

## **Mid-Year Strategy**

						Preser	t Value by	v Segmen	nt (%)		
			Price			North	Rest of			Dist.	
			(US\$/sh)	EV/	Enterprise	Amer.	World			Yield	
S	ymbol/Rati	ing	11-Jul	Market	Value	Natural	Natural	Oil	Down-	NTM	McDep
			2016	Cap	(\$mm)	Gas	Gas	Prod'n	stream	(%)	Ratio
Royal Dutch Shell	RDS-A	В	54.88	1.65	335,000	1	17	44	37	6.9	0.78
Total S.A.	TOT	В	47.68	1.54	172,000		22	55	23	5.7	0.63
Marathon Oil Corporation	MRO	В	14.69	1.55	19,200	9	2	89		1.4	0.81
ConocoPhillips	COP	В	42.45	1.75	93,000	11	15	74		2.4	0.73
Continental Resources (32%)	CLR	В	42.44	1.46	7,300	20		80		-	0.82
Whiting Petroleum Corporation	WLL	В	7.82	2.06	6,100	6		94		-	0.48
Sabine Royalty Trust	SBR	В	36.21	1.00	530	38		62		6.9	0.60
Dorchester Minerals, L.P.	DMLP	В	14.12	1.00	430	28		72		8.0	0.59
Birchcliff Energy Ltd.	BIREF	В	5.78	1.71	1,500	74		26		-	0.65

## **Summary and Recommendation**

In our diversified portfolio, we like oil and gas, we are positive on the global stock markets, we draw short term comfort from low duration U.S. government securities and we favor gold. The medium-term stock price charts point to further gains in oil and gas stocks and gold judging by the pattern in which long downtrends have reversed with new uptrends ensuing. The charts for stock price of the U.S. averages also point up, but less confidently from a flatter trend of the past few years. UK investors felt the vulnerability in their government securities when the normally safe UK currency lost ten percent of value in global terms almost overnight following the surprise vote to leave the European Union. Oil and gas stocks, global stocks and gold held their value for UK investors during a tumultuous time. In other words, a diversified portfolio was "safer" than cash and short-term securities denominated in a government currency. We have nine buy recommendations for the oil and gas part of the portfolio (see table above and Tables 1-3 on pages 2-4). The three current buy recommendations that have the highest unlevered total return since January 1 are Dorchester Minerals (DMLP), Continental Resources (CLR) and Sabine Royalty Trust (SBR) (see Table 4 on page 5). The three that have the lowest return on that basis are Whiting Petroleum (WLL), ConocoPhillips (COP) and Total (TOT). We are concerned that the latest conversion of debt to equity for WLL is stalled for low stock price. As best we can tell, COP and TOT have solid prospects for more appreciation. Finally, we like **ExxonMobil** (**XOM**) as a portfolio anchor. XOM outperformed the median of McDep stocks by 10% unlevered in last year's down market and again by 3% unlevered in this year's up market.

