

July 29, 2009

rating: buy

s&p 500: 971 intraday

### **Encore Acquisition Company (EAC)** Tertiary Recovery Project Announced

| Symbol  | EAC        | Ebitda Next Twelve Months ending 6/30/10 (US\$mm)                           | 425      |  |  |  |  |
|---|------------|---|----------|--|--|--|--|
| Rating  | Buy        | North American Natural Gas/Ebitda (%)                                       | 22       |  |  |  |  |
| Price (\$/sh)   | 34.17      | Natural Gas and Oil Production/Ebitda (%)                                   | 100      |  |  |  |  |
| Pricing Date  | 7/29/09    | Adjusted Reserves/Production NTM  | 11.7     |  |  |  |  |
| Shares (mm)   | 53         | EV/Ebitda   | 8.1      |  |  |  |  |
| Market Capitalization (\$mm)  | 1,810      | PV/Ebitda   | 9.3      |  |  |  |  |
| Debt (\$mm)   | 1,640      | Undeveloped Reserves (%)  | 18       |  |  |  |  |
| Enterprise Value (EV) (\$mm)  | 3,450      | Natural Gas and Oil Ebitda (\$/boe)   | 25.80    |  |  |  |  |
| Present Value (PV) (\$mm)   | 3,970      | Present Value Proven Reserves(\$/boe)                                       | 18.80    |  |  |  |  |
| Net Present Value (\$/share)  | 44         | Oil and Gas Ebitda Margin (%)   | 54       |  |  |  |  |
| Debt/Present Value  | 0.41       | Earnings Next Twelve Months (US\$/sh)                                       | 0.10     |  |  |  |  |
| McDep Ratio - EV/PV   | 0.87       | Price/Earnings Next Twelve Months   | 359      |  |  |  |  |
| Dividend Yield (%/year)   | 0.0        | Indicated Annual Dividend (US\$/sh)   | 0.00     |  |  |  |  |
| Note: Estimated cash flow and earnings tied to one-year futures prices for oil and natural gas. |            |   |          |  |  |  |  |
| Reported results may v  | ary widely | from estimates. Estimated present value per share revised only infreq       | quently. |  |  |  |  |
| Estimated present valu  | e presumes | a long-term price for oil of US\$75 a barrel and natural gas, \$8 a million | ı btu.   |  |  |  |  |
| For historical research on Encore since 2003 see http://www.mcdep.com/4eac.htm                  |            |   |          |  |  |  |  |

#### **Summary and Recommendation**

Buy-recommended Encore Acquisition Company (EAC) offers unlevered appreciation potential of 15% to a McDep Ratio of 1.0 where stock price would equal Net Present Value (NPV) of \$44 a share. On July 14 we reduced NPV from \$48 when we reduced estimated Present Value of North American Natural Gas by 20%. Released late July 28, second quarter results demonstrated strong recovery in unlevered cash flow (Ebitda) from the first quarter not only with oil price, but also in lower than expected operating cost (see table Next Twelve Months Operating and Financial Estimates). Volume is resisting decline despite reduced drilling (see chart Debt-Adjusted Volume Per Share). The turn in Ebitda may be the start of a new trend (see chart <u>Cash</u> Flow Per Barrel). Futures prices for oil over the next six years provide another sign of change after crossing the 40-week average into an uptrend at the end of May (see charts Six-Year Commodity Price Meter). Finally, EAC announced an agreement to procure a supply of carbon dioxide in Wyoming for injecting into the Bell Creek oil field in Montana. A \$345 million capital investment is planned for the next two years to neutralize the presumed pollutant as it facilitates the production of an additional 30 million barrels of oil beginning in 2012 (see map on last page). Encore has a larger potential project to inject carbon dioxide for greater oil production from its Cedar Creek Anticline in North Dakota, perhaps taking advantage of the political interest in reducing emissions.

