## Stash Your Cash in ExxonMobil Stock

Symbol	XOM	Ebitda Next Twelve Months ending 9/30/12 (US\$mm)	84,500				
Rating	Contrarian Buy	North American Natural Gas/Ebitda (%)	5				
Price (\$/sh)	76.91	Natural Gas and Oil Production/Ebitda (%)	79				
Pricing Date	11/21/11	Adjusted Reserves/Production NTM	14.3				
Shares (mm)	4843	EV/Ebitda	5.3				
Market Capitalization (\$mm)	372,000	PV/Ebitda	7.3				
Debt (\$mm)	72,000	Undeveloped Reserves (%)	35				
Enterprise Value (EV) (\$mm)	444,000	Natural Gas and Oil Ebitda (\$/boe)	40.80				
Present Value (PV) (\$mm)	614,000	Present Value Proven Reserves(\$/boe)	16.90				
Net Present Value (\$/share)	112	Present Value Proven Reserves(\$/mcfe)	2.80				
Debt/Present Value	0.12	Earnings Next Twelve Months (US\$/sh)	8.75				
McDep Ratio - EV/PV	0.72	Price/Earnings Next Twelve Months	9				
Dividend Yield (%/year)	2.4	Indicated Annual Dividend (US\$/sh)	1.88				
Note: Estimated cash flow and earnings tied to one-year futures prices for oil and natural gas.							
Reported results may vary widely from estimates. Estimated present value per share revised only infrequently.							
Estimated present value presumes a long-term price for oil of US\$100 a barrel and natural gas, \$8 a million btu							
For historical analysis	s of XOM since 200	1 see www.mcdep.com/1xom.htm					

### **Summary and Recommendation**

Contrarian-Buy ExxonMobil (XOM) offers a better alternative, we believe, for the long-term funds a traditionally conservative investor would otherwise place in government bills, notes and bonds. A global leader a hundred years ago, the company is the global corporate leader today. Its credit rating is higher than that of the U.S. Government. While the U.S. dollar remains unchallenged as a medium of exchange for current transactions, it is undergoing accelerating deterioration as a store of value. ExxonMobil stock has not only kept its value, but has increased it at a rate few stocks can match over the decades through booms and busts. Today the market cap and debt of ExxonMobil is less than the estimated present value of its oil and gas reserves by a wider margin than normal as captured in our McDep Ratio of 0.72. Most of our buy recommendations have lower McDep Ratios, but may also entail more risk (see Tables 1 to 2 on pages 2 to 3). XOM's cash flow multiple (EV/Ebitda) at 5.3 times is less than a present value cash flow multiple (PV/Ebitda) of 7.3 times implied by an adjusted life index of 14.3 years for conservatively stated oil and gas reserves (see Table 3 on page 4). XOM's lower risk contributes to less decline in stock price signaled by a 0.97 ratio of enterprise value to 200-day average compared to other stocks in our coverage (see <u>Table 4</u> on page 5). Latest quarterly results support our estimate of Net Present Value (NPV) of \$112 a share (see tables Next Twelve Months Operating and Financial Results and Functional Cash Flow and Present Value on pages 6 and 7).

