

## ConocoPhillips (COP)

### Strong 4% Dividend Independent Producer

|                                                                                                                    |          |                                                    |        |
|--------------------------------------------------------------------------------------------------------------------|----------|----------------------------------------------------|--------|
| Symbol                                                                                                             | COP      | Ebitda Next Twelve Months ending 12/31/15 (US\$mm) | 18,600 |
| Rating                                                                                                             |          | North American Natural Gas/Ebitda (%)              | 10     |
| Price (US\$/sh)                                                                                                    | 73.33    | Natural Gas and Oil Production/Ebitda (%)          | 100    |
| Pricing Date                                                                                                       | 11/24/14 | Adjusted Reserves/Production NTM                   | 11.1   |
| Shares (mm)                                                                                                        | 1247     | EV/Ebitda                                          | 6.7    |
| Market Capitalization (US\$mm)                                                                                     | 91,400   | PV/Ebitda                                          | 8.5    |
| Debt (US\$mm)                                                                                                      | 33,000   | Undeveloped Reserves (%)                           | 37     |
| Enterprise Value (EV) (US\$mm)                                                                                     | 124,000  | Natural Gas and Oil Ebitda (US\$/boe)              | 31.60  |
| Present Value (PV) (US\$mm)                                                                                        | 158,000  | Present Value Proven Reserves(US\$/boe)            | 17.71  |
| Net Present Value (US\$/share)                                                                                     | 100      | Present Value Proven Reserves(US\$/mcfe)           | 2.95   |
| Debt/Present Value                                                                                                 | 0.21     | Earnings Next Twelve Months (US\$/sh)              | 4.34   |
| McDep Ratio - EV/PV                                                                                                | 0.79     | Price/Earnings Next Twelve Months                  | 17     |
| Dividend Yield (%/year)                                                                                            | 4.0      | Indicated Annual Dividend (US\$/sh)                | 2.92   |
| Note: Estimated cash flow and earnings tied to one-year futures prices for oil and natural gas.                    |          |                                                    |        |
| Reported results may vary widely from estimates. Estimated present value per share revised only infrequently.      |          |                                                    |        |
| Estimated present value presumes a long-term price for oil of US\$90 a barrel and natural gas, \$6 a million btu.  |          |                                                    |        |
| For historical analysis of COP since 2002 see <a href="http://www.mcdep.com/2cocp.htm">www.mcdep.com/2cocp.htm</a> |          |                                                    |        |

### Summary and Recommendation

A low 0.79 McDep Ratio signals sound value in **ConocoPhillips (COP)**, which as the largest independent producer, offers diversified growth, a strong balance sheet and a secure 4% annual dividend. Net Present Value (NPV) of \$100 a share, concentrated 72% on oil and 28% on natural gas, is amply covered by reserve life and cash flow (see table Present Value on page 2). Producing about 1.6 million barrels equivalent daily, COP is more than twice the size of the next largest independent in our coverage. Growth proceeds in Unconventional North American Oil, Liquefied Natural Gas (LNG), Oil Sands, International Oil and Gas and Conventional North American Oil (see chart Capital Allocation on page 2). Shale oil production, mainly Eagle Ford and Bakken, is on course to double from 2013 to 2017. Startup late in 2015 of LNG in Queensland, Australia signals both new cash flow generation and the ending of initial capital investment in that project. COP's Surmont oil sands project is performing well and expanding in 2015 along with the Foster Creek project. New deep-water oil production beginning in October 2014 from the Gumusut floating platform offshore Malaysia helps international oil growth. Favorable election results in Alaska on November 4 confirm long overdue tax reduction to encourage new investment in the state where COP is one of the three major conventional oil and gas producers. Along with diversified volume growth, margins are also improving with the favorable mix of new projects (see table Operating and Financial Estimates on page 5). A moderate 0.21 ratio of Debt/Present Value implies a strong balance sheet to withstand changing economic conditions, to keep investment going in the best developments and to support a growing dividend.

Kurt H. Wulff, CFA



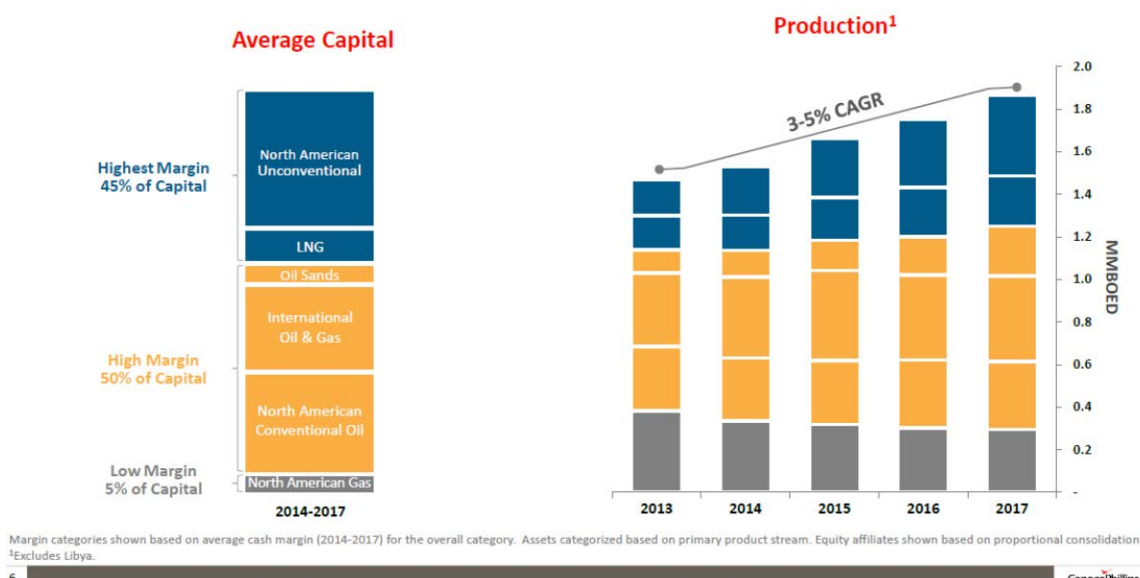
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A Weekly Analysis of Oil and Gas Stocks

November 25, 2014

| <b>ConocoPhillips</b>                                                       |                   |                 |               |                 |         |
|-----------------------------------------------------------------------------|-------------------|-----------------|---------------|-----------------|---------|
| <b>Functional Cash Flow and Present Value</b>                               |                   |                 |               |                 |         |
|                                                                             | <i>NTM Ebitda</i> | <i>Adjusted</i> | <i>PV/</i>    | <i>Present</i>  |         |
|                                                                             | <i>(US\$mm)</i>   | <i>R/P</i>      | <i>Ebitda</i> | <i>Value</i>    |         |
|                                                                             |                   |                 |               | <i>(US\$mm)</i> |         |
| North American Natural Gas                                                  | 1,840             | 11.7            | 11.4          | 21,000          | 13%     |
| Rest of World Natural Gas                                                   | 3,440             | 10.1            | 6.7           | 23,000          | 15%     |
| Oil                                                                         | 13,320            | 11.2            | 8.6           | 114,000         | 72%     |
|                                                                             | 18,600            | 11.1            | 8.5           | 158,000         | 100%    |
| Debt (US\$mm)                                                               |                   |                 |               |                 | 33,000  |
| Net Present Value (US\$mm)                                                  |                   |                 |               |                 | 125,000 |
| Shares (mm)                                                                 |                   |                 |               |                 | 1,247   |
| Net Present Value - Standard Estimate (US\$/sh)                             |                   |                 |               |                 | 100     |
| NPV Approximation by Cash Flow Multiple Depending on Reserve Life (US\$/sh) |                   |                 |               |                 | 119     |

