

## **Onshore On, Offshore Off**

### **Summary and Recommendation**

As a result of the unwelcome Gulf of Mexico spill, the stocks of companies with onshore North American resources have increasing appeal including buy recommendations **ExxonMobil** (XOM), ConocoPhillips (COP), Occidental Petroleum (OXY) and newly created Cenovus Energy (CVE). XOM's acquisition of XTO Energy to be completed within two weeks now looks doubly timely by increasing both onshore and natural gas emphasis. Oil spiller **BP plc** (BP) facing intense scrutiny looks sound financially at a new Net Present Value (NPV) of \$75 a share, down from \$85 after adjusting for a tentative \$50 billion liability (see tables on page 2, Functional Cash Flow and Present Value). BP ranks most undervalued among European producers as investors await better news (see Tables 1-3 on pages 3-6). For BP's 25% partner Anadarko Petroleum (APC) we reduce NPV to \$44 a share from \$64. Meanwhile, oil price measured by six-year futures at \$85 a barrel is close to the 40-week average of \$86. Natural gas price measured by six-year futures at \$5.89 a million btu is close to the 40-week average of \$6.39 (see charts on page 6, Six-Year Commodity Price Meter and Six-Year and One-Year Natural Gas and Oil Futures).

Large caps are seeing new-found momentum as Contrarian Buys shift back to Buys. Those changes are triggered when stock price moves back above the 200-day average, which signals an uptrend by that measure. North American stocks are leading. COP enjoys a top natural gas position in the San Juan Basin in the U.S. and the Deep Basin in Canada. It is also a partner with CVE in growing oil sands production. Finding more oil where oil has already been found, Oxy looks for new oil growth in California and more development of rich reserves in West Texas. XOM, COP, OXY and CVE are joined by nine more Buys and Contrarian Buys in the U.S. Integrated, U.S. Independent and Canada groups.

Kurt H. Wulff, CFA



	BP plc				
Functional Cas	h Flow and	Present V	/alue		
				Present	
	NTM Ebitda	Adjusted	PV/	Value	
	(US\$mm)	<u>R/P</u>	<u>Ebitda</u>	(US\$mm)	
North American Natural Gas	1,500	15.3	12.7	19,000	6%
Rest of World Natural Gas	4,480	9.5	8.5	38,000	12%
Oil	32,790	8.9	6.1	201,000	61%
Downstream	9,300		7.5	70,000	21%
Oil Spill Liability				(32,000)	-10%
	48,070	9.7	6.2	296,000	90%
Debt (US\$mm)					58,300
Net Present Value (US\$mm)					237,500
Shares (mm)					3,167
Net Present Value - Standard Estimate (US\$/sh)					75
NPV Approximation by Cash Flow Multiple Depe	nding on Res	erve Life (US	S\$/sh)		78

Anadarko	Petroleum C	Corporation			
Functional Ca	sh Flow and	Present Val	ue		
				Present	
Λ	VTM Ebitda	Adjusted	PV/	Value	
	(US\$mm)	<u>R/P</u>	<u>Ebitda</u>	(US\$mm)	
North American Natural Gas	2,480	8.4	8.5	21,000	44%
Oil	4,220	8.5	5.9	25,100	52%
Downstream and Minerals	240		8.3	2,000	4%
Oil Spill Liability				(12,000)	-25%
	6,940	8.4	5.2	36,100	75%
Debt (US\$mm)					14,300
Net Present Value (US\$mm)					21,800
Shares (mm)					496
Net Present Value - Standard Estimate (US\$/sh)					44
NPV Approximation by Cash Flow Multiple Dep	ending on Re	eserve Life (	US\$/sh)		50



