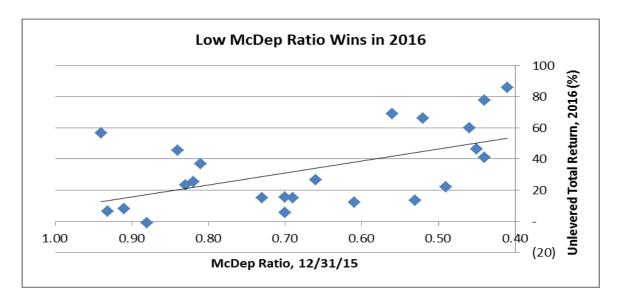
Buy Stocks with Low McDep Ratio



Summary and Recommendation

Unlevered Total Return correlated with McDep Ratio in 2016 as low McDep Ratio stocks went up more than high McDep Ratio stocks (see chart above). On the trend line, for example, a stock with a McDep Ratio of 0.95 on January 1, 2016 would achieve a gain of about 12% for the year. A stock with a McDep Ratio of 0.45 might have gained more than 50%. Illustrating what the same relationship would mean in 2017, the stock with the lowest McDep Ratio now, buyrecommended Sabine Royalty Trust (SBR) at 0.62, would score an unlevered total return of about 38% in a year (see Table 1 on page 3). The largest stock, **ExxonMobil (XOM)** at a McDep Ratio of 0.89 now, would gain perhaps 15% on the same basis. Before adjusting for leverage the total return would rise to 19%. Subtracting 3.5% in dividends would imply a stock price gain of 15%. Of course, we can see in the chart that there are deviations from trend for any particular stock. Moreover, the trend is always changing. Normal relationships did not hold well in the short-lived oil price crash in early 2016. Nonetheless, in the thirty-five years since we first applied the ratio, its value has endured, at least for us. We do remain optimistic about the outlook for 2017 as described in our analyses of the past few months. In the remainder of this edition, we discuss some of the technical points behind our recently revised format including factors affecting operating leverage.

Our Optimistic Outlook

Recapping the general outlook, likely lower taxes and less regulation ought to lead to higher economic growth. The guideposts in our scenario are 3% real growth, 3% inflation, 6% nominal



growth and interest rates less than inflation for ten-year or shorter maturity in U.S. Treasuries. Long-term prices of oil and gas that we use for calculating present value remain US\$70 a barrel and US\$4 a million btu for the U.S. benchmarks. Year-ahead prices that we use in calculating year-ahead cash flow are currently US\$55 a barrel and US\$3.50 a million btu as indicated by the futures market. An actual outcome around those parameters implies positive performance for energy stocks and diversified global equities in the growth portion of a diversified portfolio. Unexpected outcomes would likely be buffered by short-duration U.S. Treasury securities and gold in the protection portion of a diversified portfolio. Volatility along the way may provide rebalancing opportunity. Next, we jump to the details of valuing oil and gas stocks.

Most Important Value Measures in Table 1

Do investors value a company at a higher or lower price than what the properties of the company might be worth to a corporate buyer? Investor value starts with stock price which we print in each table (<u>Table 1-4</u> on pages 5-8). Stock price times shares in Table 3 equals Market Cap in Table 1. Add Debt from Table 3 to get Market Cap and Debt or Enterprise Value in Table 1. Debt is calculated from the balance sheet on a standardized basis that subtracts equity, deferred taxes and adjusted current assets from total assets. Now we have the numerator of the McDep Ratio (McDe), which is the easier part.

EV/Market Cap in Table 1 is a multiple to convert portfolio positions commonly stated on an equity basis to an enterprise value, or unlevered basis. Sizing portfolio positions by enterprise value can be a tool to manage financial risk.

EV/Ebitda in Table 1 is the oil and gas equivalent of the P/E multiple commonly used to value securities in the broader global stock market. We relegate the P/E multiple to Table 3 as an important detail, but not worthy of Table 1 prominence for oil and gas.

