Rating: Hold S&P 500: 1541

## **CNOOC Limited Flourishing China Stock Market**

Symbol	CEO	Ebitda Next Twelve Months ending 12/31/08 (US\$mm)	8,700
Rating	Hold	North American Natural Gas/Ebitda (%)	0
Price (US\$/sh)	213.19	Natural Gas and Oil Production/Ebitda (%)	100
Pricing Date	10/29/07	Adjusted Reserves/Production NTM	10.6
Shares (mm)	439	EV/Ebitda	10.7
Market Capitalization (US\$mm)	93,600	PV/Ebitda	5.4
Debt (US\$mm)	0	Undeveloped Reserves (%)	55
Enterprise Value (EV) (US\$mm)	93,600	Natural Gas and Oil Ebitda (US\$/boe)	50.54
Present Value (PV) (US\$mm)	47,400	Present Value Proven Reserves(US\$/boe)	18.81
Net Present Value (US\$/share)	108	Present Value Proven Reserves(US\$/mcfe)	3.13
Debt/Present Value	0.00	Earnings Next Twelve Months (US\$/sh)	11.06
McDep Ratio - EV/PV	1.97	Price/Earnings Next Twelve Months	19
Dividend Yield (%/year)	1.6	Indicated Annual Dividend (US\$/sh)	3.48

Note: Estimated cash flow and earnings tied to one-year futures prices for oil and natural gas.

Reported results may vary widely from estimates. Estimated present value per share revised only infrequently. Estimated present value presumes a long-term price for oil of US\$66 a barrel and natural gas, \$11 a million btu.

The Peoples Republic of China holds 66% of the outstanding shares.

For historical research on CEO since 2001 see http://www.mcdep.com/4ceo.htm

#### **Summary and Recommendation**

Though it could be a Sell on the McDep Ratio, Hold-rated **CNOOC Limited (CEO)** apparently looks attractive to investors in the multi-trillion dollar Shanghai stock market where CEO may soon have a share offering. Chinese investors are restricted in purchases of shares in CEO peers that trade at lower McDep Ratios in the global stock markets. Third quarter operating results reported today trace a gain in natural gas volume while natural gas price remains regulated at a low level (see table <u>Quarterly Operations</u>). Projected cash flow capitalized at unlevered multiples (PV/Ebitda) related to reserve life (Adjusted R/P) might support an increase of \$12 in estimated NPV (see table <u>Functional Cash Flow and Present Value</u>). Oil price also has moved beyond that assumed in calculating NPV (see chart <u>Six-Year Commodity Price Meter</u>). At a long-term oil price of \$150 a barrel that may be reached in 2010, we think NPV could be \$249 a share with only partial deregulation of natural gas (see <a href="http://www.mcdep.com/mr71016.pdf">http://www.mcdep.com/mr71016.pdf</a>).