Kurt H. Wulff, CFA



				Table						
	M	cI	Dep Lar	ge Cap	Energy S	Stocks				
	Geogra	ph	ic Dom	icile an	d Busines	s Segm	ents			
						Duaga	nt Value by	Caaman	4 (9/)	
			n ·					segmen	1 (/0)	
			Price (US\$/sh)	EV/	Enterprise	North	Rest of World			
C	ymbol/Rat	ina	21-Nov	Market	Value	Natural	Natural	Oil	Down-	McDe
B = Buy, C				Сар	(\$mm)	Gas	Gas	Prod'n		Ratio
U.S. Integrated	b (see ber	ow)	2011	Сир	(\$mm)	Gas	Gas	rroun	stream	Kan
Exxon Mobil Corporation	XOM	CB	76.91	1.19	444,000	9	19	57	15	0.72
ConocoPhillips	COP			1.15	135,000	14	11	58	17	0.72
Chevron Corporation	CVX			1.13	215,000	3	10	78	9	0.59
Total or Median	CVA	СБ	93.00	1.13	794,000		10	58	, ,	0.67
Europe					7,74,000			50		0.07
BG Group	BRGXF		20.02	1.23	84,000		34	46	21	0.83
Royal Dutch Shell plc	RDS-A	CD		1.23	275,000	3	20	59	18	0.83
Statoil ASA (33%)	STO			1.49	38,300	3	34	66	-	0.72
BP plc	BP	CD	41.70	1.68	222,000	4	9	64	23	0.62
Total S.A.	TOT	CB		1.35	150,000	4	21	66	13	0.02
Total or Median	101	СБ	49.13	1.33	769,000		21	64	13	0.57
Brazil/Russia/Australia/Chin	a				709,000			04		0.0.
Woodside Petroleum Ltd.	WOPEY		34.06	1.24	33,000		64	36	-	0.79
CNOOC Limited (36%)	CEO		179.03	1.01	29,200		9	91	_	0.72
PetroChina Company Ltd (14%)		CD		1.33	42,800		14	70	16	0.72
Petrobras	PBR			1.38	234,000		8	77	15	0.50
Gazprom (50%)	OGZPY			1.24	76,000		81	19	-	0.30
Lukoil Oil Company	LUKOY			1.10	47,000		01	72	28	0.43
Total or Median	LUKUI	СБ	33.13	1.10	462,000			72	20	0.58
U.S. Independent					402,000			/2		0.50
Southwestern Energy Company	SWN		38.07	1.11	14,700	100			_	0.91
Anadarko Petroleum Corp.	APC		75.70	1.50	56,500	38		59	3	0.89
Chesapeake Energy Corp.	CHK		24.07	1.92	34,800	71		29	-	0.84
EOG Resources, Inc.	EOG	CB		1.92	30,500	41	4	55	-	0.77
Occidental Petroleum Corp.	OXY			1.09	82,000	10	1	80	8	0.77
Devon Energy Corporation	DVN			1.09	32,100	55	1	45	-	0.77
Marathon Oil Corporation	MRO			1.23	24,000	7	4	89	-	0.55
Total or Median	MINO	CD	20.30	1.20	275,000		4	55	_	0.53
Canada					273,000			33		0.77
Cenovus Energy Inc.	CVE	CD	31.21	1.28	30,200	16		75	9	0.69
Imperial Oil Limited (30%)	IMO			1.15	11,900	3		86	11	0.68
Penn West Exploration	PWE	СВ	17.21	1.13	12,000	16		84	- 11	0.65
		СВ		1.75	24,500	89		11	-	0.55
Suncor Energy	SU			1.73	60,300	2		86	11	0.53
Canadian Oil Sands Limited	COSWF			1.16	10,700			100	- 11	0.30
Total or Median	COSWI	CD	12.04	1.10	150,000			85	-	0.40
10iai 01 Median					150,000			0.5		0.00
Composite					2,450,000	9	16	62	13	0.63