The denominator of the McDep Ratio is property or present value, the "p" in McDep. It depends on first year cash flow (Ebitda in Table 2) and a multiple (PV/Ebitda in Table 1). The latter in turn depends on adjusted reserve life in Table 3. Since we change PV only when expectations fall outside a plus or minus 10% range, PV/Ebitda changes with latest futures prices.

Since oil and gas prices often do not move together, we list concentration on oil in Table 1. For pure producers, natural gas accounts for the remainder after oil. Nine producers have a third area of concentration that we list as Downstream in Table 3.

Distribution Yield on Table 1 is a major attraction for 12 companies paying out more than 2.5% a year in cash. The five stock Income group pays cash that is technically a distribution rather than a dividend because it contains a return of capital component, at least by tax accounting standards. The numerator of the yield ratio, estimated dividend or distribution for the next twelve months is detailed in Table 3. That number changes perhaps once a year for most stocks. It changes



continuously with currency for Canadian stocks. The estimate is refreshed continuously for all operating parameters in the case of Income stocks.

Finally, stocks are ranked by McDep Ratio in the last column of Table 1. We think the new Table 1 is the most complete summary, with type large enough to be readable, of quantitative valuation measures that we most often refer to in discussions with investors. Buy recommendations have been selected initially as the two lowest ranked stocks in each group.

The Newly Explicit Measure: Operating Leverage

Comparing operating leverage to financial leverage, fixed cost is the analog to debt. The difference is that fixed cost is not as fixed as debt. Our estimates of fixed cost were made from a correlation of total operating cost per barrel equivalent with oil price equivalent measured over several or many recent quarters. Some companies had steady operations while others had major changes as a result of organic growth or acquisition and divestiture. In declining price years, some companies cut back fixed costs sharply. In the poorest correlations, the indicated fixed cost was negative, which seemed unrealistic. In those cases, we made an estimate of what looked like reasonable fixed cost for today's operations. Buy-recommended **Total (TOT)** appeared to have no fixed cost. Buy-recommended **Royal Dutch Shell (RDS)** appeared to have unusually low fixed costs that may have been the result of combining quarterly results before and after the acquisition of BG Group. Low fixed cost at buy-recommended **Continental Resources (CLR)** seemed to genuinely reflect a quick response by management to changing conditions. Low fixed cost companies may support our occasional observation that in the long run all costs are variable. In contrast, absolute debt is calculated readily from quarterly balance sheets.

The only relative debt measure we include in our new tables is the aforementioned EV/Market Cap in Table 1. In building the relative fixed cost measure, we start with volume in barrels oil equivalent in Table 2 and move next to oil equivalent price. Fixed and variable components define operating expense, which when subtracted from price defines Ebitda. From those elements we calculate operating leverage defined as the change in Ebitda divided by the change in price.

We get the difference in operating leverage we expected logically when contrasting buy recommended **Sabine Royalty Trust (SBR)** at 1.07 and **San Juan Basin Royalty Trust (SJT)** at 1.49. We call SBR a Top Line trust because its distribution is directly proportional to oil and gas revenue. We call SJT a Bottom Line trust because its distribution is directly proportional to cash flow after all cash outlays are subtracted from revenue.

Investors have the most interest in operating leverage leading up to and immediately following an unusually low price. The operating leverage ratios we calculate depend on the general price level among other factors. Leverage tends to increase when price declines and decrease when price rises. High financial leverage combined with high operating leverage signals highest risk when oil price goes down and highest opportunity when oil price goes up.



Getting to NPV from Ebitda

Turning to Table 3, we see three columns not yet highlighted that help close the loop from cash flow to present value. Before deciding how much to pay for a cash flow stream we would like to know how the first year relates to future years. Proven reserves are intended to be an estimate of how future operations might unfold. Every company reports proven developed reserves and most report proven undeveloped. The percentage of proven undeveloped detailed in Table 3 requires separate consideration because capital outlays would be required to produce those reserves. We combine all of proven developed with half of proven undeveloped and compare to year ahead production to derive an adjusted reserve life index in Table 3. Reserve life index is the most important quantitative input for gauging the reliability of the PV/Ebitda ratio. The combined PV/Ebitda ratio in Table 1 includes separate estimates for natural gas and oil as well as Downstream. In the end, Net Present Value per share, also known as NPV, in the last column of Table 3 is the single number that we hold constant until a major change.

