

## **Buy ETF or Global Integrated Stock**

			Price						Oil	Dist.	
			(US\$/sh)	Market	Enterprise	EV/	EV/	PV/	Prod'n/	Yield	McDep
	Symbol/Rati	ng	16-Nov	Cap	Value	Market	Ebitda	Ebitda	PV	NTM	Ratio
			2017	(US\$mm)	(\$mm)	Cap	NTM	NTM	(%)	(%)	(EV/PV)
Royal Dutch Shell	RDS-A	В	61.88	258,000	382,000	1.48	6.8	8.1	47	6.1	0.84
Total S.A.	TOT	В	54.63	141,000	198,000	1.40	5.7	8.4	51	5.3	0.68
Marathon Oil Corporation	MRO	В	14.70	12,500	19,500	1.56	7.0	8.3	79	1.4	0.84
ConocoPhillips	COP	В	50.40	61,000	85,000	1.38	8.0	10.0	69	2.1	0.80
Continental Resources (32%)	CLR	В	45.29	5,400	7,500	1.39	7.6	8.8	75	-	0.86
Range Resources	RRC	В	17.32	4,200	8,800	2.08	6.8	14.1	32	0.5	0.48
Dorchester Minerals, L.P.	DMLP	В	15.05	490	490	1.00	9.8	15.5	77	9.8	0.63
Cross Timbers Royalty Trust	CRT	В	15.02	90	90	1.00	9.3	18.0	28	8.5	0.52
Suncor Energy	SU	В	35.13	58,400	76,100	1.30	7.3	8.7	84	2.9	0.84
Birchcliff Energy Ltd.	BIREF	В	4.01	1,100	1,700	1.55	5.6	11.0	30	2.0	0.51
Total or Median				91,000	128,000	1.55	7.0	8.7	67	1.6	0.84

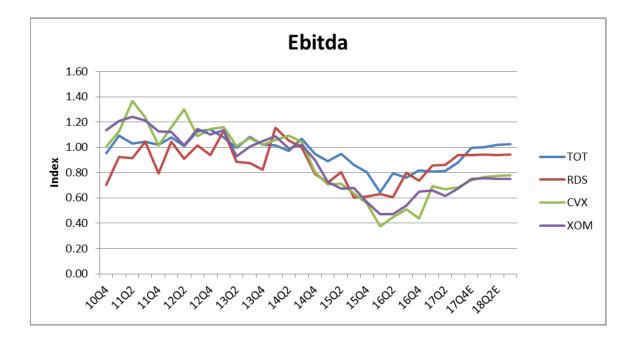
## Summary and Recommendation

A buy and hold investor might have achieved similar results with an exchange traded fund like the Vanguard Energy ETF (VDE) as in the average of the four global integrated oil and gas stocks in our coverage. Stock prices for Chevron (CVX) and ExxonMobil (XOM) outperformed VDE in the past ten years while Royal Dutch Shell (RDSA) and Total (TOT) underperformed (see chart on page 2). Taking account of dividends would narrow the difference between the U.S. companies and the European companies and would improve the performance of all four relative to VDE. The example demonstrates that an ETF can be a convenient vehicle to achieve reasonably assured average performance. Alternatively, where an investor is willing to commit attention and resources to greater understanding of individual stocks, there remains an opportunity to do better than average along with the risk of doing worse. 2017 turned out to be a rewarding year to concentrate global integrated investments on buy recommendations of RDSA and TOT, selected on the basis of the McDep Ratio. Those two stocks remain the buy selections, but McDep Ratios of 0.88, 0.84 and 0.84 for CVX, XOM and RDSA are too close to call to expect differentiated future performance. Stock prices seem to have adjusted to expected cash flow (Ebitda) trends with the exception, perhaps, of TOT where relative upside may not be recognized (see chart Ebitda on page 2). Meanwhile among the 25 stocks in our coverage, 16 trace the golden cross chart pattern signaling a rising price trend. The golden cross is formed when the 50-day average crosses above the 200day. Finally, low McDep Ratios keep us interested in conservative global giants, large cap shale oil innovators, high potential small caps, high income payers, and diverse Canadian producers (see Tables 1-4 on pages 3-6).