## Capital Allocation Drives Profitable Growth





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November 25, 2014

| ConocoPhillips                                       |          |               |         |          |               |         |         |         |          |                          |
|------------------------------------------------------|----------|---------------|---------|----------|---------------|---------|---------|---------|----------|--------------------------|
| Next Twelve Months Operating and Financial Estimates |          |               |         |          |               |         |         |         |          |                          |
|                                                      | Q4       | Year          | Q3      | Q4E      | Year          | Q1E     | Q2E     | Q3E     | Q4E      | Next<br>Twelve<br>Months |
|                                                      | 12/31/13 | 2013          | 9/30/14 | 12/31/14 | 2014E         | 3/31/15 | 6/30/15 | 9/30/14 | 12/31/15 | 12/31/15                 |
| <b>Volume</b>                                        |          |               |         |          |               |         |         |         |          |                          |
| Natural Gas (mmcf)                                   |          |               |         |          |               |         |         |         |          |                          |
| North America                                        | 2,267    | <b>2,308</b>  | 2,240   | 2,200    | <b>2,231</b>  | 2,300   | 2,300   | 2,200   | 2,200    | <b>2,250</b>             |
| Overseas                                             | 1,754    | <b>1,760</b>  | 1,647   | 1,800    | <b>1,790</b>  | 1,800   | 1,800   | 1,700   | 1,800    | <b>1,775</b>             |
| Total                                                | 4,021    | <b>4,068</b>  | 3,887   | 4,000    | <b>4,021</b>  | 4,100   | 4,100   | 3,900   | 4,000    | <b>4,024</b>             |
| Oil (mbd)                                            | 848      | <b>852</b>    | 830     | 940      | <b>891</b>    | 940     | 940     | 940     | 940      | <b>940</b>               |
| Total gas & oil (bcf)                                | 838      | <b>3,351</b>  | 816     | 887      | <b>3,420</b>  | 877     | 886     | 878     | 887      | <b>3,528</b>             |
| Total gas & oil (mbd)                                | 1,518    | <b>1,530</b>  | 1,478   | 1,607    | <b>1,562</b>  | 1,623   | 1,623   | 1,590   | 1,607    | <b>1,611</b>             |
| <b>Price</b>                                         |          |               |         |          |               |         |         |         |          |                          |
| Natural gas (\$/mcf)                                 |          |               |         |          |               |         |         |         |          |                          |
| Henry Hub (\$/mmbtu)                                 | 3.60     | <b>3.65</b>   | 4.07    | 3.96     | <b>4.41</b>   | 4.26    | 3.72    | 3.73    | 3.85     | <b>3.89</b>              |
| North America                                        | 3.41     | <b>3.32</b>   | 3.85    | 3.75     | <b>4.31</b>   | 4.02    | 3.52    | 3.53    | 3.64     | <b>3.68</b>              |
| Overseas                                             | 9.08     | <b>9.20</b>   | 8.72    | 8.72     | <b>9.19</b>   | 8.72    | 8.72    | 8.72    | 8.72     | <b>8.72</b>              |
| Total                                                | 5.88     | <b>5.87</b>   | 5.91    | 5.98     | <b>6.48</b>   | 6.08    | 5.80    | 5.79    | 5.93     | <b>5.90</b>              |
| Oil (\$/bbl)                                         |          |               |         |          |               |         |         |         |          |                          |
| WTI Cushing                                          | 97.46    | <b>97.98</b>  | 97.24   | 78.95    | <b>94.48</b>  | 75.96   | 76.23   | 76.25   | 76.35    | <b>76.20</b>             |
| Worldwide                                            | 82.32    | <b>85.38</b>  | 80.66   | 65.49    | <b>79.17</b>  | 63.65   | 63.88   | 63.89   | 63.98    | <b>63.85</b>             |
| Total gas & oil (\$/mcf)                             | 10.26    | <b>10.52</b>  | 10.14   | 8.87     | <b>10.31</b>  | 8.70    | 8.61    | 8.66    | 8.70     | <b>8.67</b>              |
| <b>Revenue (\$mm)</b>                                |          |               |         |          |               |         |         |         |          |                          |
| Natural Gas                                          |          |               |         |          |               |         |         |         |          |                          |
| North America                                        | 710      | <b>2,797</b>  | 793     | 758      | <b>3,513</b>  | 833     | 736     | 714     | 737      | <b>3,020</b>             |
| Overseas                                             | 1,465    | <b>5,912</b>  | 1,321   | 1,443    | <b>6,003</b>  | 1,412   | 1,428   | 1,363   | 1,443    | <b>5,646</b>             |
| Total                                                | 2,175    | <b>8,709</b>  | 2,113   | 2,201    | <b>9,516</b>  | 2,245   | 2,164   | 2,077   | 2,181    | <b>8,666</b>             |
| Oil                                                  | 6,422    | <b>26,559</b> | 6,159   | 5,663    | <b>25,761</b> | 5,385   | 5,464   | 5,525   | 5,533    | <b>21,908</b>            |
| Other                                                | 5,388    | <b>22,979</b> | 4,644   | 4,644    | <b>20,899</b> | 4,644   | 4,644   | 4,644   | 4,644    | <b>18,578</b>            |
| Total                                                | 13,985   | <b>58,248</b> | 12,917  | 12,509   | <b>56,175</b> | 12,274  | 12,272  | 12,247  | 12,358   | <b>49,151</b>            |
| <b>Expense</b>                                       | 8,906    | <b>38,109</b> | 7,738   | 7,724    | <b>34,565</b> | 7,632   | 7,631   | 7,621   | 7,665    | <b>30,549</b>            |
| <b>Ebitda (\$mm)</b>                                 | 5,079    | <b>20,139</b> | 5,179   | 4,785    | <b>21,610</b> | 4,642   | 4,641   | 4,626   | 4,693    | <b>18,602</b>            |
| Exploration                                          | 321      | <b>1,232</b>  | 459     | 400      | <b>1,672</b>  | 300     | 300     | 300     | 400      | <b>1,300</b>             |
| Deprec., Deplet., & Amort.                           | 1,893    | <b>7,434</b>  | 2,096   | 2,096    | <b>8,154</b>  | 2,096   | 2,096   | 2,096   | 2,096    | <b>8,384</b>             |
| <b>Ebit</b>                                          | 2,865    | <b>11,473</b> | 2,624   | 2,289    | <b>11,784</b> | 2,246   | 2,245   | 2,230   | 2,197    | <b>8,918</b>             |
| Interest                                             | 192      | <b>612</b>    | 149     | 149      | <b>624</b>    | 149     | 149     | 149     | 149      | <b>596</b>               |
| <b>Ebt</b>                                           | 2,673    | <b>10,861</b> | 2,475   | 2,140    | <b>11,160</b> | 2,097   | 2,096   | 2,081   | 2,048    | <b>8,322</b>             |
| Income Tax                                           | 936      | <b>3,801</b>  | 866     | 749      | <b>3,906</b>  | 734     | 734     | 728     | 717      | <b>2,913</b>             |
| <b>Net Income (\$mm)</b>                             | 1,737    | <b>7,059</b>  | 1,609   | 1,391    | <b>7,254</b>  | 1,363   | 1,362   | 1,352   | 1,331    | <b>5,409</b>             |
| <b>Shares (millions)</b>                             | 1,241    | <b>1,239</b>  | 1,247   | 1,247    | <b>1,245</b>  | 1,247   | 1,247   | 1,247   | 1,247    | <b>1,247</b>             |
| Per share (\$)                                       | 1.40     | <b>5.70</b>   | 1.29    | 1.12     | <b>5.83</b>   | 1.09    | 1.09    | 1.08    | 1.07     | <b>4.34</b>              |
| Ebitda Margin (E&P)                                  | 59%      | <b>57%</b>    | 63%     | 61%      | <b>61%</b>    | 61%     | 61%     | 61%     | 61%      | <b>61%</b>               |
| Tax Rate                                             | 35%      | <b>35%</b>    | 35%     | 35%      | <b>35%</b>    | 35%     | 35%     | 35%     | 35%      | <b>35%</b>               |