Kurt H. Wulff, CFA



					ble 1						
			Mcl	Dep En	ergy Stoc	eks					
En	terpris	e '	Value, S	Segmen	ts, Yield a	and Mo	Dep R	atio			
						D	·	<b>C</b>	(0/)		
			<b>D</b> 1				t Value by	v segmer	1 <i>t (%)</i>	D	
			Price	<b>F</b> 17/	F. (	North	Rest of			Dist. Yield	
	1.1/D		(US\$/sh)	EV/	Enterprise	Amer.	World	0.1	D		MD
Sy	mbol/Rati	ng		Market	Value	Natural			Down-	NTM	McDep
Clabel Interneted			2016	Сар	(\$ <i>mm</i> )	Gas	Gas	Prodn	stream	(%)	Ratio
Global Integrated Exxon Mobil Corporation	XOM		02.90	1.24	497.000	7	15	55	23	3.2	0.95
			93.89		487,000	2					
Chevron Corporation	CVX	В	105.39	1.33	263,000		11 17	68 44	19	4.1	0.83
Royal Dutch Shell	RDS-A			1.65	335,000	1			37	6.9	0.78
Total S.A.	TOT	В	47.68	1.54	172,000		22	55	23	5.7	0.63
Total or Median				1.43	1,257,000			55	23	4.9	0.80
Large Independent	FOG		00.00	116	50 600	10	2	0.0		0.0	1.00
EOG Resources, Inc.	EOG		82.90	1.16	52,600	10	2	88		0.8	1.09
Devon Energy Corporation	DVN		37.67	1.61	29,800	25		65	9	0.6	1.08
Occidental Petroleum Corp.	OXY	-	76.20	1.17	67,700	3	2	85	10	3.9	1.01
Marathon Oil Corporation	MRO	B		1.55	19,200	9	2	89		1.4	0.81
ConocoPhillips	COP	В	42.45	1.75	93,000	11	15	74		2.4	0.73
Total or Median				1.55	262,000	10		85		1.4	1.01
Small Independent											
Cimarex Energy Company	XEC		117.62	1.11	12,200	32		68		0.3	1.27
Range Resources	RRC		43.44	1.42	10,300	70		30		0.2	1.02
California Resources	CRC		12.84	15.08	7,400	10		90		-	0.84
Continental Resources (32%)	CLR	В		1.46	7,300	20		80		-	0.82
Whiting Petroleum Corporation	WLL	В	7.82	2.06	6,100	6		94		-	0.48
Total or Median				1.46	43,000	20		80		-	0.84
Income											
San Juan Basin Royalty Trust	SJT		7.21	1.00	340	100		-		7.3	0.90
Cross Timbers Royalty Trust	CRT		19.40	1.00	120	57		43		6.6	0.67
Permian Basin RT	PBT		7.06	1.00	330	23		77		9.0	0.64
Sabine Royalty Trust	SBR	В		1.00	530	38		62		6.9	0.60
Dorchester Minerals, L.P.	DMLP	В	14.12	1.00	430	28		72		8.0	0.59
Total or Median				1.00	1,800	38		62		7.3	0.64
Canada											
EnCana Corporation	ECA		7.62	2.24	14,600	44		56		0.8	1.11
Imperial Oil Limited (30%)	IMO		31.52	1.35	10,800	1		70	29	1.4	0.87
Suncor Energy	SU		27.69	1.35	62,100	-		84	16	3.2	0.84
Cenovus Energy Inc.	CVE		13.69	1.33	15,100	10		82	8	1.1	0.74
Birchcliff Energy Ltd.	BIREF	В	5.78	1.71	1,500	74		26		-	0.65
Total or Median				1.35	104,000			70		1.1	0.84
Estimated present value presumes	a long-tei	rm	price for o	il of US\$7	70 a barrel and	l natural ga	as, \$4.00 a	million l	otu.		
Estimated present value capped by	y unlevered	d ca	ash flow m	ultiple (EV	V/Ebitda)						
McDep Ratio = Market $cap$ and $D$	/					inesses					
For historical research see www.	ncdep.con	n									



			Table 2					
	Mc	Dep	Energy	Stocks				
Net	Prese	nt Va	lue and	McDep	Ratio			
				Ī				
			Price			Net		
			(US\$/sh)		Market	Present	Debt/	
	Symbol/R	lating	11-Jul	Shares	Cap	Value	Present	McDep
	В	= Buy	2016	(mm)	(US\$mm)	(US\$/sh)	Value	Ratie
Global Integrated								
Exxon Mobil Corporation	XOM		93.89	4,178	392,000	100.00	0.18	0.95
Chevron Corporation	CVX		105.39	1,870	197,000	135.00	0.21	0.83
Royal Dutch Shell	RDS-A	В	54.88	3,701	203,000	80.00	0.31	0.78
Total S.A.	TOT	В	47.68	2,350	112,000	90.00	0.22	0.63
Total or Median					904,000		0.21	0.80
Large Independent								
EOG Resources, Inc.	EOG		82.90	547	45,400	75.00	0.15	1.09
Devon Energy Corporation	DVN		37.67	492	18,500	33.00	0.41	1.08
Occidental Petroleum Corp.	OXY		76.20	763	58,100	75.00	0.14	1.01
Marathon Oil Corporation	MRO	В	14.69	845	12,410	20.00	0.29	0.81
ConocoPhillips	COP	B	42.45	1,245	53,000	70.00	0.31	0.73
Total or Median				-,	187,400	,	0.29	1.01
Small Independent					107,700		0.22	1.01
Cimarex Energy Company	XEC		117.62	93	10,900	90.00	0.13	1.27
Range Resources	RRC		43.44	167	7,300	42.00	0.30	1.02
California Resources	CRC		12.84	38	500	50.00	0.78	0.84
Continental Resources (32%)	CLR	В	42.44	118	5,000	56.00	0.26	0.82
Whiting Petroleum Corporation	WLL	B	7.82	380	3,000	25.00	0.25	0.48
Total or Median	W LL	D	7.02	500	27,000	25.00	0.25	0.40
Income					27,000		0.20	0.04
San Juan Basin Royalty Trust	SJT		7.21	47	340	8.00	-	0.90
Cross Timbers Royalty Trust	CRT		19.40	47	120	29.00	-	0.90
Permian Basin RT	PBT		7.06	47	330	11.00	-	0.64
Sabine Royalty Trust	SBR	В	36.21	15	530	60.00	-	0.60
Dorchester Minerals, L.P.	DMLP	B	14.12	31	430	24.00	-	0.80
Total or Median	DIVILI	D	14.12	51		24.00		0.39
Canada					1,800		-	0.04
	ECA		7.60	950	6 500	6.00	0.61	1 1 1
EnCana Corporation	ECA		7.62	850	6,500	6.00	0.61	1.11
Imperial Oil Limited (30%)	IMO		31.52	255	8,000	38.00	0.22	0.87
Suncor Energy	SU		27.69	1,665	46,100	35.00	0.22	0.84
Cenovus Energy Inc.	CVE	D	13.69	825	11,300	20.00	0.19	0.74
Birchcliff Energy Ltd.	BIREF	B	5.78	153	900	11.00	0.27	0.65
Total or Median					73,000		0.22	0.84
Estimated present value presumes a long-t	erm price	for oil	of US\$70 a	barrel and	natural gas. \$	4.00 a milli	on btu.	
Estimated present value capped by unlever								
McDep Ratio = $\mathbf{M}$ arket $\mathbf{c}$ ap and $\mathbf{D}\mathbf{e}$ bt to $\mathbf{p}$ r					inesses			
For historical research see www.mcdep.co		2 01 01	- and gub diff					