		_		Table 1						
		N	IcDep 1	Energy	y Portfoli	0				
	Geogr	aphic	Domic	cile and	d Busines	s Segn	nents			
							ıt Value by	Segment	t (%)	
			Price			North	Rest			
			(US\$/sh)	EV/	Enterprise	Amer.	of World			
	Symbol/		14-Jun	Market	Value	Natural	Natural	Oil		McDe
	y, CB (see	below)	2010	Сар	(\$mm)	Gas	Gas	Prod'n	stream	Rati
U.S. Integrated										
Exxon Mobil Corporation	XOM	CB	61.37	1.19	382,000	10	17	56	17	0.7
Chevron Corporation	CVX	СВ	74.18	1.19	177,000	4	10	71	14	0.7
Marathon Oil Corporation	MRO	В	32.56	1.50	34,700	7	3	64	26	0.70
ConocoPhillips	COP	В	52.80	1.66	132,000	13	9	64	14	0.68
Total or Median *	32%	8%	15%		726,000					0.71
Europe										
BG Group	BRGXF		16.30	1.16	64,400		31	44	25	0.7
Royal Dutch Shell plc	RDS-A	CB	52.38	1.39	223,000	3	23	48	26	0.7
Statoil ASA (33%)	STO	CB	21.04	1.44	31,800		50	50	-	0.6
Гotal S.A.	TOT	CB	47.83	1.29	138,000		19	58	22	0.5
BP plc	BP		30.67	1.60	155,000	6	12	61	21	0.5
Total or Median *	27%	10%	12%		612,000					0.68
Australia/Brazil/China/Russi	a									
CNOOC Limited (34%)	CEO		166.00	1.02	25,900		11	89	-	1.14
Woodside Petroleum Ltd.	WOPEY	CB	39.18	1.17	36,000		75	25	-	0.9
PetroChina Company Ltd (14%	PTR	CB	111.61	1.24	35,300		14	72	14	0.7
Petrobras	PBR		37.21	1.38	225,000		4	77	20	0.7
Lukoil Oil Company	LUKOY	CB	53.00	1.13	50,600			68	32	0.4
Gazprom (50%)	OGZPY	СВ	19.95	1.36	79,000		77	23	-	0.3
Total or Median *	20%	12%	19%		452,000					0.75
U.S. Independent										
Southwestern Energy Compan	SWN		43.54	1.08	16,400	100			-	1.2
EOG Resources	EOG	В	108.95	1.13	30,700	60	6	34	-	1.10
Anadarko Petroleum Corp.	APC		42.00	1.69	35,100	44		52	4	0.9
Occidental Petroleum Corp.	OXY	В	84.71	1.07	73,700	10	1	82	7	0.9
Chesapeake Energy Corp.	CHK		24.62	1.84	29,400	89	_	11	_	0.8
Devon Energy Corporation	DVN	В	67.71	1.04	31,700	57		43	_	0.7
Total or Median *	9%	12%	12%	1.01	217,000	57		15		0.93
Canada	270	12/0	1270		217,000					0.72
EnCana Corporation	ECA	В	33.60	1.35	34,000	94		6	-	0.84
Canadian Natural Resources	CNQ	В	36.14	1.28	50,100	15		85	_	0.84
Imperial Oil Limited (30%)	IMO	В	39.30	1.11	11,200	3		82	15	0.8
Cenovus Energy Inc.	CVE	В	28.74	1.32	28,400	18		76	6	0.8
Suncor Energy	SU	СВ	32.50	1.35	69,000	4		85	11	0.7
Canadian Oil Sands Trust	COSWF	СВ	27.18	1.10	14,500	4		100	- 11	0.7
Total or Median *	9%	12%	23%	1.10	207,000			100	-	0.83
					207,000					0.0.
Income and Small Cap (see sep	parate wee	kiy anai 45%	ysis) 19%		80,300	57		43		1.00
Composite	4%	45%	19%		00,300	3/		43		1.00
	100%				2 204 000	10	1.5	50	15	0.7
Enterprise Value Weighting	100%	1000/			2,294,000	12	15	59	15	0.7
Equal Weighting		100%	100%			36 27	7 12	51 53	<u>6</u>	0.88
Equal Weighted Buys										