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A Weekly Analysis of Oil and Gas Stocks

November 25, 2014

| Table 1                                                                                                           |          |        |                    |               |                               |                              |                  |               |                 |            |                |
|-------------------------------------------------------------------------------------------------------------------|----------|--------|--------------------|---------------|-------------------------------|------------------------------|------------------|---------------|-----------------|------------|----------------|
| McDep Energy Stocks                                                                                               |          |        |                    |               |                               |                              |                  |               |                 |            |                |
| Enterprise Value, Segments, Yield and McDep Ratio                                                                 |          |        |                    |               |                               |                              |                  |               |                 |            |                |
|                                                                                                                   |          |        | Price<br>(US\$/sh) | EV/<br>Market | Enterprise<br>Value<br>(\$mm) | Present Value by Segment (%) |                  |               |                 |            | Dist.<br>Yield |
|                                                                                                                   |          |        |                    |               |                               | North<br>Amer.               | Rest of<br>World |               |                 |            |                |
| Symbol/Rating                                                                                                     |          | 24-Nov | 2014               | Cap           |                               | Natural<br>Gas               | Natural<br>Gas   | Oil<br>Prod'n | Down-<br>stream | NTM<br>(%) | McDep<br>Ratio |
| B = Buy, CB (see below)                                                                                           |          |        |                    |               |                               |                              |                  |               |                 |            |                |
| <b>Global Integrated</b>                                                                                          |          |        |                    |               |                               |                              |                  |               |                 |            |                |
| Exxon Mobil Corporation                                                                                           | XOM CB   | 95.72  | 1.18               | 482,000       | 7                             | 16                           | 61               | 17            | 2.9             | 0.95       |                |
| Total S.A.                                                                                                        | TOT      | 60.43  | 1.42               | 196,000       |                               |                              | 22               | 60            | 18              | 5.0        | 0.81           |
| Chevron Corporation                                                                                               | CVX      | 117.59 | 1.20               | 267,000       | 3                             | 11                           | 73               | 13            | 3.6             | 0.81       |                |
| Royal Dutch Shell plc                                                                                             | RDS-A    | 71.06  | 1.35               | 304,000       | 4                             | 22                           | 57               | 17            | 5.3             | 0.80       |                |
| Lukoil Oil Company                                                                                                | LUKOY CB | 50.10  | 1.21               | 46,900        |                               |                              | 76               | 24            | 5.3             | 0.42       |                |
| Total or Median                                                                                                   |          |        | 1.21               | 1,296,000     |                               |                              | 61               | 17            | 5.0             | 0.81       |                |
| <b>U.S. Independent</b>                                                                                           |          |        |                    |               |                               |                              |                  |               |                 |            |                |
| EOG Resources, Inc.                                                                                               | EOG      | 99.56  | 1.11               | 60,900        | 16                            | 4                            | 80               |               | 0.7             | 0.91       |                |
| ConocoPhillips                                                                                                    | COP      | 73.33  | 1.36               | 124,000       | 13                            | 15                           | 72               |               | 4.0             | 0.79       |                |
| Occidental Petroleum Corp.                                                                                        | OXY      | 88.26  | 1.17               | 80,200        | 7                             | 1                            | 84               | 9             | 3.3             | 0.76       |                |
| Devon Energy Corporation                                                                                          | DVN CB   | 66.29  | 1.64               | 44,600        | 27                            |                              | 65               | 8             | 1.4             | 0.76       |                |
| Marathon Oil Corporation                                                                                          | MRO CB   | 33.57  | 1.44               | 32,800        | 9                             | 3                            | 89               |               | 2.5             | 0.75       |                |
| Total or Median                                                                                                   |          |        | 1.36               | 343,000       | 13                            |                              | 80               |               | 2.5             | 0.76       |                |
| <b>Canada</b>                                                                                                     |          |        |                    |               |                               |                              |                  |               |                 |            |                |
| Imperial Oil Limited (30%)                                                                                        | IMO      | 48.78  | 1.22               | 15,200        | 2                             |                              | 79               | 19            | 0.9             | 0.95       |                |
| EnCana Corporation                                                                                                | ECA CB   | 18.27  | 1.86               | 24,900        | 52                            |                              | 48               |               | 1.5             | 0.74       |                |
| Cenovus Energy Inc.                                                                                               | CVE      | 24.85  | 1.34               | 25,400        | 9                             |                              | 80               | 10            | 3.8             | 0.66       |                |
| Canadian Oil Sands Limited                                                                                        | COSWF CB | 15.15  | 1.38               | 10,200        |                               |                              | 100              |               | 8.2             | 0.53       |                |
| Total or Median                                                                                                   |          |        | 1.36               | 76,000        |                               |                              | 80               |               | 2.7             | 0.70       |                |
| <b>Small Cap Independent Producers</b>                                                                            |          |        |                    |               |                               |                              |                  |               |                 |            |                |
| Cimarex Energy Company                                                                                            | XEC CB   | 121.79 | 1.15               | 12,200        | 41                            |                              | 59               |               | 0.5             | 0.88       |                |
| Range Resources                                                                                                   | RRC CB   | 70.58  | 1.31               | 15,300        | 59                            |                              | 41               |               | 0.2             | 0.76       |                |
| Whiting Petroleum Corporation                                                                                     | WLL CB   | 57.83  | 1.47               | 10,200        | 9                             |                              | 91               |               | -               | 0.73       |                |
| Continental Resources (32%)                                                                                       | CLR CB   | 55.50  | 1.30               | 8,500         | 21                            |                              | 79               |               | -               | 0.71       |                |
| Birchcliff Energy Ltd.                                                                                            | BIREF CB | 9.99   | 1.34               | 2,100         | 75                            |                              | 25               |               | -               | 0.69       |                |
| California Resources (when issi                                                                                   | CRC W    | 9.13   | 2.78               | 9,800         | 13                            |                              | 87               |               | 0.4             | 0.45       |                |
| Total or Median                                                                                                   |          |        | 1.32               | 58,000        | 31                            |                              | 69               |               | 0.1             | 0.72       |                |
| <b>RTF Cash Payers</b>                                                                                            |          |        |                    |               |                               |                              |                  |               |                 |            |                |
| Dorchester Minerals, L.P.                                                                                         | DMLP CB  | 28.08  | 1.00               | 860           | 35                            |                              | 65               |               | 5.9             | 0.88       |                |
| San Juan Basin Royalty Trust                                                                                      | SJT CB   | 17.91  | 1.00               | 840           | 100                           |                              | -                |               | 6.2             | 0.85       |                |
| Sabine Royalty Trust                                                                                              | SBR      | 52.20  | 1.00               | 760           | 44                            |                              | 56               |               | 6.9             | 0.82       |                |
| Hugoton Royalty Trust                                                                                             | HGT      | 9.76   | 1.00               | 390           | 87                            |                              | 13               |               | 7.6             | 0.75       |                |
| Permian Basin RT                                                                                                  | PBT      | 11.91  | 1.00               | 560           | 20                            |                              | 80               |               | 7.4             | 0.66       |                |
| Cross Timbers Royalty Trust                                                                                       | CRT      | 27.20  | 1.00               | 160           | 64                            |                              | 36               |               | 7.8             | 0.65       |                |
| Enduro Royalty Trust                                                                                              | NDRO     | 7.86   | 1.00               | 260           | 28                            |                              | 72               |               | 6.0             | 0.56       |                |
| Total or Median                                                                                                   |          |        | 1.00               | 3,800         | 44                            |                              | 56               |               | 6.9             | 0.75       |                |
| CB=Contrarian Buy, Stock Price may be in downtrend compared to 200-day average.                                   |          |        |                    |               |                               |                              |                  |               |                 |            |                |
| Estimated present value presumes a long-term price for oil of US\$90 a barrel and natural gas, \$6 a million btu. |          |        |                    |               |                               |                              |                  |               |                 |            |                |
| McDep Ratio = Market cap and Debt to present value of oil and gas and other businesses                            |          |        |                    |               |                               |                              |                  |               |                 |            |                |



