

Independent Stock Idea

December 10, 2008

rating: buy s&p 500: 902 intraday

Canadian Oil Sands Trust (COSWF) Budget Quarterly Distribution of C\$0.25 a Unit

Symbol	COSWF	Ebitda Next Twelve Months ending 12/31/09 (US\$mm)	870
Rating	Buy	North American Natural Gas/Ebitda (%)	-9
Price (US\$/un)	17.53	53 Natural Gas and Oil Production/Ebitda (%)	
Pricing Date	12/10/08	Adjusted Reserves/Production NTM	23.3
Units (mm)	482	EV/Ebitda	10.7
Market Capitalization (US\$mm)	8,400	PV/Ebitda	24.2
Debt (US\$mm)	900	Undeveloped Reserves (%)	0
Enterprise Value (EV) (US\$mm)	9,400	Natural Gas and Oil Ebitda (US\$/boe)	20.22
Present Value (PV) (US\$mm)	21,100	Present Value Proven Reserves(US\$/boe)	24.71
Net Present Value (US\$/unit)	42	Present Value Proven Reserves(US\$/mcfe)	4.12
Debt/Present Value	0.04	Earnings Next Twelve Months (US\$/un)	0.78
McDep Ratio - EV/PV	0.44	Price/Earnings Next Twelve Months	22
Distribution Yield (%/year)	4.9	Distribution Next Twelve Months (US\$/sh)	0.85
Note: Estimated cash flow and ea	rnings tied to on	e-year futures prices for oil.	
		rm price for oil of US\$75 a barrel and natural gas, \$10 a millior	btu.
For historical analysis of C	OS since 2002 s	ee www.mcdep.com/4cos.htm	

Summary and Recommendation

Setting a conservative tone, the 2009 budget released late December 9 for buyrecommended **Canadian Oil Sands Trust (COSWF)** indicates a likely quarterly distribution rate of C\$0.25 a unit. That contrasts to our recent expectation of about C\$0.50 a unit at capacity operations and an oil price of US\$50 a barrel. Allowing for more major maintenance while oil price is low, Syncrude Production is budgeted at 315,000 barrels daily (bd) rather than at capacity of 350,000 bd as we had projected. Management targets 350,000 bd for 2010. The other noticeable changes as we bring our projection of distribution closer to the budget are more "Maintenance Cap Ex" and an arbitrarily cautious expectation for the price of Syncrude Sweet Premium compared to the Light, Sweet Crude oil industry benchmark (see table <u>Next Twelve Months Operating</u> and Financial Estimates). Ironically, despite the possible inhibiting impact on distributions, accelerated maintenance is a sign of strength. The Syncrude partners are able to take advantage of lower labor and contractor costs in the changed industry conditions. As a result, the oil sands mine and upgrader will be able to operate longer without interruption when oil price rises again. In these uncertain times, we believe units of financially secure COSWF represent ownership of one of the choicest long-term assets in the global oil and gas industry.

