

## Independent Stock Idea

April 23, 2014

## **Hugoton Royalty Trust (HGT) Positive Arbitration Ruling**

#### **Summary and Recommendation**

| Symbol                                                                                          | HGT              | Ebitda Next Twelve Months ending 3/31/15 (US\$mm)                   | 49     |  |  |  |
|-------------------------------------------------------------------------------------------------|------------------|---------------------------------------------------------------------|--------|--|--|--|
| Rating                                                                                          | RTF Stock        | North American Natural Gas/Ebitda (%)                               | 82     |  |  |  |
| Price (US\$/sh)                                                                                 | 9.80             | Natural Gas and Oil Production/Ebitda (%)                           | 100    |  |  |  |
| Pricing Date                                                                                    | 4/21/14          | Adjusted Reserves/Production NTM                                    | 13.5   |  |  |  |
| Shares (mm)                                                                                     | 40.0             | EV/Ebitda                                                           | 8.0    |  |  |  |
| Market Capitalization (US\$mm)                                                                  | 392              | PV/Ebitda                                                           | 10.6   |  |  |  |
| Debt (US\$mm)                                                                                   | 0                | Undeveloped Reserves (%)                                            | 15     |  |  |  |
| Enterprise Value (EV) (US\$mm)                                                                  | 392              | Natural Gas and Oil Ebitda (US\$/mcfe)                              | 3.55   |  |  |  |
| Present Value (PV) (US\$mm)                                                                     | 520              | Present Value Proven Reserves(US\$/boe)                             | 15.20  |  |  |  |
| Net Present Value (US\$/unit)                                                                   | 13.0             | Oil and Gas Ebitda Margin (%)                                       | 58     |  |  |  |
| Debt/Present Value                                                                              | 0.00             | Earnings Next Twelve Months (US\$/un)                               | 1.09   |  |  |  |
| McDep Ratio - EV/PV                                                                             | 0.75             | Price/Earnings Next Twelve Months                                   | 9      |  |  |  |
| Distribution Yield (%/year)                                                                     | 11.2             | Distribution Next Twelve Months (US\$/sh)                           | 1.09   |  |  |  |
| Note: Estimated cash flow and earnings tied to one-year futures prices for oil and natural gas. |                  |                                                                     |        |  |  |  |
| Reported results may var                                                                        | y widely from es | stimates. Estimated present value per share revised only infrequ    | ently. |  |  |  |
| Estimated present value p                                                                       | oresumes a long- | term price for oil of US\$90 a barrel and natural gas, \$6 a millio | n btu. |  |  |  |
| For historical analysis of HGT since 2000 see www.mcdep.com/4hgt.htm                            |                  |                                                                     |        |  |  |  |

At midday, HGT stock was up about 22% on a positive ruling by an arbitration panel in a dispute involving the recovery of a legal settlement. According to the press release the arbitrators ruled the trust had no liability to the working interest owner's claim and was entitled to reimbursement of legal and administrative expense as well as interest on amounts withheld from unitholders. As a result, our estimate of next twelve months distribution of \$1.09 a unit looks reasonable as a run rate that excludes future one-time positive adjustments of up to \$0.15 related to the arbitration (see table Operating and Financial Estimates on page 2). We restore estimated Net Present Value (NPV) to \$13 a unit from \$12 on the apparent implications of the decision announced today (see table Operating on page 3). Despite appreciation, HGT's McDep Ratio of 0.75 is still low compared to a median of 0.86 for our 9 stock RTF (Royalty Trust Fund) group. We are heartened by the news.