Kurt H. Wulff, CFA









			Mel	Table Dep Energ							
			Rank	ked by Mo	Dep Rati	0					
			Price						Oil	Dist.	
			(US\$/sh)	Market	Enterprise	EV/	EV/		Prod'n/	Yield	
	Symbol/Rati	ng	16-Nov	Cap	Value	Market	Ebitda	Ebitda	PV	NTM	Rati
			2017	(US\$mm)	(\$mm)	Cap	NTM	NTM	(%)	(%)	(EV/PV
Global Integrated											
Chevron Corporation	CVX		114.69	218,000	282,000	1.30	8.1	9.2	62	3.8	0.88
Exxon Mobil Corporation	XOM		80.26	343,000	435,000	1.27	8.5	10.2	53	3.8	0.84
Royal Dutch Shell	RDS-A	В	61.88	258,000	382,000	1.48	6.8	8.1	47	6.1	0.84
Total S.A.	TOT	В	54.63	141,000	198,000	1.40	5.7	8.4	51	5.3	0.68
Total or Median				960,000	1,297,000	1.35	7.4	8.8	52	4.6	0.84
Large Independent											
EOG Resources, Inc.	EOG		101.73	58,900	66,100	1.12	10.6	9.1	89	0.7	1.17
Pioneer Natural Resources	PXD		151.14	25,700	27,700	1.08	8.8	8.7	87	0.1	1.0
Occidental Petroleum Corp.	OXY		67.11	51,400	64,900	1.26	9.7	10.6	81	4.6	0.9
Devon Energy Corporation	DVN		38.05	20,100	27,800	1.39	7.1	8.0	62	0.6	0.88
Marathon Oil Corporation	MRO	В	14.70	12,500	19,500	1.56	7.0	8.3	79	1.4	0.84
ConocoPhillips	COP	В	50.40	61,000	85,000	1.38	8.0	10.0	69	2.1	0.80
Total or Median				229,600	291,000	1.32	8.4	8.9	80	1.0	0.90
Small Independent											
Cimarex Energy Company	XEC		115.87	10,800	12,300	1.14	8.7	9.0	70	0.3	0.97
Continental Resources (32%)	CLR	В	45.29	5,400	7,500	1.39	7.6	8.8	75	-	0.86
California Resources	CRC		15.24	700	6,800	10.4	8.4	10.3	89	-	0.82
Whiting Petroleum Corporation	WLL		22.54	2,100	5,300	2.58	5.4	10.0	92	-	0.54
Range Resources	RRC	В	17.32	4,200	8,800	2.08	6.8	14.1	32	0.5	0.48
Total or Median	-			23,000	41,000	2.08	7.6	10.0	75	-	0.82
Income				,							
San Juan Basin Royalty Trust	SJT		7.65	360	360	1.00	14.8	15.4	-	6.7	0.96
Permian Basin RT	PBT		9.15	430	430	1.00	13.8	16.6	78	6.7	0.83
Sabine Royalty Trust	SBR		42.32	620	620	1.00	17.1	24.3	66	5.8	0.71
Dorchester Minerals, L.P.	DMLP	В	15.05	490	490	1.00	9.8	15.5	77	9.8	0.63
Cross Timbers Royalty Trust	CRT	В	15.02	90	90	1.00	9.3	18.0	28	8.5	0.52
Total or Median				2,000	2,000	1.00	13.8	16.6	66	6.7	0.7
Canada				_,	_,						
EnCana Corporation	ECA		11.69	11,400	17,700	1.55	9.5	9.7	67	0.5	0.98
Imperial Oil Limited (30%)	IMO		31.31	7,900	9,900	1.25	7.0	8.2	67	1.6	0.85
Suncor Energy	SU	в	35.13	58,400	76,100	1.30	7.3	8.7	84	2.9	0.84
Cenovus Energy Inc.	CVE	2	10.18	12,500	22,400	1.79	5.2	8.6	85	1.5	0.6
Birchcliff Energy Ltd.	BIREF	В	4.01	1,100	1,700	1.55	5.6	11.0	30	2.0	0.5
Total or Median	2.111.21	5	1.01	91,000	128,000	1.55	7.0	8.7	67	1.6	0.8
Total of Medium				>1,000	120,000	1.55	7.0	0.7		1.5	0.0-
EV = Enterprise Value = Market C	an and Deb	r Fl	hitda = Earn	ings before int	erest tax dep	reciation	amort				
Estimated Ebitda (cash flow) tied	•			0				1' 0	120/10		