			Table 3					
			Energy S					
•	Value N	Ault	iples and	Dividen	ıd			
	Ra	nked	by EV/I	Ebitda				
			Price	Adjustd				
			(US\$/sh)	Resrvs/	PV/	EV/		Dividend
S	ymbol/Ra	ting	11-Jul	Prod	Ebitda	Ebitda	P/E	NTM
	B =	Buy	2016	NTM	NTM	NTM	NTM	(\$/sh
Global Integrated								
Exxon Mobil Corporation	XOM		93.89	13.7	12.5	11.9	30	3.00
Chevron Corporation	CVX		105.39	9.3	11.7	9.7	38	4.28
Royal Dutch Shell	RDS-A	В	54.88	8.9	8.7	6.8	16	3.76
Total S.A.	TOT	В	47.68	9.8	10.6	6.7	13	2.70
Median				9.6	11.2	8.2	23	
Large Independent								
Devon Energy Corporation	DVN		37.67	9.2	16.1	17.4		0.24
EOG Resources, Inc.	EOG		82.90	8.1	14.6	15.9		0.67
Occidental Petroleum Corp.	OXY		76.20	8.2	14.0	14.2		3.00
Marathon Oil Corporation	MRO	В	14.69	13.2	16.4	13.3		0.20
ConocoPhillips	COP	В	42.45	11.4	15.1	11.1		1.00
Median				9.2	15.1	14.2		
Small Independent								
Range Resources	RRC		43.44	14.4	19.9	20.4		0.08
Cimarex Energy Company	XEC		117.62	7.4	13.8	17.5		0.32
Continental Resources (32%)	CLR	В	42.44	11.4	17.9	14.7		-
California Resources	CRC		12.84	11.4	13.4	11.3		-
Whiting Petroleum Corporation	WLL	В	7.82	13.5	14.5	7.0		-
Median				11.4	14.5	14.7		
Income								
Sabine Royalty Trust	SBR	В	36.21	9.7	24.0	14.5	15	2.50
San Juan Basin Royalty Trust	SJT		7.21	9.9	14.8	13.3	14	0.52
Cross Timbers Royalty Trust	CRT		19.40	6.3	18.7	12.5	15	1.28
Dorchester Minerals, L.P.	DMLP	В	14.12	6.8	18.9	11.1	16	1.13
Permian Basin RT	PBT	-	7.06	8.6	17.3	11.1	11	0.64
Median				8.6	18.7	12.5	15	
Canada				010	100	1210	10	
EnCana Corporation	ECA		7.62	5.7	11.9	13.2		0.06
Cenovus Energy Inc.	CVE		13.69	16.9	13.8	10.2		0.15
Imperial Oil Limited (30%)	IMO		31.52	27.7	11.6	10.2		0.43
Suncor Energy	SU		27.69	22.3	12.0	10.0		0.89
Birchcliff Energy Ltd.	BIREF	В	5.78	15.1	15.3	10.0		
Median	DINE		5.70	16.9	12.0	10.0		
meutun				10.7	12.0	10.1		
Grand Median				11	15	12		
EV = Enterprise Value = Market Cap and D	ebt; Ebitd	a = Ea	rnings befor	e interest, ta	ax, depreciat	ion		
and amortization; NTM = Next Twelve Mor								
Earnings: $PV = Present Value of oil and gas$						see www.mo	rden com	