			Table 2	2				
	McDep	Laı	rge Cap	Energy	Stocks			
					ep Ratio			
			Price			Net		
			(US\$/sh)		Market	Present	Debt/	
	Symbol/R		21-Nov	Shares	Cap	Value	Present	McDep
B = Buy	CB (see b	elow)	2011	(mm)	(US\$mm)	(US\$/sh)	Value	Ratio
U.S. Integrated								
Exxon Mobil Corporation	XOM	СВ	76.91	4,843	373,000	112.00	0.12	0.72
ConocoPhillips	COP	CB	68.85	1,352	93,000	119.00	0.21	0.67
Chevron Corporation	CVX	CB	95.66	1,999	191,000	170.00	0.07	0.59
Total or Median	0 111	CD	70.00	1,,,,,	657,000	1,0.00	0.12	0.67
Europe					027,000		0.12	0.07
BG Group plc	BRGXF		20.02	3,412	68,300	25.00	0.16	0.83
Royal Dutch Shell plc	RDS-A	СВ	67.92	3,124	212,000	102.00	0.16	0.72
Statoil ASA (33%)	STO	CB	24.55	1,050	25,800	44.00	0.10	0.65
BP plc	BP	CD	41.70	3,170	132,000	85.00	0.25	0.62
Total S.A.	TOT	СВ	49.15	2,261	111,000	100.00	0.15	0.57
Total or Median	101	CD	47.13	2,201	549,000	100.00	0.16	0.65
Brazil/Russia/Australia/China					347,000		0.10	0.03
Woodside Petroleum Ltd.	WOPEY		34.06	787	26,800	45.00	0.16	0.79
CNOOC Limited (36%)	CEO		179.03	162	28,900	250.00	0.10	0.79
PetroChina Company Ltd (14%)	PTR	СВ	125.47	256	32,200	210.00	0.01	0.66
Petrobras	PBR	СВ	26.20	6,465	169,400	62.00	0.17	0.50
Gazprom (50%)	OGZPY	CB	10.72	5,750	61,600	28.00	0.14	0.30
Lukoil Oil Company	LUKOY	СВ	53.15	802	42,600	150.00	0.03	0.43
Total or Median		СБ	33.13	802	362,000	130.00	0.03	0.58
					302,000		0.11	0.56
U.S. Independent	CXX/XI		29.07	250	12 200	12.00	0.00	0.01
Southwestern Energy Company	SWN		38.07 75.70	350 498	13,300	42.00	0.09	0.91
Anadarko Petroleum Corp.	APC				37,700	90.00	0.30	
Chesapeake Energy Corp.	CHK	CD	24.07	753	18,100	33.00	0.40	0.84
EOG Resources, Inc.	EOG	CB	96.01	263	25,200	130.00	0.13	0.77
Occidental Petroleum Corp.	OXY	CB	92.40	813	75,100	123.00	0.06	0.77
Devon Energy Corporation	DVN	CB	62.71	415	26,000	112.00	0.12	0.61
Marathon Oil Corporation	MRO	CB	26.30	714	18,780	54.00	0.12	0.55
Total or Median					214,200		0.12	0.77
Canada	OT 700	~~					0.4.	
Cenovus Energy Inc.	CVE	CB	31.21	758	23,700	49.00	0.15	0.69
Imperial Oil Limited (30%)	IMO	CB	40.56	256	10,400	62.00	0.09	0.68
Penn West Exploration	PWE	~~	17.21	469	8,000	31.00	0.21	0.65
EnCana Corporation	ECA	CB	18.95	738	14,000	46.00	0.24	0.55
Suncor Energy	SU	CB	29.87	1,582	47,300	64.00	0.11	0.53
Canadian Oil Sands Limited	COSWF	CB	19.04	485	9,200	52.00	0.06	0.40
Total or Median					113,000		0.13	0.60
CB=Contrarian Buy, Stock Price ma								