McDep Ratio = Market cap and Debt to present value of oil and gas and other businesses. For historical research see www.mcdep.com



				Table							
			McDe	p Energ	gy Stoc	ks					
		Pro		n Opera			e				
				d by Mc	0	0					
			Nalike	u Dy IVIC	лер к	auo					
			Price		Oil	Operat	ing				
			(US\$/sh)		Equiv.	Expen	0	Ebitda	Ebitda	Oper Lev	
Sv	mbol/Rai	ing	16-Nov	Volume	Price	Fixed		NTM	NTM	Ebitda chg/	McDe
	B =	0	2017	(mmboe)	(\$/boe)	(\$/boe)	(%)	(\$/boe)	(\$mm)	Price chg	Rati
Global Integrated (excl. Downstream)				, ,	(. ,	. ,	, í	. ,	,		
Chevron Corporation	CVX		114.69	816	43.65	11	14	26.50	21,626	1.42	0.88
Exxon Mobil Corporation	XOM		80.26	1,476	42.36	4	37	22.60	33,359	1.18	0.84
Royal Dutch Shell	RDS-A	В	61.88	1,320	40.45	6	14	28.60	37,752	1.21	0.84
Total S.A.	TOT	В	54.63	922	42.41	0	38	26.20	24,161	1.00	0.68
Total or Median										1.19	0.84
Large Independent (excl. Downstream	)										
EOG Resources, Inc.	EOG		101.73	230	39.36	11	3	27.00	6,223	1.41	1.17
Pioneer Natural Resources	PXD		151.14	117	39.28	11	3	27.00	3,161	1.41	1.01
Occidental Petroleum Corp.	OXY		67.11	228	39.87	12	9	24.10	5,505	1.50	0.91
Devon Energy Corporation	DVN		38.05	186	30.29	10	5	18.90	3,506	1.53	0.88
Marathon Oil Corporation	MRO	В	14.70	147	32.07	11	6	19.10	2,810	1.58	0.84
ConocoPhillips	COP	В	50.40	420	41.10	8	19	25.30	10,618	1.32	0.80
Total or Median										1.45	0.90
Small Independent											
Cimarex Energy Company	XEC		115.87	74	29.18	6	14	19.00	1,414	1.32	0.97
Continental Resources (32%)	CLR	В	45.29	35	36.44	3	13	28.60	998	1.10	0.86
California Resources	CRC		15.24	47	43.94	15	27	17.10	802	1.88	0.82
Whiting Petroleum Corporation	WLL		22.54	45	36.66	9	16	21.90	978	1.41	0.54
Range Resources	RRC	В	17.32	132	18.82	8	5	9.80	1,296	1.82	0.48
Total or Median										1.41	0.82
Income											
San Juan Basin Royalty Trust	SJT		7.65	3	15.23	5	15	7.99	24	1.63	0.96
Permian Basin RT	PBT		9.15	1	34.03	10	6	21.95	31	1.46	0.83
Sabine Royalty Trust	SBR		42.32	1	32.25	2	11	26.77	36	1.07	0.71
Dorchester Minerals, L.P.	DMLP	В	15.05	2	32.84	7	8	23.35	50	1.30	0.63
Cross Timbers Royalty Trust	CRT	В	15.02	0	37.82	8	10	26.08	10	1.31	0.52
Total or Median										1.31	0.71
Canada (excl. Downstream)											
EnCana Corporation	ECA		11.69	112	29.58	12	3	16.58	1,853	1.72	0.98
Imperial Oil Limited (30%)	IMO		31.31	66	40.50	17	5	21.60	1,421	1.79	0.85
Suncor Energy	SU	В	35.13	280	53.31	22	3	29.46	8,256	1.75	0.84
Cenovus Energy Inc.	CVE		10.18	208	31.52	11	5	19.08	3,966	1.58	0.61
Birchcliff Energy Ltd.	BIREF	В	4.01	23	18.18	4	7	12.90	297	1.31	0.51
Total or Median										1.72	0.84



