

November 6, 2008

rating: hold s&p 500: 913

Canadian Natural Resources (CNQ) Hidden Value in Heavy Oil

Symbol	CNQ	Ebitda Next Twelve Months ending 9/30/09 (US\$mm)	5,600			
Rating	Hold	North American Natural Gas/Ebitda (%)	35			
Price (US\$/sh)	43.94	Natural Gas and Oil Production/Ebitda (%)	100			
Pricing Date	11/6/08	Adjusted Reserves/Production NTM	9.0			
Shares (mm)	541	EV/Ebitda	6.3			
Market Capitalization (US\$mm)	23,800	PV/Ebitda	10.3			
Debt (US\$mm)	11,400	Undeveloped Reserves (%)	38			
Enterprise Value (EV) (US\$mm)	35,100	Natural Gas and Oil Ebitda (US\$/mcfe)	5.21			
Present Value (PV) (US\$mm)	57,300	Present Value Proven Reserves(US\$/boe)	21.48			
Net Present Value (US\$/share)	85	Present Value Proven Reserves(US\$/mcfe)	3.58			
Debt/Present Value	0.20	Earnings Next Twelve Months (US\$/sh)	3.90			
McDep Ratio - EV/PV	0.61	Price/Earnings Next Twelve Months	11			
Dividend Yield (%/year)	0.8	Indicated Annual Dividend (US\$/sh)	0.34			
Note: Estimated cash flow and earnings tied to one-year futures prices for oil and natural gas.						
Reported results may var	y widely from	estimates. Estimated present value per share revised only infreque	ently.			
Estimated present value	oresumes a lon	g-term price for oil of US\$75 a barrel and natural gas, \$10 a milli	on btu.			

Summary and Recommendation

Hold-rated Canadian Natural Resources (CNQ) offers unlevered appreciation potential of 63% to estimated net present value (NPV) of \$85 a share. On October 28, we reset NPV from \$124 a share on the basis of a long-term oil price assumption of \$75 a barrel, down from \$100. Patience may be necessary as CNQ stock price remains below the 200-day average of \$77. Released today, third quarter results displayed strength in unlevered cash flow (Ebitda) driven by crude oil and natural gas prices. Futures prices now look lower for the next four quarters (see table Next Twelve Months Operating and Financial Estimates). Projected cash flow capitalized at unlevered multiples (PV/Ebitda) related to reserve life (Adjusted R/P) supports NPV (see table Functional Cash Flow and Present Value). For the first time, projected NTM cash flow includes a contribution from the new Horizon oil sands mine/upgrader. Initial production may be achieved in the first quarter next year and build to 60,000 barrels daily by the end of the third quarter. Meanwhile, because the price for the company's conventional crude oil is sensitive to the price for heavy crude, 60% of oil production, we use the average discount for the past four years in our projection. Especially favorable recent relative pricing helps call attention to the hidden value in 5 billion barrels of recoverable contingent heavy oil resources not counted in currently proven reserves.