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A Weekly Analysis of Oil and Gas Stocks

November 25, 2014

| Table 2                                                                                                           |                         |    |           |        |           |           |         |       |
|-------------------------------------------------------------------------------------------------------------------|-------------------------|----|-----------|--------|-----------|-----------|---------|-------|
| McDep Energy Stocks                                                                                               |                         |    |           |        |           |           |         |       |
| Net Present Value and McDep Ratio                                                                                 |                         |    |           |        |           |           |         |       |
|                                                                                                                   |                         |    |           |        |           |           |         |       |
|                                                                                                                   |                         |    | Price     |        |           | Net       |         |       |
|                                                                                                                   |                         |    | (US\$/sh) |        | Market    | Present   | Debt/   |       |
|                                                                                                                   | Symbol/Rating           |    | 24-Nov    | Shares | Cap       | Value     | Present | McDep |
|                                                                                                                   | B = Buy, CB (see below) |    | 2014      | (mm)   | (US\$mm)  | (US\$/sh) | Value   | Ratio |
| Global Integrated                                                                                                 |                         |    |           |        |           |           |         |       |
| Exxon Mobil Corporation                                                                                           | XOM                     | CB | 95.72     | 4,267  | 408,000   | 102.00    | 0.15    | 0.95  |
| Total S.A.                                                                                                        | TOT                     |    | 60.43     | 2,285  | 138,000   | 80.00     | 0.24    | 0.81  |
| Chevron Corporation                                                                                               | CVX                     |    | 117.59    | 1,896  | 223,000   | 150.00    | 0.13    | 0.81  |
| Royal Dutch Shell plc                                                                                             | RDS-A                   |    | 71.06     | 3,167  | 225,000   | 95.00     | 0.21    | 0.80  |
| Lukoil Oil Company                                                                                                | LUKOY                   | CB | 50.10     | 776    | 38,900    | 135.00    | 0.07    | 0.42  |
| Total or Median                                                                                                   |                         |    |           |        | 1,033,000 |           | 0.15    | 0.81  |
| U.S. Independent                                                                                                  |                         |    |           |        |           |           |         |       |
| EOG Resources, Inc.                                                                                               | EOG                     |    | 99.56     | 550    | 54,800    | 110.00    | 0.09    | 0.91  |
| ConocoPhillips                                                                                                    | COP                     |    | 73.33     | 1,247  | 91,000    | 100.00    | 0.21    | 0.79  |
| Occidental Petroleum Corp.                                                                                        | OXY                     |    | 88.26     | 778    | 68,700    | 120.00    | 0.11    | 0.76  |
| Devon Energy Corporation                                                                                          | DVN                     | CB | 66.29     | 411    | 27,200    | 100.00    | 0.30    | 0.76  |
| Marathon Oil Corporation                                                                                          | MRO                     | CB | 33.57     | 678    | 22,760    | 50.00     | 0.23    | 0.75  |
| Total or Median                                                                                                   |                         |    |           |        | 264,500   |           | 0.21    | 0.76  |
| Canada                                                                                                            |                         |    |           |        |           |           |         |       |
| Imperial Oil Limited (30%)                                                                                        | IMO                     |    | 48.78     | 255    | 12,500    | 52.00     | 0.17    | 0.95  |
| EnCana Corporation                                                                                                | ECA                     | CB | 18.27     | 736    | 13,400    | 30.00     | 0.34    | 0.74  |
| Cenovus Energy Inc.                                                                                               | CVE                     |    | 24.85     | 759    | 18,900    | 42.00     | 0.17    | 0.66  |
| Canadian Oil Sands Limited                                                                                        | COSWF                   | CB | 15.15     | 485    | 7,400     | 34.00     | 0.15    | 0.53  |
| Total or Median                                                                                                   |                         |    |           |        | 52,000    |           | 0.17    | 0.70  |
| Small Cap Independent Producers                                                                                   |                         |    |           |        |           |           |         |       |
| Cimarex Energy Company                                                                                            | XEC                     | CB | 121.79    | 87     | 10,600    | 140.00    | 0.11    | 0.88  |
| Range Resources                                                                                                   | RRC                     | CB | 70.58     | 166    | 11,700    | 100.00    | 0.18    | 0.76  |
| Whiting Petroleum Corporation                                                                                     | WLL                     | CB | 57.83     | 120    | 6,900     | 90.00     | 0.23    | 0.73  |
| Continental Resources (32%)                                                                                       | CLR                     | CB | 55.50     | 119    | 6,600     | 85.00     | 0.16    | 0.71  |
| Birchcliff Energy Ltd.                                                                                            | BIREF                   | CB | 9.99      | 155    | 1,600     | 16.00     | 0.18    | 0.69  |
| California Resources (when issued)                                                                                | CRC W                   |    | 9.13      | 387    | 3,500     | 40.00     | 0.29    | 0.45  |
| Total or Median                                                                                                   |                         |    |           |        | 41,000    |           | 0.18    | 0.72  |
| RTF Cash Payers                                                                                                   |                         |    |           |        |           |           |         |       |
| Dorchester Minerals, L.P.                                                                                         | DMLP                    | CB | 28.08     | 31     | 860       | 32.00     | -       | 0.88  |
| San Juan Basin Royalty Trust                                                                                      | SJT                     | CB | 17.91     | 47     | 840       | 21.00     | -       | 0.85  |
| Sabine Royalty Trust                                                                                              | SBR                     |    | 52.20     | 15     | 760       | 64.00     | -       | 0.82  |
| Hugoton RoyaltyTrust                                                                                              | HGT                     |    | 9.76      | 40     | 390       | 13.00     | -       | 0.75  |
| Permian Basin RT                                                                                                  | PBT                     |    | 11.91     | 47     | 560       | 18.00     | -       | 0.66  |
| Cross Timbers Royalty Trust                                                                                       | CRT                     |    | 27.20     | 6      | 160       | 42.00     | -       | 0.65  |
| Enduro Royalty Trust                                                                                              | NDRO                    |    | 7.86      | 33     | 260       | 14.00     | -       | 0.56  |
| Total or Median                                                                                                   |                         |    |           |        | 3,800     |           | -       | 0.75  |
| CB=Contrarian Buy, Stock Price may be in downtrend compared to 200-day average.                                   |                         |    |           |        |           |           |         |       |
| Estimated present value presumes a long-term price for oil of US\$90 a barrel and natural gas, \$6 a million btu. |                         |    |           |        |           |           |         |       |
| McDep Ratio = Market cap and Debt to present value of oil and gas and other businesses                            |                         |    |           |        |           |           |         |       |