Bring on the Year-End Disclosures

Analysts will be busy the next several weeks examining latest disclosures of operating and financial results including year-end reserves and the outlook for 2017. We'll incorporate the material into company models from which we will extract the relevant measures for the new valuation table format.

Kurt H. Wulff, CFA



			1. / T	Table		_					
				_	rgy Stocks						
			Rank	ked by M	cDep Rat	io					
			Price						Oil	Dist.	
			(US\$/sh)	Market	Enterprise	EV/	EV/	PV/	Prod'n/	Yield	McDe
Sy	mbol/Rati	ng	13-Jan	Сар	Value	Market	Ebitda	Ebitda	PV	NTM	Rati
			2017	(US\$mm)	(\$mm)	Сар	NTM	NTM	(%)	(%)	(EV/PV
Global Integrated											
Chevron Corporation	CVX		116.38	219,000	288,000	1.31	9.5	10.7	64	3.7	0.89
Exxon Mobil Corporation	XOM		86.35	361,000	456,000	1.26	10.2	11.5	49	3.5	0.89
Royal Dutch Shell	RDS-A	В	55.48	220,000	361,000	1.64	7.3	9.2	56	6.8	0.79
Total S.A.	TOT	В	51.59	124,000	186,000	1.50	6.6	9.8	57	5.0	0.67
Total or Median				924,000	1,291,000	1.41	8.4	10.3	56	4.4	0.84
Large Independent											
EOG Resources, Inc.	EOG		105.39	57,800	64,900	1.12	14.0	13.7	86	0.6	1.21
Devon Energy Corporation	DVN		46.41	24,500	35,400	1.44	13.4	11.1	60	0.5	1.02
Occidental Petroleum Corp.	OXY		69.08	52,800	63,300	1.20	11.2	12.0	84	4.4	0.93
Marathon Oil Corporation	MRO	В	17.45	14,780	22,900	1.55	10.9	11.9	88	1.1	0.91
ConocoPhillips	COP	В	50.59	63,000	102,000	1.63	9.7	12.0	74	2.0	0.81
Total or Median				212,900	289,000	1.44	11.2	12.0	84	1.1	0.93
Small Independent											
Cimarex Energy Company	XEC		139.65	13,000	14,300	1.10	13.2	14.1	62	0.2	1.15
Continental Resources (32%)	CLR	В		6,100	8,300	1.36	13.1	11.4	71	-	0.94
California Resources	CRC		20.02	800	7,000	8.38	10.6	15.3	87	-	0.85
Whiting Petroleum Corporation	WLL		12.24	4,400	7,900	1.81	8.3	10.4	91	-	0.79
Range Resources	RRC	В		8,200	12,500	1.52	8.0	9.4	24	0.2	0.70
Total or Median				33,000	50,000	1.52	10.6	11.4	71	-	0.85
Income				,							
San Juan Basin Royalty Trust	SJT		6.61	310	310	1.00	12.7	20.5	_	10.8	0.83
Dorchester Minerals, L.P.	DMLP	В		560	560	1.00	12.5	16.3	72	7.2	0.76
Permian Basin RT	PBT		8.13	380	380	1.00	10.3	16.2	77	8.8	0.74
Cross Timbers Royalty Trust	CRT		18.56	110	110	1.00	10.6	14.4	29	8.8	0.64
Sabine Royalty Trust	SBR	В		540	540	1.00	8.8	10.7	56	7.9	0.62
Total or Median				1,900	1,900	1.00	10.6	16.2	56	8.8	0.74
Canada				, <u></u>	,- · · -						
EnCana Corporation	ECA		13.05	12,700	19,300	1.52	12.2	10.3	59	0.5	1.18
Imperial Oil Limited (30%)	IMO		34.37	8,800	11,200	1.28	8.7	9.4	62	1.3	0.92
Suncor Energy	SU	В		54,000	72,700	1.34	8.0	10.2	86	2.7	0.79
Cenovus Energy Inc.	CVE	_	14.75	12,300	16,400	1.34	7.8	9.8	81	1.0	0.79
Birchcliff Energy Ltd.	BIREF	В		1,800	2,400	1.35	8.8	11.9	26	1.1	0.74
Total or Median			5., 0	90,000	122,000	1.34	8.7	10.2	62	1.1	0.79
				2 3,000	2,000		0.,	- 0.2			
EV = Enterprise Value = Market	Can and De	aht.	Ebitdo - Eo	rnings before	interest tor	danragiot	00 0000	4			