McDep Ratio = Market cap and Deb Estimated present value presumes a								



			Table 3					
Me	Dep L	arg	e Cap E	Energy S	tocks			
	_			istributio				
, 4320		<b>P</b> - C			711 11010			
			Price	Adjustd				Divd o
			(US\$/sh)	Resrvs/	PV/	EV/		Distril
S	ymbol/Rat	ing	21-Nov	Prod	Ebitda	Ebitda	P/E	NTN
B = Buy, C	B (see bel	ow)	2011	NTM	NTM	NTM	NTM	(%
U.S. Integrated								
	XOM	CD	76.91	14.2	7.2	5.2	9	2.4
Exxon Mobil Corporation	COP	CB CB	68.85	14.3 12.6	7.3	5.3	8	2.4
ConocoPhillips	CVX							3.8
Chevron Corporation	CVX	CB	95.66	8.8	6.4	3.8	7	3.4
Total or Median				12.6	7.3	5.0	8	3.4
Europe P.C. Crayer rds	DDCVE		20.02	17.0	0.0	0.2	1.4	1 1
BG Group plc	BRGXF	CE	20.02	17.0	9.9	8.2	14	1.1
Royal Dutch Shell plc	RDS-A	CB	67.92	9.0	6.2	4.5	8	4.9
BP plc	BP	an.	41.70	11.4	7.2	4.4	6	4.0
Statoil ASA (33%)	STO	CB	24.55	6.6	6.2	4.0	8	4.4
Total S.A.	TOT	CB	49.15	9.9	7.0	4.0	6	6.3
Total or Median				9.9	7.0	4.4	8	4.4
Brazil/Russia/Australia/China								
Woodside Petroleum Ltd.	WOPEY		34.06	20.6	8.8	7.0	11	3.2
Petrobras	PBR	CB	26.20	13.6	9.7	4.9	6	4.8
PetroChina Company Ltd (14%)	PTR	CB	125.47	13.4	6.5	4.3	7	4.3
CNOOC Limited (36%)	CEO		179.03	6.9	5.3	3.8	7	3.6
Lukoil Oil Company	LUKOY	CB	53.15	16.4	6.2	2.3	4	3.6
Gazprom (50%)	OGZPY	CB	10.72	30.2	5.1	2.2	3	2.8
Total or Median				15.0	6.4	4.1	6	3.0
U.S. Independent								
Southwestern Energy Company	SWN		38.07	7.3	12.7	11.6	22	
Chesapeake Energy Corp.	CHK		24.07	10.0	10.3	8.6	8	1.5
Anadarko Petroleum Corp.	APC		75.70	7.2	7.7	6.8		0.5
EOG Resources, Inc.	EOG	CB	96.01	9.1	7.8	6.0	22	0.7
Occidental Petroleum Corp.	OXY	CB	92.40	11.1	7.2	5.5	11	2.0
Devon Energy Corporation	DVN	CB	62.71	10.2	8.9	5.4	10	1.1
Marathon Oil Corporation	MRO	CB	26.30	9.8	6.0	3.3	6	2.3
Total or Median				9.8	7.8	6.0	10	1.1
Canada								
Imperial Oil Limited (30%)	IMO	СВ	40.56	43.1	12.7	8.7	13	1.0
Cenovus Energy Inc.	CVE	CB	31.21	21.3	11.7	8.1	22	2.5
EnCana Corporation	ECA	СВ	18.95	12.3	13.7	7.5	43	4.2
Penn West Exploration	PWE	-	17.21	8.6	10.2	6.6	14	6.1
Suncor Energy	SU	СВ	29.87	24.5	9.5	5.0	8	1.4
Canadian Oil Sands Limited	COSWF		19.04	26.5	9.9	4.0	6	6.1
Total or Median	233111	CD	17.0-7	22.9	11.0	7.1	14	3.3
CB=Contrarian Buy, Stock Price may be	in downtre	end c	ompared to			7.1	17	J
EV = Enterprise Value = Market Cap and						eciation		
and amortization; NTM = Next Twelve M								
Earnings; $PV = Present Value of oil and g$			•	υ, Δυ1Δ, Γ/ <b>Γ</b>	- SWCK PI	100 10		