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			Me	Dep Ei	nergy St	ocks					
						er Share					
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			Price					Down-	Proven	Adjustd	Net
			(US\$/sh)			Dividend		stream/	Undev.	Resrvs/	Presen
S	Symbol/Ra	ting	16-Nov	Shares	Debt	NTM	P/E	PV	Resrvs	Prod	Valu
	B =	Buy	2017	(mm)	(\$mm)	(\$/sh)	NTM	(%)	(%)	NTM	(US\$/sh
Global Integrated											
Exxon Mobil Corporation	XOM		80.26	4,271	91,771	3.08	18	24	31	11.4	100.00
Total S.A.	TOT	В	54.63	2,583	57,015	2.92	10	26	42	9.4	90.00
Chevron Corporation	CVX		114.69	1,896	64,410	4.32	24	18	32	9.2	135.00
Royal Dutch Shell	RDS-A	В	61.88	4,163	124,534	3.76	16	28	25	8.6	80.00
Median										9.3	
Large Independent											
ConocoPhillips	COP	В	50.40	1,215	23,479	1.06		-	20	10.9	68.00
Occidental Petroleum Corp.	OXY		67.11	766	13,500	3.08	35	14	23	9.3	75.00
Devon Energy Corporation	DVN		38.05	529	7,746	0.24	64	10	20	8.9	45.00
Marathon Oil Corporation	MRO	В	14.70	850	7,044	0.20		-	39	7.7	19.00
EOG Resources, Inc.	EOG		101.73	579	7,214	0.67		-	30	7.0	85.00
Pioneer Natural Resources	PXD		151.14	170	2,000	0.08	33	-	7	6.0	150.00
Median										8.3	
Small Independent											
Whiting Petroleum Corporation	WLL		22.54	91	3,242	-		-	53	12.5	72.00
Range Resources	RRC	В	17.32	245	4,575	0.08	16	-	44	11.8	56.00
Continental Resources (32%)	CLR	В	45.29	119	2,134	-		-	59	11.4	56.00
California Resources	CRC		15.24	43	6,100	-		-	29	10.4	50.00
Cimarex Energy Company	XEC		115.87	94	1,483	0.32	19	-	21	5.8	120.00
Median										11.4	
Income											
Sabine Royalty Trust	SBR		42.32	15	-	2.47	17	-	4	12.3	60.00
San Juan Basin Royalty Trust	SJT		7.65	47	-	0.51	15	-	-	10.2	8.00
Permian Basin RT	PBT		9.15	47	-	0.62	15	-	12	9.4	11.00
Cross Timbers Royalty Trust	CRT	В	15.02	6	-	1.28	12	-	-	9.0	29.00
Dorchester Minerals, L.P.	DMLP	В	15.05	32	-	1.48	14	-	-	6.5	24.00
Median										9.4	
Canada											
Suncor Energy	SU	В	35.13	1,663	17,687	1.01	13	16	44	13.7	44.00
Cenovus Energy Inc.	CVE		10.18	1,229	9,935	0.16		5	55	12.9	22.00
Birchcliff Energy Ltd.	BIREF	В	4.01	268	599	0.08	15	-	69	12.5	10.00
Imperial Oil Limited (30%)	IMO		31.31	254	1,962	0.50	10	32	23	9.1	38.00
EnCana Corporation	ECA		11.69	973	6,290	0.06		-	43	5.5	12.00
Median										12.5	
P/E = Stock Price to Earnings.	For histo	rical	research see	www.mcd	ep.com.						



