McDep LLC Independent Stock Idea May 8, 2008



Rating: Buy S&P 500: 1393

## Encore Acquisition Company \$120 a Barrel Excitement

Symbol	EAC	Ebitda Next Twelve Months ending 3/31/09 (US\$mm)	740			
Rating	Buy	North American Natural Gas/Ebitda (%)	19			
Price (\$/sh)	49.90	Natural Gas and Oil Production/Ebitda (%)	100			
Pricing Date	5/7/08	Adjusted Reserves/Production NTM	13.9			
Shares (mm)	54	EV/Ebitda	5.4			
Market Capitalization (\$mm)	2,690	PV/Ebitda	6.1			
Debt (\$mm)	1,310	Undeveloped Reserves (%)	32			
Enterprise Value (EV) (\$mm)	4,000	Natural Gas and Oil Ebitda (\$/boe)	53.10			
Present Value (PV) (\$mm)	4,540	Present Value Proven Reserves(\$/boe)	19.60			
Net Present Value (\$/share)	60	Present Value Proven Reserves(\$/mcfe)	3.30			
Debt/Present Value	0.29	Earnings Next Twelve Months (US\$/sh)	5.42			
McDep Ratio - EV/PV	0.88	Price/Earnings Next Twelve Months	9			
Dividend Yield (%/year)	0.0	Indicated Annual Dividend (US\$/sh)	0.00			
Note: Estimated cash flow and earnings tied to one-year futures prices for oil and natural gas.						
Reported results may v	ary widely f	rom estimates. Estimated present value per share revised only infrequent	ntly.			
Estimated present value	e presumes a	a long-term price for oil of US\$80 a barrel and natural gas, \$11 a million	n btu.			
For historical research on Encore since 2003 see http://www.mcdep.com/4eac.htm						

## **Summary and Recommendation**

Buy-recommended **Encore Acquisition (EAC)** offers unlevered appreciation potential of 14% to estimated net present value (NPV) of \$60 a share. First quarter results released today recorded oil and natural gas prices, revenue, cash flow and earnings higher than our estimates from three months ago. Projected volumes along with current futures prices promise a continuing high level of unlevered cash flow (Ebitda) (see table <u>Next Twelve</u> <u>Months Operating and Financial Estimates</u>). Projected cash flow capitalized at unlevered multiples (PV/Ebitda) related to reserve life (Adjusted R/P) supports NPV (see table <u>Functional Cash Flow and Present Value</u>). Oil price around \$120 a barrel adds excitement to the company's wide-ranging drilling from Montana and North Dakota to New Mexico and Texas. We like EAC's prospects for new natural gas production on ExxonMobil's old fields in West Texas. Finally, the oil price trend continues to point up defined by current quote above the 40-week average (see chart <u>Six-Year Commodity Price Meter</u>).

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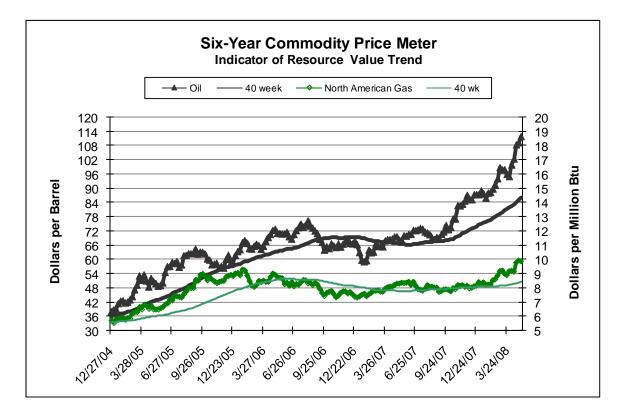


Encore Acquisition Company											
Next Twelve Months Operating and Financial Estimates											
										Next	
										Twelve	
	Q1	Q4	Year	Q1	Q2E	Q3E	Q4E	Year	Q1E	Months	
	3/31/07	12/31/07	2007	3/31/08	6/30/08	9/30/08	12/31/08	2008E	3/31/09	3/31/09	
Volume											
Natural Gas (mmcfd)	67.9	60.9	65.6	64.1	64.1	64.1	64.1	64.1	64.1	64.1	
Days	90	92	365	91	91	92	92	366	90	365	
Oil (mbd)	21.2	27.4	26.16	27.5	27.5	27.5	27.5	27.52	27.5	27.52	
Total (mb)	2,924	3,455	13,542	3,476	3,476	3,514	3,514	13,980	3,438	13,942	
Total (mbd)	32.5	37.6	37.1	38.2	38.2	38.2	38.2	38.2	38.2	38.2	
Price											
Henry Hub (\$/mmbtu)	6.81	6.97	6.87	8.02	10.68	11.38	11.76	10.46	12.16	11.50	
Differential (\$/mmbtu)	0.99	0.08	0.54	0.80	1.07	1.14	1.18	1.04	1.22	1.15	
EAC (\$/mcf)	5.82	6.90	6.33	7.22	9.61	10.24	10.59	9.42	10.95	10.35	
WTI Cushing (\$/bbl)	58.08	90.67	72.28	97.94	117.66	118.86	117.23	112.92	115.74	117.37	
Differential	9.05	14.41	10.08	8.81	10.59	10.70	10.55	10.14	16.20	11.98	
EAC (\$/bbl)	49.03	76.26	62.20	89.13	107.07	108.16	106.68	102.78	99.54	105.39	
Total (\$/bbl)	44.12	66.83	55.06	76.31	93.26	95.10	94.61	89.85	90.07	93.28	
Revenue (\$mm)											
Natural Gas	36	39	152	42	56	60	62	221	63	242	
Oil	93	192	594	223	268	274	270	1,035	246	1,058	
Total	129	231	746	265	324	334	332	1,256	310	1,300	
Expense	53	92	281	116	140	144	143	542	134	560	
Ebitda	76	139	465	149	184	191	189	714	176	740	
Exploration	12	4	28	5	5	5	5	20	5	20	
Deprec., Deplet., & Amort.	35	48	184	50	56	56	56	218	55	223	
Partnership, hedging, other	5	14	30	(2)	(2)	(2)	(2)	(8)	(2)	(8)	
Ebit	25	72	223	96	131	136	135	499	123	525	
Interest	16	21	88	19	19	19	19	76	19	76	
Ebt	9	51	135	77	112	117	116	423	104	449	
Income Tax	3	13	42	19	39	41	41	140	36	157	
Net Income (\$mm)	6	38	93	58	73	76	76	283	67	292	
Per Share (\$)	0.11	0.70	1.71	1.08	1.35	1.42	1.40	5.25	1.25	5.42	
Shares (millions)	53	54	54	54	54	54	54	54	54	54	
Ebitda Margin	59%	60%	62%	56%	57%	57%	57%	57%	57%	57%	
Tax rate	35%	25%	31%	25%	35%	35%	35%	33%	35%	35%	

Encore Acquisition Company Functional Cash Flow and Present Value								
	NTM Ebitda	Adjusted	PV/	Value				
	<u>(US\$mm)</u>	<u>R/P</u>	<u>Ebitda</u>	<u>(US\$mm)</u>				
North American Natural Gas	138	9.6	5.4	750	17%			
Oil	603	15.6	6.3	3,790	83%			
	740	13.9	6.1	4,540	100%			
Debt (US\$mm)					1,310			
Net Present Value (US\$mm)					3,230			
Shares (mm)					54			
Net Present Value - Standard Estimate (US\$/sh)								
NPV Approximation by Cash Flow Multiple Depending on Reserve Life (US\$/sh)								

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