Earnings; PV = Present Value of oil and gas and other businesses For historical research see www.mcdep.com



			Tab	le 4						
		Mc	Dep Ene	ergy Sto	ocks					
			eturn Ye	0.		16				
	Ranke	d b	y Unleve	ered To	tal Ret	urn				
			Price	Price			Equity	Un	levered	
			(\$/sh)	(\$/sh)	Price	Cash	Total		Total	
	Symbol/	Rati	11-Jul	31-Dec		Distrib.	Return		Return	McDep
			2016	2015	(%)	(%)	(%)	(\$/sh)	(%)	Ratic
Global Integrated										
Exxon Mobil Corporation	XOM		93.89	77.95	20	2	22	23	17	0.95
Chevron Corporation	CVX		105.39	89.96	17	2	20	35	14	0.83
Royal Dutch Shell	RDS-A	B	54.88	45.79	20	4	24	36	13	0.78
Total S.A.	TOT	В	47.68	44.95	6	3	9	26	6	0.63
Median					19		21		14	0.80
Large Independent										
EOG Resources, Inc.	EOG		82.90	70.79	17	0	18	13	15	1.09
Occidental Petroleum Corp.	OXY		76.20	67.61	13	2	15	13	13	1.01
Devon Energy Corporation	DVN		37.67	32.00	18	1	19	23	11	1.08
Marathon Oil Corporation	MRO	В	14.69	12.58	17	1	18	8	11	0.81
ConocoPhillips	COP	В	42.45	46.69	(9)	1	(8)	32	(5)	0.73
Median					17		18		11	1.01
Small Independent										
Continental Resources (32%)	CLR	В	42.44	22.98	85	-	85	19	46	0.82
Range Resources	RRC		43.44	24.62	76	0	77	18	44	1.02
Cimarex Energy Company	XEC		117.62	89.38	32	0	32	13	28	1.27
California Resources	CRC		12.84	23.30	(45)		(45)	181	(5)	0.84
Whiting Petroleum Corporation	WLL	B	7.82	9.44	(17)	-	(17)	8	(9)	0.48
Median					32		32		28	0.84
Income										
San Juan Basin Royalty Trust	SJT		7.21	4.14	74	2	76	-	76	0.90
Cross Timbers Royalty Trust	CRT		19.40	13.01	49	4	54	-	54	0.67
Dorchester Minerals, L.P.	DMLP	B	14.12	9.89	43	4	46	-	46	0.59
Permian Basin RT	PBT		7.06	5.06	40	2	42	-	42	0.64
Sabine Royalty Trust	SBR	В	36.21	26.26	38	3	41	-	41	0.60
Median					43		46		46	0.64
Canada										
Birchcliff Energy Ltd.	BIREF	В	5.78	2.93	97	-	97	4	41	0.65
EnCana Corporation	ECA		7.62	5.09	50	1	50	9	18	1.11
Cenovus Energy Inc.	CVE		13.69	12.62	8	1	9	5	7	0.74
Suncor Energy	SU		27.69	25.80	7	2	9	10	7	0.84
Imperial Oil Limited (30%)	IMO		31.52	32.52	(3)	1	(2)	11	(2)	0.87
Median					8		9		7	0.84
Grand Median		$\left  \cdot \right $			19		21		14	0.82
Natural Gas (\$/mmbtu)		$\left  \cdot \right $	2.72	2.33	17		21		17	0.02
Oil -West Texas Intermediate (\$/bbl)			44.50	37.06	20					
S&P 500			2,137	2,044	5					
			2,137	2,044						
Source: McDep LLC, Yahoo, CME Grou	n Bloom	hora		For histori	cal resear	ch see um	wmcden	com		