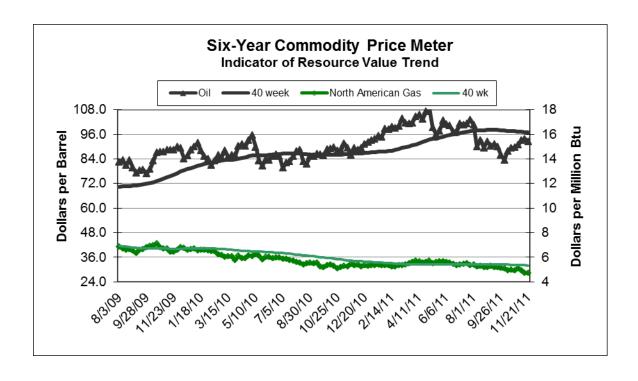
by Ent	_	Price (\$/sh) 21-Nov 2011 76.91 68.85	52Wk High			200 Day	МсДер
Symbol R XOM COP	CB CB	Price (\$/sh) 21-Nov 2011 76.91	52Wk High	Enterprise 52Wk	Value/ 50 Day	-	McDei
Symbol R XOM COP	CB CB	Price (\$/sh) 21-Nov 2011 76.91	52Wk High	Enterprise 52Wk	Value/ 50 Day	-	McDe
XOM COP	CB CB	(\$/sh) 21-Nov 2011 76.91	High	52Wk	50 Day	-	McDe1
XOM COP	CB CB	21-Nov 2011 76.91	High	52Wk	50 Day	-	McDer
XOM COP	CB CB	21-Nov 2011 76.91	High	52Wk	50 Day	-	McDer
XOM COP	CB CB	76.91		Low	-	-	
COP	СВ					Avg.	Ratio
COP	СВ						
COP	СВ		0.89	1.12	1.01	0.97	0.72
	_	00.00	0.89	1.11	1.01	0.97	0.67
		95.66	0.88	1.16	0.96	0.95	0.59
			0.89	1.12	1.01	0.97	0.67
STO	СВ	24.55	0.88	1.15	1.02	0.99	0.65
RDS-A	СВ	67.92	0.90	1.13	1.01	0.98	0.72
BP		41.70	0.90	1.13	1.02	0.98	0.62
TOT	СВ	49.15	0.81	1.16	1.01	0.93	0.57
BRGXF			0.80	1.11	0.97	0.91	0.83
			0.88	1.13	1.01	0.97	0.66
PTR	СВ	125.47	0.83	1.09	1.00	0.94	0.66
			0.72	1.13	0.97	0.86	0.38
				1.18			0.50
		34.06		1.13			0.79
			0.66	1.26	1.01	0.84	0.72
	СВ		0.66	1.19	1.00	0.83	0.43
							0.58
APC		75.70	0.92	1.20	1.01	1.00	0.89
	СВ		0.80	1.35	1.07	0.97	0.77
	_		0.82			0.97	0.77
			0.79	1.20	0.99	0.95	0.91
				1.07		0.88	0.84
	СВ			1.18	1.01	0.85	0.61
							0.55
			0.80	1.20	1.01	0.96	0.77
IMO	СВ	40.56	0.76	1.22	1.03	0.91	0.68
					0.95	0.90	0.69
							0.65
	СВ			1.24			0.53
							0.55
							0.40
			0.68	1.20	1.01	0.83	0.65
	BP TOT BRGXF  PTR LUKOY PBR WOPEY CEO OGZPY  APC OXY EOG SWN CHK DVN MRO  IMO CVE PWE SU ECA COSWF	BP TOT CB BRGXF  PTR CB LUKOY CB PBR CB WOPEY CEO OGZPY CB  APC OXY CB EOG CB SWN CHK DVN CB MRO CB IMO CB CVE CB PWE SU CB ECA CB COSWF CB	BP 41.70 TOT CB 49.15 BRGXF 100.09  PTR CB 125.47 LUKOY CB 53.15 PBR CB 26.20 WOPEY 34.06 CEO 179.03 OGZPY CB 10.72  APC 75.70 OXY CB 92.40 EOG CB 96.01 SWN 41.67 CHK 24.07 DVN CB 62.71 MRO CB 26.30  IMO CB 40.56 CVE CB 31.21 PWE 17.21 SU CB 29.87 ECA CB 18.95 COSWF CB 19.05	BP 41.70 0.90 TOT CB 49.15 0.81 BRGXF 100.09 0.80  PTR CB 125.47 0.83 LUKOY CB 53.15 0.72 PBR CB 26.20 0.69 WOPEY 34.06 0.70 CEO 179.03 0.66 OGZPY CB 10.72 0.66 OGZPY CB 10.72 0.66 OGZPY CB 92.40 0.80 EOG CB 96.01 0.82 SWN 41.67 0.79 CHK 24.07 0.80 DVN CB 62.71 0.71 MRO CB 26.30  IMO CB 40.56 0.76 CVE CB 31.21 0.81 PWE 17.21 0.68 SU CB 29.87 0.67 ECA CB 18.95 0.67 COSWF CB 19.05 0.57 0.68	BP         41.70         0.90         1.13           TOT         CB         49.15         0.81         1.16           BRGXF         100.09         0.80         1.11           BRGXF         100.09         0.80         1.11           BRGXF         100.09         0.80         1.11           BRGXF         100.09         0.80         1.13           PTR         CB         125.47         0.83         1.09           LUKOY CB         53.15         0.72         1.13           PBR         CB         26.20         0.69         1.18           WOPEY         34.06         0.70         1.13           CEO         179.03         0.66         1.26           OGZPY CB         10.72         0.66         1.19           O.69         1.16         0.69         1.16           APC         75.70         0.92         1.20           OXY         CB         92.40         0.80         1.35           EOG         CB         96.01         0.82         1.34           SWN         41.67         0.79         1.20           