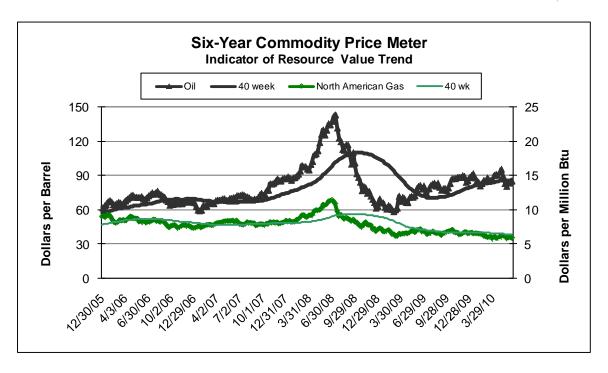
			Table 2	2				
	Mc	Dep	Energy	<b>Portfo</b>	lio			
Net Present Value and McDep Ratio								
					_			
			Price			Net		
			(US\$/sh)		Market	Present	Debt/	
	Symbol/R	_	14-Jun	Shares	Сар	Value	Present	McDep
B = Buy	, CB (see b	elow)	2010	(mm)	(US\$mm)	(US\$/sh)	Value	Ratio
U.S. Integrated								
Exxon Mobil Corporation	XOM	СВ	61.37	5,215	320,000	89.00	0.12	0.73
Chevron Corporation	CVX	СВ	74.18	2,004	149,000	110.00	0.11	0.71
Marathon Oil Corporation	MRO	В	32.56	711	23,150	53.00	0.23	0.70
ConocoPhillips	COP	В	52.80	1,504	79,000	95.00	0.27	0.68
Total or Median				,	571,000		0.18	0.71
<b>T</b>								
Europe	DDCVE		16.20	2 400	EF 400	22.00	0.11	0.75
BG Group plc	BRGXF	an.	16.30	3,400	55,400	22.00	0.11	0.77
Royal Dutch Shell plc	RDS-A	CB	52.38	3,066	161,000	79.00	0.21	0.73
Statoil ASA (33%)	STO	CB	21.04	1,050	22,100	35.00	0.21	0.68
Total S.A.	TOT	CB	47.83	2,243	107,000	90.00	0.13	0.59
BP plc	BP		30.67	3,167	97,000	75.00	0.20	0.53
Total or Median					443,000		0.20	0.68
Australia/Brazil/China/Russia								
CNOOC Limited (34%)	CEO		166.00	152	25,300	145.00	0.03	1.14
Woodside Petroleum Ltd.	WOPEY	CB	39.18	794	31,200	44.00	0.13	0.91
PetroChina Company Ltd (14%)	PTR	СВ	111.61	256	28,600	150.00	0.15	0.78
Petrobras	PBR		37.21	4,387	163,200	58.00	0.20	0.7
Lukoil Oil Company	LUKOY	CB	53.00	847	44,900	135.00	0.05	0.42
Gazprom (50%)	OGZPY	CB	19.95	2,915	58,200	64.00	0.10	0.38
Total or Median					351,000		0.12	0.75
U.S. Independent								
Southwestern Energy Company	SWN		43.54	349	15,200	35.00	0.09	1.22
EOG Resources	EOG	В	108.95	250	27,200	92.00	0.03	1.10
Anadarko Petroleum Corp.	APC	ъ	42.00	496	20,800	44.00	0.13	0.9
Occidental Petroleum Corp.	OXY	В	84.71	814	68,900	95.00	0.06	0.90
Chesapeake Energy Corp.	CHK	ь	24.62	647	15,900	31.00	0.40	0.88
Devon Energy Corporation	DVN	В	67.71	448	30,300	98.00	0.03	0.70
Total or Median		ь	07.71	7-10	178,300	70.00	0.11	0.93
Canada					-, -,		0.02	
EnCana Corporation	ECA	В	33.60	749	25,200	42.00	0.22	0.84
Canadian Natural Resources	CNQ	В	36.14	1,086	39,200	45.00	0.18	0.84
Imperial Oil Limited (30%)	IMO	В	39.30	256	10,100	48.00	0.08	0.83
Cenovus Energy Inc.	CVE	В	28.74	752	21,600	37.00	0.20	0.82
Suncor Energy	SU	СВ	32.50	1,572	51,100	48.00	0.19	0.74
Canadian Oil Sands Trust	COSWF	СВ	27.18	484	13,200	38.00	0.07	0.7
Total or Median					160,000		0.19	0.83
CB=Contrarian Buy, Stock Price may	y in downt	rend co	ompared to	200-day av	erage.			
McDep Ratio = Market cap and Deb						s		