Kurt H. Wulff, CFA



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|                              |            |             |          | on Royalt  | •         |            |          |        |         |         |
|------------------------------|------------|-------------|----------|------------|-----------|------------|----------|--------|---------|---------|
|                              | Nex        | xt Twelve N | Ionths O | perating a | and Finan | cial Estir | nates    |        |         |         |
|                              |            |             |          |            |           |            |          |        |         | Next    |
|                              |            |             |          |            |           |            |          |        |         | Twelve  |
|                              | Q1         | Q4          | Year     | Q1E        | Q2E       | Q3E        | Q4E      | Year   | Q1E     | Months  |
|                              | 3/31/13    | 12/31/13    | 2013     | 3/31/14    | 6/30/14   | 9/30/14    | 12/31/14 | 2014E  | 3/31/15 | 3/31/15 |
| Volume                       |            |             |          |            |           |            |          |        |         |         |
| Natural Gas (bcf)            | 4.7        | 4.7         | 18.7     | 4.5        | 4.2       | 4.2        | 4.1      | 16.9   | 3.9     | 16.4    |
| Natural Gas (mmcfd)          | 51.4       | 51.0        | 51.3     | 48.4       | 47.0      | 45.5       | 44.2     | 46.3   | 42.9    | 44.9    |
| Days                         | 92         | 92          | 365      | 92         | 90        | 92         | 92       | 366    | 92      | 366     |
| Oil (mb)                     | 56         | 56          | 217      | 54         | 51        | 51         | 50       | 206    | 48      | 200     |
| Oil (mbd)                    | 0.6        | 0.6         | 0.6      | 0.6        | 0.6       | 0.6        | 0.5      | 0.6    | 0.5     | 0.5     |
| Days                         | 92         | 92          | 365      | 92         | 89        | 92         | 92       | 365    | 92      | 365     |
| Total (bcf)                  | 5.1        | 5.0         | 20.0     | 4.8        | 4.5       | 4.5        | 4.4      | 18.2   | 4.2     | 17.6    |
| Price                        |            |             |          |            |           |            |          |        |         |         |
| Natural Gas (HH lagged two   | months)    |             |          |            |           |            |          |        |         |         |
| Henry Hub (\$/mmbtu)         | 3.51       | 3.51        | 3.64     | 3.91       | 5.01      | 4.72       | 4.73     | 4.59   | 4.86    | 4.83    |
| Differential (%)             | (10)       | (13)        | (11)     | (11)       | (11)      | (11)       | (11)     | (11)   | (11)    | (11     |
| HGT (\$/mcf)                 | 3.87       | 3.97        | 4.03     | 4.35       | 5.58      | 5.25       | 5.26     | 5.10   | 5.41    | 5.37    |
| Oil (\$/bbl) (WTI Cushing la | gged two n | nonths)     |          |            |           |            |          |        |         |         |
| WTI Cushing                  | 89.97      | 104.44      | 96.58    | 95.56      | 101.48    | 103.49     | 100.67   | 100.30 | 97.71   | 100.83  |
| HGT                          | 83.95      | 102.40      | 95.25    | 94.25      | 100.09    | 102.07     | 99.29    | 98.85  | 96.29   | 99.48   |
| Total (\$/mcf)               | 4.54       | 4.85        | 4.80     | 5.12       | 6.33      | 6.05       | 6.03     | 5.87   | 6.13    | 6.14    |
| Revenue (\$mm)               |            |             |          |            |           |            |          |        |         |         |
| Natural Gas                  | 18.3       | 18.7        | 75.5     | 19.4       | 23.6      | 22.0       | 21.4     | 86.3   | 21.3    | 88.3    |
| Oil                          | 4.7        | 5.7         | 20.7     | 5.1        | 5.1       | 5.2        | 4.9      | 20.4   | 4.6     | 19.9    |
| Total                        | 23.0       | 24.4        | 96.1     | 24.5       | 28.7      | 27.2       | 26.3     | 106.7  | 26.0    | 108.2   |
| Cost (\$mm)                  |            |             |          |            |           |            |          |        |         |         |
| Tax, transport & other       | 2.8        | 2.7         | 10.8     | 2.7        | 3.2       | 3.0        | 2.9      | 11.7   | 2.9     | 11.9    |
| Production                   | 5.7        | 5.4         | 21.6     | 5.4        | 5.4       | 5.4        | 5.4      | 21.6   | 5.4     | 21.6    |
| Overhead                     | 2.8        | 3.0         | 11.8     | 3.0        | 3.0       | 3.0        | 3.0      | 12.2   | 3.0     | 12.2    |
| Total                        | 11.4       | 11.1        | 44.2     | 11.1       | 11.6      | 11.4       | 11.3     | 45.5   | 11.3    | 45.7    |
| Cash flow (\$mm)             | 11.6       | 13.3        | 52.0     | 13.4       | 17.1      | 15.8       | 15.0     | 61.2   | 14.7    | 62.5    |
| Development                  | 1.5        | 1.8         | 6.5      | 1.7        | 1.5       | 1.5        | 1.5      | 6.2    | 1.5     | 6.0     |
| Excess costs and other       | - 10       |             | (1.2)    |            |           | - 10       | - 1.0    |        |         |         |
| Net proceeds (\$mm)          | 10.1       | 11.5        | 46.7     | 11.7       | 15.6      | 14.3       | 13.5     | 55.0   | 13.2    | 56.5    |
| Royalty income (\$mm)        | 8.1        | 9.2         | 37.3     | 9.3        | 12.5      | 11.4       | 10.8     | 44.0   | 10.5    | 45.2    |
| Royalty/Net proceeds         | 80%        | 80%         | 80%      | 80%        | 80%       | 80%        | 80%      | 80%    | 80%     | 80%     |
| Administration               | 0.3        | 1.8         | 2.8      | 1.7        | 0.6       | 0.3        | 0.2      | 2.8    | 0.3     | 1.4     |
| Distributable income (\$mm)  |            | 7.4         | 34.5     | 7.6        | 11.9      | 11.1       | 10.6     | 41.2   | 10.2    | 43.8    |
| Units (millions)             | 40.0       | 40.0        | 40.0     | 40.0       | 40.0      | 40.0       | 40.0     | 40.0   | 40.0    | 40.0    |
| Per unit                     | 0.20       | 0.19        | 0.86     | 0.19       | 0.30      | 0.28       | 0.26     | 1.03   | 0.26    | 1.09    |



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| Hugo                                            | ton Royalty Tr | ust        |               |          |      |  |  |
|-------------------------------------------------|----------------|------------|---------------|----------|------|--|--|
| Functional Cash Flow and Present Value          |                |            |               |          |      |  |  |
|                                                 |                |            | PV/           | Present  |      |  |  |
|                                                 | NTM Ebitda     | Adjusted   |               | Value    |      |  |  |
|                                                 | (US\$mm)       | <u>R/P</u> | <u>Ebitda</u> | (US\$mm) |      |  |  |
| North American Natural Gas                      | 40             | 13.6       | 11.5          | 460      | 88%  |  |  |
| Oil                                             | 9              | 11.7       | 6.7           | 60       | 12%  |  |  |
|                                                 | 49             | 13.5       | 10.6          | 520      | 100% |  |  |
| Debt (US\$mm)                                   |                |            |               |          | -    |  |  |
| Net Present Value (US\$mm)                      |                |            |               |          | 520  |  |  |
| Units (mm)                                      |                |            |               |          | 40   |  |  |
| Net Present Value - Standard Estimate (US\$/un) |                |            |               |          | 13   |  |  |
| NPV Approximation by Cash Flow Multiple Depend  | n)             |            | 14            |          |      |  |  |

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