CHK         24.07         0.80         1.07	BP         41.70         0.90         1.13         1.02           TOT         CB         49.15         0.81         1.16         1.01           BRGXF         100.09         0.80         1.11         0.97           BRGXF         100.09         0.88         1.13         1.01           PTR         CB         125.47         0.83         1.09         1.00           LUKOY         CB         53.15         0.72         1.13         0.97           PBR         CB         26.20         0.69         1.18         1.03           WOPEY         34.06         0.70         1.13         0.98           CEO         179.03         0.66         1.26         1.01           OGZPY         CB         10.72         0.66         1.19         1.00           APC         75.70         0.92         1.20         1.01           OXY         CB         92.40         0.80         1.35         1.07           EOG         CB         96.01         0.82         1.34         1.08           SWN         41.67         0.79         1.20         0.99           CHK         24.07         0.80 <t< td=""><td>BP         41.70         0.90         1.13         1.02         0.98           TOT         CB         49.15         0.81         1.16         1.01         0.93           BRGXF         100.09         0.80         1.11         0.97         0.91           BRGXF         100.09         0.80         1.13         1.01         0.97           PTR         CB         125.47         0.83         1.09         1.00         0.94           LUKOY CB         53.15         0.72         1.13         0.97         0.86           PBR         CB         26.20         0.69         1.18         1.03         0.86           WOPEY         34.06         0.70         1.13         0.98         0.84           CEO         179.03         0.66         1.26         1.01         0.84           OGZPY CB         10.72         0.66         1.19         1.00         0.83           APC         75.70         0.92         1.20         1.01         1.00           OXY CB         92.40         0.80         1.35         1.07         0.97           EOG CB         96.01         0.82         1.34         1.08         0.97     <!--</td--></td></t<>	BP         41.70         0.90         1.13         1.02         0.98           TOT         CB         49.15         0.81         1.16         1.01         0.93           BRGXF         100.09         0.80         1.11         0.97         0.91           BRGXF         100.09         0.80         1.13         1.01         0.97           PTR         CB         125.47         0.83         1.09         1.00         0.94           LUKOY CB         53.15         0.72         1.13         0.97         0.86           PBR         CB         26.20         0.69         1.18         1.03         0.86           WOPEY         34.06         0.70         1.13         0.98         0.84           CEO         179.03         0.66         1.26         1.01         0.84           OGZPY CB         10.72         0.66         1.19         1.00         0.83           APC         75.70         0.92         1.20         1.01         1.00           OXY CB         92.40         0.80         1.35         1.07         0.97           EOG CB         96.01         0.82         1.34         1.08         0.97 </td