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		Mo	Dep En	ergy Sto	cks					
	Tots		-	ear-to-D		7				
				ered Tot						
			J							
			Price	Price			Equity	$U_{i}$	nlevered	
			(\$/sh)	(\$/sh)	Price	Cash	Total		Total	
	Symbol/	Rati	16-Nov	30-Dec	Change		Return	Debt	Return	McDep
			2017	2016	(%)	(%)	(%)	(\$/sh)	(%)	Ratic
Global Integrated										
Royal Dutch Shell	RDS-A	B	61.88	54.38	14	5	19	30	12	0.84
Total S.A.	TOT	B	54.63	50.97	7	4	11	22	8	0.68
Chevron Corporation	CVX		114.69	117.70	(3)	3	0	34	0	0.88
Exxon Mobil Corporation	XOM		80.26	90.26	(11)	2	(9)	21	(7)	0.84
Median					2		6		4	0.84
Large Independent	0.07	-								
ConocoPhillips	COP	B	50.40	50.14	1	2	3	19	2	0.80
EOG Resources, Inc.	EOG		101.73	101.10	1	1	1	12	1	1.17
Occidental Petroleum Corp.	OXY		67.11	71.23	(6)	3	(3)	18	(2)	0.91
Marathon Oil Corporation	MRO	B	14.70	17.31	(15)	1	(14)	8	(10)	0.84
Devon Energy Corporation	DVN		38.05	45.67	(17)	0	(16)	15	(12)	0.88
Pioneer Natural Resources	PXD		151.14	180.00	(16)	0	(16)	12	(15)	1.01
Median					(10)		(8)		(6)	0.90
Small Independent	00.0				(***)		(80)			
California Resources	CRC		15.24	21.29	(28)	-	(28)	143	(4)	0.82
Continental Resources (32%)	CLR	B	45.29	51.54	(12)	-	(12)	18	(9)	0.86
Cimarex Energy Company	XEC		115.87	135.90	(15)	0	(15)	16	(13)	0.97
Whiting Petroleum Corporation	WLL	n	22.54	48.08	(53)	-	(53)	36	(30)	0.54
Range Resources	RRC	B	17.32	34.36	(50)	0	(49)	19	(32)	0.48
Median					(28)		(28)		(13)	0.82
	app		12.22	05.15	20		26		26	0.51
Sabine Royalty Trust	SBR		42.32	35.15	20	6	26	-	26	0.71
San Juan Basin Royalty Trust	SJT		7.65	6.62	16	10	26	-	26	0.96
Permian Basin RT	PBT	D	9.15	7.71	19	7	26	-	26	0.83
Dorchester Minerals, L.P.	DMLP	B	15.05	17.55	(14)	5	(9)	-	(9)	0.63
Cross Timbers Royalty Trust	CRT	B	15.02	17.97	(16)	5	(12)	-	(12)	0.52
Median Canada					16		26		26	0.71
	SU	В	35.13	32.69	7	2	10	11	7	0.84
Suncor Energy	ECA	D				0				
EnCana Corporation Imperial Oil Limited (30%)	IMO		11.69 31.31	11.74 34.76	(0)	1	(0) (9)	6	(0) (7)	0.98
Cenovus Energy Inc.	CVE		10.18	15.13	(33)	1	(32)	8	(7)	0.85
Birchcliff Energy Ltd.	BIREF	В	4.01	7.01	(33)	1	(32)	8	(21)	0.61
Birchciiff Energy Ltd. Median	_	D	4.01	7.01	(43)	1	(42)	2	(32)	0.51
Median					(10)		(9)		(7)	0.04
Grand Median	-				(11)		(9)		(7)	0.84
Natural Gas (\$/mmbtu)	-		3.08	3.74	(11)		(7)		(7)	0.04
Oil -West Texas Intermediate (\$/bbl)		+-+	55.26	53.74	3					
Total Stock Market - U.S.	VTI	++	132.71	115.32	15					
Developed Markets - ex US	VEA	++	43.96	36.54	20					
Emerging Markets	VEA		44.54	35.78	20					
Linki ging marketo	1.10			33.10	24					
Source: McDep LLC, Yahoo, CME Group,	Ploombo			For historica	1 racaarah		modon or			

Please see disclosures on the final page.