# Meter Reader

A Weekly Analysis of Oil and Gas Stocks

November 25, 2014

| Table 3                                                                                                                                                                                                                                                     |       |    |                    |                            |               |               |     |          |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|----|--------------------|----------------------------|---------------|---------------|-----|----------|
| McDep Energy Stocks                                                                                                                                                                                                                                         |       |    |                    |                            |               |               |     |          |
| Value Multiples and Dividend                                                                                                                                                                                                                                |       |    |                    |                            |               |               |     |          |
| Ranked by EV/Ebitda                                                                                                                                                                                                                                         |       |    |                    |                            |               |               |     |          |
|                                                                                                                                                                                                                                                             |       |    | Price<br>(US\$/sh) | Adjustd<br>Resrvs/<br>Prod | PV/<br>Ebitda | EV/<br>Ebitda | P/E | Dividend |
| Symbol/Rating                                                                                                                                                                                                                                               |       |    | 24-Nov             | NTM                        | NTM           | NTM           | NTM | NTM      |
| B = Buy, CB (see below)                                                                                                                                                                                                                                     |       |    | 2014               |                            |               |               |     | (\$/sh)  |
| <b>Global Integrated</b>                                                                                                                                                                                                                                    |       |    |                    |                            |               |               |     |          |
| Exxon Mobil Corporation                                                                                                                                                                                                                                     | XOM   | CB | 95.72              | 14.5                       | 8.4           | 8.0           | 15  | 2.76     |
| Chevron Corporation                                                                                                                                                                                                                                         | CVX   |    | 117.59             | 9.2                        | 8.3           | 6.8           | 15  | 4.28     |
| Total S.A.                                                                                                                                                                                                                                                  | TOT   |    | 60.43              | 10.5                       | 8.0           | 6.5           | 14  | 3.03     |
| Royal Dutch Shell plc                                                                                                                                                                                                                                       | RDS-A |    | 71.06              | 10.5                       | 7.8           | 6.2           | 14  | 3.76     |
| Lukoil Oil Company                                                                                                                                                                                                                                          | LUKOY | CB | 50.10              | 14.6                       | 6.6           | 2.7           | 8   | 2.68     |
| Median                                                                                                                                                                                                                                                      |       |    |                    | 10.5                       | 8.0           | 6.5           | 14  |          |
| <b>U.S. Independent</b>                                                                                                                                                                                                                                     |       |    |                    |                            |               |               |     |          |
| EOG Resources, Inc.                                                                                                                                                                                                                                         | EOG   |    | 99.56              | 7.1                        | 8.2           | 7.5           | 22  | 0.67     |
| Devon Energy Corporation                                                                                                                                                                                                                                    | DVN   | CB | 66.29              | 9.4                        | 9.2           | 7.0           | 16  | 0.96     |
| Occidental Petroleum Corp.                                                                                                                                                                                                                                  | OXY   |    | 88.26              | 10.5                       | 8.9           | 6.8           | 18  | 2.88     |
| ConocoPhillips                                                                                                                                                                                                                                              | COP   |    | 73.33              | 11.1                       | 8.5           | 6.7           | 17  | 2.92     |
| Marathon Oil Corporation                                                                                                                                                                                                                                    | MRO   | CB | 33.57              | 10.7                       | 7.6           | 5.7           | 17  | 0.84     |
| Median                                                                                                                                                                                                                                                      |       |    |                    | 10.5                       | 8.5           | 6.8           | 17  |          |
| <b>Canada</b>                                                                                                                                                                                                                                               |       |    |                    |                            |               |               |     |          |
| Imperial Oil Limited (30%)                                                                                                                                                                                                                                  | IMO   |    | 48.78              | 25.6                       | 11.9          | 11.3          | 16  | 0.46     |
| EnCana Corporation                                                                                                                                                                                                                                          | ECA   | CB | 18.27              | 7.8                        | 10.5          | 7.8           | 13  | 0.28     |
| Cenovus Energy Inc.                                                                                                                                                                                                                                         | CVE   |    | 24.85              | 14.6                       | 11.5          | 7.6           | 23  | 0.94     |
| Canadian Oil Sands Limited                                                                                                                                                                                                                                  | COSWF | CB | 15.15              | 18.8                       | 13.6          | 7.2           | 13  | 1.24     |
| Median                                                                                                                                                                                                                                                      |       |    |                    | 16.7                       | 11.7          | 7.7           | 15  |          |
| <b>Small Cap Independent Producers</b>                                                                                                                                                                                                                      |       |    |                    |                            |               |               |     |          |
| Range Resources                                                                                                                                                                                                                                             | RRC   | CB | 70.58              | 11.1                       | 15.7          | 11.9          | 60  | 0.16     |
| Cimarex Energy Company                                                                                                                                                                                                                                      | XEC   | CB | 121.79             | 6.0                        | 8.6           | 7.6           | 29  | 0.64     |
| Continental Resources (32%)                                                                                                                                                                                                                                 | CLR   | CB | 55.50              | 11.4                       | 10.3          | 7.3           | 18  | -        |
| Birchcliff Energy Ltd.                                                                                                                                                                                                                                      | BIREF | CB | 9.99               | 12.7                       | 10.0          | 6.9           | 20  | -        |
| Whiting Petroleum Corporation                                                                                                                                                                                                                               | WLL   | CB | 57.83              | 7.1                        | 6.7           | 4.9           | 22  | -        |
| California Resources (when issued)                                                                                                                                                                                                                          | CRC W |    | 9.13               | 10.1                       | 9.6           | 4.3           | 6   | 0.04     |
| Median                                                                                                                                                                                                                                                      |       |    |                    | 10.6                       | 9.8           | 7.1           | 21  |          |
| <b>RTF Cash Payers</b>                                                                                                                                                                                                                                      |       |    |                    |                            |               |               |     |          |
| San Juan Basin Royalty Trust                                                                                                                                                                                                                                | SJT   | CB | 17.91              | 10.6                       | 17.5          | 14.9          | 16  | 1.11     |
| Sabine Royalty Trust                                                                                                                                                                                                                                        | SBR   |    | 52.20              | 8.9                        | 17.8          | 14.5          | 15  | 3.60     |
| Dorchester Minerals, L.P.                                                                                                                                                                                                                                   | DMLP  | CB | 28.08              | 7.8                        | 15.9          | 13.9          | 22  | 1.67     |
| Hugoton Royalty Trust                                                                                                                                                                                                                                       | HGT   |    | 9.76               | 13.7                       | 15.0          | 11.3          | 13  | 0.74     |
| Cross Timbers Royalty Trust                                                                                                                                                                                                                                 | CRT   |    | 27.20              | 12.2                       | 16.3          | 10.6          | 13  | 2.11     |
| Permian Basin RT                                                                                                                                                                                                                                            | PBT   |    | 11.91              | 9.8                        | 14.0          | 9.3           | 14  | 0.88     |
| Enduro Royalty Trust                                                                                                                                                                                                                                        | NDRO  |    | 7.86               | 8.3                        | 10.2          | 5.7           | 17  | 0.47     |
| Median                                                                                                                                                                                                                                                      |       |    |                    | 9.8                        | 15.9          | 11.3          | 15  |          |
| CB=Contrarian Buy, Stock Price may be in downtrend compared to 200-day average.                                                                                                                                                                             |       |    |                    |                            |               |               |     |          |
| EV = Enterprise Value = Market Cap and Debt; Ebitda = Earnings before interest, tax, depreciation and amortization; NTM = Next Twelve Months Ended December 31, 2015; P/E = Stock Price to Earnings; PV = Present Value of oil and gas and other businesses |       |    |                    |                            |               |               |     |          |