	N7 4			il Corpora					
	Next	Twelve Mo	nths Oper	ating and F	inancial E	stimates			
									Next
									Twelve
	Q4	Year	Q3	Q4E	Year	Q1E	Q2E	Q3E	Months
	12/31/10	2010	9/30/11	12/31/11	2011E	3/31/12	6/30/12	9/30/12	9/30/12
Volume									
Natural Gas (mmcfd)									
North America	4,433	3,165	4,298	4,298	4,302	4,298	4,298	4,298	4,310
Overseas	10,219	8,983	7,899	10,219	9,072	10,153	8,028	7,899	9,100
Total	14,652	12,148	12,197	14,517	13,373	14,451	12,326	12,197	13,409
Oil (mbd)	2,526	2,422	2,249	2,249	2,311	2,249	2,249	2,249	2,249
Total gas & oil (mmb)	457	1,623	394	430	1,657	424	392	394	1,639
Total gas & oil (mbd)	4,968	4,446	4,282	4,669	4,540	4,658	4,303	4,282	4,478
Price									
Natural gas (\$/mcf)									
Henry Hub (\$/mmbtu)	3.80	4.40	4.19	3.56	4.05	3.57	3.65	3.76	3.64
U.S.	3.70	4.15	4.14	3.52	3.96	3.57	3.65	3.76	3.63
International	7.24	6.50	8.28	8.28	8.26	8.28	8.28	8.28	8.28
Total	6.17	5.89	6.82	6.87	6.87	6.88	6.67	6.69	6.78
Oil (\$/bbl)									
WTI Cushing	85.10	79.43	89.76	93.56	94.99	96.80	96.93	96.65	95.98
Worldwide	83.05	76.42	105.21	109.65	106.20	113.45	113.60	113.27	112.49
Total gas & oil (\$/bbl)	60.42	57.70	74.69	74.19	74.32	76.13	78.47	78.55	76.76
NY Harbor 3-2-1 (\$/bbl)	11.15	9.68	35.09	22.30	25.69	15.37	18.85	17.35	18.47
Revenue (\$mm)									
Natural Gas									
U.S.	1,509	4,795	1,637	1,391	6,218	1,398	1,429	1,488	5,706
International	6,807	21,301	6,017	7,784	27,338	7,650	6,049	6,017	27,501
Total	8,316	26,096	7,654	9,176	33,556	9,048	7,478	7,505	33,206
Oil	19,301	67,549	21,768	22,688	89,600	23,218	23,250	23,437	92,593
Other	77,569	289,576	95,908	95,908	369,435	95,908	95,908	95,908	383,632
Total	105,186	383,221	125,330	127,771	492,591	128,174	126,635	126,850	509,431
Expense	103,100	303,221	123,330	127,771	492,391	120,174	120,033	120,030	302,431
Production	12,482	45,307	12 477	14,922	58,195	15,110	14,389	1.4.400	58,911
Other		273,516	13,477	91,508	351,003	91,508		14,490	366,032
	73,447	273,510	91,291	91,308	351,003	91,308	91,508	91,508	300,032
Ebitda (\$mm)	15 125	40 220	15.045	16040	(4.0(1	17.156	16 220	16 450	(( 000
Exploration and Production		48,338	15,945	16,942	64,961	17,156	16,338	16,452	66,888
Other	4,122	16,060	4,617	4,400	18,432	4,400	4,400	4,400	17,600
Total Ebitda	19,257	64,398	20,562	21,342	83,393	21,556	20,738	20,852	84,488
Exploration	558	2,163	728	728	2,389	728	728	728	2,912
Deprec., Deplet., & Amort.	4,270	14,760	3,866	4,000	15,508	4,000	4,000	4,000	16,000
Ebit	14,429	47,475	15,968	16,614	65,496	16,828	16,010	16,124	65,576
Interest	110	259	98	98	270	98	98	98	392
Ebt	14,319	47,216	15,870	16,516	65,226	16,730	15,912	16,026	65,184
Income Tax	5,012	16,526	5,555	5,781	22,829	5,856	5,569	5,609	22,814
Net Income (\$mm)									
Exploration and Production		24,097	8,394						
Other	2,217	8,480	2,582						
Unallocated	(390)	(1,887)	(660)						
Total	9,307	30,690	10,316	10,735	42,397	10,875	10,343	10,417	42,370
Shares (millions)	5,031	4,903	4,843	4,843	4,892	4,843	4,843	4,843	4,843
Per share (\$)	1.85	6.26	2.13	2.22	8.67	2.25	2.14	2.15	8.75
Ebitda Margin (E&P)	55%	52%	54%	53%	53%	53%	53%	53%	53%
Tax Rate	35%	35%	35%	35%	35%	35%	35%	35%	35%