A Monthly Analysis of Oil and Gas Stocks

Intraday November 16, 2017

	Index of Recent Research											
Date	Series	<u>Symbol</u>	Subject	Theme								
12-Nov	ISI	BIREF	Birchcliff Energy	Downward Price Pressure Lifting								
6-Nov	ISI	DMLP	Dorchester Minerals, L.P.	Royalty Growth Ratified								
2-Nov	ISI	MRO	Marathon Oil	Shale Oil Value								
26-Oct	ISI	SU	Suncor Energy Inc.	Record Production								
24-Oct	ISI	CRT	Cross Timbers Royalty Trust	Free Cash Flow								
17-Oct	П		N, EOG, MRO,PXD, OXY	Oil Price Moderators								
10-Oct	Meter R			Stock Price Momentum Picking Up								
4-Oct	ISI	COP	ConocoPhillips	Cash to the Owners								
25-Sep	II		LP, PBT, SBR, SJT	Cash, Fracking and Inflation								
18-Sep	ISI	RRC	Range Resources	Natural Gas at Lowest McDep Ratio								
12-Sep	Meter R		Range Resources	Currency, Interest and Oil								
			Tetal C A									
5-Sep	ISI	TOT	Total S.A.	Gaining Volume on Competitors								
30-Aug		SU	Suncor Energy Inc.	Returning Cash to Shareholders								
23-Aug	ISI	BIREF	Birchcliff Energy	Montney Growth								
15-Aug				Energy Outlook to 2026								
8-Aug	ISI	SJT	San Juan Basin Royalty Trust	BP Tests Best San Juan Well in 14 Years								
4-Aug	ISI	DMLP	Dorchester Minerals, L.P.	Raise Distribution Yield to 8.5%								
31-Jul	ISI	CVX	Chevron	Valuable Permian Lands								
25-Jul	II	CRT, DM	LP, PBT, SBR, SJT	Control Reinvestment with Income Payers								
19-Jul	П	COP, DVI	N, EOG, MRO,PXD, OXY	Potential to Prosper								
11-Jul	Meter R	eader		Liftoff for Energy Exports								
3-Jul	ISI	DMLP	Dorchester Minerals, L.P.	Core Midland Acquisition - Upgrade to Buy								
27-Jun	ISI	CLR	Continental Resources	Well-Managed Shale Pioneer								
20-Jun	ISI	XOM	Exxon Mobil	Profit from Low-Risk Energy Growth								
13-Jun	Meter R	eader		Value Beckoning								
6-Jun	ISI	MRO	Marathon Oil	A Fourth Shale Focus								
30-May	ISI	RDS	Royal Dutch Shell	High Yield While Waiting								
26-May		CVE	Cenovus Energy	High Operating and Financial Leverage								
18-May		DMLP	Dorchester Minerals, L.P.	Midland Basin Spotlight								
9-May	Meter R			Positive Progress								
2-May	ISI	RRC	Range Resources	Growth Accelerating								
24-Apr	II		LP, PBT, SBR, SJT	Income Payer Distributions Beat								
21-Apr	ISI	PXD	Pioneer Natural Resources	Prominent Permian Producer								
17-Apr	ISI	SJT										
1	-		San Juan Basin Royalty Trust	New Operator to Enhance Value								
11-Apr	Meter R		Comment Francisco	IPAA Ideas								
30-Mar	-	CVE	Cenovus Energy	Buying Out 50% Partner								
30-Mar	ISI	COP	ConocoPhillips	Selling Canada								
27-Mar		TOT	Total S.A.	Most Undervalued Global Integrated								
21-Mar	ISI	CRT	Cross Timbers Royalty Trust	Top Line Value with Bottom Line Option								
14-Mar	Meter R			Extra Inventory								
3-Mar	ISI	DMLP	Dorchester Minerals, L.P.	Shale Oil Royalties Rising								
26-Feb	Π		C, RRC, WLL, XEC	Small Cap Producers Rising Again								
21-Feb	ISI	MRO	Marathon Oil	A Third, a Third, a Third								
14-Feb	Meter R	leader		Non-U.S. Buys at Low McDep Ratio								
			(published monthly on or about second	d or third Tuesday)								
	ISI = Inc	dependent St	ock Idea									
	II – Indi	ıstry Idea										



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