Estimated Present Value (PV) presumes a long-term price for oil of US\$70 a barrel and natural gas, \$4.00 a million btu.

McDep Ratio = Market cap and Debt to present value of oil and gas and other businesses. For historical research see www.mcdep.com



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				p Energ	,,,						
]	Pro	duction	Opera	ting Le	verag	e				
			Ranked	by Mc	Dep R	atio					
			Price		Oil	Operat	·				
			(US\$/sh)		Equiv.	Expen		Ebitda	Ebitda	Oper Lev	
Cy	 mbol/Rat	ina	13-Jan	Volume	Price	Fixed		NTM	NTM	Ebitda chg/	McDe
	B=	- 0	2017	(mmboe)		(\$/boe)			(\$mm)	Price chg	Rati
Global Integrated (excl. Downstrea		Duy	2017	(miniboe)	(φ/υσε)	(φ/υσε)	(70)	(φ/υσε)	(\$mm)	Trice chg	Kun
Chevron Corporation	CVX		116.38	926	40.18	6	27	23.20	21,479	1.26	0.89
Exxon Mobil Corporation	XOM		86.35	1,425	38.49	6	34		27,795	1.31	0.89
Royal Dutch Shell	RDS-A	B	55.48	1,322	35.71	2	25	24.70	32,653	1.08	0.79
Total S.A.	TOT	В	51.59	852	50.19	0	56		18,751	1.00	0.67
Total or Median			01.07	002	50.17			22.00	10,701	1.17	0.84
Large Independent											
EOG Resources, Inc.	EOG		105.39	212	34.76	10	6	22.80	4,831	1.44	1.21
Devon Energy Corporation	DVN		46.41	154	25.77	9	1	16.40	2,524	1.55	1.02
Occidental Petroleum Corp.	OXY		69.08	256	36.28	6	23	22.10	5,667	1.27	0.93
Marathon Oil Corporation	MRO	В	17.45	138	31.35	13	10	15.30	2,112	1.85	0.91
ConocoPhillips	COP	В	50.59	568	32.37	6	24	18.60	10,567	1.32	0.81
Total or Median	:								,	1.44	0.93
Small Independent											
Cimarex Energy Company	XEC		139.65	63	27.58	6	15	17.40	1,093	1.34	1.15
Continental Resources (32%)	CLR	В	51.40	24	33.27	3	14	25.70	624	1.12	0.94
California Resources	CRC		20.02	47	40.94	21	3	18.90	883	2.11	0.85
Whiting Petroleum Corporation	WLL		12.24	42	37.67	9	15	23.00	958	1.39	0.79
Range Resources	RRC	В	33.64	121	18.36	8	4	9.70	1,175	1.82	0.70
Total or Median										1.39	0.85
Income											
San Juan Basin Royalty Trust	SJT		6.61	3	17.64	5	14	10.14	35	1.49	0.83
Oorchester Minerals, L.P.	DMLP	В	18.35	2	34.52	7	11	23.83	45	1.29	0.76
Permian Basin RT	PBT		8.13	2	35.53	10	7	22.96	36	1.44	0.74
Cross Timbers Royalty Trust	CRT		18.56	0	36.63	8	14	23.51	11	1.34	0.64
Sabine Royalty Trust	SBR	В	36.95	2	31.82	2	9	26.82	43	1.07	0.62
Total or Median										1.34	0.74
Canada (excl. Downstream)											
EnCana Corporation	ECA		13.05	109	25.96	11	2	14.46	1,582	1.76	1.18
mperial Oil Limited (30%)	IMO		34.37	71	36.49	14	12		1,297	1.77	0.92
Suncor Energy	SU	В	32.45	344	49.14	16	14		9,030	1.61	0.79
Cenovus Energy Inc.	CVE		14.75	113	30.93	11	4	18.77	2,114	1.59	0.79
Birchcliff Energy Ltd.	BIREF	В	6.78	21	20.27	4	15	13.30	274	1.30	0.74
Total or Median										1.61	0.79



