# **Canadian Natural Resources** New Oil Sands Production in 2008

Symbol	CNQ	Ebitda Next Twelve Months ending 12/31/08 (US\$mm)	7,800			
Rating	Buy	North American Natural Gas/Ebitda (%)	35			
Price (US\$/sh)	66.41	Natural Gas and Oil Production/Ebitda (%)	100			
Pricing Date	11/28/07	Adjusted Reserves/Production NTM	8.2			
Shares (mm)	539	EV/Ebitda	6.3			
Market Capitalization (US\$mm)	35,800	PV/Ebitda	7.7			
Debt (US\$mm)	13,200	Undeveloped Reserves (%)	39			
Enterprise Value (EV) (US\$mm)	49,000	Natural Gas and Oil Ebitda (US\$/mcfe)	6.79			
Present Value (PV) (US\$mm)	60,100	Present Value Proven Reserves(US\$/boe)	23.40			
Net Present Value (US\$/share)	87	Present Value Proven Reserves(US\$/mcfe)	3.90			
Debt/Present Value	0.22	Earnings Next Twelve Months (US\$/sh)	5.64			
McDep Ratio - EV/PV	0.82	Price/Earnings Next Twelve Months	12			
Dividend Yield (%/year)	0.5	Indicated Annual Dividend (US\$/sh)	0.34			
Note: Estimated cash flow and earnings tied to one-year futures prices for oil and natural gas.						

Reported results may vary widely from estimates. Estimated present value per share revised only infrequently. Estimated present value presumes a long-term price for oil of US\$66 a barrel and natural gas, \$11 a million btu.

#### **Summary and Recommendation**

We recommend current purchase of the stock of **Canadian Natural Resources** (CNO), owner of the Horizon oil sands mine and upgrader set to start producing in the third quarter of 2008. We hope the timing is good as the stock is down 24% from its high in early November to its 200-day average. Estimated net present value (NPV) of \$87 a share depends 24% on Horizon, 46% on oil, mostly Canadian heavy, and 30% on natural gas (see table Functional Cash Flow and Present Value). Though we project stable volume currently, we expect to revise natural gas downward and oil upward as we study the company's latest presentations to investors (see table Next Twelve Months Operating and Financial Estimates). Management has reacted to an untimely tax increase by the Province of Alberta by slashing its natural gas drilling plans. While the tax increase is an indisputably negative development, we expect the increase to be passed along in oil and gas price. We see oil price remaining above its 40-week average defining a continuing uptrend and we believe that natural gas is undervalued relative to oil (see chart Six-Year Commodity Price Meter). After reducing recently the recommended weighting of Canadian stocks in the illustrative McDep Energy Portfolio, there is room to add CNQ at a half unlevered weighting (see table Composite of Buy Recommendations).

Kurt H. Wulff, CFA

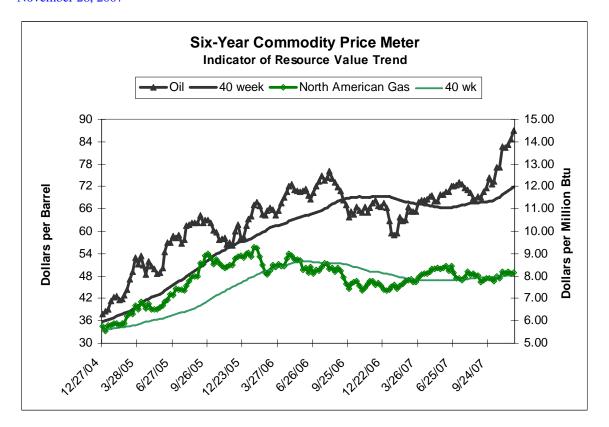
#### Canadian Natural Resources Functional Cash Flow and Present Value

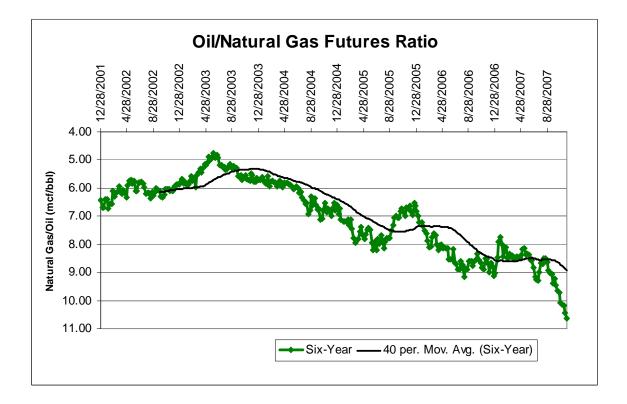
	NTM <u>Ebitda</u>	Adjusted <u>R/P</u>	PV/ <u>Ebitda</u>	Present <u>Value</u>			
North American Natural Gas	2,700	6.8	6.7	18,000	30%		
Oil	5,100	9.3	5.4	27,600	46%		
Horizon				14,500	24%		
	7,800	8.2	7.7	60,100	100%		
Debt					13,200		
Net Present Value (US\$mm)					46,900		
Shares					539		
Net Present Value - Standard Estimate (US\$/sh)							
NPV Approximation by Cash Flow Multiple Depending on Reserve Life (US\$/sh)							