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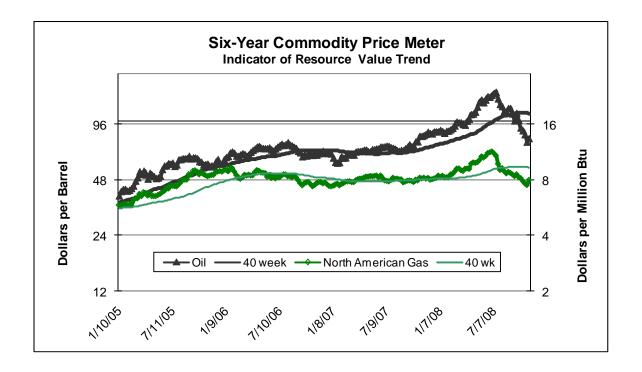
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Canadian Natural Resources										
Next Twelve Months Operating and Financial Estimates										
(Canadian Dollars)										
									Next	
									Twelve	
	Q3	Q2	Q3	Q4E	Year	Q1E	Q2E	Q3E	Months	
	9/30/07	6/30/08	9/30/08	12/31/08	2008E	3/31/09	6/30/09	9/30/09	9/30/09	
Volume (before royalty)										
Natural Gas (mmcfd)	1,647	1,526	1,490	1,440	1,498	1,353	1,343	1,311	1,362	
Days	92	91	92	92	366	90	91	92	365	
Oil (mbd)	333	319	307	307	315	327	347	367	337	
Total (bcf)	335	313	307	302	1,240	298	312	323	1,235	
Total (mmcfed)	3,645	3,440	3,332	3,282	3,388	3,315	3,425	3,513	3,384	
Price										
Henry Hub (US\$/mmbtu)	6.16	10.93	10.25	6.93	9.03	7.11	7.10	7.39	7.13	
Currency (US\$/C\$)	0.96	0.99	0.96	0.86	0.95	0.86	0.86	0.86	0.86	
Henry Hub (C\$/mmbtu)	6.44	11.04	10.66	8.08	9.46	8.29	8.29	8.63	8.32	
Differential (C\$/mmbtu)	0.57	1.15	1.84	0.66	0.97	0.29	0.87	1.49	0.83	
Company (C\$/mcf)	5.87	9.89	8.82	7.42	8.49	8.00	7.42	7.14	7.50	
WTI Cushing (US\$/bbl)	75.48	123.97	117.99	68.14	102.01	65.30	67.42	69.39	67.57	
WTI Cushing (C\$/bbl)	78.95	125.23	122.77	79.50	106.86	76.19	78.66	80.96	78.83	
Differential (C\$/bbl)	20.85	21.50	20.47	23.06	21.45	25.14	22.03	17.81	21.79	
Company (C\$/bbl)	58.10	103.73	102.30	56.45	85.41	51.05	56.64	63.15	57.04	
Total (\$/bbl)	47.76	84.04	80.22	51.23	70.15	49.81	51.89	55.56	52.19	
Revenue (\$mm)										
Natural Gas	889	1,373	1,209	984	4,654	975	907	861	3,726	
Oil	1,780	3,011	2,889	1,594	9,845	1,502	1,788	2,132	7,017	
Royalties	(341)	(688)	(612)	(385)	(2,134)	(555)	(604)	(670)	(2,214)	
Total	2,328	3,697	3,486	2,193	12,365	1,922	2,092	2,323	8,530	
Expense	627	629	670	526	2,431	461	502	557	2,047	
Ebitda (\$mm)	1,701	3,068	2,817	1,667	9,934	1,461	1,590	1,765	6,482	
Deprec., Deplet., & Amort.	715	687	659	659	2,710	659	659	659	2,636	
Other non-cash		868	651	-	1,810	-	-		-	
Interest	65	31	25	25	130	25	25	25	100	
Ebt	921	1,482	1,482	983	5,283	777	906	1,081	3,746	
Income tax	280	519	519	344	1,849	272	317	378	1,311	
Net Income (\$mm)	641	963	963	639	3,434	505	589	703	2,435	
Per share (\$)	1.19	1.78	1.78	1.18	6.35	0.93	1.09	1.30	4.50	
Shares (millions)	539	541	541	541	541	541	541	541	541	
Ebitda margin (after royalty)	73%	83%	81%	76%	80%	76%	76%	76%	76%	
Tax rate	30%	35%	35%	35%	35%	35%	35%	35%	35%	



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Canadian Natural Resources									
Functional Cash Flow and Present Value									
	NTM	Adjusted	PV/	Present					
	<u>Ebitda</u>	<u>R/P</u>	<u>Ebitda</u>	<u>Value</u>					
North American Natural Gas	1,940	7.9	7.7	15,000	26%				
Oil	3,660	9.6	7.5	27,500	48%				
Horizon				15,000	26%				
	5,600	9.0	10.3	57,500	100%				
Debt					11,500				
Net Present Value (US\$mm)					46,000				
Shares					541				
Net Present Value - Standard Estimate (US\$/sh)					85				
NPV Approximation by Cash Flow Multiple Depending on Reserve Life (US\$/sh)					86				





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