			7.4		able 3	toolra					
					nergy S						
						er Share					
	Ran	ked	l by Res	erve Li	fe (Adjus	td Resrvs/	Prod	NTM)			
			Price					Down-	Proven	Adjustd	Nei
			(US\$/sh)			Dividend		stream/	Undev.	Resrvs/	Presen
Sy	mbol/Rai	ting	13-Jan	Shares	Debt	NTM	P/E	PV	Resrvs	Prod	Value
	B =	Buy	2017	(mm)	(\$mm)	(\$/sh)	NTM	(%)	(%)	NTM	(US\$/sh
Global Integrated											
Exxon Mobil Corporation	XOM		86.35	4,178	95,027	3.00	23	26	27	15.0	100.00
Total S.A.	TOT	В	51.59	2,404	62,452	2.60	13	24	47	9.9	90.00
Chevron Corporation	CVX		116.38	1,883	68,829	4.32	30	20	38	9.8	135.00
Royal Dutch Shell	RDS-A	В	55.48	3,965	141,465	3.76	17	24	34	9.5	80.00
Median										9.8	
Large Independent											
Marathon Oil Corporation	MRO	В	17.45	847	8,158	0.20		-	27	12.6	20.00
ConocoPhillips	COP	В	50.59	1,246	39,395	1.00		-	37	11.0	70.00
Occidental Petroleum Corp.	OXY		69.08	764	10,500	3.04	73	9	21	8.9	75.00
Devon Energy Corporation	DVN		46.41	548	7,151	0.24	97	10	18	8.4	45.00
EOG Resources, Inc.	EOG		105.39	527	10,895	0.67	148	-	30	7.5	85.00
Median										8.9	
Small Independent											
California Resources	CRC		20.02	244	4,290	-		-	25	12.0	50.00
Range Resources	RRC	В	33.64	42	6,200	0.08	61	-	46	11.9	56.00
Continental Resources (32%)	CLR	В	51.40	93	1,287	-		-	57	11.4	56.00
Whiting Petroleum Corporation	WLL	_	12.24	358	3,560	-		-	67	9.3	18.00
Cimarex Energy Company	XEC		139.65	118	2,178	0.32	36	-	25	6.8	120.00
Median					,					11.4	
Income											
Sabine Royalty Trust	SBR	В	36.95	47	_	2.92	13	_	5	10.1	60.00
San Juan Basin Royalty Trust	SJT		6.61	15	_	0.72	9	_	-	9.8	8.00
Permian Basin RT	PBT		8.13	6	_	0.71	11	_	_	8.6	11.00
Dorchester Minerals, L.P.	DMLP	В	18.35	31	_	1.33	17	_	_	7.4	24.00
Cross Timbers Royalty Trust	CRT	Б	18.56	47	_	1.63	11	_	_	7.1	29.00
Median	CICI		10.50	77		1.03	- 11			8.6	27.00
Canada										0.0	
Imperial Oil Limited (30%)	IMO		34.37	255	2,476	0.46	13	37	12	33.0	38.00
Suncor Energy	SU	В	32.45	1,665	18,618	0.40	20	14	46	20.7	44.00
Cenovus Energy Inc.	CVE	ь	14.75	833	4,142	0.88	20	9	30	16.2	20.00
Birchcliff Energy Ltd.	BIREF	В	6.78	263	630	0.13	30	-	64	12.1	10.00
EnCana Corporation	ECA	В	13.05	973	6,603	0.08	30	-	33	6.1	10.00
Encana Corporation Median	LCA		13.03	913	0,003	0.00		-	33	16.2	10.00
Weatan										10.2	