#### Canadian Natural Resources Next Twelve Months Operating and Financial Estimates (Canadian Dollars)

			(Cunadian )	Domais)					
	Q4 12/31/06	Q3 9/30/07	Q4E 12/31/07	Year 2007E	Q1E 3/31/08	Q2E 6/30/08	Q3E 9/30/08	Q4E 12/31/08	Next Twelve Months 12/31/08
Volume (before royalty)									
Natural Gas (mmcfd)	1,620	1,647	1,647	1,683	1,647	1,647	1,647	1,647	1,647
Oil (mbd)	344	333	333	330	333	333	333	333	333
Total (bcf)	339	335	335	1,337	332	332	335	335	1,334
Total (mmcfed)	3,684	3,645	3,645	3,663	3,645	3,645	3,645	3,645	3,645
Price									
Henry Hub (US\$/mmbtu)	6.57	6.16	7.14	6.92	8.00	7.76	7.97	8.48	8.05
Currency (US\$/C\$)	0.88	0.96	1.01	0.93	1.01	1.01	1.01	1.01	1.01
Henry Hub (C\$/mmbtu)	7.48	6.44	7.07	7.44	7.92	7.68	7.89	8.39	7.97
Differential (C\$/mmbtu)	0.82	0.57	0.63	0.56	0.70	0.68	0.70	0.74	0.70
Company (C\$/mcf)	6.66	5.87	6.44	6.88	7.22	7.00	7.19	7.65	7.27
WTI Cushing (US\$/bbl)	59.99	75.48	93.20	72.92	96.73	93.93	91.79	90.03	93.12
WTI Cushing (C\$/bbl)	68.32	78.95	92.24	78.48	95.74	92.97	90.84	89.11	92.16
Differential (C\$/bbl)	21.05	20.85	24.36	20.53	25.28	24.55	23.99	23.53	24.35
Company (C\$/bbl)	47.27	58.10	67.88	57.95	70.45	68.41	66.85	65.57	67.81
Total (\$/bbl)	44.06	47.76	54.68	50.30	58.18	56.48	56.14	56.68	56.87
Revenue (\$mm)									
Natural Gas	993	889	977	4,228	1,081	1,049	1,090	1,159	4,380
Oil	1,496	1,780	2,080	6,980	2,135	2,073	2,048	2,009	8,265
Royalties	(317)	(341)	(390)	(1,438)	(411)	(399)	(401)	(405)	(1,615)
Total	2,172	2,328	2,666	9,770	2,806	2,724	2,737	2,763	11,029
Expense	604	627	779	2,710	842	805	811	823	3,280
Ebitda (\$mm)	1,567	1,701	1,887	7,060	1,964	1,919	1,926	1,941	7,749
Deprec., Deplet., & Amort.	742	715	715	2,876	715	715	715	715	2,860
Hedging	126			-					-
Interest	62	65	65	290	65	65	65	65	260
Ebt	637	921	1,107	3,894	1,184	1,139	1,146	1,161	4,629
Income tax	223	280	387	1,320	414	399	401	406	1,620
Net Income (\$mm)	414	641	720	2,574	769	740	745	754	3,009
Per share (\$)	0.77	1.19	1.33	4.77	1.43	1.37	1.38	1.40	5.58
Shares (millions)	538	539	539	539	539	539	539	539	539
Ebitda margin (after royalty)	72%	73%	71%	72%	70%	70%	70%	70%	70%
Tax rate	35%	30%	35%	34%	35%	35%	35%	35%	35%