Kurt H. Wulff, CFA



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			nadian Oil S						
	Next Tw	elve Mont	hs Operatin		ncial Estir	nates			
11			(Canadian I	Dollars)					
									Next
									Twelve
	Q4	Q3	Q4E	Year	QlE	Q2E	Q3E	Q4E	Month
	12/31/07	9/30/08	12/31/08	2008E	3/31/09	6/30/09	9/30/09	12/31/09	12/31/0
Volume									
Syncrude (mmb)	28.8	29.1	28.5	106.0	28.4	28.7	29.0	29.0	115.
Syncrude (mbd)	313	316	310	290	315	315	315	315	315
Days	92	92	92	366	90	91	92	92	36
Trust share (%)	37.2	36.9	36.7	36.9	36.7	36.7	36.7	36.7	36.'
Trust Oil (mmb)	10.71	10.73	10.48	39.1	10.43	10.54	10.66	10.66	42.
Trust Oil (mbd)	116.4	116.7	113.9	106.9	115.9	115.9	115.9	115.9	115.
Price									
WTI Cushing (US\$/bbl)	90.67	117.99	59.23	99.78	46.23	51.57	54.62	57.15	52.3
Currency (US\$/C\$)	1.02	0.96	0.80	0.95	0.80	0.80	0.80	0.80	0.8
WTI Cushing (C\$/bbl)	88.91	122.77	74.31	105.18	58.00	64.70	68.53	71.70	65.7
Differential	(0.41)	4.78	1.00	2.96	(2.00)	(2.00)	(2.00)	(2.00)	(1.9
Trust Oil Price (C\$/bbl)	88.50	127.55	75.31	108.14	56.00	62.70	66.53	69.70	63.7
Henry Hub Nat Gas (US\$/mmb	6.97	10.25	6.95	9.04	5.60	5.79	6.11	6.74	6.0
Henry Hub Nat Gas (C\$/mmbti	6.84	10.66	8.72	9.53	7.03	7.26	7.66	8.46	7.6
AECO Natural Gas (C\$/GJ)	5.84	7.86	7.45	8.00	6.37	6.17	5.65	7.22	6.3
Revenue (\$mm)									
Oil	947	1.369	789	4,231	584	661	709	743	2,69
Transportation & Marketing	8	9	, 0,	27	201	001		110	-,0>
Other	(11)	(19)		(46)					-
Total	950	1,379	789	4,251	584	661	709	743	2,69
Expense	750	1,577	707	7,231	504	001	107	743	2,07
Production	234	276	276	1,100	265	265	265	265	1,06
Purchased Energy	59	69	73	290	62	60	56	72	25
Crown Royalties	137	231	87	<u> </u>	41	61	74	72	25
Insurance	2	231	2	027 7	2	2	2	2	25
Administration		3	3	19	5	5		5	
	6	-	3		3	3	5	3	2
Taxes and Other Total	438	581	444	3 2,047	378	396	405	425	<u>1</u> 1,60
				,	206				,
Ebitda	512	798	345	2,204		265	304	318	1,09
Deprec., Deplet., & Amort.	91	121	121	446	121	121	121	121	48
Currency Hedging	(3)	(1)		(3)					
Non-Production	14	21	21	75	22	22	22	22	8
Exchange on U.S. Debt	(5)	32		53					-
Future Income Tax	(118)	6		(18)					-
Ebit	533	619	203	1,651	63	122	161	175	52
Interest	17	16	16	65	13	13	13	13	5
Net Income (\$mm)	516	603	187	1,586	50	109	148	162	46
Per Unit (\$)	1.07	1.25	0.39	3.30	0.10	0.23	0.31	0.34	0.9
Units (millions)	479	482	482	481	482	482	482	482	48
Ebitda - NonProd - Interest	481	761	308	2,064	171	230	269	283	95
Maintenance Cap Ex		72	70		110	110	110	110	44
Free Cash Flow		688	238		61	120	159	173	51
Free Cash Flow (C\$/unit)	0.77	1.43	0.49	3.70	0.13	0.25	0.33	0.36	1.0
Ratios									
Production (\$/bbl)	21.84	25.68	26.30	28.11	25.41	25.13	24.86	24.86	25.0
Purchased Energy (\$/bbl)	5.53	6.47	6.93	7.42	5.93	5.74	5.25	6.72	5.9
Prod&Purch En (\$/bbl)	27.37	32.15	33.23	35.53	31.33	30.87	30.11	31.57	30.9
Crown Royalties & Taxes	14%	17%	11%	15%	7%	9%	10%	11%	9
Other Expense (\$/bbl)	-	-	0.29	0.08	0.29	0.28	0.28	0.28	0.2
Ebitda Margin	54%	58%	44%	52%	35%	40%	43%	43%	419
Deprec., D,& A (\$/bbl)	8.50	11.27	11.55	11.40	11.60	11.47	11.35	11.35	11.4
Distribution	0.55	1.25	0.75	3.75	0.13	0.25	0.33	0.36	1.0

Please see disclosures on the final page.



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