			Tab							
		Mc	Dep En	ergy Sto	ocks					
	Tota	l Re	turn Ye	ar-to-D	ate 201	17				
	Ranke	d b	y Unleve	ered To	tal Ret	urn				
		П								
			Price	Price			Equity	Un	levered	
			(\$/sh)	(\$/sh)	Price	Cash	Total		Total	
	Symbol	Rati	13-Jan	30-Dec		Distrib.	Return		Return	McDe
		-	2017	2016	(%)	(%)	(%)	(\$/sh)	(%)	Ratio
Global Integrated										
Royal Dutch Shell	RDS-A	В	55.48	54.38	2	-	2	36	1	0.79
Total S.A.	TOT	В	51.59	50.97	1	-	1	26	1	0.67
Chevron Corporation	CVX		116.38	117.70	(1)	-	(1)	37	(1)	0.89
Exxon Mobil Corporation	XOM		86.35	90.26	(4)	-	(4)	23	(3)	0.89
Median					0		0		(0)	0.84
Large Independent										
Devon Energy Corporation	DVN		46.41	45.67	2	-	2	21	1	1.02
EOG Resources, Inc.	EOG		105.39	101.10	4	-	4	13	4	1.21
Marathon Oil Corporation	MRO	В	17.45	17.31	1	-	1	10	1	0.91
ConocoPhillips	COP	В	50.59	50.14	1	-	1	32	1	0.81
Occidental Petroleum Corp.	OXY		69.08	71.23	(3)	-	(3)	14	(3)	0.93
Median					1		1		1	0.93
Small Independent										
Whiting Petroleum Corporation	WLL		12.24	12.02	2	-	2	10	1	0.79
Cimarex Energy Company	XEC		139.65	135.90	3	-	3	14	3	1.15
California Resources	CRC		20.02	21.29	(6)	-	(6)	148	(1)	0.85
Continental Resources (32%)	CLR	В	51.40	51.54	(0)	-	(0)	18	(0)	0.94
Range Resources	RRC	В	33.64	34.36	(2)	-	(2)	18	(1)	0.70
Median					(0)		(0)		(0)	0.85
Income							()		1	
Permian Basin RT	PBT		8.13	7.71	5	_	5	_	5	0.74
Sabine Royalty Trust	SBR	В	36.95	35.15	5	_	5	_	5	0.62
San Juan Basin Royalty Trust	SJT		6.61	6.62	(0)	-	(0)	-	(0)	0.83
Dorchester Minerals, L.P.	DMLP	В	18.35	17.55	5	-	5	-	5	0.76
Cross Timbers Royalty Trust	CRT		18.56	17.97	3	_	3	_	3	0.64
Median	CICI		10.50	17.77	5		5		5	0.74
Canada									3	0.74
EnCana Corporation	ECA		13.05	11.74	11	-	11	7	7	1.18
Suncor Energy	SU	В	32.45	32.69	(1)	-	(1)	11	(1)	0.79
Cenovus Energy Inc.	CVE	ם	14.75	15.13	(3)	-	(3)	5	(2)	0.79
Imperial Oil Limited (30%)	IMO	++	34.37	34.76	(1)	-	(1)	10	(1)	0.79
Birchcliff Energy Ltd.	BIREF	В	6.78	7.01	(3)	-	(3)	2	(2)	0.92
Median	DIKEI	D	0.70	7.01	(1)	_	(1)		(1)	0.74
мешип		+			(1)		(1)		(1)	0.75
Grand Median		\forall			1		1		1	0.82
Natural Gas (\$/mmbtu)			3.41	3.74	(9)					
Oil -West Texas Intermediate (\$/bbl)			52.51	53.72	(2)					
Total Stock Market - U.S.	VTI		117.22	115.32	2					
Developed Markets - ex US	VEA		37.78	36.54	3					
				23.07						
Emerging Markets	VWO		37.24	35.78	4					