# Meter Reader

A Weekly Analysis of Oil and Gas Stocks

November 25, 2014

| Table 4                                                                         |        |        |         |        |                   |      |        |         |       |
|---------------------------------------------------------------------------------|--------|--------|---------|--------|-------------------|------|--------|---------|-------|
| McDep Energy Stocks                                                             |        |        |         |        |                   |      |        |         |       |
| Total Return and Enterprise Value Momentum                                      |        |        |         |        |                   |      |        |         |       |
| Ranked by EV/200-Day Average                                                    |        |        |         |        |                   |      |        |         |       |
|                                                                                 |        |        | Price   | Equity |                   |      |        |         |       |
|                                                                                 |        |        | (\$/sh) | Total  |                   |      |        |         |       |
|                                                                                 |        |        | Return  | Return | Enterprise Value/ |      |        |         |       |
|                                                                                 | Symbol |        | 24-Nov  | YTD    | 52Wk              | 52Wk | 50 Day | 200 Day | McDep |
|                                                                                 |        | Rating | 2014    | (%)    | High              | Low  | Avg.   | Avg.    | Ratio |
| <b>Global Integrated</b>                                                        |        |        |         |        |                   |      |        |         |       |
| Exxon Mobil Corporation                                                         | XOM    | CB     | 95.72   | (3)    | 0.93              | 1.08 | 1.01   | 0.98    | 0.95  |
| Chevron Corporation                                                             | CVX    |        | 117.59  | (2)    | 0.89              | 1.08 | 1.00   | 0.97    | 0.81  |
| Royal Dutch Shell plc                                                           | RDS-A  |        | 71.06   | 5      | 0.89              | 1.06 | 0.99   | 0.95    | 0.80  |
| Total S.A.                                                                      | TOT    |        | 60.43   | 2      | 0.86              | 1.09 | 1.01   | 0.95    | 0.81  |
| Lukoil Oil Company                                                              | LUKOY  | CB     | 50.10   | (18)   | 0.82              | 1.11 | 1.01   | 0.93    | 0.42  |
| Median                                                                          |        |        |         | (2)    | 0.89              | 1.08 | 1.01   | 0.95    | 0.81  |
| <b>U.S. Independent</b>                                                         |        |        |         |        |                   |      |        |         |       |
| EOG Resources, Inc.                                                             | EOG    |        | 99.56   | 19     | 0.85              | 1.24 | 1.03   | 0.98    | 0.91  |
| ConocoPhillips                                                                  | COP    |        | 73.33   | 8      | 0.88              | 1.12 | 1.00   | 0.97    | 0.79  |
| Devon Energy Corporation                                                        | DVN    | CB     | 66.29   | 8      | 0.88              | 1.13 | 1.02   | 0.97    | 0.76  |
| Marathon Oil Corporation                                                        | MRO    | CB     | 33.57   | (3)    | 0.85              | 1.05 | 0.97   | 0.94    | 0.75  |
| Occidental Petroleum Corp.                                                      | OXY    |        | 88.26   | (5)    | 0.86              | 1.06 | 0.97   | 0.93    | 0.76  |
| Median                                                                          |        |        |         | 8      | 0.86              | 1.12 | 1.00   | 0.97    | 0.76  |
| <b>Canada</b>                                                                   |        |        |         |        |                   |      |        |         |       |
| Imperial Oil Limited (30%)                                                      | IMO    |        | 48.78   | 11     | 0.92              | 1.17 | 1.03   | 1.00    | 0.95  |
| EnCana Corporation                                                              | ECA    | CB     | 18.27   | 2      | 0.84              | 1.03 | 0.96   | 0.91    | 0.74  |
| Cenovus Energy Inc.                                                             | CVE    |        | 24.85   | (11)   | 0.81              | 1.07 | 0.98   | 0.90    | 0.66  |
| Canadian Oil Sands Limited                                                      | COSWF  | CB     | 15.15   | (14)   | 0.73              | 1.05 | 0.93   | 0.82    | 0.53  |
| Median                                                                          |        |        |         | (4)    | 0.82              | 1.06 | 0.97   | 0.91    | 0.70  |
| <b>Small Cap Independent Producers</b>                                          |        |        |         |        |                   |      |        |         |       |
| Cimarex Energy Company                                                          | XEC    | CB     | 121.79  | 17     | 0.83              | 1.27 | 1.03   | 0.97    | 0.88  |
| Birchcliff Energy Ltd.                                                          | BIREF  | CB     | 9.99    | 46     | 0.78              | 1.34 | 1.08   | 0.97    | 0.69  |
| Range Resources                                                                 | RRC    | CB     | 70.58   | (16)   | 0.79              | 1.11 | 1.02   | 0.90    | 0.76  |
| Continental Resources (32%)                                                     | CLR    | CB     | 55.50   | (1)    | 0.74              | 1.10 | 0.95   | 0.86    | 0.71  |
| Whiting Petroleum Corporation                                                   | WLL    | CB     | 57.83   | (7)    | 0.71              | 1.06 | 0.92   | 0.84    | 0.73  |
| California Resources (when issued)                                              | CRC W  |        | 9.13    |        |                   |      |        |         | 0.45  |
| Median                                                                          |        |        |         | (1)    | 0.78              | 1.11 | 1.02   | 0.90    | 0.72  |
| <b>RTF Cash Payers</b>                                                          |        |        |         |        |                   |      |        |         |       |
| Hugoton Royalty Trust                                                           | HGT    |        | 9.76    | 44     | 0.81              | 1.38 | 1.06   | 1.02    | 0.75  |
| San Juan Basin Royalty Trust                                                    | SJT    | CB     | 17.91   | 14     | 0.88              | 1.13 | 0.98   | 0.98    | 0.85  |
| Dorchester Minerals, L.P.                                                       | DMLP   | CB     | 28.08   | 16     | 0.79              | 1.17 | 1.00   | 0.97    | 0.88  |
| Sabine Royalty Trust                                                            | SBR    |        | 52.20   | 11     | 0.82              | 1.14 | 1.00   | 0.96    | 0.82  |
| Permian Basin RT                                                                | PBT    |        | 11.91   | (1)    | 0.78              | 1.07 | 0.94   | 0.88    | 0.66  |
| Cross Timbers Royalty Trust                                                     | CRT    |        | 27.20   | (1)    | 0.71              | 1.10 | 0.95   | 0.87    | 0.65  |
| Enduro Royalty Trust                                                            | NDRO   |        | 7.86    | (31)   | 0.54              | 1.02 | 0.80   | 0.64    | 0.56  |
| Median                                                                          |        |        |         | 11     | 0.79              | 1.13 | 0.98   | 0.96    | 0.75  |
| CB=Contrarian Buy, Stock Price may be in downtrend compared to 200-day average. |        |        |         |        |                   |      |        |         |       |
| Source: Bloomberg, Yahoo, McDep LLC                                             |        |        |         |        |                   |      |        |         |       |