	<b>Exxon Mobil Cor</b>	poration			
Functi	onal Cash Flow a	nd Present Va	alue		
	NTM <u>Ebitda</u>	Adjusted <u>R/P</u>	PV/ Ebitda	Present <u>Value</u>	
North American Natural Gas	3,030	18.6	18.5	56,000	9%
Rest of World Natural Gas	14,620	13.9	7.9	116,000	19%
Oil	49,230	12.0	7.0	347,000	57%
Downstream	17,600		5.4	95,000	15%
	84,480	14.3	7.3	614,000	100%
Debt					72,000
Net Present Value (\$mm)				542,000	
Shares					4,843
Net Present Value - Standard Estimate (				112	
NPV Approximation by Cash Flow Mult	iple Depending on	Reserve Life	(US\$/sh)		112



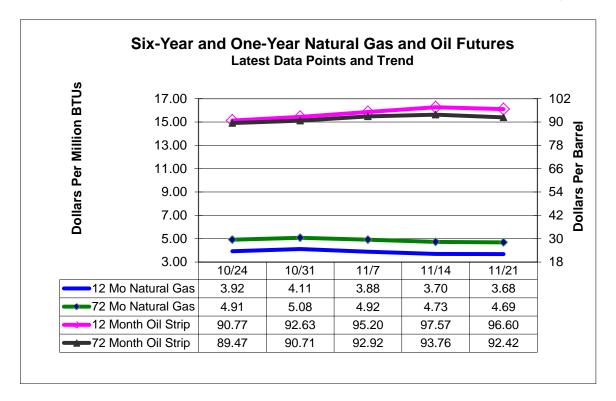


		Index of Rec	ent Research
Stock :	Ideas		
<u>Date</u>	<u>Symbol</u>	<u>Subject</u>	<u>Theme</u>
18-Nov	DMLP	Dorchester Minerals, L.P.	Insider Accumulation (Income and Small Cap Weekly)
15-Nov	CVE, IMO, SU	, COSWF	Buy Canadian Oil on U.S. Presidential Disappointment (MR)
8-Nov	DVN, EOG, OX	KY, MRO	U.S. Independent Shale Buys (Meter Reader)
4-Nov	NDRO	Enduro Royalty Trust	New Bottom Line Cash Payer (Income and Small Cap Weekly)
1-Nov	RDS	Royal Dutch Shell plc	Raise NPV to \$102 from \$96 on Reappearing Luster (MR)
25-Oct	ECA, PBR	Encana, Petrobras	Most Out-of-Favor Buys (Meter Reader)
19-Oct	PETD	PDC Energy	Returning to Appalachian Roots (ISCW)
18-Oct	APC, BP	Anadarko Petroleum, BP plc	Settle Oil Spill Dispute (Meter Reader)
14-Oct	ERF	Enerplus Corporation	Marcellus, Bakken and Canada with 8% Income (ISCW)
3-Oct	STO	Statoil	Giant North Sea Oil Discovery (Meter Reader)
7-Oct	BIREF	Birchcliff Energy	Seeks Offers to Acquire the Company (ISCW)
30-Sep	RRC, WLL, XI	EC, LINE, LGCY	5 Ideas from IPAA San Francisco
23-Sep	SJT, HGT	San Juan Basin RT, Hugoton RT	Transfer Buy to SJT from HGT (Income and Small Cap Wkly)
16-Sep	FRHLF, PBT, S	SBR, DMLP, CRT	Volume Upside in Top Line Cash Payers (Income and Small Ca
13-Sep	EOG	EOG Resources	Horizontal Leads Renewed U.S. Oil Growth (Meter Reader)
6-Sep	LUKOY	Lukoil	Capitalist Success with Upside (Meter Reader)
2-Sep	XEC	Cimarex Energy	Solid Company, Bouncy Stock (Income and Small Cap Weekly
30-Aug	PTR	PetroChina	China Growth at Low Stock Market Value (Meter Reader)
16-Aug	COSWF	Canadian Oil Sands Limited	Undervalued Laggard (Meter Reader)
9-Aug	HK	Petrohawk	Discontinue on Pending Acquisition at NPV Premium (ISCW)
9-Aug	RRC	Range Resources	Raise NPV to \$70 from \$60 a Share (Income and Small Cap)
2-Aug	CVX	Chevron	Raise NPV to \$170 from \$154 on Cash Flow Margin
2-Aug	TOT	Total	Lower NPV to \$100 from \$111 on Cash Flow Margin (MRead
19-Jul	COP	ConocoPhillips	Downstream Spinoff Promises to Unlock Value (Meter Reader
5-Jul	DVN	Devon Energy	Thermal Oil Growth in Canada (Meter Reader)
28-Jun	MRO	Marathon Oil	Buy New U.S. Independent Producer (Meter Reader)
21-Jun	WOPEY	Woodside Petroleum	Remove Buy on Costs and Delay (Meter Reader)
17-Jun	PEYUF	Peyto Exploration	Update Growth (Income and Small Cap)
	For historical		lick on Stock Ideas, click on stock by name.
N T . 4	D. J.		
	Reader		
22-Nov	CVE DAO CH	COGWE	D. C. J. O'ID. I HC D. 'I' ID'
	CVE, IMO, SU		Buy Canadian Oil Producers on U.S. Presidential Disappointme
	DVN, EOG, OX		U.S. Independent Shale Buys
1-Nov	RDS	Royal Dutch Shell plc	Raise NPV to \$102 from \$96 on Reappearing Luster
25-Oct	-	Encana, Petrobras litions, go to mcdep.com, click on Mete	Most Out-of-Favor Buys
	Tor carrier ed	intons, go to <u>inedepteom</u> , effect on <u>tweet</u>	1 Notator.
Incom	e and Small C	ap Weekly	
18-Nov	DMLP	Dorchester Minerals, L.P.	Insider Accumulation
11-Nov			Oil and Gas Investing under Uncertainty
4-Nov	NDRO	Enduro Royalty Trust	New Bottom Line Cash Payer
28-Oct	BRY	Berry Petroleum	Volatility Break
	For earlier ed	litions, go to mcdep.com, click on Ener	gy Income.
<b>.</b>	T 1		
	ry Ideas		Since Pile Co De l'Ar Eu
10-Oct	Unina Buys Mo	ore Oil and Gas in Canada	Sinopec Bids for Daylight Energy



# DEP Meter Reader

A Weekly Analysis of Large Cap Oil and Gas Stocks November 22, 2011



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