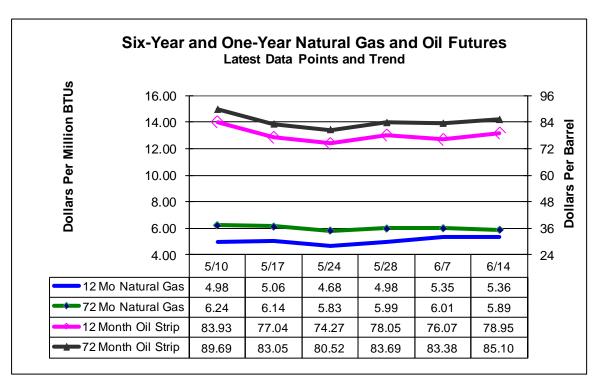


			Table 3					
	McDe	e <b>p</b> ]	Energy	Portfol	io			
Value		_			ion Yield	L		
			Price	Adjustd				Divd or
			(US\$/sh)	Resrvs/	PV/	EV/		Distril
S	ymbol/Rai	ting	14-Jun	Prod	Ebitda	Ebitda	P/E	NTN
B = Buy, G	B (see be	low)	2010	NTM	NTM	NTM	NTM	(%
U.S. Integrated								
Exxon Mobil Corporation	XOM	CB	61.37	13.5	8.6	6.2	11	2.7
Marathon Oil Corporation	MRO	В	32.56	9.1	7.6	5.3	12	2.3
ConocoPhillips	COP	В	52.80	10.5	7.4	5.0	8	3.1
Chevron Corporation	CVX	CB	74.18	9.1	6.7	4.7	9	3.7
Total or Median				9.8	7.5	5.2	10	2.9
D								
<b>Europe</b> BG Group plc	BRGXF		16.30	13.4	8.7	6.7	12	0.8
Royal Dutch Shell plc	RDS-A	СВ	52.38	8.7	6.4	4.7	8	6.4
Total S.A.	TOT	CB	47.83	9.6	7.4	4.4	8	5.8
Statoil ASA (33%)	STO	CB	21.04	6.4	5.9	4.0	8	4.4
BP plc	BP	CD	30.67	9.7	6.2	3.2	4	11.0
Total or Median	ы		30.07	9.6	6.4	4.4	8	5.8
Australia/Brazil/China/Russia								
Woodside Petroleum Ltd.	WOPEY	CB	39.18	17.8	13.4	12.1	21	2.4
Petrobras	PBR		37.21	9.1	9.0	6.4	10	3.6
PetroChina Company Ltd (14%)	PTR	CB	111.61	13.8	8.1	6.3	14	3.6
CNOOC Limited (34%)	CEO		166.00	6.8	5.1	5.9	11	3.1
Gazprom (50%)	OGZPY	CB	19.95	30.2	10.0	3.8	5	0.2
Lukoil Oil Company	LUKOY	CB	53.00	15.7	8.1	3.4	6	3.1
Total or Median				14.7	8.6	6.1	10	3.1
U.S. Independent								
Southwestern Energy Company	SWN		43.54	6.5	8.2	10.0	19	
EOG Resources	EOG	В	108.95	9.7	8.0	9.3	35	0.6
Chesapeake Energy Corp.	CHK		24.62	12.0	10.3	9.0	13	1.2
Occidental Petroleum Corp.	OXY	В	84.71	10.5	7.6	6.8	15	1.2
Devon Energy Corporation	DVN	В	67.71	10.0	7.8	5.4	12	0.9
Anadarko Petroleum Corp.	APC		42.00	8.4	5.2	5.1		0.9
Total or Median				9.8	7.9	7.9	15	0.9
Comada								
Canada Canadian Natural Resources	CNO	D	26.14	20.2	11.5	0.6	24	0.5
	CNQ	В	36.14	20.2	11.5	9.6	34	0.8
Imperial Oil Limited (30%)	IMO	В	39.30	20.2	11.6	9.6	19	1.0
Canadian Oil Sands Trust	COSWF	CB	27.18	31.0	12.6	9.3	15 26	7.1
EnCana Corporation	ECA SU	В	33.60	17.0	10.0	8.5		2.4
Suncor Energy Concerns Energy Inc.	CVE	CB B	32.50	25.3	11.4	8.4	20	1.2
Cenovus Energy Inc.  Total or Median		В	28.74	19.5	10.2	8.4	18	2.7
<i>Total or Median</i> CB=Contrarian Buy, Stock Price may be i		nd c	omnorad ta	20.2	11.4	8.9	19	1.8
CB=Contrarian Buy, Stock Price may be i EV = Enterprise Value = Market Cap and						ointion		
and amortization; NTM = Next Twelve M						Ciation		
				$\mathbf{r}, \mathbf{r}/\mathbf{E} = \mathbf{Sto}$	ock Price to			
Earnings; PV = Present Value of oil and g Please see disclosures on the								Page 5