### McDep Associates Independent Stock Idea November 28, 2007





#### Please see disclosures on the final page.

## McDep Associates Independent Stock Idea

November 28, 2007

## McDep Energy Portfolio Composite of Buy Recommendations

Maga Can	Symbol	Price (US\$/sh) 28-Nov 2007		<u>Weight</u> EV (%)	Non- U.S. HQ (%)	North Amer. Natural Gas (%)	Rest of World Natural Gas (%)	Oil Prod'n (%)	Down- stream (%)	McDep Ratio
Mega Cap	BP	71.52	3.1	3.2	3.2	0.3	0.3	2.0	0.6	0.96
BP plc Evyon Mobil Corporation	XOM	87.07	3.1 3.6	3.2 3.2	3.2	0.3	0.3	2.0	0.8	0.96
Exxon Mobil Corporation Total S.A.	ТОТ	79.70	3.0	3.2	3.2	0.2	0.4 1.0	1.6	0.7	0.93
Royal Dutch Shell plc	RDS-A	80.59	3.2 3.3	3.2	3.2 3.2	0.1	0.4	1.6	1.1	0.91
Gazprom	OGZPY	50.75	10.3	3.2 9.6	5.2 9.6	0.1	7.2	2.4	1.1	0.87
Chevron Corporation	CVX	84.84	3.4	9.0 3.2	9.0	0.2	0.2	2.4	0.8	0.83
ConocoPhillips	CVA	77.09	5.4 5.6	5.2 6.4		1.0	0.2	2.1 3.4	1.5	0.82
Total or Median	COP	//.09	3.0 32	0.4 <i>32</i>		1.0	0.4	5.4	1.5	0.73
Producer/Refiners - Large	Con		52	52						0.07
	Lap IMO	49.02	1.4	1.3	1.3	0.1		0.9	0.2	1.15
Imperial Oil Limited	STO	49.02 32.27				0.1	0.6	1.0	- 0.2	0.93
StatoilHydro ASA			1.6	1.6	1.6	0.0	0.0			
Suncor Energy	SU DCZ	96.72 49.53	1.4	1.3	1.3 1.3	0.0	0.0	1.1 0.9	0.1	0.93
Petro-Canada	PCZ		1.2 7.3	1.3	1.5 6.4	0.2	0.0		0.2	0.80 0.72
Lukoil Oil Company	LUKOY	86.10	7.3 13	6.4	6.4			4.6	1.8	
Total or Median Independent Natural Gas a		anas Can		12						0.93
				2.0	2.0	26		0.0	0.2	0.02
Encana Corporation	ECA	64.85	3.6	3.8	3.8	2.6	0.0	0.9	0.3	0.92
Occidental Petroleum Corp.	OXY	67.71	3.5	3.2		0.4 3.7	0.0	2.5	0.3	0.89
XTO Energy Inc.	XTO	59.64	4.4	4.8			0.2	1.0 1.2		0.83
EOG Resources	EOG	82.53	7.0	6.4		5.0	0.2		0.1	0.82
Anadarko Petroleum Corp.	APC	54.04	2.2	3.2		1.9		1.3	0.1	0.82
Canadian Natural Resources	CNQ	66.41	1.4	1.6		0.5		1.1		0.82
Devon Energy Corporation	DVN	81.21	5.9	6.4 29		3.6		2.8		0.68
Total or Median	.101 6		28	29						0.82
Independent Natural Gas a		-		1.0		0.4		1.0		0.00
Berry Petroleum Company	BRY	41.51	1.4	1.6		0.4		1.2		0.96
Encore Acquisition Company		32.70	2.2	3.2		0.7		2.5		0.73
Energy Partners Ltd.	EPL	12.67	0.7	1.6		0.8		0.8		0.56
Cimarex Energy Company	XEC	38.15	3.2	3.2		2.2		1.0		0.55
Total or Median			7	10						0.64
Income	COUNT	24 74	5.0	5 1	5 1	(0, 5)		5.0		0.00
Canadian Oil Sands Trust	COSWF	34.74	5.6	5.1	5.1	(0.5)		5.6		0.90
San Juan Basin Royalty Trus		34.38	7.6	6.4	2.6	6.4		1.0		0.86
Penn West Energy Trust	PWE	26.85	2.2	2.6	2.6	0.8		1.8		0.84
Hugoton Royalty Trust	HGT	22.90	3.8	3.2		3.2				0.68
Total or Median			19	17	12	21	11	47	8	0.85
Portfolio Composite			100	100	42	34	11	4/	ð	0.80
Canada					15					
Russia					16 11					
Europe					11					

Note: Percentages in the Portfolio Weight - EV column correspond to unlevered positions ranging from triple at 9.6% to four-tenths at 1.3%.

#### McDep Associates Independent Stock Idea November 28, 2007

**Disclaimer:** This analysis was prepared by Kurt Wulff doing business as McDep Associates. The firm used sources and data believed to be reliable, but makes no representation as to their accuracy or completeness. This analysis is intended for informational purposes and is not a solicitation to buy or sell a security. Past performance is no guarantee of future results.

McDep does no investment banking business. McDep is not paid by covered companies including revenue from advertising, trading, consulting, subscriptions or research service. McDep shall not own more than 1% of outstanding stock in a covered company. No one at McDep is on the Board of Directors at a covered company nor is anyone at a covered company on the Board of Directors of McDep.

McDep or its employees may take positions in stocks the firm covers for research purposes. No trades in a subject stock shall be made within a week before or after a change in recommendation.

**Certification:** I, Kurt H. Wulff, certify that the views expressed in this research analysis accurately reflect my personal views about the subject securities and issuers. No part of my compensation was, is, or will be directly or indirectly related to the specific recommendations or views contained in this research analysis.

**Research Methodology/Ratings Description:** McDep Associates is an independent research originator focused on oil and gas stocks exclusively. The firm applies the thirty years of experience of its analyst to estimate a present value of the oil and gas resources and other businesses of covered companies. That value is compared with a company's stock market capitalization and debt. Stocks with low market cap and debt relative to present value tend to outperform stocks with high market cap and debt relative to present value. Buy recommendations are expected to deliver a total return better than 7% per year above inflation. Hold recommendations are expected to deliver a total return less than inflation.