Kurt H. Wulff, CFA



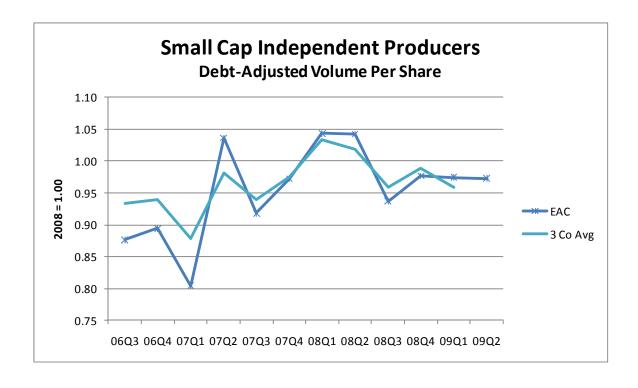
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|                             |         | Enc       | ore Acqui | sition Cor | npany      |          |         |         |         |
|-----------------------------|---------|-----------|-----------|------------|------------|----------|---------|---------|---------|
|                             | Next T  | welve Mor | ths Opera | ting and I | inancial E | stimates |         |         |         |
|                             |         |           | Î         |            |            |          |         |         | Next    |
|                             |         |           |           |            |            |          |         |         | Twelve  |
|                             | Q2      | Q1        | Q2        | Q3E        | Q4E        | Year     | Q1E     | Q2E     | Month   |
|                             | 6/30/08 | 3/31/09   | 6/30/09   | 9/30/09    | 12/31/09   | 2009E    | 3/31/10 | 6/30/10 | 6/30/10 |
| Volume                      |         |           |           |            |            |          |         |         |         |
| Natural Gas (mmcfd)         | 67.1    | 85.5      | 88.2      | 95.4       | 111.4      | 95.2     | 110.3   | 109.2   | 106.5   |
| Days                        | 91      | 90        | 91        | 92         | 92         | 365      | 90      | 91      | 365     |
| Oil (mbd)                   | 27.0    | 27.6      | 26.7      | 26.9       | 27.8       | 27.26    | 27.5    | 27.2    | 27.35   |
| Total (mb)                  | 3,477   | 3,771     | 3,768     | 3,940      | 4,262      | 15,742   | 4,128   | 4,132   | 16,463  |
| Total (mbd)                 | 38.2    | 41.9      | 41.4      | 42.8       | 46.3       | 43.1     | 45.9    | 45.4    | 45.1    |
| Price                       |         |           |           |            |            |          |         |         |         |
| Henry Hub (\$/mmbtu)        | 10.93   | 4.90      | 3.50      | 3.78       | 4.69       | 4.22     | 5.65    | 5.61    | 4.93    |
| Differential (\$/mmbtu)     | (0.19)  | 1.62      | (0.17)    | 0.15       | 0.19       | 0.40     | 0.53    | 0.84    | 0.40    |
| EAC (\$/mcf)                | 11.12   | 3.28      | 3.67      | 3.63       | 4.50       | 3.82     | 5.11    | 4.77    | 4.53    |
| WTI Cushing (\$/bbl)        | 123.97  | 42.96     | 59.52     | 67.06      | 71.33      | 60.22    | 73.86   | 75.58   | 71.96   |
| Differential                | 7.33    | 7.48      | 4.50      | 10.06      | 10.70      | 8.15     | 11.08   | 9.07    | 10.24   |
| EAC (\$/bbl)                | 116.64  | 35.48     | 55.02     | 57.00      | 60.63      | 52.07    | 62.78   | 66.51   | 61.72   |
| Total (\$/bbl)              | 102.03  | 30.10     | 43.30     | 43.92      | 47.17      | 41.34    | 49.92   | 51.32   | 48.12   |
| Revenue (\$mm)              |         |           |           |            |            |          |         |         |         |
| Natural Gas                 | 68      | 25        | 29        | 32         | 46         | 133      | 51      | 47      | 176     |
| Oil                         | 287     | 88        | 134       | 141        | 155        | 518      | 155     | 165     | 616     |
| Total                       | 355     | 114       | 163       | 173        | 201        | 651      | 206     | 212     | 792     |
| Expense                     |         |           |           |            |            |          |         |         |         |
| Lease operating             | 41      | 44        | 41        | 47         | 51         | 183      | 50      | 50      | 198     |
| Production taxes            | 35      | 12        | 17        | 19         | 22         | 70       | 23      | 23      | 87      |
| General and administrative  | 15      | 14        | 19        | 20         | 21         | 74       | 21      | 21      | 82      |
| Expense                     | 143     | 70        | 77        | 86         | 95         | 327      | 93      | 94      | 367     |
| Ebitda                      | 212     | 44        | 87        | 87         | 106        | 324      | 113     | 118     | 425     |
| Exploration                 | 12      | 11        | 16        | 16         | 16         | 59       | 16      | 16      | 64      |
| Deprec., Deplet., & Amort.  | 51      | 70        | 74        | 79         | 85         | 308      | 83      | 83      | 329     |
| Partnership, hedging, other |         | (72)      | (19)      |            |            | (92)     |         |         | _       |
| Ebit                        | 149     | 35        | 16        | 8          | 21         | 80       | 31      | 36      | 96      |
| Interest                    | 16      | 16        | 19        | 22         | 22         | 79       | 22      | 22      | 88      |
| Ebt                         | 133     | 19        | (3)       | (14)       | (1)        | -        | 9       | 14      | 8       |
| Income Tax                  | 46      | 7         | (1)       |            |            |          | 3       | 5       | 3       |
| Net Income (\$mm)           | 86      | 12        | (2)       | (9)        | (1)        |          | 6       | 9       | 5       |
| Per Share (\$)              | 1.65    | 0.23      | (0.04)    | (0.17)     | (0.01)     | _        | 0.11    | 0.17    | 0.10    |
| Shares (millions)           | 52      | 53        | 52        | 53         | 53         | 64       | 53      | 53      | 53      |
| Lease operating (\$/bbl)    | 11.79   | 11.67     | 10.88     | 12.00      | 12.00      | 11.65    | 12.00   | 12.00   | 12.00   |
| Production taxes (%rev)     | 9.9     | 10.6      | 10.4      | 11.0       | 11.0       | 10.8     | 11.0    | 11.0    | 11.0    |
| General and admin (\$/bbl)  | 4.31    | 3.71      | 4.94      | 5.00       | 5.00       | 4.68     | 5.00    | 5.00    | 5.00    |
| Deprec., D,& A (\$/bbl)     | 14.67   | 18.56     | 19.64     | 20.00      | 20.00      | 19.57    | 20.00   | 20.00   | 20.00   |
| Ebitda Margin               | 60%     | 38%       | 53%       | 50%        | 53%        | 50%      | 55%     | 56%     | 54%     |
| Tax rate                    | 35%     | 35%       | 35%       | 35%        | 35%        | 35%      | 35%     | 35%     | 35%     |