# Meter Reader







OXY, DVN, E DMLP, FRHI LUKOY ECA, COSWI XEC, BIREF, XOM, BP, TC COSWF, PW CEO RDSA, STO,	E, ERF, PGH, PEYUF CNOOC Ltd	Theme Bright Outlook for Pure Play Oil and Gas U.S. Independent Producers Unlocking Resources Top Line Cash - Pure Plays in Reawakening Oil and Gas (ISC) Underrated Oil Performer Long-Life Resources in Canada (Meter Reader) Shell Shale Gas Deal Boosts Independent Producers (ISCW) Large Caps Go Contrarian (Meter Reader) Canadian Income Trusts for Value and Distributions (ISCW) Remove Buy on Valuation and Trend
Symbol HGT, SJT, M OXY, DVN, E DMLP, FRHI LUKOY ECA, COSWI XEC, BIREF, XOM, BP, TO COSWF, PW CEO RDSA, STO, BIREF	TR, LGCY, LINE, ENP GOG, SWN, CHK, APC F, CRT, PBT, SBR Lukoil Oil Company F, CNQ, CVE, IMO, SU WLL, BRY, RRC, HK, UPL OT E, ERF, PGH, PEYUF CNOOC Ltd	Bright Outlook for Pure Play Oil and Gas  U.S. Independent Producers Unlocking Resources  Top Line Cash - Pure Plays in Reawakening Oil and Gas (ISC) Underrated Oil Performer  Long-Life Resources in Canada (Meter Reader)  Shell Shale Gas Deal Boosts Independent Producers (ISCW) Large Caps Go Contrarian (Meter Reader)  Canadian Income Trusts for Value and Distributions (ISCW)
Symbol HGT, SJT, M OXY, DVN, E DMLP, FRHI LUKOY ECA, COSWI XEC, BIREF, XOM, BP, TO COSWF, PW CEO RDSA, STO, BIREF	TR, LGCY, LINE, ENP GOG, SWN, CHK, APC F, CRT, PBT, SBR Lukoil Oil Company F, CNQ, CVE, IMO, SU WLL, BRY, RRC, HK, UPL OT E, ERF, PGH, PEYUF CNOOC Ltd	Bright Outlook for Pure Play Oil and Gas  U.S. Independent Producers Unlocking Resources  Top Line Cash - Pure Plays in Reawakening Oil and Gas (ISC) Underrated Oil Performer  Long-Life Resources in Canada (Meter Reader)  Shell Shale Gas Deal Boosts Independent Producers (ISCW) Large Caps Go Contrarian (Meter Reader)  Canadian Income Trusts for Value and Distributions (ISCW)
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DMLP, FRHI LUKOY ECA, COSWI XEC, BIREF, XOM, BP, TC COSWF, PW CEO RDSA, STO,	F, CRT, PBT, SBR  Lukoil Oil Company F, CNQ, CVE, IMO, SU WLL, BRY, RRC, HK, UPL OT E, ERF, PGH, PEYUF  CNOOC Ltd	Top Line Cash - Pure Plays in Reawakening Oil and Gas (ISC) Underrated Oil Performer Long-Life Resources in Canada (Meter Reader) Shell Shale Gas Deal Boosts Independent Producers (ISCW) Large Caps Go Contrarian (Meter Reader) Canadian Income Trusts for Value and Distributions (ISCW)
