources and data believed to be reliable, but makes no representation as to their accuracy or completeness. This analysis is intended for informational purposes and is not a solicitation to buy or sell a security. Past performance is no guarantee of future results.

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Certification: I, Kurt H. Wulff, certify that the views expressed in this research analysis accurately reflect my personal views about the subject securities and issuers. No part of my compensation was, is, or will be directly or indirectly related to the specific recommendations or views contained in this research analysis.

Research Methodology/Ratings Description: McDep LLC is an independent research originator focused on oil and gas stocks exclusively. The firm applies the forty years of experience of its analyst to estimate a present value of the oil and gas resources and other businesses of covered companies. That value is compared with a company's stock market capitalization and debt. Stocks with low market cap and debt relative to present value tend to outperform stocks with high market cap and debt relative to present value. Buy recommendations are expected to deliver a total return better than 7% per year above inflation. Hold recommendations assume the attributes of the underlying business are reflected in the current price of the stock. Sell recommendations are expected to deliver a total return less than inflation.