			Index of Recent R	Research						
Date	Series	Symbol	Subject	<u>Theme</u>						
31-Dec	Meter	Reader	Year-End Special with New Tables	Natural Gas Storage Trend Reverses						
13-Dec	Meter	Reader	· ·	Optimistic Outlook 2017						
6-Dec	II	XOM, RDS	S, CVX, TOT	Total Return Upside						
28-Nov	II		I, EOG, MRO, OXY	Permian Players						
22-Nov	П		P, PBT, SBR, SJT	Income Payers Sparkle						
15-Nov	Meter		ĺ	Growth, Inflation and Trump						
9-Nov	ISI	ECA	Encana Corporation	Raise NPV to US\$10 from US\$6						
31-Oct	ISI	SU	Suncor Energy Inc.	Raise NPV to US\$44 from US\$35						
	ISI	RRC	Range Resources	New Buy on Higher NPVof \$56						
20-Oct		SJT	San Juan Basin Royalty Trust	Vote Proxy for Less Conflict, More Competence						
18-Oct		CRC	California Resources	Option on Oil Price						
14-Oct		CVX	Chevron	Oilier Global Integrated						
11-Oct	Meter		Che tron	Canada Comeback						
4-Oct	ISI	COP	ConocoPhillips	Pure Play Producer						
	ISI	SJT	San Juan Basin Royalty Trust	Rising from the DeadAgain						
13-Sep			San Juan Basin Royarty Trust	Permian Surprises						
13- зе р 6- S ep	ISI	DVN	Devon Energy	Raise NPV to \$45 from \$33 on Stress Test Succes						
30-Aug		SBR	Sabine Royalty Trust	Long-Life Top Line Cash Payer						
21-Aug		BIREF	Birchcliff Energy	Canadian Independent Producer Transformed						
17-Aug		SJT	San Juan Basin Royalty Trust							
			San Juan Basin Royarty Trust	Preliminary Filing to Replace Trustee						
16-Aug			C' Farrage	The Money Glut						
11-Aug		XEC	Cimarex Energy	Raise NPV to \$120 from \$90						
1-Aug	II	-	S, CVX, TOT	Real Return Standouts						
1-Aug	ISI	WLL	Whiting Petroleum	Remove Buy Designation						
22-Jul	II		P, PBT, SBR, SJT	Income Payers in Uptrend						
12-Jul	Meter		D 16.111	Mid-Year Strategy						
7-Jul	ISI	XOM	Exxon Mobil	Durable Real Return						
22-Jun	ISI	BIREF	Birchcliff Energy	Half Billion Dollar Deal with Encana						
21-Jun	ISI	SJT	San Juan Basin Royalty Trust	Record Administrative Costs						
21-Jun	ISI	PBT	Permian Basin Royalty Trust	Raise Distribution to 9%						
14-Jun	Meter			Good Year for Oil and Gas						
10-Jun	ISI	SU	Suncor Energy Inc.	Revitalized after Wildfire						
7-Jun	ISI	WLL	Whiting Petroleum	Looking Up Again						
23-May		DMLP	Dorchester Minerals, L.P.	Raise Distribution to 9%						
17-May	ISI	COP	ConocoPhillips	Strategy Reset to Low Risk Value						
12-May		BIREF	Birchcliff Energy	Record Low Operating Cost						
10-May	Meter	Reader		Value, Growth, Income and Momentum						
9-May	ISI	RRC	Range Resources	Restore Net Present Value to \$42 a Share						
26-Apr	ISI	CLR	Continental Resources	Disciplined Visionary						
13-Apr	Meter	Reader		Road to Profits						
5-Apr	ISI	TOT	Total S.A.	Globally Diversified Income						
22-Mar	II	CRT, DMI	P, PBT, SBR, SJT	Income Payer Appreciation Potential 55%-110%						
15-Mar	Meter	Reader		Best Oil Outlook in Seven Years						
7-Mar	II	COP, MRC	O, CLR, WLL	Buy Low						
	MR = 1	Meter Reader	: (published monthly on or about second	d or third Tuesday)						
		ndependent St	ock Idea							
	II - Ind	lustry Idea								



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