			Index of 2015-201	6 Research
<u>Date</u>	<u>Series</u>	<u>Symbol</u>	<u>Subject</u>	<u>Theme</u>
7-Jul	ISI	XOM	Exxon Mobil	Durable Real Return
22-Jun	ISI	BIREF	Birchcliff Energy	Half Billion Dollar Deal with Encana
21-Jun	ISI	SJT	San Juan Basin Royalty Trust	Record Administrative Costs
21-Jun	ISI	PBT	Permian Basin Royalty Trust	Raise Distribution to 9%
4-Jun	MR			Good Year for Oil and Gas
0-Jun	ISI	SU	Suncor Energy Inc.	Revitalized after Wildfire
7-Jun	ISI	WLL	Whiting Petroleum	Looking Up Again
23-May	ISI	DMLP	Dorchester Minerals, L.P.	Raise Distribution to 9%
7-May	ISI	COP	ConocoPhillips	Strategy Reset to Low Risk Value
2-May	ISI	BIREF	Birchcliff Energy	Record Low Operating Cost
0-May	MR			Value, Growth, Income and Momentum
-May	ISI	RRC	Range Resources	Restore Net Present Value to \$42 a Share
6-Apr	ISI	CLR	Continental Resources	Disciplined Visionary
	MR			Road to Profits
5-Apr	ISI	TOT	Total S.A.	Globally Diversified Income
2-Mar	П	CRT, DMLP.	PBT, SBR, SJT	Income Payer Appreciation Potential 55%-110%
5-Mar			, , , , , , , , , , , , , , , , , , ,	Best Oil Outlook in Seven Years
7-Mar	п	COP, MRO,	CLR. WLL	Buy Low
29-Feb	ISI	DMLP	Dorchester Minerals, L.P.	Oil Income for All Seasons
	ISI	DVN	Devon Energy	Flexibility to Adapt
	ISI	MRO	Marathon Oil	Flexibility to Adapt
9-Feb	MR			Outperforming in 2016
3-Feb	ISI	ХОМ	Exxon Mobil	For Nervous Investors Seeking Reliable Income
28-Jan	ISI	BIREF	Birchcliff Energy	Protection and Growth
22-Jan	II		BR, SJT, DMLP	Income Payer Surprises
21-Jan	ISI	SU	Suncor Energy Inc.	Likely Acquirer of Canadian Oil Sands
19-Jan	ISI	COSWF	Canadian Oil Sands Ltd.	Farewell
13-Jan	II			Wild Markets in Oil and Securities
l-Jan	II MR	MIKO, DVN,	COP, OXY, EOG	
			CDT SIT DDT	Lower Natural Gas to \$4.00 from \$4.50
21-Dec		DMLP, SBR,	, CRT, SJT, PBT	Income Payers at Low Price
15-Dec		DDC		Buys for 2016 and Beyond
8-Dec	ISI	RDS	Royal Dutch Shell plc	Buy on Acquisition Pro Forma
23-Nov		SJT	San Juan Basin Royalty Trust	Steep Price Decline Triggers Buy
8-Nov			COP, OXY, EOG	Large Cap Independent Producers for Upside
2-Nov		BIREF	Birchcliff Energy	Encouraging Volume, Uncertain Price
0-Nov			VLL, RRC, CRC	Small Cap Producers for the Upcycle
5-Nov	ISI	DMLP	Dorchester Minerals, L.P.	25% Volume Beat
2-Nov		XOM	Exxon Mobil	Potential Gain with Minimal Pain
27-Oct		COSWF	Canadian Oil Sands Ltd.	Deal Likely at Higher Price
21-Oct		SJT	San Juan Basin Royalty Trust	Southwest Bank Potential Successor Trustee
3-Oct	MR			Hedge Mideast Political Risk
5-Oct	ISI	COSWF	Canadian Oil Sands Ltd.	Suncor Makes Tender Offer at 0.57 McDep Ratio
-Oct	ISI	SJT	San Juan Basin Royalty Trust	Trust Officer Resigns
			published monthly on second or t	hird Tuesday)
		dependent Stoc	ek Idea	
	II = Indu	ustry Idea		



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**Research Methodology/Ratings Description:** McDep LLC is an independent research originator focused on oil and gas stocks exclusively. The firm applies the forty years of experience of its analyst to estimate a present value of the oil and gas resources and other businesses of covered companies. That value is compared with a company's stock market capitalization and debt. Stocks with low market cap and debt relative to present value tend to outperform stocks with high market cap and debt relative to present value. Buy recommendations are expected to deliver a total return better than 7% per year above inflation.