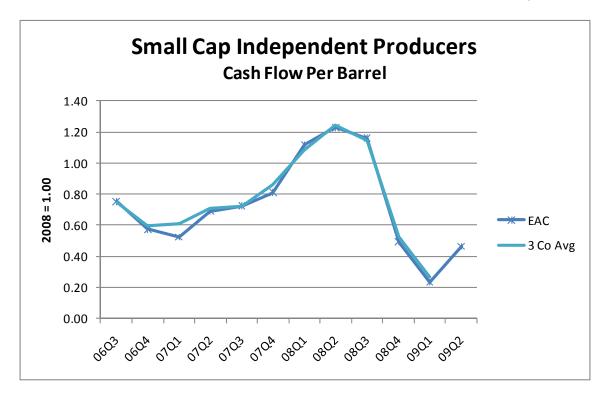
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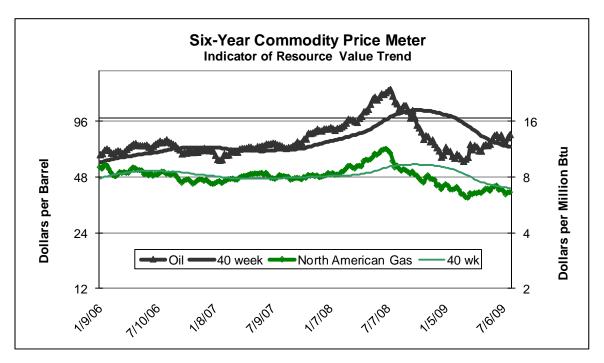
| Encore Acquisition Company Functional Cash Flow and Present Value           |            |            |               |          |       |  |  |  |  |
|---|------------|------------|---------------|----------|-------|--|--|--|--|
|   |            |            |               |          |       |  |  |  |  |
|   | NTM Ebitda | Adjusted   | PV/           | Value    |       |  |  |  |  |
|   | (US\$mm)   | <u>R/P</u> | <u>Ebitda</u> | (US\$mm) |       |  |  |  |  |
| North American Natural Gas  | 95         | 9.7        | 9.9           | 940      | 24%   |  |  |  |  |
| Oil   | 331        | 13.0       | 9.2           | 3,030    | 76%   |  |  |  |  |
|   | 425        | 11.7       | 9.3           | 3,970    | 100%  |  |  |  |  |
| Debt (US\$mm)   |            |            |               |          | 1,640 |  |  |  |  |
| Net Present Value (US\$mm)  |            |            |               |          | 2,330 |  |  |  |  |
| Shares (mm)   |            |            |               |          | 53    |  |  |  |  |
| Net Present Value - Standard Estimate (US\$/sh)                             |            |            |               |          |       |  |  |  |  |
| NPV Approximation by Cash Flow Multiple Depending on Reserve Life (US\$/sh) |            |            |               |          |       |  |  |  |  |





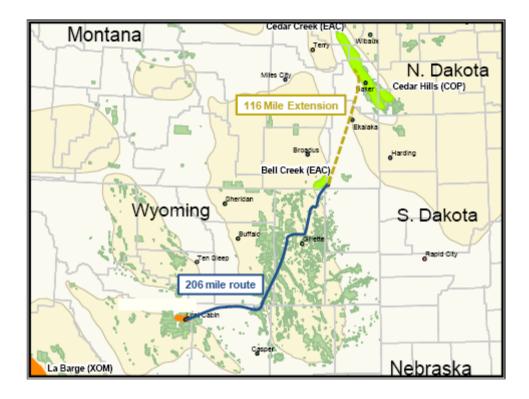
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