# Meter Reader

A Weekly Analysis of Oil and Gas Stocks

November 25, 2014

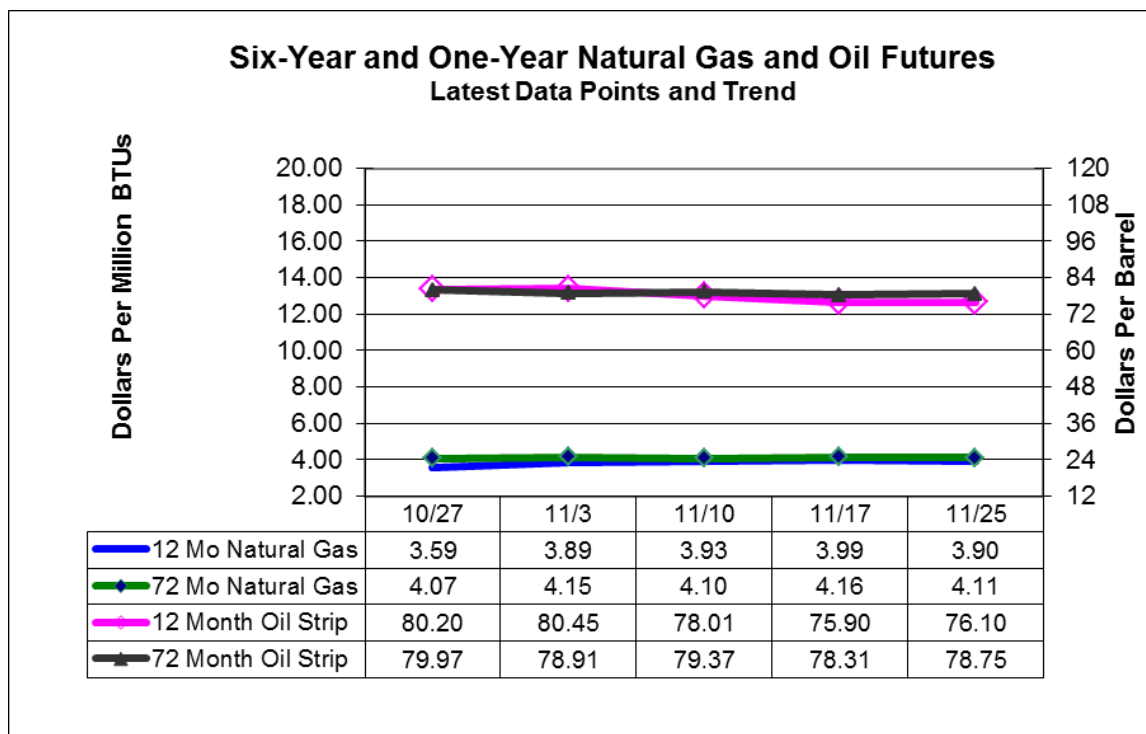
| Index of Recent Research                                                                                                                          |               |                                  |                                                                     |
|---------------------------------------------------------------------------------------------------------------------------------------------------|---------------|----------------------------------|---------------------------------------------------------------------|
| <b>Stock Ideas</b>                                                                                                                                |               |                                  |                                                                     |
| <u>Date</u>                                                                                                                                       | <u>Symbol</u> | <u>Subject</u>                   | <u>Theme</u>                                                        |
| 13-Nov                                                                                                                                            | BIREF         | Birchcliff Energy                | Raise NPV to US\$16 on Alberta Natural Gas                          |
| 11-Nov                                                                                                                                            | COSWF         | Canadian Oil Sands Ltd.          | Record Monthly Production (Meter Reader)                            |
| 4-Nov                                                                                                                                             | CRC           | California Resources Corporation | Pure Play Largest California Producer (Meter Reader)                |
| 28-Oct                                                                                                                                            | CVE           | Cenovus Energy                   | Same Stock Price, Twice the Production (Meter Reader)               |
| 21-Oct                                                                                                                                            | TOT           | Total                            | Chief Executive Dies                                                |
| 21-Oct                                                                                                                                            | XEC           | Cimarex Energy                   | Strong Independent Producer (Meter Reader)                          |
| 14-Oct                                                                                                                                            | DVN           | Devon Energy                     | Rebalance Candidate (Meter Reader)                                  |
| 7-Oct                                                                                                                                             | ECA           | Encana Corporation               | Suttles' Stamp (Meter Reader)                                       |
| 23-Sep                                                                                                                                            | CLR           | Continental Resources            | Raise NPV to \$85 on 29% Growth (Meter Reader)                      |
| 16-Sep                                                                                                                                            | RDSA          | Royal Dutch Shell plc            | Ben's Growth Strategy (Meter Reader)                                |
| 9-Sep                                                                                                                                             | EOG           | EOG Resources                    | Mr. Shale (Meter Reader)                                            |
| 2-Sep                                                                                                                                             | LUKOY         | Lukoil                           | Oil under Uncertainty (Meter Reader)                                |
| 26-Aug                                                                                                                                            | SJT           | San Juan Basin Royalty Trust     | Income and Shale (Meter Reader)                                     |
| 8-Aug                                                                                                                                             | DMLP          | Dorchester Minerals, L.P.        | Robust Bakken and Permian Oil Growth                                |
| 5-Aug                                                                                                                                             | XOM           | Exxon Mobil                      | Shale Oil Minerals (Meter Reader)                                   |
| 30-Jul                                                                                                                                            | RRC           | Range Resources                  | Transportation and Processing Lagging Fracking                      |
| 22-Jul                                                                                                                                            | MRO           | Marathon Oil                     | Frac Shale Oil, Sell Norway (Meter Reader)                          |
| 15-Jul                                                                                                                                            | WLL           | Whiting Petroleum                | Agrees to Acquire Kodiak Oil & Gas (Meter Reader)                   |
| 24-Jun                                                                                                                                            | FRHLF         | Freehold Royalties Ltd           | Raise NPV to \$26 on Minerals (Meter Reader)                        |
| 17-Jun                                                                                                                                            | PEYUF         | Peyto Exploration                | Raise NPV to \$42 on More Energy Growth (Meter Reader)              |
| 10-Jun                                                                                                                                            | OXY           | Occidental Petroleum             | Raise NPV to \$120, Spinoff Filed (Meter Reader)                    |
| 27-May                                                                                                                                            | CVX           | Chewron                          | Oil Price Turns Up (Meter Reader)                                   |
| 23-Apr                                                                                                                                            | HGT           | Hugoton Royalty Trust            | Positive Arbitration Ruling                                         |
| 21-Apr                                                                                                                                            | MTR           | Mesa Royalty Trust               | Underpayment Uncovered, Upside Commodity Leverage                   |
| 15-Apr                                                                                                                                            | COP           | ConocoPhillips                   | Shale Upside, Exploration Promise, Dividend Strength (Meter Reader) |