LUKOY ECA, COSWI XEC, BIREF, XOM, BP, TC COSWF, PW CEO RDSA, STO, BIREF	Lukoil Oil Company F, CNQ, CVE, IMO, SU WLL, BRY, RRC, HK, UPL OT E, ERF, PGH, PEYUF CNOOC Ltd	Underrated Oil Performer  Long-Life Resources in Canada (Meter Reader)  Shell Shale Gas Deal Boosts Independent Producers (ISCW)  Large Caps Go Contrarian (Meter Reader)  Canadian Income Trusts for Value and Distributions (ISCW)
ECA, COSWI XEC, BIREF, XOM, BP, TC COSWF, PW CEO RDSA, STO,	F, CNQ, CVE, IMO, SU WIL, BRY, RRC, HK, UPL DT E, ERF, PGH, PEYUF   CNOOC Ltd	Long-Life Resources in Canada (Meter Reader) Shell Shale Gas Deal Boosts Independent Producers (ISCW) Large Caps Go Contrarian (Meter Reader) Canadian Income Trusts for Value and Distributions (ISCW)
XEC, BIREF, XOM, BP, TO COSWF, PW CEO RDSA, STO, BIREF	WLL, BRY, RRC, HK, UPL OT E, ERF, PGH, PEYUF   CNOOC Ltd	Shell Shale Gas Deal Boosts Independent Producers (ISCW) Large Caps Go Contrarian (Meter Reader) Canadian Income Trusts for Value and Distributions (ISCW)
XOM, BP, TO COSWF, PW CEO RDSA, STO, BIREF	OT E, ERF, PGH, PEYUF  CNOOC Ltd	Large Caps Go Contrarian (Meter Reader)  Canadian Income Trusts for Value and Distributions (ISCW)
COSWF, PW CEO RDSA, STO, BIREF	E, ERF, PGH, PEYUF CNOOC Ltd	Canadian Income Trusts for Value and Distributions (ISCW)
CEO RDSA, STO, BIREF	CNOOC Ltd	
RDSA, STO, BIREF		Pamoya Ruy on Valuation and Trand
BIREF	TOT	Remove buy on valuation and Hellu
	101	European Oil for Contrarians (Meter Reader)
	Birchcliff Energy Ltd.	New Buy for Small Cap Natural Gas Growth
XOM, CVX, C	· · · · · · · · · · · · · · · · · · ·	U.S. Integrated Oil in New Trend (Meter Reader)
XEC	Cimarex Energy Company	Raise NPV Again on More Production
DVN		Stock Repurchase Compelling
BP		Oil Spill and BP Stock Spill (Meter Reader)
WLL	•	Raise NPV to \$95 a Share on Onshore Oil Drilling (ISCW)
PBR, BG, AP		Remove Buys - Accident May Delay Deep Water Oil
PTR	PetroChina Company Limited	Gas Growth - Natural Gas and Gasoline
WOPEY	Woodside Petroleum	Financing in Place for 2010
eader		
OXY, DVN, E	EOG. SWN. CHK. APC	U.S. Independent Producers Unlocking Resources
-		Long-Life Resources in Canada
		Large Caps Go Contrarian
and Small Ca	ap Weekly	
		Bright Outlook for Pure Play Oil and Gas
		Top Line Cash Payers - Pure Plays in Reawakening Oil and Gas
		Shell Shale Gas Deal Boosts Independent Producers
		Canadian Income Trusts for Value and Distributions
PBR, BG, AP	C and BP	Remove Buys - Accident May Delay Deep Water Oil
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