Kurt H. Wulff, CFA

### CNOOC Limited Quarterly Operations

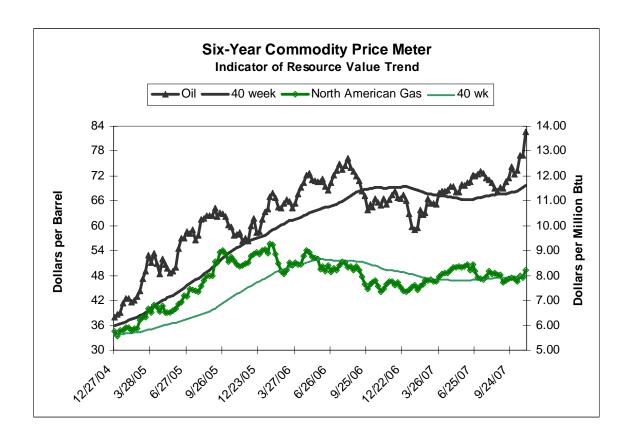
									Twelve
	Q3	Q4	Year	Q1	Q2	Q3	Q4E	Year	Months E
	9/30/06	12/31/06	2006	3/31/07	6/30/07	9/30/07	12/31/07	2007E	12/31/08
Volume									
Natural gas (bcf)	46	55	179	50	50	55	55	209	218
Natural Gas (mmcfd)	505	597	490	550	552	595	595	573	595
Days	92	92	365	90	91	92	92	365	366
Oil (mmb)	34	33	136	34	34	34	34	137	137
Oil (mbd)	372	364	373	379	374	373	373	375	373
Total gas & oil (bcf)	252	256	995	254	254	261	261	1,030	1,037
Total gas & oil (mbd))	456	463	454	471	465	472	472	470	472
Price									
Natural gas (\$/mcf)									
Henry Hub (\$/mmbtu)	6.58	6.57	7.23	6.81	7.56	6.16	7.46	7.00	8.22
Company	3.39	2.43	3.00	3.19	3.23	3.42	3.42	3.32	3.42
Oil (\$/bbl)									
WTI Cushing	70.42	59.99	66.05	58.08	64.91	75.48	91.02	72.37	88.55
Company	61.78	48.84	58.90	52.45	69.94	67.37	74.09	64.79	79.85
Total gas & oil (\$/mcf)	9.02	6.91	8.59	7.66	9.35	9.59	10.47	9.28	11.23
Revenue (\$mm)									
Natural Gas	157	134	537	158	162	187	187	694	745
Oil	2,114	1,635	8,010	1,789	2,215	2,312	2,543	8,859	10,901
Total	2,272	1,768	8,547	1,947	2,377	2,499	2,730	9,553	11,646
RMB/\$	7.97	7.86	7.97	7.78	7.68	7.56	7.51	7.63	7.63
Revenue (RMB)									
Natural Gas	1,255	1,049	4,279	1,228	1,245	1,415	1,406	5,294	5,593
Oil	16,851	12,850	63,914	13,911	17,013	17,478	19,094	67,496	81,866
Total	18,107	13,899	68,193	15,139	18,258	18,893	20,500	72,790	87,459

#### CNOOC Limited Half-Year Financial Results

									Twelve
	H1	H2	Year	H1	H2E	Year	H1E	H2E	Months
	6/30/06	12/31/06	2006	6/30/07	12/31/07	2007E	6/30/08	12/31/08	12/31/08
Revenue (mmRMB)									
Natural Gas (from Q table)	1,975	2,305	4,279	2,473	2,821	5,294	2,781	2,812	5,593
Oil (from Q table)	34,213	29,701	63,914	30,924	36,572	67,496	44,106	37,761	81,866
Other	(713)		(713)	(175)		(175)	-		-
Total	35,475	32,006	67,481	33,222	39,393	72,615	46,887	40,573	87,459
Expense	7,781	5,932	13,712	5,502	9,848	15,350	11,722	10,143	21,865
Ebitda	27,694	26,074	53,768	27,720	29,545	57,265	35,165	30,429	65,595
Exploration	709	996	1,705	1,221	1,221	2,442	1,221	1,221	2,442
Deprec., Deplet., & Amort.	3,366	3,567	6,933	3,536	3,536	7,072	3,536	3,536	7,072
Ebit	23,619	21,511	45,130	22,963	24,788	47,751	30,408	25,672	56,081
Interest	-	-	-	-	-	-	-	-	-
Ebt	23,619	21,511	43,217	22,963	24,788	45,176	30,408	25,672	56,081
Income Tax	7,581	5,615	13,196	5,462	8,676	14,138	10,643	8,985	19,628
Net Income	16,038	13,982	30,021	14,926	16,112	31,038	19,765	16,687	36,452
Shares (millions)	41,124	41,124	41,124	43,900	43,900	43,900	43,900	43,900	43,900
Per share (RMB)	0.39	0.34	0.73	0.34	0.37	0.71	0.45	0.38	0.83
Ebitda Margin	78%	81%	80%	83%	75%	<b>79%</b>	75%	75%	75%
Tax Rate	32%	26%	31%	24%	35%	31%	35%	35%	35%

#### CNOOC Limited Functional Cash Flow and Present Value

	NTM Ebitda (US\$mm)	Adjusted <u>R/P</u>	PV/ <u>Ebitda</u>	Present Value <u>(US\$mm)</u>				
Natural Gas	560	20.0	7.0	3,900	8%			
Oil	8,140	8.1	5.3	43,500	92%			
	8,700	10.6	5.4	47,400	100%			
Debt (US\$mm)								
Net Present Value (US\$mm)					47,400			
Shares (mm)					439			
Net Present Value - Standard Estimate (US\$/sh)								
NPV Approximation by Cash Flow Multiple Depending on Reserve Life (US\$/sh)								



# McDep Associates Independent Stock Idea October 30, 2007

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