| 18-Mar                                                                                                                                            | PBT           | Permian Basin Royalty Trust      | Rising Oil Production, Understated Income (Meter Reader)            |
| 21-Feb                                                                                                                                            | PDCE          | PDC Energy                       | Raise NPV to \$75 on More Shale Oil                                 |
| For historical research by stock, go to <a href="http://mcdep.com">mcdep.com</a> , click on <a href="#">Stock Ideas</a> , click on stock by name. |               |                                  |                                                                     |
| <b>Meter Reader</b>                                                                                                                               |               |                                  |                                                                     |
| 18-Nov                                                                                                                                            | DMLP, SJT     | RTF (Royalty Trust Fund)         | DMLP, SJT and the RTF - High Income without Debt                    |
| 11-Nov                                                                                                                                            | COSWF         | Canadian Oil Sands Ltd.          | Record Monthly Production                                           |
| 4-Nov                                                                                                                                             | CRC           | California Resources Corporation | Pure Play Largest California Producer                               |
| 28-Oct                                                                                                                                            | CVE           | Cenovus Energy                   | Same Stock Price, Twice the Production                              |
| 21-Oct                                                                                                                                            | XEC           | Cimarex Energy                   | Strong Independent Producer                                         |
| 14-Oct                                                                                                                                            | DVN           | Devon Energy                     | Rebalance Candidate                                                 |
| 7-Oct                                                                                                                                             | ECA           | Encana Corporation               | Suttles' Stamp                                                      |
| 30-Sep                                                                                                                                            |               | RTF (Royalty Trust Fund)         | Current Income and Future Fracking                                  |
| 23-Sep                                                                                                                                            | CLL           | Continental Resources            | Raise NPV to \$85 on 29% Growth                                     |
| 16-Sep                                                                                                                                            | RDSA          | Royal Dutch Shell plc            | Ben's Growth Strategy                                               |
| 9-Sep                                                                                                                                             | EOG           | EOG Resources                    | Mr. Shale                                                           |
| 2-Sep                                                                                                                                             | LUKOY         | Lukoil                           | Oil under Uncertainty                                               |
| 26-Aug                                                                                                                                            | SJT           | San Juan Basin Royalty Trust     | Income and Shale                                                    |
| 29-Jul                                                                                                                                            |               |                                  | Investment Strategy August 2014 - Oil and Gas in Safe Areas         |
| For earlier editions, go to <a href="http://mcdep.com">mcdep.com</a> , click on <a href="#">Meter Reader</a> .                                    |               |                                  |                                                                     |
| <b>Industry Ideas</b>                                                                                                                             |               |                                  |                                                                     |
| 18-Nov                                                                                                                                            | DMLP, SJT     | RTF (Royalty Trust Fund)         | DMLP, SJT and the RTF - High Income without Debt (Meter Reader)     |
| 30-Sep                                                                                                                                            |               | RTF (Royalty Trust Fund)         | Current Income and Future Fracking                                  |
| July                                                                                                                                              |               |                                  | Oil and Gas Investor: In Royalty We Trust                           |



# Meter Reader

A Weekly Analysis of Oil and Gas Stocks

November 25, 2014



**Disclaimer:** This analysis was prepared by Kurt Wulff, Manager of McDep LLC. The firm used sources and data believed to be reliable, but makes no representation as to their accuracy or completeness. This analysis is intended for informational purposes and is not a solicitation to buy or sell a security. Past performance is no guarantee of future results.

McDep or its employees may take positions in stocks the firm covers for research purposes. No trades in a subject stock shall be made within a week before or after a change in recommendation.

**Certification:** I, Kurt H. Wulff, certify that the views expressed in this research analysis accurately reflect my personal views about the subject securities and issuers. No part of my compensation was, is, or will be directly or indirectly related to the specific recommendations or views contained in this research analysis.

**Research Methodology/Ratings Description:** McDep LLC is an independent research originator focused on oil and gas stocks exclusively. The firm applies the forty years of experience of its analyst to estimate a present value of the oil and gas resources and other businesses of covered companies. That value is compared with a company's stock market capitalization and debt. Stocks with low market cap and debt relative to present value tend to outperform stocks with high market cap and debt relative to present value. Buy recommendations are expected to deliver a total return better than 7% per year above inflation. Hold recommendations assume the attributes of the underlying business are reflected in the current price of the stock. Sell recommendations are expected to deliver a total return less than inflation.